Veeam Ready
program overview

As customers shift to digital transformation to drive innovation within their organizations, they rely on trusted partners that can deliver holistic approaches to their data management needs. These storage partners must not only provide a solid, reliable, and scalable storage solution, but also show how that platform provides the foundation for an effective cloud data management solution. By combining their storage platform with Veeam Backup & Replication™, they can deliver their customers a powerful data management platform to enable backup modernization, data security and compliance, ransomware protection, and more.

The Veeam Ready Program provides a solution qualification process to help Veeam Alliance Program (VAP) partners meet Veeam functional and performance standards. By attaining Veeam Ready status, customers are assured their storage solutions are compatible with Veeam Backup & Replication features.

The objectives of the **Veeam Ready** program are to:

- Recognize VAP partners who offer solutions compatible with Veeam Backup & Replication features

- Qualify and test VAP partner solutions and document specific configuration settings during testing

- Assure customers that VAP partner solutions meet a set of operational standards with Veeam products.

> **Key Benefits**
>
> - Inclusion in the Veeam Ready database — to showcase that testing has been done with their storage solution and meets Veeam software standards on compatibility
>
> - Publicizing their Veeam Ready efforts by including the Veeam Ready logo on storage solution collateral, websites, campaigns and public forums and events
>
> - Use of Not-for-Resale (NFR) product licenses for testing purposes only
>
> - Alliance Solution Architect support during the testing process to help resolve issues and identify recommended practices

Categories of Veeam Ready

Veeam Ready qualifies storage solutions that customers may consider as a backup target for applications protected by Veeam Backup & Replication. Currently, there are four Veeam Ready categories, each with unique testing requirements:

Veeam Ready — Repository
VAP Partners with primary backup storage solutions may qualify as Veeam Ready — Repository by meeting or exceeding functional and performance tests for backup and restore operations

![Veeam logo]

Veeam Ready — Object
VAP Partners with S3-compatible object storage solutions may qualify as Veeam Ready — Object by verifying compatibility with Veeam Backup & Replication object storage capabilities

Veeam Ready — Object with Immutability
VAP Partners with S3-compatible object storage solutions may qualify as Veeam Ready — Object with immutability by verifying compatibility with Veeam Backup & Replication use of S3 Object Lock abilities on object repositories

Veeam Ready — Tape
VAP Partners with offline storage solutions may qualify as Veeam Ready — Tape by verifying compatibility with Veeam Backup & Replication tape features and operations

"The high standards of the Veeam Ready testing process ensure customers will be offered the best solution for their data needs."

— Jim Donovan
Senior Vice President of Product Wasabi

Partner requirements

Partners that wish to participate in the Veeam Ready program can do so by meeting the following requirements:

• Veeam Alliance Partner program participant in good standing

• Meet the partner's solution requirements, outlined in the Veeam Ready Program Guide

• Agreement to the terms and conditions of the Veeam Ready program

Contacts

For more information regarding the Veeam Ready program, please contact your Veeam Alliance Manager or email veeamready@veeam.com.