News release

Swiss Re posts another strong quarterly profit of USD 802 million, contributing to a half-year net income of USD 2.0 billion

- Strong re/insurance business and excellent asset management performance resulting in a quarterly profit of USD 802 million, slightly up in comparison to Ω2 2013¹
- P&C Re H1 2014 net income of USD 1.5 billion driven by continued good underwriting
- Successful July renewals with higher premium volumes and yearto-date risk adjusted price quality of 108%
- L&H Re H1 2014 net income of USD 112 million, management action underway to achieve targeted profitability level
- Corporate Solutions H1 2014 net income of USD 146 million, with growth from most business lines
- Admin Re[®] excellent cash generation and H1 2014 net income of USD 165 million
- Return on equity of 12.6% and earnings per share of USD 5.92 for H1 2014 show steady progress toward 2011–2015 financial targets

Zurich, 6 August 2014 — Swiss Re Group reports net income of USD 2.0 billion for the first half of 2014. All business segments contributed positively in the second quarter to this result, with strong underwriting performance by Property & Casualty Reinsurance, steady growth from Corporate Solutions and excellent gross cash generation by Admin Re[®]. Asset Management also demonstrated excellent yearto-date performance with an investment result of USD 2.2 billion.

Michel M. Liès, Group CEO, says: "USD 2.0 billion profit in the first six months of 2014 is an impressive result. I'm especially pleased as it demonstrates our strong client relationships, and obviously translates well into shareholder value. We see the insurance market generally softening. Thanks to our leading position we continue to take advantage of opportunities as they arise – for example in high growth markets – and actively manage our overall Media Relations, Zurich Telephone +41 43 285 7171

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¹ Quarterly figures and comparatives are on page 6 of this release.



portfolio. I am confident that Swiss Re will remain successful at every stage of the cycle."

Group continues with successful strategy through first half of 2014

All Business Units have contributed in the second quarter to deliver a net income of USD 2.0 billion for the first half of 2014 (vs. USD 2.2 billion in H1 2013). The excellent year-to-date Group return on investments of 3.9% was largely the result of last year's successful asset re-balancing. The rebalancing led to higher investment returns and more diversified sources of income while still maintaining a high-quality asset portfolio.

The annualised return on equity for the six months now stands at 12.6%, with earnings per share of USD 5.92. The Group remains well on track to meet its 2011–2015 financial targets. Book value per common share rose to USD 95.06 or CHF 84.30 compared to USD 93.08 or CHF 82.76 as of 31 December 2013.

Strong second quarter performance across the Group

For the second quarter P&C Re delivered a net income of USD 553 million (vs USD 455 million in the second quarter of 2013) and premiums earned rose by 12.3% to USD 3.6 billion (vs USD 3.2 billion). Net income in L&H Re was USD 48 million, with premiums earned and fee income 15.8% higher at USD 2.9 billion.

Corporate Solutions second quarter net income was USD 66 million (USD 55 million); net premiums earned were 22.6% higher at USD 841 million. Admin Re[®] delivered a net income of USD 117 million for the quarter. The Group return on investment for the quarter was a very strong 4.1%.

David Cole, Group CFO says: "I'm pleased how 2014 has been shaping up so far. Our results show the fundamental strength of the Group's business model and strategy. All Business Units have delivered an improved performance against their key metrics in the second quarter. Also L&H Re improved its operating margin in comparison to the prior-year period, as promised; however, there is still lot of work to be done in this segment. Meanwhile, Admin Re[®] generated substantial cash for the Group – USD 271 million in the second quarter of 2014."

P&C Re leading with core strengths

P&C Re delivered net income of USD 1.5 billion over the first six months of the year. This performance is built on continued underwriting excellence through a relatively benign natural catastrophe period, leading to a half-year combined ratio of 86.1% (compared to 84.8% in H1 2013). Premiums earned rose by 10.0% to USD 7.4 billion (vs USD 6.7 billion), benefiting from the expiry of a major quota share agreement at the end of 2012 and large



Asia and Americas transactions written at the end of 2013. Active management of the equity portfolio also drove these strong results.

L&H Re confirms 2015 RoE target

L&H Re net income for the six months was USD 112 million (vs USD 385 million in H1 2013). Premiums earned and fee income were 15.7% higher at USD 5.6 billion, with health business in Asia and EMEA contributing to continued growth. The operating margin was 8.6% (vs 9.6%).

L&H Re management is working across all lines of business to achieve the targeted profitability level.

Corporate Solutions again delivers profitable growth

Corporate Solutions generated net income in the first six months of USD 146 million (vs USD 156 million in H1 2013). Most lines of business saw growth in premium volume leading to net premiums earned of USD 1.7 billion, 28.6% higher than in the first half of 2013. The combined ratio increased from 92.5% in H1 2013 to 94.2% in H1 2014.

As announced at the Investors' Day on 3 July 2014, Corporate Solutions will focus on developing primary lead capabilities and its position in a number of high growth markets to continue its growth. Corporate Solutions has agreed to acquire the insurer Sun Alliance Insurance (China) Limited, representing another milestone in the high growth market ambitions. The acquisition, once completed, will enable Corporate Solutions to offer corporate insurance directly from mainland China.

Admin Re® generates substantial cash for the Group

Admin Re[®] delivered net income of USD 165 million in the first half of 2014 (vs USD 187 million in H1 2013) and gross cash generation of USD 473 million (USD 170 million). This underlines the Business Unit's position as a strong and secure cash earner for the Group. It also confirmed the commitment of Admin Re[®] to the UK market with the acquisition of pension and annuity policies from HSBC, as announced in June.

Successful July renewals in a challenging environment

The July treaty renewals, which focus on the Americas and the Australia and New Zealand region, were successful, especially casualty, which grew further on profitable terms. Swiss Re wrote less nat cat business, but did so at attractive price levels. The July treaty renewal premium volume grew by 8%. Year-to-date treaty renewals show a growth of 4% with year-to-date risk adjusted price quality at 108%.



Steady progress toward 2011–2015 financial targets

The Group is well on track toward achieving its 2011–2015 financial targets. The annualised return on equity for the six-month period is 12.6% and earnings per share are USD 5.92. The new set of targets covering 2016 and beyond will be announced in February 2015.

Michel M. Liès says: "It is an exciting but also demanding time for the re/insurance industry. The environment is heavily influenced and shaped by various megatrends, such as the continuous insurance demand in high growth markets, increasing regulation or big data. I believe big data has the potential to actually revolutionise not only our industry but the entire economy. Hence we keep a close eye on its development, consider business opportunities and establish dialogue platforms around big data at events such as "Les Rendez-vous de septembre", when the global property and casualty industry meets in Monte Carlo."



Details of year-to-date performance (H1 2014 vs H1 2013)

		H1 2014	H1 2013
P&C Reinsurance	Premiums earned (USD millions)	7 373	6 704
	Net income (USD millions)	1 543	1 455
	Combined ratio (%)	86.1	84.8
	Return on investment (%, annualised)	4.0	2.7
	Return on equity (%, annualised)	25.3	26.2
L&H Reinsurance	Premiums earned and fee income (USD millions)	5 567	4 812
	Net income (USD millions)	112	385
	Operating margin (%)	8.6	9.6
	Return on investment (%, annualised)	3.2	4.3
	Return on equity (%, annualised)	3.7	11.8
Corporate Solutions	Premiums earned (USD millions)	1 671	1 299
	Net income (USD millions)	146	156
	Combined ratio (%)	94.2	92.5
	Return on investment (%, annualised)	3.1	2.6
	Return on equity (%, annualised)	10.7	11.1
Admin Re®	Premiums earned and fee income (USD millions)	500	762
	Net income	165	187
	(USD millions) Gross cash generation (USD millions)	473	170
	Return on investment (%, annualised)	4.8	5.1
	Return on equity (%, annualised)	5.5	6.1
Consolidated Group (Total)	Premiums earned and fee income (USD millions)	15 111	13 577
	Net income (USD millions)	2 0 2 8	2 166
	Earnings per share (USD)	5.92	6.29
	Return on investment (%, annualised)	3.9	3.6
	Return on equity (%, annualised)	12.6	14.0

Details of second quarter performance (Q2 2014 vs Q2 2013)

		Q2 2014	Q2 2013
P&C Reinsurance	Premiums earned (USD millions)	3 560	3 1 7 0
	Net income (USD millions)	553	455
	Combined ratio (%)	93.5	101.1
	Return on investment (%, annualised)	4.3	2.9
	Return on equity (%, annualised)	17.3	17.3
L&H Reinsurance	Premiums earned and fee income (USD millions)	2895	2 499
	Net income (USD millions)	48	154
	Operating margin (%)	7.1	5.3
	Return on investment (%, annualised)	3.7	4.7
	Return on equity (%, annualised)	3.0	10.3
Corporate Solutions	Premiums earned (USD millions)	841	686
	Net income (USD millions)	66	55
	Combined ratio (%)	93.2	96.9
	Return on investment (%, annualised)	2.4	2.1
	Return on equity (%, annualised)	10.1	7.7
Admin Re®	Premiums earned and fee income (USD millions)	264	44(
	Net income (USD millions)	117	109
	Gross cash generation (USD millions)	271	107
	Return on investment (%, annualised)	4.7	5.6
	Return on equity (%, annualised)	7.6	7.2
Consolidated Group (Total)	Premiums earned and fee income (USD millions)	7 560	6 795
	Net income (USD millions)	802	786
	Earnings per share (USD)	2.34	2.28
	Return on investment (%, annualised)	4.1	3.8
	Return on equity (%, annualised)	9.7	10.0

Notes to editors

Video presentation: A video presentation of Swiss Re's results for media and analysts and the accompanying slides are available on <u>www.swissre.com</u>.

Media conference call

Swiss Re will hold a media conference call this morning at 10.30 am (CET). The accompanying slides are available on www.swissre.com.

You are kindly requested to dial in 10 minutes prior to the start using the following numbers:

From Switzerland:	+41 (0)58 310 5000
From Germany:	+49 (0)69 25 511 4445
From UK:	+44 (0)203 059 5862
From France:	+33 (0)17091 8706
From USA:	+1 866 291 4166
From Hong Kong:	+852 58 08 1 769

Investors' and analysts' conference call

Swiss Re will hold an investors' and analysts' conference call this afternoon at 2.00 pm (CET) which will focus on Q&A.

You are kindly requested to dial in 10 minutes prior to the start using the following numbers: From Switzerland: +41(0)58(310,5000)

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From Germany:	+49 (0)69 25 511 4445
From UK:	+44 (0)203 059 5862
From France:	+33 (0)1 7091 8706
From USA:	+1 (1)631 570 5613
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Swiss Re

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Standard & Poor's, "Aa3" by Moody's and "A+" by A.M. Best. Registered shares in the Swiss Re Group holding company, Swiss Re Ltd, are listed in accordance with the Main Standard on the SIX Swiss Exchange and trade under the symbol SREN. For more information about Swiss Re Group, please visit: <u>www.swissre.com</u> or follow us on Twitter <u>@SwissRe</u>.

Cautionary note on forward-looking statements

Certain statements and illustrations contained herein are forward-looking. These statements (including as to plans, objectives, targets, and trends) and illustrations provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to a historical fact or current fact.

Forward-looking statements typically are identified by words or phrases such as "anticipate", "assume", "believe", "continue", "estimate", "expect", "foresee", "intend", "may increase", "may fluctuate" and similar expressions, or by future or conditional verbs such as "will", "should", "would" and "could". These forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the Group's actual results of operations, financial condition, solvency ratios, liquidity position or prospects to be materially different from any future results of operations, financial condition, solvency ratios, liquidity position or prospects expressed or implied by such statements. Such factors include, among others:

- instability affecting the global financial system and developments related thereto;
- deterioration in global economic conditions;
- the Group's ability to maintain sufficient liquidity and access to capital markets, including sufficient liquidity to cover potential recapture of reinsurance agreements, early calls of debt or debt-like arrangements and collateral calls due to actual or perceived deterioration of the Group's financial strength or otherwise;
- the effect of market conditions, including the global equity and credit markets, and the level and volatility of equity prices, interest rates, credit spreads, currency values and other market indices, on the Group's investment assets;
- changes in the Group's investment result as a result of changes in its investment policy or the changed composition of its investment assets, and the impact of the timing of any such changes relative to changes in market conditions;
- uncertainties in valuing credit default swaps and other credit-related instruments;
- possible inability to realise amounts on sales of securities on the Group's balance sheet equivalent to their mark-to-market values recorded for accounting purposes;
- the outcome of tax audits, the ability to realise tax loss carryforwards and the ability to realise deferred tax assets (including by reason of the mix of earnings in a jurisdiction or deemed change of control), which could negatively impact future earnings;
- the possibility that the Group's hedging arrangements may not be effective;
- the lowering or loss of one of the financial strength or other ratings of one or more Swiss Re companies, and developments adversely affecting the Group's ability to achieve improved ratings;
- the cyclicality of the reinsurance industry;
- uncertainties in estimating reserves;
- uncertainties in estimating future claims for purposes of financial reporting, particularly with respect to large natural catastrophes, as significant uncertainties may be involved in estimating losses from such events and preliminary estimates may be subject to change as new information becomes available;
- the frequency, severity and development of insured claim events;
- acts of terrorism and acts of war;
- mortality, morbidity and longevity experience;
- policy renewal and lapse rates;
- extraordinary events affecting the Group's clients and other counterparties, such as bankruptcies, liquidations and other credit-related events;
- current, pending and future legislation and regulation affecting the Group or its ceding companies and the interpretation of legislation or regulations;



- legal actions or regulatory investigations or actions, including those in respect of industry requirements or business conduct rules of general applicability;
- changes in accounting standards;
- significant investments, acquisitions or dispositions, and any delays, unexpected costs or other issues experienced in connection with any such transactions;
- changing levels of competition; and
- operational factors, including the efficacy of risk management and other internal procedures in managing the foregoing risks.

These factors are not exhaustive. The Group operates in a continually changing environment and new risks emerge continually. Readers are cautioned not to place undue reliance on forward-looking statements. Swiss Re undertakes no obligation to publicly revise or update any forward-looking statements, whether as a result of new information, future events or otherwise.

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