



## Westfield Specialty E&S Property



Westfield Specialty has a broad appetite for E&S Property. We're particularly interested in the following targeted classes:

- Real Estate
- General Commercial Risks
- Public Entity
- Apartments and Condominiums (on an excess basis only)
- Hotels and Motels
- Warehousing and Distribution

The following classes do not fit into our appetite::

- Food Processing and Distribution
- Lumber and Sawmills
- Recyclers
- Agriculture and Crops
- Energy and Utilities
- High Hazard Manufacturing
- Risk Attaching Programs

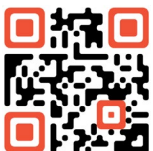
Specialty insurance is unique and specific to the kind of risk and product demands of a given business or industry. Westfield offers the history, knowledge, and vast product offerings you need.

### Why Choose Westfield Specialty?

Unique risks demand unique solutions and the talented team at Westfield Specialty relish a challenge. We develop creative solutions to protect businesses and recover losses as well as drive growth for everyone in the value chain.

Coverage for specialized risks requires creativity, and our team of experts have the knowledge and know-how that only comes from deep expertise. It's that robust combination of stability and boldness that makes Westfield stand above the rest.

### That's Westfield Specialty.



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## What Sets Us Apart?

- AM Best Rating of A XV
- A+ Issuer Credit Rating (ICR)
- Westfield Specialty is a member of Westfield which has \$2.9 billion in combined surplus\*
- A responsive team of underwriters with decades of proven success
- Sector experience — we only write business segments we fully understand
- Lasting alliances with the most sophisticated retail and wholesale brokerages in the industry

*\* Westfield is a trade name for the Ohio Farmers Insurance Company and its subsidiary insurance companies.*

Westfield will handle the risks that aren't all that common.

## What Do We Cover?

### In terms of capacity, premiums, forms and perils:

- Up to \$10,000,000 capacity
- Minimum premium \$50,000
- Ability to issue proprietary forms, support manuscript wording
- All risks – to include flood and earthquake
- Named windstorm (only)
- Wind and hail
- Difference in condition, including flood and earthquake
- Deductible buybacks (AOP or CAT perils)

All products can be written on a primary or excess basis depending upon risk characteristics for insureds with TIVs greater than \$50,000,000.

## Key Contacts

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# ▶ Are you ready to get started?

Allow a 120-day clearance for commercial and public entity accounts. Please copy the underwriter you would like to be assigned to the submission and provide the coded producing broker responsible for the submission.

**SUBMISSIONS:**  
[WestfieldESProposals@westfieldgrp.com](mailto:WestfieldESProposals@westfieldgrp.com)

### Please note our submission guidelines and inclusions:

- Risk specifications, to include desired program layering, target pricing along with expiring carrier / program
- Operations description including all COPE information along with specific underwriting exposures
- Statement of values in an excel format
- At least 5-year loss history