



# WTW Government Contracting Industry Group

## Public Sector & Education Industry Vertical Division

### Our industry strength

The WTW Government Contracting Industry Group brings over 35 years of industry experience to help our clients navigate the complex government contracting human capital and risk landscape. Our team of consultants, actuaries, brokers, and subject matter experts have in-depth knowledge of risk management, compensation benefits, talent and workforce planning. We leverage our extensive databases, research and benchmarking tools to provide industry-specific solutions for your human capital and risk management needs.

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### WTW by the numbers

We work with **42**  
**of Top 50**  
2019 Washington  
Technology Companies

**300+**  
WTW global employees  
working with government  
contracting clients

**35+**  
years of industry  
experience

**100+**  
government  
contracting clients in  
North America

We work with  
**10 of 10**  
largest defense  
contractors

Bloomberg Government

We work with  
**40%**  
**of the largest**  
Defense Base Act  
(DBA) WC clients

**75**  
individual DBA  
WC policies for  
our government  
contracting clients

## Trending client issues



### Shifting government budgets

Defense spending budgets shift to expanded operations in Eastern Europe and new government services (ex. border security).



### Political risk and economic trends

Global conflicts continue and increase risk to clients with personnel and resources in high risk regions. Inflation impacts will increase pressure on reducing TCOR.



### Defense Base Act WC market trends

Favorable trends in this market could provide cost reduction opportunities for clients with suitable financials and loss records.



### Cyber threats intensify

Status quo is not an effective strategy. New threats call for new strategies.

## What sets WTW apart?

### Risk management and corporate insurance

- Exposure analysis, risk assessment, mitigation and transfer using proprietary modeling techniques and data analytics and placement of all forms of liability insurance
- Negotiate lowest premiums and best terms and conditions by leveraging protections, government contractor case law and USG indemnifications
- Consultancy on a wide range of risk management products, services and solutions
- Global brokerage and service
- Customized claims dashboards
- Return to work programs
- GovCon specific contract reviews, DCMAA, DCMA and ACO audit support, corporate RM SOP templates
- Medical evacuation support
- RM outsourcing
- RMIS support

### Health, wealth and career

- Work and rewards
- Investments
- Health and benefits
- Retirement
- Integrated global solutions
- Benefits administration
- Employee experience
- Climate resilience hub

### Aerospace and global resources

- Account management, consulting and brokerage
- Aviation claims advocacy
- Safety and emergency response
- Aerospace benchmarking
- Aviation WC analytics
- Industry and market knowledge
- Metrics and analytics
- WTW coordinating group
- All member webcasts
- ADRC roundtable
- Global footprint and capabilities
- Based in London, UK

### Technology

- Employee experience platforms that support recruitment, onboarding, total rewards, communications, benefits enrollment etc.
- Health and welfare outsourcing and defined benefit plan administration for a consumer grade employee experience
- SaaS compensation software for job design, grading and pricing
- Drive the highest level of employee engagement through employee insights, pulse surveys and experience platforms, compensation software and total rewards dashboard

## Contacts

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## Disclaimer

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## About WTW

At WTW (NASDAQ: WTW), we provide data-driven, insight-led solutions in the areas of people, risk and capital. Leveraging the global view and local expertise of our colleagues serving 140 countries and markets, we help you sharpen your strategy, enhance organizational resilience, motivate your workforce and maximize performance. Working shoulder to shoulder with you, we uncover opportunities for sustainable success — and provide perspective that moves you. Learn more at [wtwco.com](http://wtwco.com).



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