BaaS & DRaaS

The power of choice with Veeam

Backup as a Service (BaaS) and Disaster Recovery as a Service (DRaaS) offerings can help your business stay secure in the growing threat landscape, whether it's accidental data deletion or ransomware, and provide peace of mind that you are protected. This enables your staff to focus on what matters most — your customers, innovation and strategic initiatives to propel the business forward.

Unlock the power of choice with Veeam-powered BaaS and DRaaS by choosing your data protection and cloud strategy, workload management and Veeam® Cloud & Service Provider (VCSP) partner.

Build your data protection strategy

Veeam Backup & Replication™ is built to be simple, flexible, reliable and powerful and is designed to support your data protection strategy in the short-term and long-term. Veeam-powered solutions supports businesses through:

- A **single platform** that protects cloud, virtual and physical workloads

- **Instant recovery** options to eliminate downtime for your most critical assets

- **Scalability** to protect environments of any size with near-zero recovery point objective (RPO) and recovery time objective (RTO)

- **Fully software-defined** and flexible for any hardware and storage
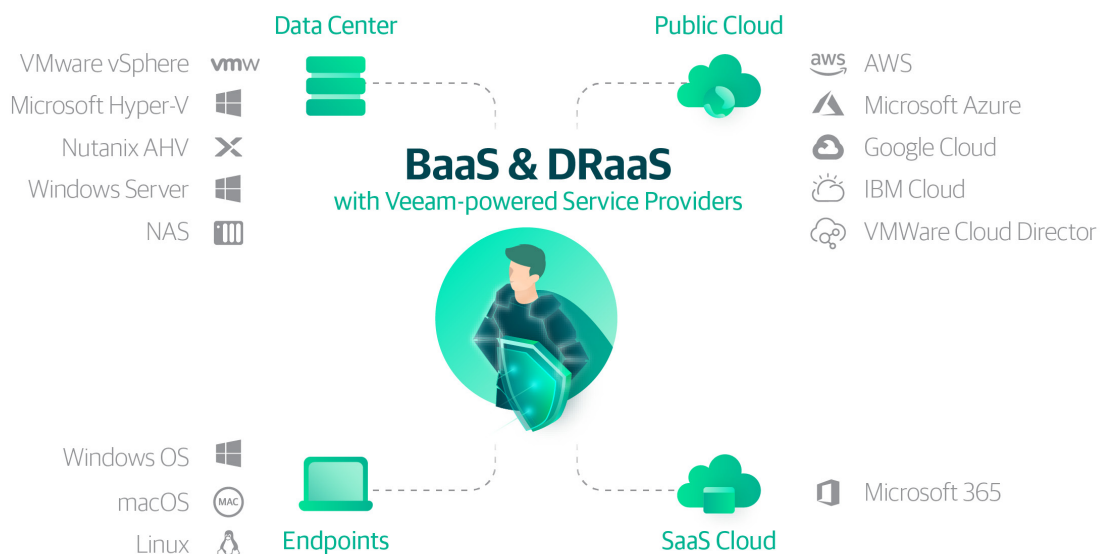
A technology that evolves with you

As your data protection strategy evolves, Veeam is flexible to support your business's needs today or in the future. Veeam does not lock you in to a vendor-defined storage and enables data portability to move from a public cloud, like Microsoft Azure, to on-premises storage or even a VCSP-hosted private cloud.

The opportunity

Backup and disaster recovery (BDR) are functions every IT organization must perform, but a comprehensive BDR strategy is often out of reach for companies without the budget or resources to build and maintain an off-site repository. Offloading those data protection duties to the experts means realizing the substantial benefits that come with the move to managed cloud services.

Benefits

- **Gain access to experts** to free up your resources for more strategic projects and initiatives

- **Get started fast** to reduce ramp time and secure your data today

- **Reduce complexity** by offloading remediation, patching and other management headaches to a provider

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Data Center · Public Cloud

VMware vSphere · Microsoft Hyper-V · Nutanix AHV · Windows Server · NAS

BaaS & DRaaS
with Veeam-powered Service Providers

AWS · Microsoft Azure · Google Cloud · IBM Cloud · VMWare Cloud Director

Windows OS · macOS · Linux

Endpoints · SaaS Cloud · Microsoft 365

Decide which workloads to manage

BaaS and DRaaS provides viable alternatives to managing everything. It can be more cost-effective to outsource backup and disaster recovery needs instead of hiring and training in-house resources. A BaaS provider can ensure backups are not only successful, but regularly tested and restorable. A DRaaS provider can support with as little as an off-site replication or fully manage your complete disaster recovery plan from testing and execution to failing over and failing back, should an unplanned event occur. These tasks are often at the bottom of the "to do" list and partnering with a Veeam-powered service provider ensures these business-critical tasks are completed.

From critical workloads running on-premises to the sprawl of data in the cloud and at home offices, Veeam's service provider partners offer the off-site backup, monitoring and management, and disaster recovery services you need to stay resilient in the face of any threat.

Find your BaaS and DRaaS hero

Connect with a Veeam-powered service provider to gain access to expertise and turnkey solutions built on a Modern Data Protection platform, for any cloud. Veeam understands how critical your data is and the importance of choosing the right partner. With Veeam-powered BaaS and DRaaS, you will find:

- Knowledgeable and certified partners vetted by Veeam with a VCSP Competency* that aligns with your business needs — BaaS for Microsoft 365, Disaster Recovery as a Service (DRaaS) and off-site backup

- Support for workloads no matter where they reside — on-premises, public cloud or private cloud

- Trusted technology that *just works*

*VCSP Competency partners have Veeam Certified Engineers (VMCE™) on staff, a defined service level agreement (SLA) of 99.99% uptime and 24x365 support.

Veeam-powered BaaS & DRaaS

→ **Learn more**
veeam.com

By the numbers

A recent survey of 1,050 organizations revealed that in the next two years 97% of respondents intend to use BaaS for some of their servers, up from 67% who are currently using BaaS for servers today.[1]

Top three reasons organizations currently use BaaS[1]

1. Flexible payment (OPEX vs CAPEX)

2. Ability to access backups from anywhere/anytime

3. 'Cloud First' strategy

Top three reasons organizations currently use DRaaS[1]

1. Cost efficiency and resource sharing

2. Freeing up internal IT resources

3. Remotely operated, monitored or managed by a service provider

[1] Data Protection-as-a-Service 2021 Report

"Ransomware infected and encrypted our entire on-prem IT infrastructure, including backups. HostedBizz performed DRaaS using Veeam replicas, and our critical systems were up and running in under two hours."

— Joanne Porporo,
Manager of IT and Physical Resources at Eastern Ontario Health Unit

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