

## **Third Quarter 2016 Report**



We make the world more resilient.

### **Key Information**

#### **Financial highlights**

For the nine months ended 30 September

| USD millions, unless otherwise stated                       | 2015    | 2016    | Change in % |
|---|---------|---------|-------------|
| Group   |         |         |             |
| Net income attributable to common shareholders              | 3 6 5 9 | 3 0 4 1 | -17         |
| Premiums earned and fee income                              | 22 555  | 24722   | 10          |
| Earnings per share in CHF                                   | 10.19   | 8.97    | -12         |
| Common shareholders' equity (31.12.2015/30.09.2016)         | 32 415  | 37 430  | 15          |
| Return on equity in %1                                      | 14.5    | 11.6    |             |
| Return on investments in %                                  | 3.8     | 3.6     |             |
| Net operating margin in %                                   | 19.0    | 14.5    |             |
| Number of employees <sup>2</sup> (31.12.2015/30.09.2016)    | 12 767  | 13 904  | 9           |
| Property & Casualty Reinsurance                             |         |         |             |
| Net income attributable to common shareholders <sup>6</sup> | 2 2 9 8 | 1548    | -33         |
| Premiums earned   | 11 378  | 12715   | 12          |
| Combined ratio in % <sup>3,6</sup>                          | 84.5    | 93.8    |             |
| Net operating margin in % <sup>6</sup>                      | 24.3    | 15.5    |             |
| Return on equity in %1.6                                    | 23.5    | 16.1    |             |
| Life & Health Reinsurance                                   |         |         |             |
| Net income attributable to common shareholders <sup>6</sup> | 781     | 635     | -19         |
| Premiums earned and fee income <sup>4</sup>                 | 7 8 3 1 | 8 5 1 5 | 9           |
| Net operating margin in % <sup>6</sup>                      | 13.7    | 11.0    |             |
| Return on equity in %1.6                                    | 17.4    | 12.5    |             |
| Corporate Solutions   |         |         |             |
| Net income attributable to common shareholders <sup>6</sup> | 337     | 150     | -55         |
| Premiums earned   | 2 521   | 2594    | 3           |
| Combined ratio in % <sup>6</sup>                            | 91.2    | 99.3    |             |
| Net operating margin in % <sup>6</sup>                      | 17.5    | 6.1     |             |
| Return on equity in %1.6                                    | 19.4    | 8.6     |             |
| Life Capital  |         |         |             |
| Net income attributable to common shareholders <sup>6</sup> | 273     | 726     | 166         |
| Premiums earned and fee income <sup>4</sup>                 | 825     | 898     | 9           |
| Gross cash generation⁵                                      | 265     | 364     | 37          |
| Net operating margin in % <sup>6</sup>                      | 16.7    | 36.0    |             |
| Return on equity in % <sup>1,6</sup>                        | 6.2     | 14.5    |             |

<sup>&</sup>lt;sup>1</sup> Return on equity is calculated by dividing net income attributable to common shareholders by average common shareholders' equity.

#### **Share information**

#### Share price (CHF)



- Swiss Market Index

- STOXX Europe 600 Insurance Index

| Fir | nancial | strer | ıgth rati | ngs |
|-----|---------|-------|-----------|-----|
|     |         |       | 0040      |     |

| As of 28 October 2016 | Standard & Poor's | Moody's          | A.M. Best        |
|-----------------------|-------------------|------------------|------------------|
| Rating                | AA-               | Aa3              | A+               |
| Outlook               | Stable            | Stable           | Stable           |
| Last update           | 30 November 2015  | 15 December 2015 | 11 December 2015 |

#### **Share information**

| As | of | 28 | October | 201 | 6 |
|----|----|----|---------|-----|---|
|    |    |    |         |     |   |

| Share price in CHF                    | 92.80  |
|---------------------------------------|--------|
| Market capitalisation in CHF millions | 33 415 |

| Share performance in %           | 1 January 2011 – 28 October 2016<br>(p.a.) | Year to 28 October 2016 |
|----------------------------------|--|-------------------------|
| Swiss Re                         | 11.1                                       | -5.5                    |
| Swiss Market Index               | 3.6  | -10.3                   |
| STOXX Europe 600 Insurance Index | 7.9  | -15.7                   |

Letter of credit fees of USD 42 million in 2015, thereof USD 8 million in Property & Casualty Reinsurance, have been reclassified from "Operating expenses" to "Interest expenses".

4As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

<sup>&</sup>lt;sup>6</sup> Gross cash generation is the change in excess capital available over and above the target capital position, with the target capital being the minimum statutory capital plus the additional capital required by Life Capital's capital management policy.

<sup>&</sup>lt;sup>6</sup>The Group's new internal service cost framework resulted in a reallocation of operating expenses to Group items from the business segments. Comparative information for 2015 has been adjusted accordingly.

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#### Swiss Re Ltd

Swiss Re Ltd is the holding company of the Swiss Re Group. Its shares are listed in accordance with the International Reporting Standard on the SIX Swiss Exchange and trade under the symbol SREN.

### Letter to shareholders

### Shaping the future in challenging times

Group net income (USD billions) For the first nine months of 2016

#### Dear shareholders.

During the course of the first nine months of 2016 we were confronted with a series of challenges ranging from natural catastrophes, such as a devastating earthquake in Japan and floods in Europe, to a difficult market environment. In this context, we are proud to report another successful performance, with a strong net income of USD 3.0 billion in the period. Our success is driven primarily by large and tailored transactions and a strong investment result. We remain confident that our differentiation within the industry, as well as our capital strength and underwriting discipline, provide us with the right tools to deliver shareholder value over the long term.

All of our Business Units contributed to this success. Property & Casualty Reinsurance reported a net income of USD 1.5 billion in the nine months, driven by strong underwriting, despite a series of catastrophic events including wildfires in Canada. Life & Health Reinsurance reported a net income of USD 635 million in the period and an annualised return on equity of 12.5%, above our target.

Corporate Solutions reported a net income of USD 150 million. The Business Unit is continuing to broaden its footprint and is currently working towards completion of a joint venture in Brazil with Bradesco Seguros to create a leading commercial large-risk insurer in the country. Corporate Solutions has also recently obtained an insurance license in Hong Kong.

Net income for Life Capital was USD 726 million in the same period, with gross cash generation of USD 364 million.

Despite the challenging environment, we continue to invest in our business, which we demonstrated especially by expansions in Corporate Solutions, continued growth in Life Capital, and by further developing our research and development initiatives.

Since August 2016, the earth is shaking again in the heart of Europe. A series of earthquakes is striking Italy, so far claiming nearly 300 lives and causing destruction on a large scale. In Italy, only just over 1% of residential buildings are insured against earthquakes on average. This is the latest reminder that a "protection gap" persists, and not only in developing countries. It is our duty to work harder to close this gap, help







**Christian Mumenthaler** Group CEO

society rebuild and cover the risks that remain uninsured despite ready and available tools for protection. For example, in the wake of Hurricane Matthew, which brought widespread devastation to countries such as Haiti and Barbados, the CCRIF SPC, an insurance facility reinsured by Swiss Re, provided a swift payout to affected locations. The cover allows quick payment because it relies on parametric insurance models, using modelled wind speed, storm surge and rainfall figures, rather than a lengthier loss adjustment process.

Innovation is the engine that propels us. We take pride in how our people, the ones that make Swiss Re what it is, have risen to the challenge of designing products that bring insurance where it's needed the most. In August 2016, we launched a pioneering insurance scheme in China that illustrates just one way how we do this. The scheme, launched with the government of Heilongjiang Province and the Sunlight Agriculture Mutual Insurance Company of China, covers 28 counties against flood, excessive rain, drought and low temperatures. The programme covers mainly farmers. It uses satellite data, allowing for faster payouts

than traditional insurance schemes The scheme extends protection to millions of people who have never benefited from insurance before. In October 2016, we launched a second parametric programme, covering seven prefectures in Guangdong Province.

Keeping our focus firmly on the long term, we cannot lose sight of the changes that are reshaping our industry. New technologies such as wearable devices, smart phones and artificial intelligence can fundamentally change how we design, distribute and manage insurance protection. New risk pools are forming, and it is imperative to access them to ensure success for our clients, our partners and ourselves. For example, we have recently joined forces with some of Europe's biggest insurers in an attempt to explore whether Blockchain technology can help make the insurance industry more efficient.

Sustainability is more than a buzz word for Swiss Re, and we are proud to see that this is also recognised externally. We integrate sustainability considerations into our core business decisions, our underwriting and our investments.

This effort was recognised once again, with Swiss Re named sector leader by the Dow Jones Sustainability Index for the tenth time, after improving on our 2015 scores across all three sustainability dimensions.

Transactions that protect people and businesses, innovative products that expand the boundaries of insurance and a focus on creating sustainable value wouldn't be possible without the dedication and the hard work of all our employees, whom we warmly thank. They would also be impossible without the trust of our clients and our shareholders, and the ongoing dialogue we established with you.

Our very strong capital position is also underscored by the start of the share buyback programme of up to CHF 1.0 billion purchase value that you authorised at this year's Annual General Meeting in April 2016. This programme achieves our objective of returning capital to shareholders when excess capital is available and other business opportunities do not meet our strategy and profitability requirements.

Thank you for your confidence.

4. Muthols

Zurich, 3 November 2016

Walter B. Kielholz

Chairman of the Board of Directors

**Christian Mumenthaler** Group CEO

### Key events

#### 23 February 2016

#### Swiss Re reports 31% rise in 2015 net income to USD 4.6 billion; Christian Mumenthaler will become Group CEO as of 1 July 2016

Swiss Re reported a strong full-year net income of USD 4.6 billion for 2015, USD 938 million of which was earned in the fourth quarter. All business segments contributed to this result, with L&H Re in particular delivering a strong increase in net income after the successful management actions in 2014. With a clear focus during the past five years on the 2011–2015 Group financial targets, Swiss Re successfully delivered on its return on equity (ROE) and earnings per share (EPS) targets.

#### 3 March 2016

### Swiss Re completes the public share buy-back programme

Swiss Re announced that it has completed the public share buy-back programme of up to CHF 1.0 billion purchase value, authorised by the Annual General Meeting on 21 April 2015 and launched on 12 November 2015.

#### 16 March 2016

# Swiss Re proposes an 8.2% increase in the regular dividend to CHF 4.60 and a CHF 1.0 billion share buy-back programme

At Swiss Re's Annual General Meeting of shareholders on 22 April 2016, the Board of Directors proposed a regular dividend of CHF 4.60 per share. In addition, the Board of Directors requested the authorisation of a new public share buy-back programme of up to CHF 1.0 billion purchase value. The Board of Directors further proposed the election of Sir Paul Tucker as a new member to the Board of Directors. Swiss Re also published its 2015 Annual Report and its Economic Value Management (EVM) 2015 Annual Report.

#### 30 March 2016

# Global insured losses from disasters reach USD 37 billion in 2015; Tianjin explosion caused the biggest insured loss, Swiss Re *sigma* study says

According to the latest *sigma* study, global insured losses from natural catastrophes and man-made disasters in 2015 were USD 37 billion, well below the USD 62 billion average of the previous 10 years. There were 353 disaster events last year. The biggest catastrophe event in 2015 occurred at the Port of Tianjin in China.

#### 22 April 2016

#### Swiss Re shareholders approve all proposals put forward by the Board of Directors at Swiss Re's Annual General Meeting

Swiss Re's shareholders approved all proposals put forward by the Board of Directors at its Annual General Meeting in Zurich. This included the increase in regular dividend to CHF 4.60 per share and a new public share buy-back programme of up to CHF 1.0 billion purchase value.

#### 29 April 2016

# Swiss Re reports strong first quarter net income of USD 1.2 billion; premium income rises to USD 7.9 billion

Swiss Re reported a strong net income of USD 1.2 billion for the first quarter of 2016, supported by solid underwriting and strong investment results. The Reinsurance Business Unit delivered strong results, benefiting from large and tailored transactions. Corporate Solutions achieved a net income of USD 80 million and invested in further profitable growth by expanding its footprint. Life Capital, created at the start of 2016, reported a net income of USD 321 million, supported by the acquisition of Guardian Financial Services (Guardian). The Group also delivered a strong investment result, with a 3.7% return on investments. Swiss Re reported a very strong Group SST ratio of 223%.

#### 25 May 2016

# Swiss Re's new SONAR report explores emerging risks for the re/insurance industry and society

Turmoil in emerging markets, increased localisation of internet networks within country borders and financial repression are some of the key risks identified in this year's SONAR report. The publication is based on the SONAR process, an innovative crowdsourcing tool drawing on Swiss Re's unique internal risk management expertise to pick up early signals of what lies beyond the horizon.

#### 29 June 2016

### Global insurance industry grows steadily in 2015

Global insurance premiums grew by 3.8% in real terms in 2015, amidst variations in regional growth rates, Swiss Re's sigma report says. The overall performance was steady after a 3.5% gain in direct insurance premiums written in 2014, and coming in an environment of just moderate (2.5%) global economic growth. There was a slight slowdown in the life sector in 2015, with global premium growth, dipping to 4.0% from 4.3%, due to weaker performance in the advanced markets. On the non-life side, strong growth in the advanced markets of Asia, and improvement in North America and Western Europe, contributed to a 3.6% increase in global premiums, up from 2.4% growth in 2014.

#### 29 July 2016

### Swiss Re reports solid half-year net income of USD 1.9 billion

Swiss Re reported net income of USD 1.9 billion for the first half of 2016. a solid result in a period marked by natural catastrophes, political uncertainty and volatile financial markets. Net income in Reinsurance continued to be supported by large and tailored transactions, which made significant contributions to both the Life & Health and Property & Casualty Reinsurance segments. Net income in P&C Re was impacted by a number of larger natural catastrophes in the second quarter of 2016, including the wildfires in Canada, earthquakes in Japan and floods in Europe. Corporate Solutions reported a decline in net income to USD 55 million after two large claims. Life Capital, which includes Admin Re®, generated strong net income of USD 569 million, reflecting the contribution of Guardian Financial Services.

#### 18 August 2016

### Preliminary *sigma* estimates for first-half 2016

Preliminary sigma estimates show total economic losses from natural catastrophes and man-made disasters reached USD 71 billion in the first half of 2016. The global insurance industry covered a total of USD 31 billion, or 44%, of the total losses. Thunderstorms in the US and Europe were the costliest events for the insurance sector in the first half. Around 6 000 people lost their lives in natural catastrophes and man-made events in the first six months of the year, compared to 12 000 in the first half of 2015.

#### 8 September 2016

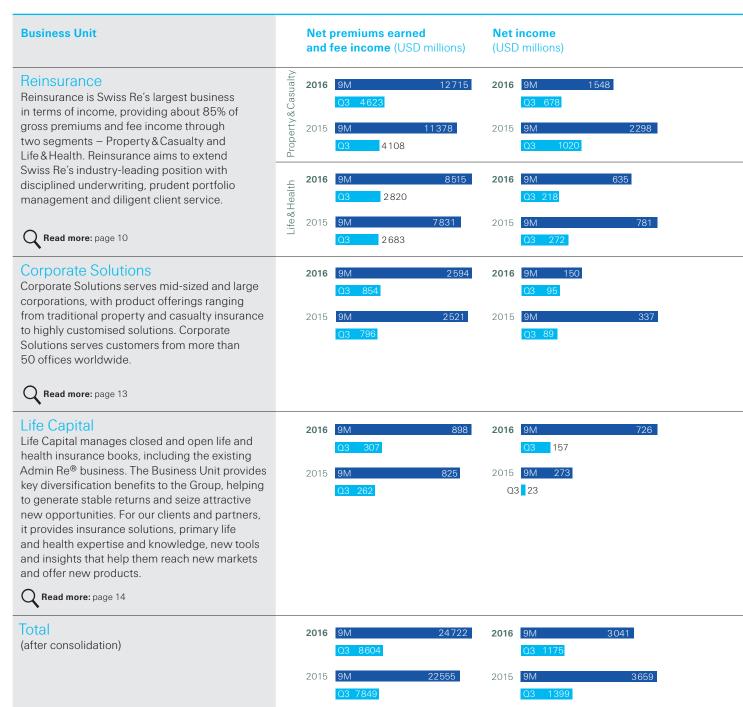
# Swiss Re remains insurance industry leader in sustainability, according to 2016 Dow Jones Sustainability Indices

Swiss Re remains the insurance industry sector leader in the Dow Jones Sustainability Indices (DJSI) for the third consecutive year and the tenth time since 2004. The company was particularly recognised for understanding the sustainability issues that create risks and opportunities for the reinsurance business, and for closely cooperating with clients and public and private partners to create innovative solutions in the areas of climate and natural disaster risks, agricultural risks, sustainable energy and funding longer lives.

### Business Units at a glance

Swiss Re is a leader in wholesale reinsurance, insurance and risk transfer solutions. Our clients include insurance companies, corporations, the public sector and policyholders.

THE SWISS RE GROUP



| Return on equity<br>YTD (1 Jan-30 Sept) | Return on equity<br>Q3 (1 July-30 Sept) | Operating performance<br>YTD (1 Jan-30 Sept)   | Operating performance Q3 (1 July-30 Sept)      |
|---|---|--|--|
| 16.1%<br>(2015: 23.5%)                  | 21.6%                                   | 93.8%<br>(2015: 84.5%)<br>Combined ratio       | 87.9%<br>(2015: 77.7%)<br>Combined ratio       |
| 12.5%                                   | 11.6%<br>(2015: 18.8%)                  | 11.0%<br>(2015: 13.7%)<br>Net operating margin | 11.6%<br>(2015: 13.4%)<br>Net operating margin |
| <b>8.6%</b> (2015: 19.4%)               | 16.5% (2015: 15.6%)                     | 99.3%<br>(2015: 91.2%)<br>Combined ratio       | 94.7%<br>(2015: 90.1%)<br>Combined ratio       |

11.6%

(2015: 14.5%)

(2015: 6.2%)

12.8%

7.8%

(2015: 17.3%)

(2015: 1.7%)

(2015: USD 265m)

**Gross cash generation** 

3.UDN (2015: USD 3.7bn) Group net income 1.2bn

(2015: USD 1.4bn) **Group net income** 

(2015: USD 126m)

Gross cash generation

### Group results

Swiss Re reported strong net income of USD 3.0 billion for the first nine months of 2016, compared to USD 3.7 billion for the same period in 2015. The net operating margin for the 2016 period was 14.5%, down from 19.0% for the first nine months of 2015. The strength of Swiss Re's capital base was underscored by a further increase in common shareholders' equity to USD 37.4 billion as of 30 September 2016, up by 15.5% compared to the end of 2015.

Reinsurance delivered net income of USD 2.2 billion, compared to USD 3.1 billion for the first nine months of 2015.

Property & Casualty Reinsurance contributed USD 1.5 billion to net income, down from USD 2.3 billion in the previous year period. The current year's performance demonstrated continued solid underwriting against the backdrop of higher natural catastrophe losses and lower favourable prior-year development. The net operating margin was 15.5%, compared to 24.3% in the prior-year period.

Life & Health Reinsurance contributed USD 635 million to the Group's net income for the first nine months of 2016, down from USD 781 million for the same period in 2015, when the result benefited from more favourable valuation adjustments. The net operating margin stood at 11.0% for the first nine months of 2016 and 13.7% for the same period in 2015.

Corporate Solutions contributed net income of USD 150 million for the first nine months of 2016, compared to USD 337 million for the same period of the previous year. The reduction was driven by large man-made casualty losses and by lower realised gains from insurance in derivative form. The net operating margin for Corporate Solutions was 6.1% and 17.5% for the first nine months of 2016 and 2015, respectively.

Life Capital, which includes Admin Re® and, as of 6 January 2016, the operations formerly known as Guardian Financial Services (Guardian), reported net income of USD 726 million for the first nine months of 2016, compared to USD 273 million for the same period of 2015. The increase in the 2016 result was driven by investment performance mainly from the Guardian portfolio. Life Capital's net operating margin significantly increased to 36.0% for the first nine months of 2016, compared to 16.7% for the same period of the previous year driven by higher income.

Common shareholders' equity, excluding non-controlling interests and the impact of contingent capital instruments, increased to USD 37.4 billion as of 30 September 2016, up from USD 32.4 billion at the end of December 2015. The rise was driven by net income and unrealised gains on fixed income securities accumulated over the first nine months of 2016, only partially offset by payments to shareholders of USD 2.1 billion for the 2015 regular dividends and the public share buy-back programme completed in the first quarter of 2016.

Swiss Re achieved an annualised return on equity of 11.6% for the nine months of 2016, compared to 13.7% for the full year 2015 and an annualised 14.5% for the first nine months of 2015. Earnings per share for the 2016 period were CHF 8.97 or USD 9.15, compared to CHF 10.19 (USD 10.69) for the first nine months of 2015.

Book value per common share increased to USD 112.90 or CHF 109.40 at the end of September 2016, compared to USD 95.98 or CHF 96.04 at the end of December 2015. Book value per common share is based on common shareholders' equity and excludes non-controlling interests and the impact of contingent capital instruments.

#### **Business performance**

Premiums earned and fee income for the Group totalled USD 24.7 billion for the first nine months of 2016, an increase of 9.6% from USD 22.6 billion for the same period of the previous year. At constant exchange rates, premiums and fees rose by 11.8%, reflecting growth in selected markets and lines of business, often through large and tailored transactions. Premiums earned by Property & Casualty Reinsurance totalled USD 12.7 billion, an increase of 11.8% from USD 11.4 billion

for the same period of the previous year. The increase was driven by large and tailored transactions in the US and in Europe. The Property & Casualty Reinsurance combined ratio was 93.8%, up from 84.5% for the first nine months of 2015. The increase was mainly driven by natural catastrophe losses and lower positive prior-year development compared to the same period in 2015, which benefited from a particularly benign natural catastrophe experience, as well as by the continued pressure on reinsurance market rates.

Life & Health Reinsurance premiums earned and fee income amounted to USD 8.5 billion, an increase of 8.7% from USD 7.8 billion year-on-year, driven by new business in the Americas and in Asia, especially a large in-force transaction in the US. At constant exchange rates, premiums earned and fees increased by 11.6%.

Corporate Solutions premiums earned were USD 2.6 billion for the first nine months of 2016, an increase of 2.9%. The Corporate Solutions combined ratio was 99.3% for the first nine months of 2016, up from 91.2% for the same period of the previous year, impacted principally by large man-made losses.

Gross cash generation for Life Capital totalled USD 364 million for the first nine months of 2016, up from USD 265 million for the same period of the previous year despite an adverse impact from declining interest rates in the UK throughout the year.

#### **Investment result and expenses**

The Group's investment portfolio, excluding unit-linked and with-profit investments, increased to USD 139.7 billion as of 30 September 2016, compared to USD 116.8 billion at the end of 2015. The increase was largely due to the acquisition of Guardian and market value gains stemming from the impact of declining yields, partially offset by a negative impact from foreign exchange movements

The annualised return on investments was 3.6% for the first nine months of 2016, compared to 3.8% for the same period of 2015.

#### **Income statement**

For the nine months ended 30 September

| USD millions  | 2015    | 2016     | Change in %_ |
|---|---------|----------|--------------|
| Revenues  |         |          |              |
| Gross premiums written  | 25 261  | 28 0 9 7 | 11           |
| Net premiums written  | 23 914  | 26 576   | 11           |
| Change in unearned premiums                                       | -1685   | -2283    | 35           |
| Premiums earned   | 22 229  | 24 293   | 9            |
| Fee income from policyholders                                     | 326     | 429      | 32           |
| Net investment income – non-participating business                | 2700    | 2780     | 3            |
| Net realised investment gains/losses – non-participating business | 1 186   | 1 5 0 9  | 27           |
| Net investment result – unit-linked and with-profit business      | -477    | 4 506    | _            |
| Other revenues  | 34      | 24       | -29          |
| Total revenues  | 25 998  | 33 541   | 29           |
|   |         |          |              |
| Expenses  |         |          |              |
| Claims and claim adjustment expenses                              | -7310   | -9337    | 28           |
| Life and health benefits  | -6713   | -8 279   | 23           |
| Return credited to policyholders                                  | 160     | -4016    | _            |
| Acquisition costs   | -4780   | -5318    | 11           |
| Operating expenses <sup>1</sup>                                   | -2325   | -2374    | 2            |
| Total expenses before interest expenses                           | -20968  | -29324   | 40           |
|   |         |          |              |
| Income before interest and income tax expense                     | 5 0 3 0 | 4217     | -16          |
| Interest expenses <sup>1</sup>                                    | -480    | -460     | -4           |
| Income before income tax expense                                  | 4 5 5 0 | 3 757    | -17          |
| Income tax expense  | -834    | -664     | -20          |
| Net income before attribution of non-controlling interests        | 3 716   | 3 0 9 3  | -17          |
|   |         |          |              |
| Income/loss attributable to non-controlling interests             | -6      | -1       | -83          |
| Net income after attribution of non-controlling interests         | 3710    | 3092     | -17          |
|   |         |          |              |
| Interest on contingent capital instruments                        | -51     | -51      | 0            |
| Net income attributable to common shareholders                    | 3 6 5 9 | 3 0 4 1  | -17          |

<sup>&</sup>lt;sup>1</sup> Letter of credit fees of USD 42 million in 2015 have been reclassified from "Operating expenses" to "Interest expenses".

The decrease reflected a similar level of net realised gains on a higher invested asset base following the Guardian acquisition and large transactions. It also included the impact of reduced net investment income from both lower levels of equity-accounted income and from declining interest rates on the fixed income portfolio.

The Group's non-participating net investment income was USD 2.8 billion, compared to USD 2.7 billion for the same period in 2015. The increase was primarily a result of net asset inflows from Guardian and large transactions, partially offset by the impact of lower reinvestment yields. The Group's fixed income running yield for the nine months was 2.9% in 2016, compared to 3.0% in 2015.

The Group reported non-participating net realised gains of USD 1.5 billion for the first nine months of 2016, compared to USD 1.2 billion for the same period in 2015. The increase was primarily related to gains within the Guardian portfolio in the current period.

Acquisition costs for the Group amounted to USD 5.3 billion for the first nine months of 2016, compared to USD 4.8 billion for the same period of the previous year. The increase mainly reflected large transactions in Reinsurance and a higher share of proportional business in Property & Casualty Reinsurance.

Operating expenses of USD 2.4 billion for the first nine months of 2016 increased by 2.1%, or 5.3% at constant exchange rates, reflecting a slightly lower expense

ratio on a higher premium base compared to the same period in 2015. Interest expenses were USD 460 million, a small reduction compared to the 2015 period.

The Group reported a tax charge of USD 664 million on a pre-tax income of USD 3.8 billion for the first nine months of 2016, compared to a tax charge of USD 834 million on a pre-tax income of USD 4.6 billion for the same period in 2015. This translated into an effective tax rate in the current and prior-year reporting periods of 17.7% and 18.3%, respectively. The lower rate in the current period was largely driven by higher benefits from the effective settlement of tax audits in certain jurisdictions, releases of valuation allowance on net operating losses and changes in enacted tax rates.

### Reinsurance

The Reinsurance Business Unit, which comprises the segments Property & Casualty Reinsurance and Life & Health Reinsurance, reported a net income of USD 2.2 billion in the first nine months of 2016. Summaries of each segment's performance are below.

### Property & Casualty Reinsurance

Net income for the first nine months of 2016 was USD 1.5 billion compared to USD 2.3 billion in the same period of 2015. The net operating margin was 15.5% in the current period, down from 24.3% in the first nine months of 2015. Performance in the first nine months of 2016 reflected solid underwriting results, a higher large loss burden compared to last year and less favourable prior-year development. The investment result was higher in the first nine months of 2016 than in the same period of 2015, mainly due to a positive impact from foreign exchange remeasurement.

#### Net premiums earned

Net premiums earned increased 11.8% to USD 12.7 billion in the first nine months of 2016, compared to USD 11.4 billion in the same period of 2015. The increase was driven by large and tailored transactions in the US and Europe, partially offset by unfavourable foreign exchange movements. At constant exchange rates, net premiums earned were 13.5% higher in the first nine months of 2016 than in the same period of 2015.

#### **Combined ratio**

Property & Casualty Reinsurance reported a combined ratio of 93.8% for the first nine months of 2016, compared to 84.5% in the prior-year period. The increase was mainly driven by a higher burden from large losses, less favourable prior-year development and the continued price softening of the market.

The expected impact from large natural catastrophes for the first nine months of 2016 was 7.1 percentage points, while the actual impact was 3.4 percentage points. The favourable development of prior accident years supported the combined ratio by 2.9 percentage points in the first nine months of 2016, compared to 5.2 percentage points in the same period of 2015.

#### Administrative expense ratio

The administrative expense ratio improved to 7.0% in the first nine months of 2016, compared to 7.5% in the first nine months of 2015, driven by higher premium volume period over period.

#### **Lines of business**

The property combined ratio increased to 86.8% in the first nine months of 2016, compared to 72.5% in the same period of 2015. The first nine months of 2016 were impacted by various new large losses, notably the wildfires in Canada, an earthquake in Japan, a series of agriculture losses in Europe as well as additional reserve strengthening for New Zealand earthquakes.

The casualty combined ratio increased to 104.6% in the first nine months of 2016 due to reserve strengthening for US asbestos business. The prior-year period benefited from significant reserve releases.

The specialty combined ratio improved to 77.6% for the first nine months of 2016, compared to 79.9% in the same period of 2015, which was impacted by the explosion in Tianjin, China.

#### **Investment result**

The return on investments was 3.3% in the first nine months of 2016 compared to 3.8% in the same period of 2015, reflecting a reduced level of income from equities and alternative investments.

Net investment income decreased by USD 123 million to USD 654 million for the first nine month of 2016, mainly due to a lower level of equity-accounted income as well as the impact of lower reinvestment yields.

Net realised gains were USD 459 million for the first nine months of 2016. compared to USD 455 million for the prior period as additional realised gains from sales were mostly offset by a lower contribution from interest rate derivatives in the current period.

Insurance-related investment results as well as foreign exchange re-measurement are not included in the figures above.

#### Shareholders' equity

Common shareholders' equity was USD 12.7 billion as of 30 September 2016 compared to USD 13.0 billion as of 31 December 2015. The decrease was primarily driven by dividends paid to the Group and a pension-related adjustment, partly offset by net income for the period, higher unrealised gains and the impact of foreign exchange. The annualised return on equity for the first nine months of 2016 was 16.1% compared to 23.5% in the same period of 2015. The decrease was mainly due to lower net income in 2016.

#### Outlook

While natural catastrophe rates still experienced pressure due to relatively low loss occurrence and abundant capital in the markets, rate decreases have started to slow down. We deployed less natural catastrophe capacity and will continue to do so where price levels fall below our return hurdles. Specialty lines experienced rate pressure with notable differences by lines of business and markets. Casualty rates overall remained more stable

We will continue to pursue our successful differentiation strategy while focusing on the bottom line under current market conditions. This means that we support key partners and expect they will also reflect the support in differential terms. This positions us to access the business we want and achieve above average rates.

#### Life & Health Reinsurance

Net income for the first nine months of 2016 was USD 635 million compared to USD 781 million for the same period in 2015. The prior-year result benefited from more favourable valuation adjustments, especially interest rate updates to disabled life reserves. The annualised return on equity for the nine months was 12.5%, above our target of 10%-12% though lower than the 17.4% reported for the same period in 2015. This was mainly due to the lower net income and a significant increase in shareholders' equity, driven by higher unrealised gains that reflected a decline in interest rates.

#### Net premiums earned and fee income

Premiums earned and fee income for the first nine months of 2016 increased 8.7% to USD 8.5 billion compared to USD 7.8 billion for the same period in 2015. Premiums were higher in the Americas and in Asia, stemming mainly from new business and a large in-force transaction in the US in the current period. At constant exchange rates, premiums earned and fee income were 11.6% higher compared to the same period in 2015.

#### Net operating margin

The net operating margin for the first nine months of 2016 was 11.0%, compared to 13.7% in the same period of 2015. The current year had less favourable reserving updates compared to the prior year as well as a higher revenue base.

#### Management expense ratio

The management expense ratio was 5.6%, an improvement over the prior-year period, driven by a lower expense base and higher premiums in the current year.

#### **Lines of business**

Income before interest and income tax expenses (EBIT) for the life business was USD 571 million for the first nine months of 2016, compared to USD 572 million for the same period of 2015. The current year included an impact from the reclassification between group life and group health business in Australia. The prior year benefited from more favourable valuation adjustments.

EBIT for the health business decreased to USD 285 million for the first nine months of 2016, compared to USD 470 million for the same period of 2015. The prior-year period result benefited from favourable valuation adjustments such as interest rate updates to disabled life reserves. The current period was impacted by higher claims in the UK critical illness business and reclassification between group life and group health business in Australia.

#### Investment result

The annualised return on investments was 3.6% in the first nine months of 2016 and in the same period of 2015. The fixed-income running yield was 3.4%.

Net investment income increased by USD 8 million to USD 832 million for the first nine months of 2016, reflecting the impact of large transactions which increased the asset base, partially offset by the impact of lower reinvestment yields.

Net realised gains were USD 151 million for the first nine months of 2016 compared to net realised gains of USD 114 million for the prior period, which included losses on interest rate derivatives.

Insurance-related investment results as well as foreign exchange remeasurement are not included in the figures above.

#### Shareholders' equity

Common shareholders' equity stood at USD 7.7 billion as of 30 September 2016, compared to USD 5.8 billion as of 31 December 2015. The increase was mainly due to higher unrealised gains reflecting a decline in interest rates, partially offset by a dividend payment to the Group of USD 400 million.

The annualised return on equity was 12.5% for the first nine months of 2016 compared to 17.4% for the same period of 2015. The reduction reflected the lower net income and a significant increase in shareholders' equity.

#### **Outlook**

We expect life and health reinsurance business to be relatively flat in mature markets and to increase in high growth markets.

In mature markets the prolonged low interest rate environment continues to have an unfavourable impact on long-term life business. Cession rates in the US have decreased and have now generally flattened as primary insurers retain more risk. However, we see a strong focus on capital, risk and balance sheet optimisation in mature markets, leading to positive opportunities for large transactions. The recent referendum in the UK is producing a period of uncertainty for growth in the region that could last two years or more. Volatility in UK markets is increasing in the short-term, in particular with respect to currency impacts, but we expect it will have a limited impact on Swiss Re's new business overall.

We believe high growth markets will continue to see strong increases in primary life and, in particular, health volumes, while cession rates are expected to be stable.

We will continue to pursue growth opportunities in high growth markets and in large transactions, including longevity deals. We are responding to the expanding need for health protection driven by ageing societies and we will apply our experience to help reduce the protection gap in all regions.

### Corporate Solutions

In October 2016, Corporate Solutions and Bradesco Seguros S.A. signed an agreement under which Bradesco Seguros will contribute its commercial large-risk portfolio to Swiss Re Corporate Solutions Brazil Seguros S.A. (SRCSB), subject to regulatory approval. Upon closing the transaction, Bradesco Seguros will take a 40% equity stake in SRCSB, while Corporate Solutions will retain the remaining 60%. SRCSB will have exclusive access to Bradesco Seguros' distribution network and will become a leading commercial large-risk insurer in Brazil.

Corporate Solutions continued to broaden its footprint by obtaining an insurance license in Hong Kong, which allows it to offer a broader range of products to large and mid-sized corporate clients in Hong Kong and Taiwan.

#### **Performance**

Net income was USD 150 million in the first nine months of 2016, compared to USD 337 million in the same period of 2015, with a net operating margin of 6.1%, down from 17.5%. The 2016 nine months result was impacted by large man-made casualty losses, offset by profitable business performance across most other lines and income from investment activities.

#### Net premiums earned

Net premiums were USD 2.6 billion for the first nine months of 2016, an increase of 2.9% compared to the same period of 2015. Gross premiums written and premiums for insurance in derivative form, net of internal fronting for the Reinsurance Business Unit, increased 4% to USD 2.8 billion in the first nine months of 2016 compared to USD 2.7 billion in the same period of 2015. The increase was driven by the IHC Risk Solutions, LLC acquisition completed in the first quarter of 2016.

#### **Combined ratio**

The combined ratio increased to 99.3% in the first nine months of 2016 compared to 91.2% in the same period of 2015, impacted by large man-made losses.

#### **Lines of business**

The property combined ratio for the first nine months of 2016 increased by 11.4 percentage points to 82.1%, mainly due to higher large man-made losses compared to the same period in 2015. Both periods benefited from lower than expected natural catastrophe events, though to a lesser extent in 2016.

The casualty combined ratio increased to 120.0% in the first nine months of 2016 compared to 104.1% in the same period of 2015, impacted by two large losses in North America.

The credit combined ratio for the first nine months of 2016 deteriorated by 7.9 percentage points to 104.9%, driven by a higher frequency of small- and mediumsized losses.

In other specialty lines, the combined ratio improved by 16.5 percentage points to 89.3 in the first nine months of 2016, mainly due to lower aviation and satellite losses compared to the same period of 2015.

#### **Investment result**

The annualised return on investments was 2.7% for the first nine months of 2016, compared to 3.2% in the same period of 2015, driven by reduced net realised gains.

Net investment income increased by USD 13 million to USD 121 million in the first nine months of 2016, driven by higher income from corporate bonds. Net realised gains were USD 47 million compared to USD 95 million in the first nine months of 2015, with the prior period benefiting from higher gains on sales of equity securities.

Insurance-related derivative results and foreign exchange remeasurement are not included in the investment figures above.

Corporate Solutions offers insurance protection against weather perils and other risks, which is accounted for as derivatives. Insurance in derivative form reported net realised gains of USD 5 million in the first nine months of 2016, compared to USD 67 million in the same period of 2015, reflecting the impact of the unseasonably mild winter in 2016.

#### Shareholders' equity

Common shareholders' equity increased to USD 2.4 billion since the end of 2015 due to net income and unrealised gains. The annualised return on equity was 8.6% in the first nine months of 2016, compared to 19.4% in the same period of 2015.

#### **Outlook**

Prices for commercial insurance are under significant pressure, with a growing number of segments operating at unattractive rate levels. Underwriting discipline remains a key focus for Corporate Solutions. Thanks to its value proposition, strong balance sheet and selective underwriting approach, Corporate Solutions is well positioned to successfully navigate the current market, but it is not fully insulated from the general market environment.

### Life Capital

Life Capital was established on 1 January 2016 to manage Swiss Re's closed and open life and health insurance books, including the existing Admin Re® business and the existing primary life and health insurance business formerly conducted by Life & Health Reinsurance. Comparative information has been adjusted accordingly. The 2016 results included a contribution from Guardian, the acquisition of which closed in early January.

During the first nine months of 2016, Life Capital reported net income of USD 726 million compared to USD 273 million in the comparative period of 2015. The increase in net income was driven by investment performance, mainly from the Guardian portfolio, and solid underlying business performance. The comparative period of 2015 benefited from realised gains from sales of government bonds as part of the preparation for Solvency II.

The net operating margin for the first nine months of 2016 was 36.0% compared to 16.7% in the prior year period with the increase driven by the strong performance in the current year.

Life Capital generated gross cash of USD 364 million in the first nine months of 2016 compared to USD 265 million in the prior-year period, impacted by interest rates decreasing in the UK.

#### **Gross premiums written**

Gross premiums written increased by 14% to USD 1.2 billion during the first nine months of 2016. The increase was driven by the inclusion of Guardian and the growth in open life and health insurance businesses.

#### **Investment result**

The annualised return on investments was 4.2% in the first nine months of 2016 compared to 4.8% in the same period of 2015, as the impact of a higher invested asset base in the current period and a reduction in net realised gains more than offset increased investment income arising from the Guardian investment portfolio.

Net investment income increased by USD 223 million to USD 729 million in the first nine months of 2016, mainly from net asset inflows from Guardian.

Net realised gains decreased by USD 27 million to USD 187 million in the first nine months of 2016. The prior period included significant gains from sales related to the repositioning of the portfolio ahead of Solvency II, while the current period included gains from the Guardian investment portfolio.

Insurance-related investment results as well as foreign exchange remeasurement are not included in the figures above.

#### **Expenses**

Expenses were USD 333 million in the first nine months of 2016 compared to USD 280 million in 2015. The increase in expenses was due to the cost of running and integrating the Guardian business.

#### Shareholders' equity

Common shareholders' equity increased by USD 3.5 billion to USD 8.4 billion compared to 31 December 2015. The increase was driven by a USD 1.6 billion capital contribution from the Group to partially fund the Guardian acquisition and an increase of USD 2.1 billion from unrealised gains. Life Capital paid a dividend of USD 350 million during the second quarter. The annualised return on equity was 14.5% for the first nine months of 2016, compared to 6.2% for 2015. The year-on-year increase was mainly due to higher net income.

#### Outlook

Life Capital continues to pursue selective acquisition opportunities within the closed book market in EMEA and to grow its individual and group life and health business in Europe and the US. Life Capital seeks to optimise capital and asset management to maximise cash generation and return on equity. In the closed book businesses the focus remains on achieving operational efficiencies by leveraging its operating platform, while in the open book businesses the aim is to grow via innovation and the use of digital technology. Life Capital aims to generate significant cash while continuing to invest in its open book strategy.

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### Income statement

| USD millions   | Note | Three months en<br>2015 | ded 30 September<br>2016 | Nine months end<br>2015 | ed 30 September<br>2016 |
|--|------|-------------------------|--------------------------|-------------------------|-------------------------|
| Revenues   |      |                         |                          |                         |                         |
| Gross premiums written   | 4    | 7815                    | 8299                     | 25 261                  | 28097                   |
| Net premiums written   | 4    | 7 415                   | 7895                     | 23 914                  | 26 576                  |
| Change in unearned premiums  |      | 348                     | 549                      | -1 685                  | -2283                   |
| Premiums earned  | 3    | 7 763                   | 8444                     | 22 229                  | 24293                   |
| Fee income from policyholders  | 3    | 86                      | 160                      | 326                     | 429                     |
| Net investment income – non-participating business                             | 6    | 912                     | 916                      | 2700                    | 2780                    |
| Net realised investment gains/losses – non-participating business <sup>1</sup> | 6    | 299                     | 356                      | 1 186                   | 1509                    |
| Net investment result – unit-linked and with-profit business                   | 6    | -1 150                  | 2382                     | -477                    | 4506                    |
| Other revenues   |      |                         | 7                        | 34                      | 24                      |
| Total revenues   |      | 7910                    | 12 265                   | 25 998                  | 33541                   |
|  |      |                         |                          |                         |                         |
| Expenses   |      |                         |                          |                         |                         |
| Claims and claim adjustment expenses   | 3    | -2415                   | -3129                    | -7310                   | -9337                   |
| Life and health benefits   | 3    | -2330                   | -2884                    | -6713                   | -8279                   |
| Return credited to policyholders   |      | 1029                    | -2094                    | 160                     | -4016                   |
| Acquisition costs  | 3    | -1 589                  | -1 700                   | -4780                   | -5318                   |
| Operating expenses <sup>2</sup>  |      | -751                    | -853                     | -2325                   | -2374                   |
| Total expenses before interest expenses  |      | -6056                   | -10660                   | -20968                  | -29324                  |
|  |      |                         |                          |                         |                         |
| Income before interest and income tax expense                                  |      | 1854                    | 1605                     | 5030                    | 4217                    |
| Interest expenses <sup>2</sup>   |      | -154                    | -146                     | -480                    | -460                    |
| Income before income tax expense   |      | 1700                    | 1459                     | 4550                    | 3757                    |
| Income tax expense   |      | -284                    | -268                     | -834                    | -664                    |
| Net income before attribution of non-controlling interests                     |      | 1 416                   | 1 191                    | 3716                    | 3093                    |
|  |      |                         |                          |                         |                         |
| Income/loss attributable to non-controlling interests                          |      |                         | 1                        | -6                      | -1                      |
| Net income after attribution of non-controlling interests                      |      | 1 416                   | 1 192                    | 3710                    | 3092                    |
|  |      |                         |                          |                         |                         |
| Interest on contingent capital instruments                                     |      | -17                     | -17                      | -51                     | -51                     |
| Net income attributable to common shareholders                                 |      | 1399                    | 1 175                    | 3 6 5 9                 | 3041                    |
|  |      |                         |                          |                         |                         |
| Earnings per share in USD  |      |                         |                          |                         |                         |
| Basic  | 11   | 4.09                    | 3.54                     | 10.69                   | 9.15                    |
| Diluted  | 11   | 3.73                    | 3.23                     | 9.77                    | 8.36                    |
| Earnings per share in CHF <sup>3</sup>   |      |                         |                          |                         |                         |
| Basic  | 11   | 3.90                    | 3.47                     | 10.19                   | 8.97                    |
| Diluted  | 11   | 3.55                    | 3.17                     | 9.31                    | 8.20                    |

<sup>&</sup>lt;sup>1</sup> Total impairments for the three months ended 30 September were USD 16 million in 2015 and USD 14 million in 2016 of which USD 16 million and USD 14 million, respectively, were recognised in earnings. Total impairments for the nine months ended 30 September were USD 27 million in 2015 and USD 74 million in 2016 of which USD 27 million and USD 74 million, respectively, were recognised in earnings.

<sup>2</sup> Letter of credit fees of USD 13 million for the three months ended 30 September 2015 and USD 42 million for the nine months ended 30 September 2015 have been

reclassified from "Operating expenses" to "Interest expenses".

3 The translation from USD to CHF is shown for informational purposes only and has been calculated using the Group's average exchange rates.

### Statement of comprehensive income

| Three months ended<br>30 September   |       |       | Nin   | e months ended<br>30 September |
|--|-------|-------|-------|--------------------------------|
| USD millions   | 2015  | 2016  | 2015  | 2016                           |
| Net income before attribution of non-controlling interests                 | 1 416 | 1 191 | 3716  | 3093                           |
| Other comprehensive income, net of tax:                                    |       |       |       |                                |
| Change in unrealised investment gains/losses                               | -425  | 949   | -2009 | 4680                           |
| Change in other-than-temporary impairment                                  |       |       | 1     | 5                              |
| Change in cash flow hedges   |       | 3     |       | -9                             |
| Change in foreign currency translation                                     | -276  | -20   | -911  | -109                           |
| Change in adjustment for pension benefits                                  | -286  | -499  | -249  | -466                           |
| Total comprehensive income before attribution of non-controlling interests | 429   | 1624  | 548   | 7 194                          |
|  |       |       |       |                                |
| Interest on contingent capital instruments                                 | -17   | -17   | -51   | -51                            |
| Comprehensive income attributable to non-controlling interests             |       | 1     | -6    | -1                             |
| Total comprehensive income attributable to common shareholders             | 412   | 1608  | 491   | 7 142                          |

#### Reclassification out of accumulated other comprehensive income

For the three months ended 30 September

| 2015<br>USD millions        | Unrealised investment gains/losses <sup>1</sup> | Other-than-<br>temporary<br>impairment <sup>1</sup> | Cash flow hedges <sup>1</sup> | Foreign currency<br>translation <sup>1,2</sup> | Adjustment from pension benefits <sup>3</sup> | Accumulated other comprehensive income |
|-----------------------------|---|---|-------------------------------|--|---|--|
| Balance as of 1 July        | 3834  | -2  | 0                             | -5310  | -788  | -2266                                  |
| Change during the period    | -300  |   |                               | -258   | -380  | -938                                   |
| Amounts reclassified out of |   |   |                               |  |   |  |
| accumulated other           |   |   |                               |  |   |  |
| comprehensive income        | -128  |   |                               |  | 19  | -109                                   |
| Tax                         | 3   |   |                               | -18  | 75  | 60                                     |
| Balance as of period end    | 3409  | -2  | 0                             | -5586  | -1074   | -3 253                                 |

| 2016<br>USD millions        | Unrealised<br>investment<br>gains/losses <sup>1</sup> | Other-than-<br>temporary<br>impairment <sup>1</sup> | Cash flow hedges <sup>1</sup> | Foreign currency translation <sup>1,2</sup> | Adjustment from pension benefits <sup>3</sup> | Accumulated other comprehensive income |
|-----------------------------|---|---|-------------------------------|---|---|--|
| Balance as of 1 July        | 6 4 7 9   | -6  | -12                           | -5776                                       | -983  | -298                                   |
| Change during the period    | 1 527   |   | 18                            | -22   | -646  | 877                                    |
| Amounts reclassified out of |   |   |                               |   |   |  |
| accumulated other           |   |   |                               |   |   |  |
| comprehensive income        | -370  |   | -15                           |   | 16  | -369                                   |
| Tax                         | -208  |   |                               | 2   | 131   | -75                                    |
| Balance as of period end    | 7428  | -6  | -9                            | -5796                                       | -1482   | 135                                    |

<sup>&</sup>lt;sup>1</sup>Reclassification adjustment included in net income is presented in the "Net realised investment gains/losses – non-participating business" line. The line "Unrealised investment gains/losses" also includes a shadow adjustment, please refer to Note 5 "Deferred acquisition costs (DAC) and acquired present value of future profits (PVFP)"

<sup>2</sup> Reclassification adjustment is limited to translation gains and losses realised upon sale or upon complete or substantially complete liquidation of an investment in a foreign

entity.  ${}^3\text{Reclassification adjustment included in net income is presented in the "Other expenses" line.}$ 

#### For the nine months ended 30 September

|                             | Unrealised    | Other-than- |                               |                            |                               | Accumulated other |
|-----------------------------|---------------|-------------|-------------------------------|----------------------------|-------------------------------|-------------------|
| 2015                        | investment    | temporary   |                               | Foreign currency           | Adjustment from               | comprehensive     |
| USD millions                | gains/losses1 | impairment1 | Cash flow hedges <sup>1</sup> | translation <sup>1,2</sup> | pension benefits <sup>3</sup> | income            |
| Balance as of 1 January     | 5 418         | -3          | 0                             | -4675                      | -825                          | -85               |
| Change during the period    | -1 384        | 2           |                               | -822                       | -369                          | -2573             |
| Amounts reclassified out of |               |             |                               |                            |                               |                   |
| accumulated other           |               |             |                               |                            |                               |                   |
| comprehensive income        | -1 368        |             |                               |                            | 56                            | -1 312            |
| Tax                         | 743           | -1          |                               | -89                        | 64                            | 717               |
| Balance as of period end    | 3409          | -2          | 0                             | -5586                      | -1074                         | -3253             |

|                             | Unrealised    | Other-than- |                               |                            |                               | Accumulated other |
|-----------------------------|---------------|-------------|-------------------------------|----------------------------|-------------------------------|-------------------|
| 2016                        | investment    | temporary   |                               | Foreign currency           | Adjustment from               | comprehensive     |
| USD millions                | gains/losses1 | impairment1 | Cash flow hedges <sup>1</sup> | translation <sup>1,2</sup> | pension benefits <sup>3</sup> | income            |
| Balance as of 1 January     | 2748          | -11         | 0                             | -5687                      | -1016                         | -3966             |
| Change during the period    | 6 983         | 5           | 61                            | -134                       | -633                          | 6282              |
| Amounts reclassified out of |               |             |                               |                            |                               |                   |
| accumulated other           |               |             |                               |                            |                               |                   |
| comprehensive income        | -876          | 2           | -70                           |                            | 48                            | -896              |
| Tax                         | -1 427        | -2          |                               | 25                         | 119                           | -1 285            |
| Balance as of period end    | 7428          | -6          | -9                            | -5796                      | -1482                         | 135               |

<sup>&</sup>lt;sup>1</sup>Reclassification adjustment included in net income is presented in the "Net realised investment gains/losses – non-participating business" line. The line "Unrealised investment gains/losses" also includes a shadow adjustment, please refer to Note 5 "Deferred acquisition costs (DAC) and acquired present value of future profits (PVFP)".

<sup>2</sup>Reclassification adjustment is limited to translation gains and losses realised upon sale or upon complete or substantially complete liquidation of an investment in a foreign

 $<sup>^{\</sup>rm 3}$  Reclassification adjustment included in net income is presented in the "Other expenses" line.

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### **Balance sheet**

#### Assets

| USD millions   | Note    | 31.12.2015 | 30.09.2016 |
|--|---------|------------|------------|
| Investments  | 6, 7, 8 |            |            |
| Fixed income securities:   |         |            |            |
| Available-for-sale (including 11 897 in 2015 and 9 435 in 2016 subject to securities             |         |            |            |
| lending and repurchase agreements) (amortised cost: 2015: 76 155; 2016: 87 773)                  |         | 79435      | 97405      |
| Trading (including 1 729 in 2015 and 2 267 in 2016 subject to securities                         |         |            |            |
| lending and repurchase agreements)   |         | 2896       | 3608       |
| Equity securities:   |         |            |            |
| Available-for-sale (including 605 in 2015 and 36 in 2016 subject to securities                   |         |            |            |
| lending and repurchase agreements) (cost: 2015: 4294; 2016: 3497)                                |         | 4719       | 3948       |
| Trading  |         | 68         | 55         |
| Policy loans, mortgages and other loans  |         | 3 123      | 3715       |
| Investment real estate   |         | 1556       | 1988       |
| Short-term investments (including 1 278 in 2015 and 2 799 in 2016 subject to securities          |         |            |            |
| lending and repurchase agreements)   |         | 7405       | 10857      |
| Other invested assets  |         | 10367      | 11 309     |
| Investments for unit-linked and with-profit business (including fixed income securities trading: |         |            |            |
| 4069 in 2015 and 5 701 in 2016, equity securities trading: 22 783 in 2015 and 26 494 in 2016)    |         | 28 241     | 33670      |
| Total investments  |         | 137810     | 166 555    |
|  |         |            |            |
| Cash and cash equivalents (including 319 in 2015 and 435 in 2016 subject to securities lending)  |         | 8 2 0 4    | 8246       |
| Accrued investment income  |         | 983        | 1030       |
| Premiums and other receivables   |         | 11 709     | 14 115     |
| Reinsurance recoverable on unpaid claims and policy benefits                                     |         | 6578       | 7778       |
| Funds held by ceding companies   |         | 9870       | 8 5 5 3    |
| Deferred acquisition costs   | 5       | 5 471      | 6 199      |
| Acquired present value of future profits   | 5       | 2964       | 1882       |
| Goodwill   |         | 3862       | 4050       |
| Income taxes recoverable   |         | 191        | 337        |
| Deferred tax assets  |         | 5970       | 6377       |
| Other assets   |         | 2523       | 3720       |
|  |         |            |            |
| Total assets   |         | 196 135    | 228842     |

### Liabilities and equity

| USD millions  | Note | 31.12.2015 | 30.09.2016 |
|---|------|------------|------------|
| Liabilities   |      |            |            |
| Unpaid claims and claim adjustment expenses                       |      | 55 518     | 58 133     |
| Liabilities for life and health policy benefits                   | 7    | 30 131     | 42990      |
| Policyholder account balances                                     |      | 31 422     | 35405      |
| Unearned premiums   |      | 10869      | 13354      |
| Funds held under reinsurance treaties                             |      | 3320       | 2753       |
| Reinsurance balances payable                                      |      | 1 928      | 1962       |
| Income taxes payable  |      | 488        | 270        |
| Deferred and other non-current tax liabilities                    |      | 8093       | 10 181     |
| Short-term debt   | 10   | 1834       | 1643       |
| Accrued expenses and other liabilities                            |      | 7948       | 13368      |
| Long-term debt  | 10   | 10978      | 10 162     |
| Total liabilities   |      | 162 529    | 190221     |
|   |      |            |            |
| Equity  |      |            |            |
| Contingent capital instruments                                    |      | 1 102      | 1 102      |
| Common shares, CHF 0.10 par value                                 |      |            |            |
| 2015: 370 706 931; 2016: 360 072 561 shares authorised and issued |      | 35         | 34         |
| Additional paid-in capital  |      | 482        | 327        |
| Treasury shares, net of tax                                       |      | -1662      | -1 231     |
| Accumulated other comprehensive income:                           |      |            |            |
| Net unrealised investment gains/losses, net of tax                |      | 2748       | 7 4 2 8    |
| Other-than-temporary impairment, net of tax                       |      | -11        | -6         |
| Cash flow hedges, net of tax                                      |      |            | -9         |
| Foreign currency translation, net of tax                          |      | -5687      | -5796      |
| Adjustment for pension and post-retirement benefits, net of tax   |      | -1 016     | -1482      |
| Total accumulated other comprehensive income                      |      | -3966      | 135        |
|   |      |            |            |
| Retained earnings   |      | 37 526     | 38 165     |
| Shareholders' equity  |      | 33 517     | 38532      |
|   |      |            |            |
| Non-controlling interests   |      | 89         | 89         |
| Total equity  |      | 33606      | 38 621     |
|   |      |            |            |
| Total liabilities and equity                                      |      | 196 135    | 228842     |

## Statement of shareholders' equity

For the twelve months ended 31 December and the nine months ended 30 September

| USD millions   | 2015    | 2016   |
|--|---------|--------|
| Contingent capital instruments   | 2013    | 2010   |
| Balance as of 1 January  | 1 102   | 1 102  |
| Issued   |         |        |
| Balance as of period end   | 1 102   | 1 102  |
| Common shares  |         |        |
| Balance as of 1 January  | 35      | 35     |
| Issue of common shares   |         |        |
| Cancellation of shares bought back   |         | -1     |
| Balance as of period end   | 35      | 34     |
| Additional paid-in capital   |         |        |
| Balance as of 1 January  | 1806    | 482    |
| Cancellation of shares bought back   |         | -176   |
| Share-based compensation   | 17      | -12    |
| Realised gains/losses on treasury shares                                     | -61     | 33     |
| Dividends on common shares <sup>1</sup>                                      | -1 280  |        |
| Balance as of period end   | 482     | 327    |
| Treasury shares, net of tax  |         |        |
| Balance as of 1 January  | -1 185  | -1662  |
| Purchase of treasury shares  | -584    | -657   |
| Cancellation of shares bought back   |         | 1 018  |
| Issuance of treasury shares, including share-based compensation to employees | 107     | 70     |
| Balance as of period end   | -1 662  | -1231  |
| Net unrealised investment gains/losses, net of tax                           |         |        |
| Balance as of 1 January  | 5 4 1 8 | 2748   |
| Changes during the period  | -2670   | 4680   |
| Balance as of period end   | 2748    | 7428   |
| Other-than-temporary impairment, net of tax                                  | 27.10   | 7      |
| Balance as of 1 January  | -3      | -11    |
| Changes during the period  | -8      | 5      |
| Balance as of period end   | -11     | -6     |
| Cash flow hedges, net of tax   |         |        |
| Balance as of 1 January  | 0       | 0      |
| Changes during the period  | -       | -9     |
| Balance as of period end   | 0       | -9     |
| Foreign currency translation, net of tax                                     |         |        |
| Balance as of 1 January  | -4675   | -5687  |
| Changes during the period  | -1012   | -109   |
| Balance as of period end   | -5687   | -5796  |
| Adjustment for pension and other post-retirement benefits, net of tax        | 0 00:   |        |
| Balance as of 1 January  | -825    | -1016  |
| Changes during the period <sup>2</sup>                                       | -191    | -466   |
| Balance as of period end   | -1 016  | -1482  |
| Retained earnings  | 1010    |        |
| Balance as of 1 January  | 34257   | 37 526 |
| Net income after attribution of non-controlling interests                    | 4665    | 3092   |
| Interest on contingent capital instruments, net of tax                       | -68     | -51    |
| Dividends on common shares <sup>1</sup>                                      | -1328   | -1 561 |
| Cancellation of shares bought back   | 1 020   | -841   |
| Balance as of period end   | 37 526  | 38165  |
| Shareholders' equity   | 33 517  | 38532  |
| onaronous oquity   | 33317   | 00002  |

| USD millions 20                                  | 15 | 2016   |
|--|----|--------|
| Non-controlling interests                        |    |        |
| Balance as of 1 January                          | 1  | 89     |
| Changes during the period —2                     | .5 | -1     |
| Income attributable to non-controlling interests | 3  | 1      |
| Balance as of period end                         | 9  | 89     |
| Total equity 33 60                               | 6  | 38 621 |

<sup>&</sup>lt;sup>1</sup> The distributions to shareholders in 2015 were paid in the form of a withholding tax exempt repayment of legal reserves from capital contributions. <sup>2</sup> The Group adjusted the funded status of defined benefit plans due to assumption updates during the reporting period.

### Statement of cash flow

For the nine months ended 30 September

| USD millions   | 2015    | 2016    |
|--|---------|---------|
| Cash flows from operating activities   |         |         |
| Net income attributable to common shareholders   | 3 6 5 9 | 3 0 4 1 |
| Add net income attributable to non-controlling interests   | 6       | 1       |
| Adjustments to reconcile net income to net cash provided/used by operating activities:                     |         |         |
| Depreciation, amortisation and other non-cash items  | 452     | 527     |
| Net realised investment gains/losses   | -107    | -5 181  |
| Income from equity-accounted investees, net of dividends received  | 55      | 109     |
| Change in:   |         |         |
| Technical provisions and other reinsurance assets and liabilities, net <sup>1</sup>                        | -1 491  | 5069    |
| Funds held by ceding companies and under reinsurance treaties  | 210     | 862     |
| Reinsurance recoverable on unpaid claims and policy benefits   | 557     | 265     |
| Other assets and liabilities, net  | -70     | -158    |
| Income taxes payable/recoverable   | -151    | -8      |
| Trading positions, net <sup>1</sup>  | 468     | 654     |
| Net cash provided/used by operating activities   | 3588    | 5 181   |
| Cash flows from investing activities   |         |         |
| Fixed income securities:   |         |         |
| Sales  | 36420   | 30344   |
| Maturities   | 3641    | 3161    |
| Purchases  | -45835  | -34804  |
| Net purchases/sales/maturities of short-term investments <sup>1</sup>                                      | 5491    | -3094   |
| Equity securities:   | 0 101   |         |
| Sales  | 1311    | 2119    |
| Purchases  | -2473   | -1 171  |
| Securities purchased/sold under agreement to resell/repurchase, net  | -822    | 251     |
| Cash paid/received for acquisitions/disposal and reinsurance transactions, net                             | 404     | 319     |
| Net purchases/sales/maturities of other investments <sup>1</sup>   | 1 374   | 810     |
| Net purchases/sales/maturities of investments held for unit-linked and with-profit business <sup>1</sup>   | 1099    | 2258    |
| Net cash provided/used by investing activities   | 610     | 193     |
| Cook flavor from financing activities  |         |         |
| Cash flows from financing activities  Policyholder account balances, unit-linked and with-profit business: |         |         |
| Deposits   | 360     | 500     |
| Withdrawals  | -1752   | -2868   |
| Issuance/repayment of long-term debt   | 211     | 790     |
| Issuance/repayment of short-term debt  | -1 165  | -1336   |
| Purchase/sale of treasury shares   | -130    | -638    |
| Dividends paid to shareholders   | -2608   | -1 561  |
| Net cash provided/used by financing activities   | -5084   | -5 113  |
|  | 222     | 0.0.1   |
| Total net cash provided/used   | -886    | 261     |
| Effect of foreign currency translation   | -282    | -219    |
| Change in cash and cash equivalents  | -1 168  | 42      |
| Cash and cash equivalents as of 1 January  | 7 471   | 8204    |
| Cash and cash equivalents as of 30 September   | 6303    | 8246    |

<sup>&</sup>lt;sup>1</sup>The Group changed the presentation of its investments related to unit-linked and with-profit business, and related deposits and withdrawals were reclassified from "Technical provisions, net" in the operating cash flow to "Policyholder account balances, unit-linked and with-profit business" in the financing cash flow. Comparative information for 2015 has been adjusted accordingly.

Interest paid was USD 560 million and USD 548 million (thereof USD 44 million and USD 38 million for letter of credit fees) for the nine months ended 30 September 2015 and 2016, respectively.

Tax paid was USD 973 million and USD 659 million for the nine months ended 30 September 2015 and 2016, respectively.

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### Notes to the Group financial statements

#### 1 Organisation and summary of significant accounting policies

#### **Nature of operations**

The Swiss Re Group, which is headquartered in Zurich, Switzerland, comprises Swiss Re Ltd (the parent company) and its subsidiaries (collectively, the "Swiss Re Group" or the "Group"). The Swiss Re Group is a wholesale provider of reinsurance. insurance and other insurance-based forms of risk transfer. Working through brokers and a network of offices around the globe, the Group serves a client base made up of insurance companies, mid- to large-sized corporations and public sector clients.

#### **Basis of presentation**

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP). All significant intra-group transactions and balances have been eliminated on consolidation. The year-end balance sheet data presented was derived from audited financial statements. These interim financial statements do not include all disclosures that US GAAP requires on an annual basis and therefore they should be read in conjunction with the Swiss Re Group's audited financial statements for the year ended 31 December 2015.

#### Use of estimates in the preparation of financial statements

The preparation of financial statements requires management to make significant estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses as well as the related disclosures, including contingent assets and liabilities. The Group's liabilities for unpaid claims and claim adjustment expenses and policy benefits for life and health include estimates for premium, claim and benefit data not received from ceding companies at the date of the financial statements. In addition, the Group uses certain financial instruments and invests in securities of certain entities for which exchange trading does not exist. The Group determines these estimates based on historical information, actuarial analyses, financial modelling and other analytical techniques. Actual results could differ significantly from the estimates described above.

#### Valuation of financial assets

The fair value of the majority of the Group's financial instruments is based on quoted prices in active markets or observable inputs. These instruments include government and agency securities, commercial paper, most investment-grade corporate debt, most high-yield debt securities, exchange-traded derivative instruments, most mortgage- and asset-backed securities and listed equity securities. In markets with reduced or no liquidity, spreads between bid and offer prices are normally wider compared to spreads in highly liquid markets. Such market conditions affect the valuation of certain asset classes of the Group, such as some asset-backed securities as well as certain derivative structures referencing such asset classes.

The Group considers both the credit risk of its counterparties and own risk of non-performance in the valuation of derivative instruments and other over-the-counter financial assets. In determining the fair value of these financial instruments, the assessment of the Group's exposure to the credit risk of its counterparties incorporates consideration of existing collateral and netting arrangements entered into with each counterparty. The measure of the counterparty credit risk is estimated with incorporation of the observable credit spreads, where available, or credit spread estimates derived based on the benchmarking techniques where market data is not available. The impact of the Group's own risk of non-performance is analysed in the manner consistent with the aforementioned approach, with consideration of the Group's observable credit spreads. The value representing such risk is incorporated into the fair value of the financial instruments (primarily derivatives), in a liability position as of the measurement date. The change in this adjustment from period to period is reflected in realised gains and losses in the income statement.

For assets or derivative structures at fair value, the Group uses market prices or inputs derived from market prices. A separate internal price verification process, independent of the trading function, provides an additional control over the market prices or market input used to determine the fair values of such assets. Although management considers that appropriate values have been ascribed to such assets, there is always a level of uncertainty and judgement over these valuations. Subsequent valuations could differ significantly from the results of the process described above. The Group may become aware of counterparty valuations, either directly through the exchange of information or indirectly, for example, through collateral demands. Any implied differences are considered in the independent price verification process and may result in adjustments to initially indicated valuations. As of 30 September 2016, the Group has not provided any collateral on financial instruments in excess of its own market value estimates.

#### Subsequent events

Subsequent events for the current reporting period have been evaluated up to 2 November 2016. This is the date on which the financial statements are available to be issued.

#### Recent accounting guidance

In August 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-13, "Measuring the Financial Assets and the Financial Liabilities of a Consolidated Collateralized Financing Entity – a consensus of the FASB Emerging Issues Task Force", an update to topic 810, "Consolidation". The ASU applies to entities that are required to consolidate a collateralised financing entity (CFE) under the variable interest entity (VIE) consolidation guidance when the entity measures all financial assets and financial liabilities of the CFE at fair value, with changes in fair value recorded in earnings. Before the ASU became effective, if an entity would measure the fair value of assets and liabilities separately following applicable US GAAP rules, the aggregate fair value might have differed. The new guidance allows the use of the more observable of the fair value of the financial assets or the fair value of the financial liabilities of the CFE to measure both. The Group adopted ASU 2014-13 on 1 January 2016. The adoption did not have a material effect on the Group's financial statements.

In November 2014, the FASB issued ASU 2014-16, "Determining Whether the Host Contract in a Hybrid Financial Instrument Issued in the Form of a Share Is More Akin to Debt or to Equity – a consensus of the FASB Emerging Issues Task Force", an update to topic 815, "Derivatives and Hedging". The ASU provides guidance on how to assess whether or not a derivative embedded in an instrument in the legal form of a share must be bifurcated and accounted for separately from its host contract. Entities are required to use "the whole instrument approach" to determine whether the nature of the host contract in a hybrid instrument issued in the form of a share is more akin to debt or to equity. Under this approach, an issuer or investor considers all stated and implied substantive terms and features of a hybrid instrument when determining the nature of the host contract. No single term or feature will necessarily determine the nature of the host contract. The Group adopted ASU 2014-16 on 1 January 2016. The adoption did not have a material effect on the Group's financial statements.

In January 2015, the FASB issued ASU 2015-01, "Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items", an update to subtopic 225-20, "Income Statement–Extraordinary and Unusual Items". The ASU eliminates the separate presentation of extraordinary items, net of tax and the related earnings per share. Extraordinary items were events and transactions that were distinguished by their unusual nature and by the infrequency of their occurrence. The ASU does not affect the requirement to disclose material items that are unusual in nature or infrequently occurring. The Group adopted ASU 2015-01 on 1 January 2016 on a prospective basis. The adoption did not have a material effect on the Group's financial

In February 2015, the FASB issued ASU 2015-02, "Consolidation: Amendments to the Consolidation Analysis", an amendment to topic 810, "Consolidation". ASU 2015-02 (i) eliminates the indefinite deferral of the consolidation requirements for certain investment companies and similar entities, (ii) modifies how to evaluate partnerships and other entities under the VIE framework, (iii) eliminates the presumption that a general partner should consolidate a limited partnership, (iv) modifies consolidation analysis, particularly for decision-maker fee arrangements and related party relationships, (v) excludes from the scope of consolidation assessment the entities that are, or operate similar to, money market funds registered under the US Investment Company Act of 1940. The Group adopted ASU 2015-02 on 1 January 2016 following the modified retrospective method. The modified retrospective method does not require the restatement of prior periods. The adoption did not have a material effect on the Group's financial statements; however, it led to an increase in VIEs disclosed in Note 12 Variable interest entities.

In April 2015, the FASB issued ASU 2015-03, "Simplifying the Presentation of Debt Issuance Costs", an update to subtopic 835-30, "Interest – Imputation of Interest". The ASU changes the presentation of debt issuance costs in financial statements by requiring that an entity presents such costs in the balance sheet as a direct deduction from the related debt liability rather than as an asset. Amortisation of the costs is reported as interest expense. The Group adopted ASU 2015-03 on 1 January 2016 on a prospective basis. The adoption did not have an impact on the Group's financial statements.

In May 2015, the FASB issued ASU 2015-07, "Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)", an amendment to topic 820, "Fair Value Measurement". ASU 2015-07 removes the requirement to categorise within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the net asset value per share practical expedient. Rather, those disclosures are limited to investments for which the entity has elected to measure the fair value using that practical expedient. The Group adopted ASU 2015-07 on 1 January 2016 and applies the amendments retrospectively. The retrospective approach requires that an investment for which fair value is measured using the net asset value per share practical expedient gets removed from the fair value hierarchy in all periods presented in an entity's financial statements. The amended disclosures are provided in Note 7 Fair value disclosures.

In May 2015, the FASB issued ASU 2015-09, "Disclosures about Short-Duration Contracts", an update to topic 944, "Financial Services - Insurance". ASU 2015-09 requires an insurance entity to provide additional information about insurance liabilities, including information on the nature, amount, timing, and uncertainty of future cash flows related to insurance liabilities and the effect of those cash flows on the statement of comprehensive income. Requirements include disaggregated incurred and paid claims development information by accident year, on a net basis after risk mitigation, for at least the most recent 10 years with the periods preceding the current period considered required supplementary information. In addition, for each accident year presented in the claims development tables, an insurer has to provide disaggregated information about claim frequency (unless impracticable) and the amounts of incurred but not reported (IBNR) liabilities plus the expected development on reported claims. Required disclosures also include a description of the methods for determining both IBNR and expected development on reported claims as well as information about any significant changes in methods and assumptions used in the computation of the liability for unpaid claims and claim adjustment expenses, including reasons for the changes and the impact of the changes on the most recent reporting period in the financial statements. All aforementioned disclosures have to be provided on an annual basis. In addition, insurance entities must disclose the roll-forward of the liability for unpaid claims and claims adjustment expenses in both interim and annual periods. The Group will adopt the annual disclosure requirements for the annual reporting period ending on 31 December 2016, and the interim disclosure requirements for the quarter ending on 31 March 2017. The Group is implementing the new requirements.

In September 2015, the FASB issued ASU 2015-16, "Simplifying the Accounting for Measurement-Period Adjustments", an amendment to topic 805, "Business Combinations". ASU 2015-16 is on adjustments to provisional amounts from business combinations during the measurement periods. It requires that an acquirer recognises such adjustments in the reporting period in which the adjustment amounts are determined. Further, the ASU requires that the acquirer records, in the same period's financial statements, the effect on earnings of changes in depreciation, amortisation, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. The Group adopted this guidance on 1 January 2016. The adoption did not have an effect on the Group's financial statements.

In January 2016, the FASB issued ASU 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities", an update to subtopic 825-10, "Financial Instruments - Overall". The ASU requires an entity to carry investments in equity securities, including other ownership interests and limited liability companies at fair value through net income, with the exception of equity method investments, investments that result in consolidation or investments for which the entity has elected the practicability exception to fair value measurement. The practicability exception can only be applied by certain entities and only to equity investments without a readily determinable fair value. Investments under the practicability exception will be subject to an indicator-based impairment test. For financial liabilities to which the fair value option has been applied, the ASU also requires an entity to separately present the change in fair value attributable to instrument-specific credit risk in other comprehensive income rather than in net income. Specific exceptions apply to this requirement. In addition, the ASU requires an entity to assess whether a valuation allowance is needed on a deferred tax asset (DTA) related to fixed income securities AFS in combination with the entity's other DTAs rather than separately from other DTAs. The ASU also introduces changes to disclosure requirements for financial instruments not measured at fair value and introduces new requirements for equity instruments where the practicability exception to fair value measurement is applied. The new requirements are effective for annual and interim periods beginning after 15 December 2017 with early adoption permitted for requirements relating to the presentation of the impact of instrumentspecific credit risk on qualifying financial liabilities in other comprehensive income. The Group is currently assessing the impact of the new requirements.

In February 2016, the FASB issued ASU 2016-02 "Leases", which creates topic 842, "Leases". The core principle of topic 842 is that a lessee should recognise the assets and liabilities that arise from leases. A lessee should recognise in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing the right to use the underlying asset for the lease term. This accounting treatment applies to finance leases and operating leases. The accounting applied by a lessor is largely unchanged from that applied under the current guidance. The new requirements are effective for the Group for annual and interim periods beginning after 15 December 2018. Early application of the ASU is permitted. The Group is currently assessing the impact of the new requirements.

In June 2016, the FASB issued ASU 2016-13, "Measurement of Credit Losses", an update to topic 326, "Financial Instruments – Credit Losses". ASU 2016-13 replaces the incurred loss impairment methodology in current US GAAP with a methodology that reflects expected credit losses. The standard requires for financial instruments that are measured at amortised cost and available-for-sale debt securities that an entity recognises as an allowance its estimate of expected credit losses. This standard is effective for the Group for annual and interim periods beginning after 15 December 2020. Early adoption for interim and annual periods after 15 December 2018 is permitted. The Group is currently assessing the impact of the new requirements.

#### 2 Information on business segments

The Group provides reinsurance and insurance throughout the world through its business segments. The business segments are determined by the organisational structure and by the way in which management reviews the operating performance of the Group.

The Group presents four core operating business segments: Property & Casualty Reinsurance, Life & Health Reinsurance, Corporate Solutions and Life Capital (which includes the former Business Unit Admin Re®). The presentation of each segment's balance sheet is closely aligned to the segment legal entity structure. The assignment of assets and liabilities for entities that span more than one segment is determined by considering local statutory requirements, legal and other constraints, the economic view of duration and currency requirements of the reinsurance business written, and the capacity of the segments to absorb risks. Interest expense is based on the segment's capital funding position. The tax impact of a segment is derived from the legal entity tax obligations and the segmentation of the pre-tax result. While most of the tax items can be directly attributed to individual segments, the tax which impacts two or more segments is allocated to the segments on a reasonable basis. Property & Casualty Reinsurance and Life & Health Reinsurance share the same year-to-date effective tax rate as both business segments belong to the Reinsurance Business Unit.

As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

Accounting policies applied by the business segments are in line with those described in the summary of significant accounting policies (please refer to Note 1).

The Group operating segments are outlined below.

#### Property & Casualty Reinsurance and Life & Health Reinsurance

Reinsurance consists of two segments, Property & Casualty and Life & Health. The Reinsurance Business Unit operates globally, both through brokers and directly with clients, and provides a large range of solutions for risk and capital management. Clients include stock and mutual insurance companies as well as public sector and governmental entities. In addition to traditional reinsurance solutions, Reinsurance offers insurance-linked securities and other insurance-related capital market products in both Property & Casualty and Life & Health.

Property & Casualty includes the business lines property, casualty (including motor), and specialty. Life & Health includes the life and health lines of business.

#### **Corporate Solutions**

Corporate Solutions offers innovative insurance capacity to mid-sized and large multinational corporations across the globe. Offerings range from standard risk transfer covers and multi-line programmes, to customised solutions tailored to the needs of clients. Corporate Solutions serves customers from over 50 offices worldwide.

#### **Life Capital**

Life Capital was created on 1 January 2016 to manage Swiss Re's primary life and health business. It comprises the closed and open life and health insurance books, including the existing Admin Re® business and the existing primary life and health insurance business formerly conducted by Life & Health Reinsurance. Through Admin Re®, Swiss Re acquires closed blocks of inforce life and health insurance business, either through reinsurance or corporate acquisition, and typically assumes responsibility for administering the underlying policies. The administration of the business may be managed directly or, where appropriate, in partnership with a third party.

#### **Group items**

Items not allocated to the business segments are included in the "Group items" column, which encompasses Swiss Re Ltd, the Groups' ultimate parent company, the former Legacy business in run-off, Principal Investments and certain Treasury units. Swiss Re Ltd charges trademark licence fees to the business segments which are reported as other revenues. Certain administrative expenses of the corporate centre functions that are not recharged to the operating segments are reported as Group items.

#### Consolidation

Segment information is presented net of external and internal retrocession and other intra-group arrangements. The Group total is obtained after elimination of intra-group transactions in the "Consolidation" column. This includes significant intra-group reinsurance arrangements, recharge of trademark licence fees, and intersegmental funding.

#### a) Business segments – income statement

For the three months ended 30 September

| 2015<br>USD millions                       | Property & Casualty Reinsurance | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Capital <sup>1</sup> | Group items | Consolidation | Total           |
|--|---------------------------------|---|------------------------|---------------------------|-------------|---------------|-----------------|
| Revenues                                   |                                 |   |                        |                           |             |               |                 |
| Gross premiums written                     | 3750                            | 2932                                      | 1056                   | 272                       |             | -195          | 7815            |
| Net premiums written                       | 3686                            | 2594                                      | 983                    | 152                       |             |               | 7 4 1 5         |
| Change in unearned premiums                | 422                             | 79  | -187                   | 34                        |             |               | 348             |
| Premiums earned                            | 4 108                           | 2673                                      | 796                    | 186                       |             |               | 7763            |
| Fee income from policyholders              |                                 | 10  |                        | 76                        |             |               | 86              |
| Net investment income –                    |                                 |   |                        |                           |             |               |                 |
| non-participating business                 | 299                             | 334                                       | 34                     | 243                       | 3           | -1            | 912             |
| Net realised investment gains/losses –     |                                 |   |                        |                           |             |               |                 |
| non-participating business                 | 98                              | 149                                       | 14                     | 36                        | 2           |               | 299             |
| Net investment result –                    |                                 |   |                        |                           |             |               |                 |
| unit-linked and with-profit business       |                                 | -65                                       |                        | -1085                     |             |               | -1 150          |
| Other revenues                             | 4                               | 2   | 1                      | 1                         | 78          | -86           | 0               |
| Total revenues                             | 4509                            | 3 103                                     | 845                    | -543                      | 83          | -87           | 7 9 1 0         |
| Expenses                                   |                                 |   |                        |                           |             |               |                 |
| Claims and claim adjustment expenses       | -1 993                          |   | -423                   |                           | 1           |               | -2 415          |
| Life and health benefits                   | 1 0 0 0                         | -2085                                     | 720                    | -245                      | '           |               | -2330           |
| Return credited to policyholders           |                                 | 62  |                        | 967                       |             |               | 1029            |
| Acquisition costs                          | -920                            | -480                                      | -121                   | -68                       |             |               | -1589           |
| Operating expenses <sup>2,3</sup>          | -280                            | -177                                      | -173                   | -83                       | -118        | 80            | <del>-751</del> |
| Total expenses before interest expenses    | -3193                           | -2680                                     | <del>-717</del>        | 571                       | -117        | 80            | -6056           |
|  |                                 |   |                        |                           |             |               |                 |
| Income/loss before interest and income     |                                 |   |                        |                           |             |               |                 |
| tax expense                                | 1 3 1 6                         | 423                                       | 128                    | 28                        | -34         | -7            | 1854            |
| Interest expenses <sup>2</sup>             | -66                             |   | -6                     | -5                        | -5          | 7             | -154            |
| Income/loss before income tax expense      | 1 250                           | 344                                       | 122                    | 23                        | -39         | 0             | 1700            |
| Income tax expense/benefit                 | -225                            | -59                                       | -34                    |                           | 34          |               | -284            |
| Net income/loss before attribution of      |                                 |   |                        |                           |             |               |                 |
| non-controlling interests                  | 1 0 2 5                         | 285                                       | 88                     | 23                        | -5          | 0             | 1 416           |
| Income/loss attributable to                |                                 |   |                        |                           |             |               |                 |
| non-controlling interests                  | -1                              |   | 1                      |                           |             |               | 0               |
| Net income/loss after attribution of       | <u> </u>                        |   |                        |                           |             |               |                 |
| non-controlling interests                  | 1024                            | 285                                       | 89                     | 23                        | -5          | 0             | 1 416           |
| non-controlling interests                  |                                 |   |                        |                           |             |               |                 |
| Interest on contingent capital instruments | -4                              | -13                                       |                        |                           |             |               | -17             |
| Net income/loss attributable to            |                                 |   |                        |                           |             |               |                 |
| common shareholders                        | 1 020                           | 272                                       | 89                     | 23                        | -5          | 0             | 1399            |
| Claims ratio in %                          | 48.5                            |   | 53.2                   |                           |             |               | 49.2            |
| Expense ratio in %                         | 29.2                            |   | 36.9                   |                           |             |               | 30.5            |
| Combined ratio in %                        | 77.7                            |   | 90.1                   |                           |             |               | 79.7            |
| Management expense ratio in %              | 77.7                            | 5.9                                       | 50.1                   |                           |             |               | 70.7            |
| Net operating margin in %                  | 29.2                            | 13.4                                      | 15.1                   | 5.2                       | -41.0       |               | 20.5            |
| Tot oporating margin in 70                 |                                 | 10.4                                      | 10.1                   | 0.2                       | 71.0        |               |                 |

<sup>1</sup> As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance

segment. Comparative information for 2015 has been adjusted accordingly.

2 Letter of credit fees of USD 12 million in Life & Health Reinsurance and USD 1 million in Property & Casualty Reinsurance have been reclassified from "Operating expenses" to "Interest expenses".

<sup>&</sup>lt;sup>3</sup>The Group's new internal service cost framework resulted in a reallocation of operating expenses to Group items from the business segments. Comparative information for 2015 has been adjusted accordingly.

## **Business segments – income statement**For the three months ended 30 September

| Sevenues   Reinsurance   Reinsurance   Solutions   Efe Capital   Group Items   Consolidation   Total Revenues   Surprising   Surprisi | 2016                                    | Property & Casualty Reinsurance | Life & Health<br>Reinsurance | Corporate<br>Solutions | Life Capital | Craum itama | Canaalidatian | Total  |
|--|---|---------------------------------|------------------------------|------------------------|--------------|-------------|---------------|--------|
| Scross permiums written  |   | neinsurance                     | nemsurance                   | Solutions              | Life Capital | Group items | Consolidation | Total  |
| Net promiums written   |   | 4 162                           | 2 9 5 8                      | 1060                   | 298          |             | -179          | 8299   |
| Change in unearned premiums  | ·                                       |                                 |                              |                        |              |             | 170           |        |
| Premiums earned  |   |                                 |                              |                        |              |             |               |        |
| Fee income from policyholders  |   |                                 |                              |                        |              |             |               |        |
| Net investment income  |   | . 020                           |                              |                        |              |             |               |        |
| Net realised investment gains/losses   |   |                                 |                              |                        |              |             |               |        |
| Net realised investment gains/losses   | non-participating business              | 210                             | 312                          | 37                     | 311          | 79          | -33           | 916    |
| Not investment result  |   |                                 |                              |                        |              |             |               |        |
| Net investment result -  | <u> </u>                                | 162                             | 56                           | 39                     | 116          | -17         |               | 356    |
| Section   Sect |   |                                 |                              |                        |              |             |               |        |
| State   Stat | unit-linked and with-profit business    |                                 | 73                           |                        | 2309         |             |               | 2382   |
| Expenses   Claims and claim adjustment expenses   -2 651   -478   -3 129   |   | 9                               | -1                           |                        |              | 87          | -88           | 7      |
| Claims and claim adjustment expenses         -2651         -478         -3129           Life and health benefits         -2204         -680         -2884           Return credited to policyholders         -83         -2011         -2094           Acquisition costs         -1102         -400         -129         -69         -1700           Operating expenses         -309         -204         -202         -111         85         -853           Total expenses before interest expenses         -4062         -2891         -809         -2872         -111         85         -853           Income/loss before interest and income         43         40         40         -2891         -809         -2872         -111         85         -863           Income/loss before interest and income         43         40         40         40         -2891         -809         -2872         -111         85         -1060           Income/loss before interest and income         44         -74         -74         -5         -6         -23         36         -146           Income before income tax expenses         868         295         116         165         15         0         1459           Net income attribution of<   | Total revenues                          | 5004                            | 3 2 6 0                      | 930                    | 3043         | 149         | -121          | 12265  |
| Claims and claim adjustment expenses   -2651   -478   -3129     Life and health benefits   -2204   -680   -2884     Return credited to policyholders   -83   -2011   -2094     Acquisition costs   -1102   -400   -129   -69   -1700     Operating expenses   -309   -204   -202   -111   -111   85   -853     Total expenses before interest expenses   -4062   -2891   -809   -2872   -111   85   -10660     Income/loss before interest and income tax expense   942   369   121   171   38   -36   1605     Interest expenses   -74   -74   -5   -6   -23   36   -146     Income before income tax expense   868   295   116   165   15   0   1459     Income tax expense/benefit   -186   -65   -21   -8   12   -268     Net income before attribution of non-controlling interests   1   1   1   1     Net income after attribution of non-controlling interests   1   1   1     Net income after attribution of non-controlling interests   683   230   95   157   27   0   1192     Interest on contingent capital instruments   -5   -12   -17     Net income attributable to   |   |                                 |                              |                        |              |             |               |        |
| Life and health benefits   | -                                       |                                 |                              |                        |              |             |               |        |
| Return credited to policyholders   |   | -2 651                          |                              | -478                   |              |             |               |        |
| Acquisition costs  |   |                                 |                              |                        |              |             |               |        |
| Operating expenses   |   | 4.400                           |                              | 400                    |              |             |               |        |
| Total expenses before interest expenses  |   |                                 |                              |                        |              | 444         | 0.5           |        |
| Income/loss before interest and income   tax expense   942   369   121   171   38   -36   1605     Interest expenses   -74   -74   -5   -6   -23   36   -146     Income before income tax expense   868   295   116   165   15   0   1459     Income tax expense/benefit   -186   -65   -21   -8   12   -268     Net income before attribution of non-controlling interests   682   230   95   157   27   0   1191     Income/loss attributable to non-controlling interests   1   1   1     Net income after attribution of non-controlling interests   683   230   95   157   27   0   1192     Interest on contingent capital instruments   -5   -12   -17     Net income attributable to   |   |                                 |                              |                        |              |             |               |        |
| 1  | Iotal expenses before interest expenses | -4062                           | -2891                        | -809                   | -28/2        | -111        | 85            | -10660 |
| Interest expenses  | Income/loss before interest and income  |                                 |                              |                        |              |             |               |        |
| Income before income tax expense   868   295   116   165   15   0   1459     Income tax expense/benefit   -186   -65   -21   -8   12   -268     Net income before attribution of non-controlling interests   682   230   95   157   27   0   1191     Income/loss attributable to non-controlling interests   1   1   1     Net income after attribution of non-controlling interests   683   230   95   157   27   0   1192     Interest on contingent capital instruments   -5   -12   -17     Net income attributable to  | tax expense                             | 942                             | 369                          | 121                    | 171          | 38          | -36           | 1605   |
| Net income tax expense/benefit   | Interest expenses                       | -74                             | -74                          | -5                     | -6           | -23         | 36            | -146   |
| Net income before attribution of non-controlling interests  682 230 95 157 27 0 1191  Income/loss attributable to non-controlling interests 1 1 1 Net income after attribution of non-controlling interests 683 230 95 157 27 0 1192  Interest on contingent capital instruments -5 -12 -17 Net income attributable to   | Income before income tax expense        | 868                             | 295                          | 116                    | 165          | 15          | 0             | 1459   |
| non-controlling interests         682         230         95         157         27         0         1191           Income/loss attributable to non-controlling interests         1 <t< td=""><td>Income tax expense/benefit</td><td>-186</td><td>-65</td><td>-21</td><td>-8</td><td>12</td><td></td><td>-268</td></t<>   | Income tax expense/benefit              | -186                            | -65                          | -21                    | -8           | 12          |               | -268   |
| Income/loss attributable to non-controlling interests 1 1 1  Net income after attribution of non-controlling interests 683 230 95 157 27 0 1192  Interest on contingent capital instruments -5 -12 -17  Net income attributable to   | Net income before attribution of        |                                 |                              |                        |              |             |               |        |
| non-controlling interests 1  Net income after attribution of non-controlling interests 683 230 95 157 27 0 1192  Interest on contingent capital instruments -5 -12 -17  Net income attributable to   | non-controlling interests               | 682                             | 230                          | 95                     | 157          | 27          | 0             | 1 191  |
| non-controlling interests 1  Net income after attribution of non-controlling interests 683 230 95 157 27 0 1192  Interest on contingent capital instruments -5 -12 -17  Net income attributable to   |   |                                 |                              |                        |              |             |               |        |
| Net income after attribution of non-controlling interests  683 230 95 157 27 0 1192  Interest on contingent capital instruments -5 -12  Net income attributable to   | Income/loss attributable to             |                                 |                              |                        |              |             |               |        |
| non-controlling interests     683     230     95     157     27     0     1192       Interest on contingent capital instruments     -5     -12     -17       Net income attributable to  | non-controlling interests               | 1                               |                              |                        |              |             |               | 1      |
| Interest on contingent capital instruments $-5$ $-12$ $-17$ Net income attributable to   | Net income after attribution of         |                                 |                              |                        |              |             |               |        |
| Net income attributable to   | non-controlling interests               | 683                             | 230                          | 95                     | 157          | 27          | 0             | 1 192  |
| Net income attributable to   |   | _                               | 40                           |                        |              |             |               | 47     |
|  |   | -5                              | -12                          |                        |              |             |               | -1/    |
| common shareholders 6/8 218 95 15/ 2/ 0 11/5   |   | 070                             | 040                          | 0.5                    | 457          | 07          | •             | 4.475  |
|  | common shareholders                     | 6/8                             | 218                          | 95                     | 15/          | 27          | 0             | 11/5   |
| Claims ratio in % 57.4 55.9 57.1   | Claims ratio in %                       | 57.4                            |                              | 55.9                   |              |             |               | 57.1   |
| Expense ratio in % 30.5 38.8 31.8  |   | 30.5                            |                              | 38.8                   |              |             |               | 31.8   |
| Combined ratio in % 87.9 94.7 88.9   |   | 87.9                            |                              | 94.7                   |              |             |               |        |
| Management expense ratio in % 6.5  | Management expense ratio in %           |                                 | 6.5                          |                        |              |             |               |        |
| Net operating margin in % 18.8 11.6 13.0 23.3 25.5 16.2  |   | 18.8                            | 11.6                         | 13.0                   | 23.3         | 25.5        |               | 16.2   |

#### **Business segments – income statement**

For the nine months ended 30 September

| 2015<br>USD millions                       | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Capital <sup>1</sup> | Group items | Consolidation | Total  |
|--|------------------------------------|---|------------------------|---------------------------|-------------|---------------|--------|
| Revenues                                   |                                    |   |                        | ·                         |             |               |        |
| Gross premiums written                     | 13 400                             | 8866                                      | 2774                   | 1041                      |             | -820          | 25 261 |
| Net premiums written                       | 13 103                             | 7833                                      | 2 425                  | 553                       |             |               | 23914  |
| Change in unearned premiums                | -1 725                             | -39                                       | 96                     | -17                       |             |               | -1685  |
| Premiums earned                            | 11 378                             | 7794                                      | 2 5 2 1                | 536                       |             |               | 22229  |
| Fee income from policyholders              |                                    | 37  |                        | 289                       |             |               | 326    |
| Net investment income –                    |                                    |   |                        |                           |             |               |        |
| non-participating business                 | 850                                | 1 0 1 9                                   | 96                     | 716                       | 16          | 3             | 2700   |
| Net realised investment gains/losses –     |                                    |   |                        |                           |             |               |        |
| non-participating business                 | 428                                | 365                                       | 161                    | 218                       | 14          |               | 1 186  |
| Net investment result –                    |                                    |   |                        |                           |             |               |        |
| unit-linked and with-profit business       |                                    | -24                                       |                        | -453                      |             |               | -477   |
| Other revenues                             | 44                                 | 2   | 8                      | 1                         | 239         | -260          | 34     |
| Total revenues                             | 12 700                             | 9 193                                     | 2786                   | 1307                      | 269         | -257          | 25 998 |
|  |                                    |   |                        |                           |             |               |        |
| Expenses                                   |                                    |   |                        |                           |             |               |        |
| Claims and claim adjustment expenses       | -5889                              |   | -1 420                 |                           |             |               | -7310  |
| Life and health benefits                   |                                    | -5943                                     |                        | -770                      |             |               | -6713  |
| Return credited to policyholders           |                                    | 9   |                        | 151                       |             |               | 160    |
| Acquisition costs                          | -2867                              | -1 450                                    | -349                   | -114                      |             |               | -4780  |
| Operating expenses <sup>2,3</sup>          | -856                               | -545                                      | -530                   | -280                      | -355        | 241           | -2325  |
| Total expenses before interest expenses    | -9612                              | -7 929                                    | -2299                  | -1013                     | -356        | 241           | -20968 |
| Income/loss before interest and income     |                                    |   |                        |                           |             |               |        |
| tax expense                                | 3088                               | 1 2 6 4                                   | 487                    | 294                       | -87         | -16           | 5030   |
| Interest expenses <sup>2</sup>             | -206                               | -245                                      | <del>-18</del>         | -12                       | -15         | 16            | -480   |
| Income/loss before income tax expense      | 2882                               | 1019                                      | 469                    | 282                       | -102        | 0             | 4550   |
| Income tax expense/benefit                 |                                    | -201                                      | -127                   |                           | 72          |               | -834   |
| Net income/loss before attribution of      | -509                               | -201                                      | -127                   | -9                        | 12          |               | -034   |
| non-controlling interests                  | 2313                               | 818                                       | 342                    | 273                       | -30         | 0             | 3716   |
| non-controlling interests                  | 2010                               | 010                                       | 342                    | 2/3                       |             | 0             | 3710   |
| Income/loss attributable to                |                                    |   |                        |                           |             |               |        |
| non-controlling interests                  | -1                                 |   | -5                     |                           |             |               | -6     |
| Net income/loss after attribution of       |                                    |   |                        |                           |             |               |        |
| non-controlling interests                  | 2312                               | 818                                       | 337                    | 273                       | -30         | 0             | 3710   |
| 3  |                                    |   |                        | -                         |             |               |        |
| Interest on contingent capital instruments | -14                                | -37                                       |                        |                           |             |               | -51    |
| Net income/loss attributable to            |                                    |   |                        |                           |             |               |        |
| common shareholders                        | 2 2 9 8                            | 781                                       | 337                    | 273                       | -30         | 0             | 3659   |
|  |                                    |   |                        |                           |             |               | _      |
| Claims ratio in %                          | 51.8                               |   | 56.3                   |                           |             |               | 52.6   |
| Expense ratio in %                         | 32.7                               |   | 34.9                   |                           |             |               | 33.1   |
| Combined ratio in %                        | 84.5                               |   | 91.2                   |                           |             |               | 85.7   |
| Management expense ratio in %              |                                    | 6.2                                       |                        |                           |             |               |        |
| Net operating margin in %                  | 24.3                               | 13.7                                      | 17.5                   | 16.7                      | -32.3       |               | 19.0   |

<sup>1</sup> As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance

segment. Comparative information for 2015 has been adjusted accordingly.

2 Letter of credit fees of USD 34 million in Life & Health Reinsurance and USD 8 million in Property & Casualty Reinsurance have been reclassified from "Operating expenses" to "Interest expenses".

<sup>&</sup>lt;sup>3</sup>The Group's new internal service cost framework resulted in a reallocation of operating expenses to Group items from the business segments. Comparative information for 2015 has been adjusted accordingly.

# **Business segments – income statement** For the nine months ended 30 September

| 2016<br>USD millions                       | Property & Casualty Reinsurance | Life & Health<br>Reinsurance | Corporate  | Life Conital | Croup itoms | Consolidation | Total  |
|--|---------------------------------|------------------------------|------------|--------------|-------------|---------------|--------|
| Revenues                                   | Hellisulatice                   | Hellisulatice                | 3010110113 | Life Capital | Group items | Consolidation | TOTAL  |
| Gross premiums written                     | 15 286                          | 9544                         | 2873       | 1 184        |             | -790          | 28097  |
| Net premiums written                       | 14 997                          | 8562                         | 2501       | 516          |             |               | 26 576 |
| Change in unearned premiums                | -2282                           |                              | 93         | -9           |             |               | -2283  |
| Premiums earned                            | 12715                           | 8477                         | 2594       | 507          |             |               | 24293  |
| Fee income from policyholders              |                                 | 38                           |            | 391          |             |               | 429    |
| Net investment income –                    |                                 |                              |            |              |             |               |        |
| non-participating business                 | 725                             | 974                          | 106        | 959          | 79          | -63           | 2780   |
| Net realised investment gains/losses –     |                                 |                              |            |              |             |               |        |
| non-participating business                 | 644                             | 253                          | 42         | 607          | -37         |               | 1509   |
| Net investment result –                    |                                 |                              |            |              |             |               |        |
| unit-linked and with-profit business       |                                 | -64                          |            | 4570         |             |               | 4506   |
| Other revenues                             | 30                              | 4                            | 3          |              | 262         | -275          | 24     |
| Total revenues                             | 14 114                          | 9682                         | 2745       | 7034         | 304         | -338          | 33 541 |
|  |                                 |                              |            |              |             |               |        |
| Expenses                                   | 7,000                           |                              | 4.040      |              |             |               | 0.007  |
| Claims and claim adjustment expenses       | -7688                           | 0.505                        | -1649      | 1.00.4       |             |               | -9337  |
| Life and health benefits                   |                                 | -6585                        |            | -1694        |             |               | -8279  |
| Return credited to policyholders           | 0.050                           | 46                           | 0.00       | -4062        |             |               | -4016  |
| Acquisition costs                          | -3359                           | -1534                        | -368       | -57          | 220         | 250           | -5318  |
| Operating expenses                         | -884                            | -536                         | -560       | -333         | -320        | 259           | -2374  |
| Total expenses before interest expenses    | -11 931                         | -8609                        | -2577      | -6146        | -320        | 259           | -29324 |
| Income/loss before interest and income     |                                 |                              |            |              |             |               |        |
| tax expense                                | 2 183                           | 1073                         | 168        | 888          | -16         | -79           | 4217   |
| Interest expenses                          | -220                            | -228                         | -17        | -20          | -54         | 79            | -460   |
| Income/loss before income tax expense      | 1963                            | 845                          | 151        | 868          | -70         | 0             | 3757   |
| Income tax expense/benefit                 | -401                            | -173                         |            | -142         | 52          |               | -664   |
| Net income/loss before attribution of      |                                 |                              |            |              |             |               |        |
| non-controlling interests                  | 1562                            | 672                          | 151        | 726          | -18         | 0             | 3093   |
|  |                                 |                              |            |              |             |               |        |
| Income/loss attributable to                |                                 |                              |            |              |             |               |        |
| non-controlling interests                  |                                 |                              | -1         |              |             |               | -1     |
| Net income/loss after attribution of       |                                 |                              |            |              |             |               |        |
| non-controlling interests                  | 1 5 6 2                         | 672                          | 150        | 726          | -18         | 0             | 3092   |
| Interest on contingent capital instruments | -14                             | -37                          |            |              |             |               | -51    |
| Net income/loss attributable to            | -14                             |                              |            |              |             |               | -51    |
| common shareholders                        | 1548                            | 635                          | 150        | 726          | -18         | 0             | 3041   |
| common shareholders                        | 1340                            | 033                          | 130        | 720          | -10         |               | 3041   |
| Claims ratio in %                          | 60.4                            |                              | 63.5       |              |             |               | 61.0   |
| Expense ratio in %                         | 33.4                            |                              | 35.8       |              |             |               | 33.8   |
| Combined ratio in %                        | 93.8                            |                              | 99.3       |              |             |               | 94.8   |
| Management expense ratio in %              |                                 | 5.6                          |            |              |             |               |        |
| Net operating margin in %                  | 15.5                            | 11.0                         | 6.1        | 36.0         | -5.3        |               | 14.5   |

## **Business segments - balance sheet**

As of 31 December

| 2015  | Property & Casualty | Life & Health            | Corporate | Life Comitell             | C           | Consolidation | Total    |
|---|---------------------|--------------------------|-----------|---------------------------|-------------|---------------|----------|
| USD millions Assets                             | Reinsurance         | Reinsurance <sup>1</sup> | Solutions | Life Capital <sup>1</sup> | Group items | Consolidation | Total    |
| Fixed income securities                         | 32 146              | 28850                    | 5888      | 15 429                    | 18          |               | 82331    |
| Equity securities                               | 2 2 3 1             | 921                      | 935       |                           | 700         |               | 4787     |
| Other investments                               | 12 105              | 1 976                    | 162       | 1 524                     | 6077        | -6798         | 15 0 4 6 |
| Short-term investments                          | 3 4 5 8             | 1052                     | 1256      | 588                       | 1 0 5 1     |               | 7 4 0 5  |
| Investments for unit-linked                     |                     |                          |           |                           |             |               |          |
| and with-profit business                        |                     | 818                      |           | 27 423                    |             |               | 28241    |
| Cash and cash equivalents                       | 4 282               | 280                      | 680       | 1586                      | 1376        |               | 8204     |
| Deferred acquisition costs                      | 2051                | 3020                     | 387       | 13                        |             |               | 5471     |
| Acquired present value of future profits        |                     | 1 134                    |           | 1830                      |             |               | 2964     |
| Reinsurance recoverable                         | 2872                | 1652                     | 6438      | 1069                      |             | -5453         | 6 5 7 8  |
| Other reinsurance assets                        | 8879                | 7 8 7 6                  | 2296      | 3766                      | 3           | -1 241        | 21 579   |
| Goodwill  | 1873                | 1883                     | 106       |                           |             |               | 3862     |
| Other <sup>2</sup>                              | 8310                | 5875                     | 934       | 1 213                     | 397         | -7062         | 9667     |
| Total assets                                    | 78 207              | 55337                    | 19082     | 54441                     | 9622        | -20554        | 196 135  |
|   |                     |                          |           |                           |             |               |          |
| Liabilities                                     |                     |                          |           |                           |             |               |          |
| Unpaid claims and claim adjustment expenses     | 39366               | 9468                     | 10 619    | 1380                      |             | -5315         | 55 518   |
| Liabilities for life and health policy benefits |                     | 15 472                   | 257       | 14409                     |             | -7            | 30 131   |
| Policyholder account balances                   |                     | 1368                     |           | 30 187                    |             | -133          | 31 422   |
| Other reinsurance liabilities                   | 10597               | 2202                     | 4 178     | 785                       | 3           | -1648         | 16 117   |
| Short-term debt                                 | 1 001               | 2612                     |           |                           | 515         | -2294         | 1834     |
| Long-term debt                                  | 4074                | 8770                     | 496       | 808                       |             | -3 170        | 10 978   |
| Other <sup>2</sup>                              | 9 7 9 9             | 8 8 7 1                  | 1 187     | 1 925                     | 2731        | -7984         | 16 529   |
| Total liabilities                               | 64837               | 48763                    | 16 737    | 49494                     | 3 2 4 9     | -20 551       | 162 529  |
|   |                     |                          |           |                           |             |               |          |
| Shareholders' equity <sup>2</sup>               | 13347               | 6 574                    | 2 2 7 9   | 4947                      | 6 3 7 3     | -3            | 33 517   |
| Non controlling interests                       | 23                  |                          | 66        |                           |             |               | 90       |
| Non-controlling interests                       |                     | 6.574                    |           | 4047                      | 6.070       |               | 89       |
| Total equity                                    | 13 370              | 6 574                    | 2345      | 4947                      | 6373        | -3            | 33606    |
| Total liabilities and equity                    | 78 207              | 55337                    | 19082     | 54441                     | 9622        | -20554        | 196 135  |

<sup>1</sup> As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance

segment. Comparative information for 2015 has been adjusted accordingly.

2The Group's new internal service cost framework resulted in a reallocation of operating expenses to Group items from the business segments. The resulted impact on the balance sheet has been adjusted accordingly for the comparative information 2015.

# **Business segments - balance sheet**

As of 30 September

| 2016<br>USD millions                            | Property & Casualty Reinsurance | Life & Health<br>Reinsurance | Corporate<br>Solutions | Life Capital | Group items | Consolidation | Total   |
|---|---------------------------------|------------------------------|------------------------|--------------|-------------|---------------|---------|
| Assets  | Homouranco                      | Homodranico                  | COIGHOID               | Life Gapital | Group Items | Consolidation | Total   |
| Fixed income securities                         | 35028                           | 32 113                       | 5 9 7 1                | 27889        | 12          |               | 101 013 |
| Equity securities                               | 1 693                           | 850                          | 748                    |              | 712         |               | 4003    |
| Other investments                               | 14021                           | 3 3 1 0                      | 148                    | 2761         | 5998        | -9226         | 17 012  |
| Short-term investments                          | 4565                            | 2603                         | 1620                   | 1482         | 587         |               | 10857   |
| Investments for unit-linked and                 |                                 |                              |                        |              |             |               |         |
| with-profit business                            |                                 | 524                          |                        | 33 146       |             |               | 33670   |
| Cash and cash equivalents                       | 3 2 8 6                         | 579                          | 592                    | 2944         | 845         |               | 8 2 4 6 |
| Deferred acquisition costs                      | 2 5 7 0                         | 3 2 1 7                      | 399                    | 13           |             |               | 6 199   |
| Acquired present value of future profits        |                                 | 1020                         |                        | 862          |             |               | 1882    |
| Reinsurance recoverable                         | 2542                            | 1 627                        | 5960                   | 2342         |             | -4693         | 7778    |
| Other reinsurance assets                        | 10945                           | 6 6 2 5                      | 2211                   | 3 9 1 8      | 4           | -1035         | 22668   |
| Goodwill  | 1896                            | 1842                         | 176                    | 136          |             |               | 4050    |
| Other   | 11 354                          | 4878                         | 1 259                  | 1 951        | 2016        | -9994         | 11 464  |
| Total assets                                    | 87900                           | 59 188                       | 19084                  | 77444        | 10 174      | -24948        | 228842  |
|   |                                 |                              |                        |              |             |               |         |
| Liabilities                                     |                                 |                              |                        |              |             |               |         |
| Unpaid claims and claim adjustment expenses     | 40 452                          | 10343                        | 10491                  | 1 518        |             | -4671         | 58 133  |
| Liabilities for life and health policy benefits |                                 | 15 628                       | 263                    | 27 121       |             | -22           | 42 990  |
| Policyholder account balances                   |                                 | 1 297                        |                        | 34 108       |             |               | 35 405  |
| Other reinsurance liabilities                   | 12 740                          | 1860                         | 4098                   | 802          | 3           | -1 434        | 18069   |
| Short-term debt                                 | 2230                            | 3 6 9 6                      |                        | 196          | 451         | -4930         | 1643    |
| Long-term debt                                  | 3 4 3 6                         | 7065                         | 497                    | 1 551        | 79          | -2466         | 10 162  |
| Other   | 15948                           | 10862                        | 1 3 1 8                | 3 747        | 3366        |               | 23 819  |
| Total liabilities                               | 74806                           | 50 751                       | 16667                  | 69043        | 3899        | -24945        | 190221  |
|   |                                 |                              |                        |              |             |               |         |
| Shareholders' equity                            | 13 071                          | 8 4 3 7                      | 2351                   | 8 4 0 1      | 6 2 7 5     |               | 38 532  |
| Non-controlling interests                       | 23                              |                              | 66                     |              |             |               | 89      |
| Total equity                                    | 13094                           | 8437                         | 2417                   | 8 4 0 1      | 6 2 7 5     | -3            | 38621   |
| Total equity                                    | 10034                           | 0 + 37                       | 2717                   | 0 + 0 1      | 02/3        |               | 30021   |
| Total liabilities and equity                    | 87900                           | 59 188                       | 19084                  | 77444        | 10 174      | -24948        | 228842  |

## b) Property & Casualty Reinsurance business segment - by line of business

For the three months ended 30 September

| 2015  |          |          |           |             |        |
|---|----------|----------|-----------|-------------|--------|
| USD millions                                  | Property | Casualty | Specialty | Unallocated | Total  |
| Revenues                                      |          |          |           |             |        |
| Gross premiums written                        | 1539     | 1 667    | 544       |             | 3750   |
| Net premiums written                          | 1 489    | 1657     | 540       |             | 3686   |
| Change in unearned premiums                   | 331      | 3        | 88        |             | 422    |
| Premiums earned                               | 1820     | 1660     | 628       |             | 4 108  |
| Net investment income                         |          |          |           | 299         | 299    |
| Net realised investment gains/losses          |          |          |           | 98          | 98     |
| Other revenues                                |          |          |           | 4           | 4      |
| Total revenues                                | 1820     | 1 660    | 628       | 401         | 4509   |
| Expenses                                      |          |          |           |             |        |
| Claims and claim adjustment expenses          | -703     | -944     | -346      |             | -1993  |
| Acquisition costs                             | -287     | -494     | -139      |             | -920   |
| Operating expenses <sup>1,2</sup>             | -164     | -88      | -28       |             | -280   |
| Total expenses before interest expenses       | -1 154   | -1 526   | -513      | 0           | -3 193 |
| Income before interest and income tax expense | 666      | 134      | 115       | 401         | 1316   |
| Interest expenses <sup>1</sup>                |          |          |           | -66         | -66    |
| Income before income tax expense              | 666      | 134      | 115       | 335         | 1 250  |
| Claims ratio in %                             | 38.6     | 56.9     | 55.1      |             | 48.5   |
| Expense ratio in %                            | 24.8     | 35.0     | 26.6      |             | 29.2   |
| Combined ratio in %                           | 63.4     | 91.9     | 81.7      |             | 77.7   |

<sup>&</sup>lt;sup>1</sup>Letter of credit fees of USD 1 million in Property & Casualty Reinsurance have been reclassified from "Operating expenses" to "Interest expenses".

<sup>2</sup>The Group's new internal service cost framework resulted in a reallocation of operating expenses to Group Items from the Property & Casualty Reinsurance segment.

 $Comparative\ information\ for\ 2015\ has\ been\ adjusted\ accordingly.$ 

| 2016   |          |          |           |             |        |
|--|----------|----------|-----------|-------------|--------|
| USD millions                                       | Property | Casualty | Specialty | Unallocated | Total  |
| Revenues   |          |          |           |             |        |
| Gross premiums written                             | 1 5 3 2  | 2 161    | 469       |             | 4162   |
| Net premiums written                               | 1 510    | 2 144    | 460       |             | 4 114  |
| Change in unearned premiums                        | 402      | -21      | 128       |             | 509    |
| Premiums earned                                    | 1 912    | 2 1 2 3  | 588       |             | 4623   |
| Net investment income                              |          |          |           | 210         | 210    |
| Net realised investment gains/losses               |          |          |           | 162         | 162    |
| Other revenues                                     |          |          |           | 9           | 9      |
| Total revenues                                     | 1 912    | 2123     | 588       | 381         | 5004   |
| Expenses Claims and claim adjustment expenses      | -926     | -1 458   | -267      |             | -2 651 |
| Acquisition costs                                  | -340     | -618     | -144      |             | -1 102 |
| Operating expenses                                 | -166     | -103     | -40       |             | -309   |
| Total expenses before interest expenses            | -1432    | -2 179   | -451      | 0           | -4062  |
| Total expenses before interest expenses            | -1432    | -2173    | -431      |             | -4002  |
| Income/loss before interest and income tax expense | 480      | -56      | 137       | 381         | 942    |
| Interest expenses                                  |          |          |           | -74         | -74    |
| Income/loss before income tax expense              | 480      | -56      | 137       | 307         | 868    |
|  |          |          |           |             |        |
| Claims ratio in %                                  | 48.4     | 68.6     | 45.4      |             | 57.4   |
| Expense ratio in %                                 | 26.5     | 34.0     | 31.3      |             | 30.5   |
| Combined ratio in %                                | 74.9     | 102.6    | 76.7      |             | 87.9   |

# Property & Casualty Reinsurance business segment – by line of business

For the nine months ended 30 September

| 2015  |          |          |           |             |        |
|---|----------|----------|-----------|-------------|--------|
| USD millions                                  | Property | Casualty | Specialty | Unallocated | Total  |
| Revenues                                      |          |          |           |             |        |
| Gross premiums written                        | 5 8 5 9  | 5 4 0 9  | 2 132     |             | 13 400 |
| Net premiums written                          | 5 6 4 1  | 5383     | 2079      |             | 13 103 |
| Change in unearned premiums                   | -1003    | -444     | -278      |             | -1 725 |
| Premiums earned                               | 4638     | 4939     | 1 801     |             | 11 378 |
| Net investment income                         |          |          |           | 850         | 850    |
| Net realised investment gains/losses          |          |          |           | 428         | 428    |
| Other revenues                                |          |          |           | 44          | 44     |
| Total revenues                                | 4638     | 4939     | 1801      | 1322        | 12 700 |
| Expenses                                      |          |          |           |             |        |
| Claims and claim adjustment expenses          | -1989    | -3025    | -875      |             | -5889  |
| Acquisition costs                             | -889     | -1 522   | -456      |             | -2867  |
| Operating expenses <sup>1,2</sup>             | -483     | -265     | -108      |             | -856   |
| Total expenses before interest expenses       | -3361    | -4812    | -1439     | 0           | -9612  |
| Income before interest and income tax expense | 1 277    | 127      | 362       | 1322        | 3088   |
| Interest expenses <sup>1</sup>                |          |          |           | -206        | -206   |
| Income before income tax expense              | 1277     | 127      | 362       | 1 116       | 2882   |
| Claims ratio in %                             | 42.9     | 61.3     | 48.6      |             | 51.7   |
| Expense ratio in %                            | 29.6     | 36.1     | 31.3      |             | 32.8   |
| Combined ratio in %                           | 72.5     | 97.4     | 79.9      |             | 84.5   |
|   |          |          |           |             |        |

<sup>&</sup>lt;sup>1</sup>Letter of credit fees of USD 8 million in Property & Casualty Reinsurance have been reclassified from "Operating expenses" to "Interest expenses".

<sup>2</sup>The Group's new internal service cost framework resulted in a reallocation of operating expenses to Group Items from the Property & Casualty Reinsurance segment.  $Comparative\ information\ for\ 2015\ has\ been\ adjusted\ accordingly.$ 

| 2016   |          |          |           |             |         |
|--|----------|----------|-----------|-------------|---------|
| USD millions                                       | Property | Casualty | Specialty | Unallocated | Total   |
| Revenues   |          |          |           |             |         |
| Gross premiums written                             | 5895     | 7 3 9 1  | 2000      |             | 15 286  |
| Net premiums written                               | 5 6 6 1  | 7 3 5 9  | 1 977     |             | 14997   |
| Change in unearned premiums                        | -663     | -1 405   | -214      |             | -2282   |
| Premiums earned                                    | 4998     | 5954     | 1 763     |             | 12 715  |
| Net investment income                              |          |          |           | 725         | 725     |
| Net realised investment gains/losses               |          |          |           | 644         | 644     |
| Other revenues                                     |          |          |           | 30          | 30      |
| Total revenues                                     | 4998     | 5954     | 1 763     | 1399        | 14114   |
| Expenses   |          |          |           |             |         |
| Claims and claim adjustment expenses               | -2798    | -4097    | -793      |             | -7688   |
| Acquisition costs                                  | -1049    | -1847    | -463      |             | -3359   |
| Operating expenses                                 | -490     | -282     | -112      |             | -884    |
| Total expenses before interest expenses            | -4337    | -6226    | -1 368    | 0           | -11 931 |
|  |          |          |           |             |         |
| Income/loss before interest and income tax expense | 661      | -272     | 395       | 1399        | 2183    |
| Interest expenses                                  |          |          |           | -220        | -220    |
| Income/loss before income tax expense              | 661      | -272     | 395       | 1 179       | 1963    |
|  |          |          |           |             |         |
| Claims ratio in %                                  | 56.0     | 68.8     | 45.0      |             | 60.4    |
| Expense ratio in %                                 | 30.8     | 35.8     | 32.6      |             | 33.4    |
| Combined ratio in %                                | 86.8     | 104.6    | 77.6      |             | 93.8    |

## c) Life & Health Reinsurance business segment – by line of business

For the three months ended 30 September

| 2015  |         |        |             |                    |
|---|---------|--------|-------------|--------------------|
| USD millions  | Life    | Health | Unallocated | Total <sup>1</sup> |
| Revenues  |         |        |             |                    |
| Gross premium written   | 2 0 7 0 | 862    |             | 2 9 3 2            |
| Net premiums written  | 1761    | 833    |             | 2594               |
| Change in unearned premiums                                       | 31      | 48     |             | 79                 |
| Premiums earned   | 1792    | 881    |             | 2673               |
| Fee income from policyholders                                     | 10      |        |             | 10                 |
| Net investment income – non-participating business                | 216     | 118    |             | 334                |
| Net realised investment gains/losses – non-participating business | 67      | 42     | 40          | 149                |
| Net investment result – unit-linked and with-profit business      | -65     |        |             | -65                |
| Other revenues  | 2       |        |             | 2                  |
| Total revenues  | 2022    | 1 041  | 40          | 3 103              |
|   |         |        |             |                    |
| Expenses  |         |        |             |                    |
| Life and health benefits  | -1 416  | -669   |             | -2085              |
| Return credited to policyholders                                  | 62      |        |             | 62                 |
| Acquisition costs   | -326    | -154   |             | -480               |
| Operating expenses <sup>2, 3</sup>                                | -124    | -53    |             | -177               |
| Total expenses before interest expenses                           | -1804   | -876   | 0           | -2680              |
| Income before interest and income tax expense                     | 218     | 165    | 40          | 423                |
| Interest expenses <sup>2</sup>                                    | 210     | 100    | -79         | <del>-720</del>    |
| Income/loss before income tax expense                             | 218     | 165    | -39         | 344                |
| income/ 1055 before income tax expense                            | 210     | 100    | -38         | 344                |
| Management expense ratio in %                                     | 6.1     | 5.3    |             | 5.9                |
| Net operating margin <sup>4</sup> in %                            | 10.4    | 15.9   |             | 13.4               |

<sup>1</sup> As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance

segment. Comparative information for 2015 has been adjusted accordingly.

Letter of credit fees of USD 12 million in Life&Health Reinsurance have been reclassified from "Operating expenses" to "Interest expenses".

The Group's new internal service cost framework resulted in a reallocation of operating expenses to Group items from the Life&Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

<sup>&</sup>lt;sup>4</sup>Net operating margin is calculated as "Income before interest and income tax expense" divided by "Total revenues" excluding "Net investment result – unit-linked and withprofit business"

# **Life & Health Reinsurance business segment – by line of business**For the three months ended 30 September

| 2016  |        |        |             |                |
|---|--------|--------|-------------|----------------|
| USD millions  | Life   | Health | Unallocated | Total          |
| Revenues  | 0.400  | 770    |             | 0.050          |
| Gross premium written   | 2 182  | 776    |             | 2958           |
| Net premiums written  | 1 915  | 752    |             | 2667           |
| Change in unearned premiums                                       | 18     | 121    |             | 139            |
| Premiums earned   | 1 933  | 873    |             | 2806           |
| Fee income from policyholders                                     | 14     |        |             | 14             |
| Net investment income – non-participating business                | 218    | 94     |             | 312            |
| Net realised investment gains/losses – non-participating business | 8      |        | 48          | 56             |
| Net investment result – unit-linked and with-profit business      | 73     |        |             | 73             |
| Other revenues  | -1     |        |             | -1             |
| Total revenues  | 2245   | 967    | 48          | 3 2 6 0        |
| Expenses  |        |        |             |                |
| Life and health benefits  | -1 483 | -721   |             | -2204          |
| Return credited to policyholders                                  | -83    |        |             | -83            |
| Acquisition costs   | -253   | -147   |             | -400           |
| Operating expenses  | -142   | -62    |             | -204           |
| Total expenses before interest expenses                           | -1 961 | -930   | 0           | -2891          |
| Income before interest and income tax expense                     | 284    | 37     | 48          | 369            |
| Interest expenses   | 204    | 37     |             | <del>-74</del> |
|   | 204    | 27     |             |                |
| Income/loss before income tax expense                             | 284    | 37     | -26         | 295            |
| Management expense ratio in %                                     | 6.6    | 6.4    |             | 6.5            |
|   |        |        |             |                |
| Net operating margin¹ in %  | 13.1   | 3.8    |             | 11.6           |

<sup>&</sup>lt;sup>1</sup>Net operating margin is calculated as "Income before interest and income tax expense" divided by "Total revenues" excluding "Net investment result – unit-linked and withprofit business".

## Life & Health Reinsurance business segment – by line of business

For the nine months ended 30 September

| 2015  |         |        |             |                    |
|---|---------|--------|-------------|--------------------|
| USD millions  | Life    | Health | Unallocated | Total <sup>1</sup> |
| Revenues  |         |        |             |                    |
| Gross premium written   | 6164    | 2702   |             | 8866               |
| Net premiums written  | 5 2 2 4 | 2609   |             | 7833               |
| Change in unearned premiums                                       | 5       | -44    |             | -39                |
| Premiums earned   | 5 2 2 9 | 2565   |             | 7794               |
| Fee income from policyholders                                     | 37      |        |             | 37                 |
| Net investment income – non-participating business                | 662     | 357    |             | 1 019              |
| Net realised investment gains/losses – non-participating business | 100     | 43     | 222         | 365                |
| Net investment result – unit-linked and with-profit business      | -24     |        |             | -24                |
| Other revenues  | 2       |        |             | 2                  |
| Total revenues  | 6006    | 2965   | 222         | 9 193              |
|   |         |        |             |                    |
| Expenses  |         |        |             |                    |
| Life and health benefits  | -4123   | -1820  |             | -5943              |
| Return credited to policyholders                                  | 9       |        |             | 9                  |
| Acquisition costs   | -933    | -517   |             | -1 450             |
| Operating expenses <sup>2, 3</sup>                                | -387    | -158   |             | -545               |
| Total expenses before interest expenses                           | -5434   | -2495  | 0           | -7 929             |
|   |         |        |             |                    |
| Income before interest and income tax expense                     | 572     | 470    | 222         | 1 2 6 4            |
| Interest expenses <sup>2</sup>                                    |         |        | -245        | -245               |
| Income/loss before income tax expense                             | 572     | 470    | -23         | 1 019              |
|   |         |        |             |                    |
| Management expense ratio in %                                     | 6.5     | 5.4    |             | 6.2                |
| Net operating margin <sup>4</sup> in %                            | 9.5     | 15.9   |             | 13.7               |

<sup>1</sup> As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance

segment. Comparative information for 2015 has been adjusted accordingly.

Letter of credit fees of USD 34 million in Life & Health Reinsurance have been reclassified from "Operating expenses" to "Interest expenses".

The Group's new internal service cost framework resulted in a reallocation of operating expenses to Group items from the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

<sup>&</sup>lt;sup>4</sup>Net operating margin is calculated as "Income before interest and income tax expense" divided by "Total revenues" excluding "Net investment result – unit-linked and withprofit business"

# **Life & Health Reinsurance business segment – by line of business** For the nine months ended 30 September

| 2016  |        |        |             |         |
|---|--------|--------|-------------|---------|
| USD millions  | Life   | Health | Unallocated | Total   |
| Revenues  |        |        |             |         |
| Gross premium written   | 6636   | 2908   |             | 9544    |
| Net premiums written  | 5724   | 2838   |             | 8 5 6 2 |
| Change in unearned premiums                                       | -26    | -59    |             | -85     |
| Premiums earned   | 5698   | 2779   |             | 8 4 7 7 |
| Fee income from policyholders                                     | 38     |        |             | 38      |
| Net investment income – non-participating business                | 643    | 331    |             | 974     |
| Net realised investment gains/losses – non-participating business | 38     | -2     | 217         | 253     |
| Net investment result – unit-linked and with-profit business      | -64    |        |             | -64     |
| Other revenues  | 4      |        |             | 4       |
| Total revenues  | 6357   | 3108   | 217         | 9682    |
|   |        |        |             |         |
| Expenses  |        |        |             |         |
| Life and health benefits  | -4432  | -2 153 |             | -6585   |
| Return credited to policyholders                                  | 46     |        |             | 46      |
| Acquisition costs   | -1 023 | -511   |             | -1534   |
| Operating expenses  | -377   | -159   |             | -536    |
| Total expenses before interest expenses                           | -5786  | -2823  | 0           | -8609   |
|   |        |        |             |         |
| Income before interest and income tax expense                     | 571    | 285    | 217         | 1073    |
| Interest expenses   |        |        | -228        | -228    |
| Income/loss before income tax expense                             | 571    | 285    | -11         | 845     |
|   |        |        |             |         |
| Management expense ratio in %                                     | 5.9    | 5.1    |             | 5.6     |
| Net operating margin¹ in %  | 8.9    | 9.2    |             | 11.0    |

<sup>&</sup>lt;sup>1</sup> Net operating margin is calculated as "Income before interest and income tax expense" divided by "Total revenues" excluding "Net investment result – unit-linked and with-profit business".

# 3 Insurance information

# Premiums earned and fees assessed against policyholders

For the three months ended 30 September

| 2015<br>USD millions                         | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Capital <sup>1</sup> | Total   |
|--|------------------------------------|---|------------------------|---------------------------|---------|
| Premiums earned, thereof:                    | hemsurance                         | neilisurance.                             | 3010110115             | Life Capital              | TOTAL   |
| Direct                                       |                                    | 11  | 665                    | 303                       | 979     |
| Reinsurance                                  | 4 192                              | 2855                                      | 212                    | 37                        | 7 2 9 6 |
| Intra-group transactions (assumed and ceded) | 35                                 | 148                                       | -35                    | -148                      | 0       |
| Premiums earned before retrocession          |                                    |   |                        |                           |         |
| to external parties                          | 4227                               | 3014                                      | 842                    | 192                       | 8 2 7 5 |
| Retrocession to external parties             | -119                               | -341                                      | -46                    | -6                        | -512    |
| Net premiums earned                          | 4108                               | 2 673                                     | 796                    | 186                       | 7 763   |
| Fee income from policyholders, thereof:      |                                    |   |                        |                           |         |
| Direct                                       |                                    |   |                        | 58                        | 58      |
| Reinsurance                                  |                                    | 11  |                        | 18                        | 29      |
| Gross fee income before retrocession         |                                    |   |                        |                           |         |
| to external parties                          |                                    | 11  |                        | 76                        | 87      |
| Retrocession to external parties             |                                    | -1  |                        |                           | -1      |
| Net fee income                               | 0                                  | 10  | 0                      | 76                        | 86      |

| 2016 USD millions                            | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance | Corporate<br>Solutions | Life Capital | Total   |
|--|------------------------------------|------------------------------|------------------------|--------------|---------|
| Premiums earned, thereof:                    |                                    |                              |                        |              |         |
| Direct                                       |                                    | 12                           | 726                    | 345          | 1083    |
| Reinsurance                                  | 4694                               | 2953                         | 237                    | 32           | 7 9 1 6 |
| Intra-group transactions (assumed and ceded) | 54                                 | 143                          | -54                    | -143         | 0       |
| Premiums earned before retrocession          |                                    |                              |                        | ·            |         |
| to external parties                          | 4748                               | 3 108                        | 909                    | 234          | 8999    |
| Retrocession to external parties             | -125                               | -302                         | -55                    | -73          | -555    |
| Net premiums earned                          | 4623                               | 2806                         | 854                    | 161          | 8444    |
| Fee income from policyholders, thereof:      |                                    |                              |                        |              |         |
| Direct                                       |                                    |                              |                        | 127          | 127     |
| Reinsurance                                  |                                    | 14                           |                        | 19           | 33      |
| Gross fee income before retrocession         |                                    |                              |                        |              |         |
| to external parties                          |                                    | 14                           |                        | 146          | 160     |
| Retrocession to external parties             |                                    |                              |                        |              |         |
| Net fee income                               | 0                                  | 14                           | 0                      | 146          | 160     |

<sup>&</sup>lt;sup>1</sup> As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

# Premiums earned and fees assessed against policyholders

For the nine months ended 30 September

| 2015   | Property & Casualty | Life & Health            | Corporate |                           |         |
|--|---------------------|--------------------------|-----------|---------------------------|---------|
| USD millions                                 | Reinsurance         | Reinsurance <sup>1</sup> | Solutions | Life Capital <sup>1</sup> | Total   |
| Premiums earned, thereof:                    |                     |                          |           |                           |         |
| Direct                                       |                     | 31                       | 2046      | 899                       | 2 9 7 6 |
| Reinsurance                                  | 11 542              | 8356                     | 650       | 106                       | 20654   |
| Intra-group transactions (assumed and ceded) | 44                  | 445                      | -44       | -445                      | 0       |
| Premiums earned before retrocession          |                     |                          |           |                           |         |
| to external parties                          | 11 586              | 8832                     | 2652      | 560                       | 23630   |
| Retrocession to external parties             | -208                | -1038                    | -131      | -24                       | -1 401  |
| Net premiums earned                          | 11 378              | 7794                     | 2 5 2 1   | 536                       | 22 229  |
| Fee income from policyholders, thereof:      |                     |                          |           |                           |         |
| Direct                                       |                     |                          |           | 225                       | 225     |
| Reinsurance                                  |                     | 38                       |           | 64                        | 102     |
| Gross fee income before retrocession         |                     |                          |           |                           |         |
| to external parties                          |                     | 38                       |           | 289                       | 327     |
| Retrocession to external parties             |                     | -1                       |           |                           | -1      |
| Net fee income                               | 0                   | 37                       | 0         | 289                       | 326     |

| 2016<br>USD millions                         | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance | Corporate<br>Solutions | Life Capital | Total  |
|--|------------------------------------|------------------------------|------------------------|--------------|--------|
| Premiums earned, thereof:                    |                                    |                              |                        |              |        |
| Direct                                       |                                    | 33                           | 2097                   | 1 016        | 3 146  |
| Reinsurance                                  | 12830                              | 8 9 7 6                      | 723                    | 99           | 22628  |
| Intra-group transactions (assumed and ceded) | 86                                 | 464                          | -86                    | -464         | 0      |
| Premiums earned before retrocession          |                                    |                              |                        |              |        |
| to external parties                          | 12916                              | 9 4 7 3                      | 2734                   | 651          | 25774  |
| Retrocession to external parties             | -201                               | -996                         | -140                   | -144         | -1 481 |
| Net premiums earned                          | 12715                              | 8 477                        | 2594                   | 507          | 24293  |
| Fee income from policyholders, thereof:      |                                    |                              |                        |              |        |
| Direct                                       |                                    |                              |                        | 327          | 327    |
| Reinsurance                                  |                                    | 38                           |                        | 64           | 102    |
| Gross fee income before retrocession         |                                    |                              |                        |              |        |
| to external parties                          |                                    | 38                           |                        | 391          | 429    |
| Retrocession to external parties             |                                    |                              |                        |              |        |
| Net fee income                               | 0                                  | 38                           | 0                      | 391          | 429    |

<sup>&</sup>lt;sup>1</sup>As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

# Claims and claim adjustment expenses

For the three months ended 30 September

| 2015<br>USD millions  | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Capital <sup>1</sup> | Group items | Total |
|---|------------------------------------|---|------------------------|---------------------------|-------------|-------|
| Claims paid, thereof:   | nemsurance                         | neilisulalice.                            | 3010110115             | Life Capital.             | Group items | TOLdi |
| Gross claims paid to external parties   | -2356                              | -2 245                                    | -682                   | -593                      |             | -5876 |
| Intra-group transactions (assumed and ceded)  | -147                               | -119                                      | 147                    | 119                       |             | 0     |
| Claims before receivables from  |                                    | -   |                        | -                         |             |       |
| retrocession to external parties  | -2503                              | -2364                                     | -535                   | -474                      |             | -5876 |
| Retrocession to external parties  | 138                                | 317                                       | 91                     | 14                        |             | 560   |
| Net claims paid   | -2365                              | -2047                                     | -444                   | -460                      | 0           | -5316 |
| Change in unpaid claims and claim adjustment expenses; life and health benefits, thereof: |                                    |   |                        |                           |             |       |
| Gross – with external parties   | 308                                | 30  | 193                    | 195                       | 1           | 727   |
| Intra-group transactions (assumed and ceded)  | 176                                | -26                                       | -176                   | 26                        |             | 0     |
| Unpaid claims and claim adjustment expenses;  |                                    |   |                        |                           |             |       |
| life and health benefits before impact of   |                                    |   |                        |                           |             |       |
| retrocession to external parties  | 484                                | 4   | 17                     | 221                       | 1           | 727   |
| Retrocession to external parties  | -112                               | -42                                       | 4                      | -6                        |             | -156  |
| Net unpaid claims and claim adjustment  |                                    |   |                        |                           |             |       |
| expenses; life and health benefits  | 372                                | -38                                       | 21                     | 215                       | 11          | 571   |
| Claims and claim adjustment expenses;   |                                    |   |                        |                           |             |       |
| life and health benefits  | -1 993                             | -2085                                     | -423                   | -245                      | 11          | -4745 |

# **Acquisition costs**

For the three months ended 30 September

| 2015<br>USD millions                          | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Capital <sup>1</sup> | Total |
|---|------------------------------------|---|------------------------|---------------------------|-------|
| Acquisition costs, thereof:                   |                                    |   |                        |                           |       |
| Gross acquisition costs with external parties | -949                               | -526                                      | -128                   | -85                       | -1688 |
| Intra-group transactions (assumed and ceded)  | 1                                  | -17                                       | -1                     | 17                        | 0     |
| Acquisition costs before impact of            |                                    |   |                        |                           |       |
| retrocession to external parties              | -948                               | -543                                      | -129                   | -68                       | -1688 |
| Retrocession to external parties              | 28                                 | 63  | 8                      |                           | 99    |
| Net acquisition costs                         | -920                               | -480                                      | -121                   | -68                       | -1589 |

<sup>&</sup>lt;sup>1</sup>As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

# **Claims and claim adjustment expenses**For the three months ended 30 September

| 2016   | Property & Casualty | Life & Health | Corporate |              |       |
|--|---------------------|---------------|-----------|--------------|-------|
| USD millions                                 | Reinsurance         | Reinsurance   | Solutions | Life Capital | Total |
| Claims paid, thereof:                        |                     |               |           |              |       |
| Gross claims paid to external parties        | -2062               | -2337         | -615      | -940         | -5954 |
| Intra-group transactions (assumed and ceded) | 5                   | -126          | -5        | 126          | 0     |
| Claims before receivables from               |                     |               |           |              |       |
| retrocession to external parties             | -2057               | -2463         | -620      | -814         | -5954 |
| Retrocession to external parties             | 84                  | 263           | 69        | 47           | 463   |
| Net claims paid                              | -1973               | -2200         | -551      | -767         | -5491 |
|  |                     |               |           |              |       |
| Change in unpaid claims and claim adjustment |                     |               |           |              |       |
| expenses; life and health benefits, thereof: |                     |               |           |              |       |
| Gross – with external parties                | -661                | 11            | 49        | 116          | -485  |
| Intra-group transactions (assumed and ceded) | 36                  | 2             | -36       | -2           | 0     |
| Unpaid claims and claim adjustment expenses; |                     |               |           |              |       |
| life and health benefits before impact of    |                     |               |           |              |       |
| retrocession to external parties             | -625                | 13            | 13        | 114          | -485  |
| Retrocession to external parties             | -53                 | -17           | 60        | -27          | -37   |
| Net unpaid claims and claim adjustment       |                     |               |           |              |       |
| expenses; life and health benefits           | -678                | -4            | 73        | 87           | -522  |
|  |                     |               |           |              |       |
| Claims and claim adjustment expenses;        |                     |               |           |              |       |
| life and health benefits                     | -2651               | -2204         | -478      | -680         | -6013 |

# **Acquisition costs**

For the three months ended 30 September

| 2016 USD millions                             | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance | Corporate<br>Solutions | Life Capital | Total  |
|---|------------------------------------|------------------------------|------------------------|--------------|--------|
| Acquisition costs, thereof:                   |                                    |                              |                        |              |        |
| Gross acquisition costs with external parties | -1 126                             | -439                         | -143                   | -88          | -1 796 |
| Intra-group transactions (assumed and ceded)  | -5                                 | -14                          | 5                      | 14           | 0      |
| Acquisition costs before impact of            |                                    |                              |                        |              |        |
| retrocession to external parties              | -1 131                             | -453                         | -138                   | -74          | -1 796 |
| Retrocession to external parties              | 29                                 | 53                           | 9                      | 5            | 96     |
| Net acquisition costs                         | -1 102                             | -400                         | -129                   | -69          | -1700  |

# Claims and claim adjustment expenses

For the nine months ended 30 September

| 2015<br>USD millions  | Property & Casualty | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Conital              | Croup itomo | Total   |
|---|---------------------|---|------------------------|---------------------------|-------------|---------|
| Claims paid, thereof:   | Reinsurance         | nemsurance.                               | Solutions              | Life Capital <sup>1</sup> | Group items | Total   |
| Gross claims paid to external parties   | -6831               | -6808                                     | -1727                  | -1720                     | -39         | -17 125 |
| Intra-group transactions (assumed and ceded)  | -212                | -337                                      | 212                    | 337                       |             | 0       |
| Claims before receivables from  |                     |   |                        |                           |             |         |
| retrocession to external parties  | -7043               | -7 145                                    | -1 515                 | -1383                     | -39         | -17 125 |
| Retrocession to external parties  | 447                 | 902                                       | 204                    | 37                        |             | 1590    |
| Net claims paid   | -6596               | -6243                                     | -1311                  | -1346                     | -39         | -15 535 |
| Change in unpaid claims and claim adjustment expenses; life and health benefits, thereof: |                     |   |                        |                           |             |         |
| Gross – with external parties   | 813                 | 365                                       | 269                    | 563                       | 38          | 2048    |
| Intra-group transactions (assumed and ceded)  | 339                 | -26                                       | -339                   | 26                        |             | 0       |
| Unpaid claims and claim adjustment expenses;  |                     |   |                        |                           |             |         |
| life and health benefits before impact of   |                     |   |                        |                           |             |         |
| retrocession to external parties  | 1 152               | 339                                       | -70                    | 589                       | 38          | 2048    |
| Retrocession to external parties  | -445                | -39                                       | -39                    | -13                       |             | -536    |
| Net unpaid claims and claim adjustment  |                     |   |                        |                           |             |         |
| expenses; life and health benefits  | 707                 | 300                                       | -109                   | 576                       | 38          | 1 512   |
| Claims and claim adjustment expenses;   |                     |   |                        |                           |             |         |
| life and health benefits  | -5889               | -5943                                     | -1 420                 | -770                      | -1          | -14023  |

# **Acquisition costs**

For the nine months ended 30 September

| 2015<br>USD millions                          | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Capital <sup>1</sup> | Total |
|---|------------------------------------|---|------------------------|---------------------------|-------|
| Acquisition costs, thereof:                   |                                    |   |                        |                           |       |
| Gross acquisition costs with external parties | -2915                              | -1 581                                    | -373                   | -171                      | -5040 |
| Intra-group transactions (assumed and ceded)  | -4                                 | -56                                       | 4                      | 56                        | 0     |
| Acquisition costs before impact of            |                                    |   |                        |                           |       |
| retrocession to external parties              | -2919                              | -1637                                     | -369                   | -115                      | -5040 |
| Retrocession to external parties              | 52                                 | 187                                       | 20                     | 1                         | 260   |
| Net acquisition costs                         | -2867                              | -1 450                                    | -349                   | -114                      | -4780 |

<sup>&</sup>lt;sup>1</sup>As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

# **Claims and claim adjustment expenses**For the nine months ended 30 September

| 2016   | Property & Casualty | Life & Health | Corporate |              |         |
|--|---------------------|---------------|-----------|--------------|---------|
| USD millions                                 | Reinsurance         | Reinsurance   | Solutions | Life Capital | Total   |
| Claims paid, thereof:                        |                     |               |           |              |         |
| Gross claims paid to external parties        | -6416               | -7 757        | -1 775    | -2698        | -18646  |
| Intra-group transactions (assumed and ceded) | -301                | -372          | 301       | 372          | 0       |
| Claims before receivables from               |                     |               |           |              |         |
| retrocession to external parties             | -6717               | -8129         | -1 474    | -2326        | -18646  |
| Retrocession to external parties             | 267                 | 919           | 158       | 151          | 1 4 9 5 |
| Net claims paid                              | -6450               | -7 210        | -1316     | -2 175       | -17 151 |
|  |                     |               |           |              |         |
| Change in unpaid claims and claim adjustment |                     |               |           |              |         |
| expenses; life and health benefits, thereof: |                     |               |           |              |         |
| Gross – with external parties                | -1 449              | 633           | 58        | 526          | -232    |
| Intra-group transactions (assumed and ceded) | 446                 | -22           | -446      | 22           | 0       |
| Unpaid claims and claim adjustment expenses; |                     |               |           |              |         |
| life and health benefits before impact of    |                     |               |           |              |         |
| retrocession to external parties             | -1003               | 611           | -388      | 548          | -232    |
| Retrocession to external parties             | -235                | 14            | 55        | -67          | -233    |
| Net unpaid claims and claim adjustment       |                     |               |           |              |         |
| expenses; life and health benefits           | -1 238              | 625           | -333      | 481          | -465    |
|  |                     |               |           |              |         |
| Claims and claim adjustment expenses;        |                     |               |           |              |         |
| life and health benefits                     | -7688               | -6585         | -1649     | -1694        | -17616  |

# **Acquisition costs**

For the nine months ended 30 September

| 2016 USD millions                             | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance | Corporate<br>Solutions | Life Capital | Total |
|---|------------------------------------|------------------------------|------------------------|--------------|-------|
| Acquisition costs, thereof:                   |                                    |                              |                        |              |       |
| Gross acquisition costs with external parties | -3392                              | -1654                        | -415                   | -115         | -5576 |
| Intra-group transactions (assumed and ceded)  | -13                                | -48                          | 13                     | 48           | 0     |
| Acquisition costs before impact of            |                                    |                              |                        |              |       |
| retrocession to external parties              | -3405                              | -1 702                       | -402                   | -67          | -5576 |
| Retrocession to external parties              | 46                                 | 168                          | 34                     | 10           | 258   |
| Net acquisition costs                         | -3359                              | -1534                        | -368                   | -57          | -5318 |

#### **Reinsurance receivables**

Reinsurance receivables as of 31 December 2015 and 30 September 2016 were as follows:

| USD millions   | 2015  | 2016 |
|--|-------|------|
| Premium receivables invoiced                                   | 1 441 | 1765 |
| Receivables invoiced from ceded re/insurance business          | 201   | 211  |
| Assets arising from the application of the deposit method of   |       |      |
| accounting and meeting the definition of financing receivables | 171   | 90   |
| Recognised allowance   | -56   | -57  |

#### Policyholder dividends

Policyholder dividends are recognised as an element of policyholder benefits. In the nine months ended 30 September 2015 and 2016, the relative percentage of participating insurance of the life and health policy benefits was 8% and 10%, respectively. The amount of policyholder dividend expense for the three months ended 30 September 2015 and 2016 was USD 38 million and USD 60 million, respectively. For the nine months ended 30 September 2015 and 2016 was USD 96 million and USD 196 million, respectively.

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# 4 Premiums written

For the three months ended 30 September

| 2015  | Property & Casualty | Life & Health            | Corporate |                           |               |         |
|---|---------------------|--------------------------|-----------|---------------------------|---------------|---------|
| USD millions                                  | Reinsurance         | Reinsurance <sup>1</sup> | Solutions | Life Capital <sup>1</sup> | Consolidation | Total   |
| Gross premiums written, thereof:              |                     |                          |           |                           |               |         |
| Direct  |                     | 10                       | 785       | 235                       |               | 1030    |
| Reinsurance                                   | 3 711               | 2808                     | 229       | 37                        |               | 6 785   |
| Intra-group transactions (assumed)            | 39                  | 114                      | 42        |                           | -195          | 0       |
| Gross premiums written                        | 3750                | 2932                     | 1056      | 272                       | -195          | 7 8 1 5 |
| Intra-group transactions (ceded)              | -42                 |                          | -39       | -114                      | 195           | 0       |
| Gross premiums written before retrocession to |                     |                          |           |                           |               |         |
| external parties                              | 3708                | 2932                     | 1 0 1 7   | 158                       |               | 7815    |
| Retrocession to external parties              | -22                 | -338                     | -34       | -6                        |               | -400    |
| Net premiums written                          | 3686                | 2594                     | 983       | 152                       | 0             | 7 4 1 5 |

| 2016  | Property & Casualty | Life & Health | Corporate |              |               |         |
|---|---------------------|---------------|-----------|--------------|---------------|---------|
| USD millions                                  | Reinsurance         | Reinsurance   | Solutions | Life Capital | Consolidation | Total   |
| Gross premiums written, thereof:              |                     |               |           |              |               |         |
| Direct  |                     | 12            | 798       | 264          |               | 1 074   |
| Reinsurance                                   | 4 114               | 2855          | 222       | 34           |               | 7 2 2 5 |
| Intra-group transactions (assumed)            | 48                  | 91            | 40        |              | -179          | 0       |
| Gross premiums written                        | 4 162               | 2958          | 1060      | 298          | -179          | 8299    |
| Intra-group transactions (ceded)              | -40                 |               | -48       | -91          | 179           | 0       |
| Gross premiums written before retrocession to |                     |               |           |              |               |         |
| external parties                              | 4122                | 2958          | 1012      | 207          |               | 8299    |
| Retrocession to external parties              | -8                  | -291          | -24       | -81          |               | -404    |
| Net premiums written                          | 4114                | 2667          | 988       | 126          | 0             | 7895    |

<sup>&</sup>lt;sup>1</sup>As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

# For the nine months ended 30 September

| 2015<br>USD millions                          | Property & Casualty<br>Reinsurance | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Capital <sup>1</sup> | Consolidation | Total  |
|---|------------------------------------|---|------------------------|---------------------------|---------------|--------|
| Gross premiums written, thereof:              | neilisurance                       | neilisurance.                             | 3010110115             | Life Capital.             | Consolidation | TOLAI  |
| Direct  |                                    | 30  | 2043                   | 935                       |               | 3008   |
| Reinsurance                                   | 13 169                             | 8372                                      | 606                    | 106                       |               | 22 253 |
| Intra-group transactions (assumed)            | 231                                | 464                                       | 125                    |                           | -820          | 0      |
| Gross premiums written                        | 13 400                             | 8866                                      | 2774                   | 1 041                     | -820          | 25 261 |
| Intra-group transactions (ceded)              | -125                               |   | -231                   | -464                      | 820           | 0      |
| Gross premiums written before retrocession to |                                    |   |                        |                           |               |        |
| external parties                              | 13 275                             | 8866                                      | 2543                   | 577                       |               | 25 261 |
| Retrocession to external parties              | -172                               | -1033                                     | -118                   | -24                       |               | -1347  |
| Net premiums written                          | 13 103                             | 7833                                      | 2 4 2 5                | 553                       | 0             | 23 914 |

| 2016  | Property & Casualty | Life & Health | Corporate |              |               |        |
|---|---------------------|---------------|-----------|--------------|---------------|--------|
| USD millions                                  | Reinsurance         | Reinsurance   | Solutions | Life Capital | Consolidation | Total  |
| Gross premiums written, thereof:              |                     |               |           |              |               |        |
| Direct  |                     | 33            | 2076      | 1084         |               | 3 193  |
| Reinsurance                                   | 15 0 4 8            | 9061          | 695       | 100          |               | 24904  |
| Intra-group transactions (assumed)            | 238                 | 450           | 102       |              | -790          | 0      |
| Gross premiums written                        | 15 286              | 9544          | 2873      | 1 184        | -790          | 28097  |
| Intra-group transactions (ceded)              | -102                |               | -238      | -450         | 790           | 0      |
| Gross premiums written before retrocession to |                     |               |           |              |               |        |
| external parties                              | 15 184              | 9544          | 2635      | 734          |               | 28097  |
| Retrocession to external parties              | -187                | -982          | -134      | -218         |               | -1 521 |
| Net premiums written                          | 14997               | 8562          | 2501      | 516          | 0             | 26 576 |

<sup>&</sup>lt;sup>1</sup>As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

# 5 Deferred acquisition costs (DAC) and acquired present value of future profits (PVFP)

As of 31 December 2015 and 30 September 2016, the DAC were as follows:

| 2015<br>USD millions                               | Property&Casualty<br>Reinsurance | Life & Health<br>Reinsurance <sup>1</sup> | Corporate<br>Solutions | Life Capital <sup>1</sup> | Total |
|--|----------------------------------|---|------------------------|---------------------------|-------|
| Opening balance as of 1 January                    | 1756                             | 2723                                      | 360                    | 1                         | 4840  |
| Effect of change in Group structure <sup>1</sup>   |                                  | -12                                       |                        | 12                        | 0     |
| Deferred   | 4 132                            | 1 018                                     | 486                    | 35                        | 5671  |
| Effect of acquisitions/disposals and retrocessions | 7                                | 2   |                        |                           | 9     |
| Amortisation                                       | -3793                            | -560                                      | -459                   | -34                       | -4846 |
| Effect of foreign currency translation             | -51                              | -151                                      |                        | -1                        | -203  |
| Closing balance                                    | 2 0 5 1                          | 3020                                      | 387                    | 13                        | 5 471 |

| 2016                                   | Property & Casualty | Life & Health | Corporate |              |         |
|--|---------------------|---------------|-----------|--------------|---------|
| USD millions                           | Reinsurance         | Reinsurance   | Solutions | Life Capital | Total   |
| Opening balance as of 1 January        | 2 0 5 1             | 3020          | 387       | 13           | 5 4 7 1 |
| Deferred                               | 3806                | 476           | 376       | 25           | 4683    |
| Amortisation                           | -3334               | -254          | -365      | -25          | -3978   |
| Effect of foreign currency translation | 47                  | -25           | 1         |              | 23      |
| Closing balance                        | 2570                | 3 2 1 7       | 399       | 13           | 6 199   |

<sup>&</sup>lt;sup>1</sup> As of 1 January 2016, the primary life and health insurance business (individual and group) is reported in the Life Capital segment instead of the Life & Health Reinsurance segment. Comparative information for 2015 has been adjusted accordingly.

Retroceded DAC may arise on retrocession of reinsurance portfolios, including reinsurance undertaken as part of a securitisation. The associated potential retrocession recoveries are determined by the nature of the retrocession agreements and by the terms of the securitisation.

#### As of 31 December 2015 and 30 September 2016, the PVFP was as follows:

|  | Life & Health |          |          |              |         |
|--|---------------|----------|----------|--------------|---------|
|  | Reinsurance   |          |          | Life Capital | Total   |
| 2015   |               | Positive | Negative |              |         |
| USD millions                                       |               | PVFP     | PVFP     | Total        |         |
| Opening balance as of 1 January                    | 1 2 9 4       | 2003     | 0        | 2003         | 3 2 9 7 |
| Effect of acquisitions/disposals and retrocessions |               | 2        |          | 2            | 2       |
| Amortisation                                       | -159          | -191     |          | -191         | -350    |
| Interest accrued on unamortised PVFP               | 40            | 84       |          | 84           | 124     |
| Effect of change in unrealised gains/losses        |               | 9        |          | 9            | 9       |
| Effect of foreign currency translation             | -41           | -77      |          | -77          | -118    |
| Closing balance                                    | 1 134         | 1830     | 0        | 1830         | 2964    |

|  | Life & Health<br>Reinsurance |          |          | Life Capital | Total |
|--|------------------------------|----------|----------|--------------|-------|
| 2016   |                              | Positive | Negative | T I          |       |
| USD millions                                       |                              | PVFP     | PVFP     | Total        |       |
| Opening balance as of 1 January                    | 1 134                        | 1830     | 0        | 1830         | 2964  |
| Effect of acquisitions/disposals and retrocessions |                              |          | -618     | -618         | -618  |
| Amortisation                                       | -88                          | -139     | 38       | -101         | -189  |
| Interest accrued on unamortised PVFP               | 25                           | 80       | -14      | 66           | 91    |
| Effect of change in unrealised gains/losses        |                              | -216     |          | -216         | -216  |
| Effect of foreign currency translation             | -51                          | -136     | 37       | -99          | -150  |
| Closing balance                                    | 1020                         | 1 419    | -557     | 862          | 1882  |

Retroceded PVFP may arise on retrocession of reinsurance portfolios, including reinsurance undertaken as part of a securitisation. The associated potential retrocession recoveries are determined by the nature of the retrocession agreements and by the terms of the securitisation.

In the first guarter 2016, the Group's Business Unit Life Capital acquired Guardian Holdings Europe Limited, the holding company for operations trading under the name Guardian Financial Services ("Guardian"), and recognised negative PVFP. Upon acquisition, PVFP is calculated as the difference between the estimated fair value and established reserves, which are in line with US GAAP accounting policies and assumptions of the Group. The product mix of Guardian is weighted towards annuity business, for which the fair value of insurance and investment contract liabilities significantly exceeds the established US GAAP reserves. This excess is mainly due to differences in discount rates and risk weightings between fair value and US GAAP estimates. Overall, the excess on the annuity business outweighs the estimated future gross profits of other business and synergy expectations included in the fair value of insurance and investment contract liabilities for the business as a whole, resulting in a negative PVFP.

The subsequent measurement of negative PVFP is in alignment with the existing measurement of positive PVFP assets (please refer to Note 1 in the Swiss Re Group's audited financial statements for the year ended 31 December 2015).

In 2016, based on the results of shadow loss recognition testing, the shadow loss reserve was increased by USD 192 million, impacting PVFP and other comprehensive income. The adjustment is reflected in the "effect of change in unrealised gains/ losses" line in the table above. Shadow loss recognition testing considers the adequacy of contractual liabilities, net of PVFP, using current best estimates of all future cash flows discounted at current market yields. The purpose is to reflect the fact that certain amounts recorded as unrealised investment gains and losses within shareholders' equity will ultimately accrue to policyholders and not the shareholders. Shadow losses recognised can reverse up to the amount of losses recognised due to a loss recognition event.

#### 6 Investments

### **Investment income**

Net investment income by source (excluding unit-linked and with-profit business) for the periods ended 30 September was as follows:

|  | Three months e | nded 30 September | Nine months e | nded 30 September |
|--|----------------|-------------------|---------------|-------------------|
| USD millions                                       | 2015           | 2016              | 2015          | 2016              |
| Fixed income securities                            | 632            | 703               | 1908          | 2 122             |
| Equity securities                                  | 30             | 32                | 80            | 80                |
| Policy loans, mortgages and other loans            | 32             | 36                | 95            | 125               |
| Investment real estate                             | 42             | 48                | 115           | 137               |
| Short-term investments                             | 16             | 10                | 61            | 41                |
| Other current investments                          | 39             | 16                | 102           | 101               |
| Share in earnings of equity-accounted investees    | 29             | 40                | 135           | 31                |
| Cash and cash equivalents                          | 7              | 7                 | 26            | 22                |
| Net result from deposit-accounted contracts        | 56             | 21                | 105           | 91                |
| Deposits with ceding companies                     | 136            | 109               | 350           | 338               |
| Gross investment income                            | 1019           | 1 022             | 2977          | 3088              |
| Investment expenses                                | -99            | -101              | -261          | -295              |
| Interest charged for funds held                    | -8             | -5                | -16           | -13               |
| Net investment income – non-participating business | 912            | 916               | 2700          | 2780              |

Dividends received from investments accounted for using the equity method were USD 57 million and USD 60 million for the three months ended 30 September 2015 and 2016, respectively, as well as USD 190 million and USD 140 million for the nine months ended 30 September 2015 and 2016, respectively.

## Realised gains and losses

Realised gains and losses for fixed income, equity securities and other investments (excluding unit-linked and with-profit business) for the periods ended 30 September were as follows:

|  | Three months e | nded 30 September | Nine months e | nded 30 September |
|--|----------------|-------------------|---------------|-------------------|
| USD millions   | 2015           | 2016              | 2015          | 2016              |
| Fixed income securities available-for-sale:                            |                |                   |               |                   |
| Gross realised gains   | 215            | 203               | 741           | 734               |
| Gross realised losses  | -87            | -4                | -246          | -165              |
| Equity securities available-for-sale:                                  |                |                   |               |                   |
| Gross realised gains   | 49             | 148               | 290           | 294               |
| Gross realised losses  | -20            | -31               | -44           | -105              |
| Other-than-temporary impairments                                       | -16            | -14               | -27           | -74               |
| Net realised investment gains/losses on trading securities             | 21             | 76                | 62            | 180               |
| Change in net unrealised investment gains/losses on trading securities | 7              | -53               | 17            | 46                |
| Net realised/unrealised gains/losses on other investments              | -25            | -58               | 89            | -33               |
| Net realised/unrealised gains/losses on insurance-related activities   | 107            | 91                | 192           | 495               |
| Foreign exchange gains/losses  | 48             | -2                | 112           | 137               |
| Net realised investment gains/losses – non-participating business      | 299            | 356               | 1 186         | 1509              |

#### Investment result - unit-linked and with-profit business

For unit-linked contracts, the investment risk is borne by the policyholder. For with-profit contracts, the majority of the investment risk is also borne by the policyholder, although there are certain guarantees that limit the down-side risk for the policyholder, and a certain proportion of the returns may be retained by the Group (typically 10%).

Net investment result on unit-linked and with-profit business credited to policyholders for the periods ended 30 September was as follows:

|   |             | Three       | months ended 3 | 0 September |             | Nine mo     | onths ended 3 | 0 September |
|---|-------------|-------------|----------------|-------------|-------------|-------------|---------------|-------------|
|   |             | 2015        |                | 2016        |             | 2015        |               | 2016        |
| USD millions                                    | Unit-linked | With-profit | Unit-linked    | With-profit | Unit-linked | With-profit | Unit-linked   | With-profit |
| Investment income – fixed income securities     | 21          | 19          | 24             | 32          | 63          | 60          | 77            | 104         |
| Investment income – equity securities           | 139         | 8           | 154            | 36          | 421         | 23          | 559           | 70          |
| Investment income – other                       | 8           | 2           | 4              | 3           | 24          | 11          | 15            | 9           |
| Total investment income – unit-linked and       |             |             |                |             |             |             |               |             |
| with-profit business                            | 168         | 29          | 182            | 71          | 508         | 94          | 651           | 183         |
| Realised gains/losses – fixed income securities | 12          | 17          | 77             | 131         | -35         | -35         | 251           | 309         |
| Realised gains/losses – equity securities       | -1323       | -69         | 1765           | 152         | -982        | -57         | 2819          | 260         |
| Realised gains/losses – other                   | 11          | 5           | 6              | -2          | 20          | 10          | 39            | -6          |
| Total realised gains/losses – unit-linked and   |             |             |                |             |             |             |               |             |
| with-profit business                            | -1300       | -47         | 1848           | 281         | -997        | -82         | 3109          | 563         |
| Total net investment result – unit-linked and   |             |             |                |             |             |             |               |             |
| with-profit business                            | -1 132      | -18         | 2030           | 352         | -489        | 12          | 3760          | 746         |

#### Impairment on fixed income securities related to credit losses

Other-than-temporary impairments for debt securities are bifurcated between credit and non-credit components, with the credit component recognised through earnings and the non-credit component recognised in other comprehensive income. The credit component of other-than-temporary impairments is defined as the difference between a security's amortised cost basis and the present value of expected cash flows. Methodologies for measuring the credit component of impairment are aligned to market observer forecasts of credit performance drivers. Management believes that these forecasts are representative of median market expectations.

For securitised products, cash flow projection analysis is conducted by integrating forward-looking evaluation of collateral performance drivers, including default rates, prepayment rates and loss severities, and deal-level features, such as credit enhancement and prioritisation among tranches for payments of principal and interest. Analytics are differentiated by asset class, product type and security-level differences in historical and expected performance. For corporate bonds and hybrid debt instruments, an expected loss approach based on default probabilities and loss severities expected in the current and forecasted economic environment is used for securities identified as credit-impaired to project probability-weighted cash flows. Expected cash flows resulting from these analyses are discounted, and the present value is compared to the amortised cost basis to determine the credit component of other-than-temporary impairments.

A reconciliation of other-than-temporary impairments related to credit losses recognised in earnings for the nine months ended 30 September was as follows:

| USD millions   | 2015 | 2016 |
|--|------|------|
| Balance as of 1 January  | 137  | 136  |
| Credit losses for which an other-than-temporary impairment was not previously recognised         | 4    | 13   |
| Reductions for securities sold during the period   | -18  | -40  |
| Increase of credit losses for which an other-than-temporary impairment has been recognised       |      |      |
| previously, when the Group does not intend to sell, or more likely than not will not be required |      |      |
| to sell before recovery  | 6    | 8    |
| Impact of increase in cash flows expected to be collected  | -7   | -5   |
| Impact of foreign exchange movements   | -3   | -3   |
| Balance as of 30 September   | 119  | 109  |

#### Investments available-for-sale

Amortised cost or cost, estimated fair values and other-than-temporary impairments of fixed income securities classified as available-for-sale as of 31 December 2015 and 30 September 2016 were as follows:

|  |                | Gross      | Gross      | Other-than-temporary impairments |            |
|--|----------------|------------|------------|----------------------------------|------------|
| 2015                                       | Amortised cost | unrealised | unrealised | recognised in other              | Estimated  |
| USD millions                               | or cost        | gains      | losses     | comprehensive income             | fair value |
| Debt securities issued by governments      |                |            |            |                                  |            |
| and government agencies:                   |                |            |            |                                  |            |
| US Treasury and other US government        |                |            |            |                                  |            |
| corporations and agencies                  | 12 212         | 612        | -92        |                                  | 12732      |
| US Agency securitised products             | 2937           | 29         | -28        |                                  | 2938       |
| States of the United States and political  |                |            |            |                                  |            |
| subdivisions of the states                 | 1 236          | 55         | -10        |                                  | 1 281      |
| United Kingdom                             | 7 514          | 773        | -54        |                                  | 8 2 3 3    |
| Canada                                     | 3 9 4 3        | 520        | -38        |                                  | 4425       |
| Germany                                    | 2920           | 239        | -31        |                                  | 3 128      |
| France                                     | 2065           | 223        | -18        |                                  | 2 2 7 0    |
| Other                                      | 7 818          | 262        | -146       |                                  | 7934       |
| Total                                      | 40645          | 2713       | -417       |                                  | 42 941     |
| Corporate debt securities                  | 30540          | 1448       | -530       | -11                              | 31447      |
| Mortgage- and asset-backed securities      | 4970           | 118        | -38        | -3                               | 5 0 4 7    |
| Fixed income securities available-for-sale | 76 155         | 4279       | -985       | -14                              | 79 435     |
| Equity securities available-for-sale       | 4294           | 632        | -207       |                                  | 4719       |

|  |                | Gross      | Gross      | Other-than-temporary impairments |            |
|--|----------------|------------|------------|----------------------------------|------------|
| 2016                                       | Amortised cost | unrealised | unrealised | recognised in other              | Estimated  |
| USD millions                               | or cost        | gains      | losses     | comprehensive income             | fair value |
| Debt securities issued by governments      |                |            |            |                                  |            |
| and government agencies:                   |                |            |            |                                  |            |
| US Treasury and other US government        |                |            |            |                                  |            |
| corporations and agencies                  | 12 211         | 1030       | -8         |                                  | 13 233     |
| US Agency securitised products             | 3764           | 65         | -10        |                                  | 3819       |
| States of the United States and political  |                |            |            |                                  |            |
| subdivisions of the states                 | 1 401          | 138        | -3         |                                  | 1536       |
| United Kingdom                             | 8886           | 1 933      | -15        |                                  | 10804      |
| Canada                                     | 4085           | 772        | -12        |                                  | 4845       |
| Germany                                    | 3084           | 486        | -4         |                                  | 3566       |
| France                                     | 2025           | 426        | -1         |                                  | 2450       |
| Other                                      | 9003           | 554        | -29        |                                  | 9528       |
| Total                                      | 44459          | 5404       | -82        |                                  | 49 781     |
| Corporate debt securities                  | 38 174         | 4 177      | -53        |                                  | 42 298     |
| Mortgage- and asset-backed securities      | 5 140          | 209        | -16        | -7                               | 5326       |
| Fixed income securities available-for-sale | 87773          | 9790       | -151       | -7                               | 97405      |
| Equity securities available-for-sale       | 3497           | 550        | -99        |                                  | 3948       |

The "Other-than-temporary impairments recognised in other comprehensive income" column includes only securities with a credit-related loss recognised in earnings. Subsequent recovery in fair value of securities previously impaired in other comprehensive income is also presented in the "Other-than-temporary impairments recognised in other comprehensive income" column.

#### **Investments trading**

The carrying amounts of fixed income securities and equity securities classified as trading (excluding unit-linked and with-profit business) as of 31 December 2015 and 30 September 2016 were as follows:

| USD millions  | 2015 | 2016    |
|---|------|---------|
| Debt securities issued by governments and government agencies | 2710 | 3 4 4 2 |
| Corporate debt securities                                     | 52   | 43      |
| Mortgage- and asset-backed securities                         | 134  | 123     |
| Fixed income securities trading – non-participating business  | 2896 | 3608    |
| Equity securities trading – non-participating business        | 68   | 55      |

#### Investments held for unit-linked and with-profit business

The carrying amounts of investments held for unit-linked and with-profit business as of 31 December 2015 and 30 September 2016 were as follows:

|  |             | 2015        |             | 2016        |
|--|-------------|-------------|-------------|-------------|
| USD millions   | Unit-linked | With-profit | Unit-linked | With-profit |
| Fixed income securities trading                            | 2 410       | 1659        | 2627        | 3 0 7 4     |
| Equity securities trading                                  | 21894       | 889         | 24457       | 2037        |
| Investment real estate                                     | 691         | 366         | 604         | 310         |
| Other  | 332         |             | 474         | 87          |
| Total investments for unit-linked and with-profit business | 25327       | 2914        | 28 162      | 5 5 0 8     |

#### Maturity of fixed income securities available-for-sale

The amortised cost or cost and estimated fair values of investments in fixed income securities available-for-sale by remaining maturity are shown below. Fixed maturity investments are assumed not to be called for redemption prior to the stated maturity date. As of 31 December 2015 and 30 September 2016, USD 12 725 million and USD 15 551 million, respectively, of fixed income securities available-for-sale were callable.

| Total fixed income securities available-for-sale             | 76 155       | 79435      | 87773        | 97405      |
|--|--------------|------------|--------------|------------|
| Mortgage- and asset-backed securities with no fixed maturity | 4723         | 4800       | 4849         | 5030       |
| Due after ten years  | 30611        | 32952      | 37 224       | 44416      |
| Due after five years through ten years                       | 16 577       | 17 101     | 19 707       | 21 325     |
| Due after one year through five years                        | 19370        | 19 671     | 19 257       | 19848      |
| Due in one year or less                                      | 4874         | 4911       | 6736         | 6786       |
| USD millions   | cost or cost | fair value | cost or cost | fair value |
|  | Amortised    | Estimated  | Amortised    | Estimated  |
|  |              | 2015       |              | 2016       |

### **Assets pledged**

As of 30 September 2016, investments with a carrying value of USD 7 839 million were on deposit with regulatory agencies in accordance with local requirements, and investments with a carrying value of USD 14 477 million were placed on deposit or pledged to secure certain reinsurance liabilities, including pledged investments in subsidiaries.

As of 31 December 2015 and 30 September 2016, securities of USD 15 828 million and USD 14 972 million, respectively, were transferred to third parties under securities lending transactions and repurchase agreements on a fully collateralised basis. Corresponding liabilities of USD 995 million and USD 1 921 million, respectively, were recognised in accrued expenses and other liabilities for the obligation to return collateral that the Group has the right to sell or repledge.

As of 30 September 2016, a real estate portfolio with a carrying value of USD 227 million serves as collateral for a credit facility allowing the Group to withdraw funds up to CHF 650 million.

#### Collateral accepted which the Group has the right to sell or repledge

As of 31 December 2015 and 30 September 2016, the fair value of the equity securities, the government and corporate debt securities received as collateral was USD 7 030 million and USD 8 619 million, respectively. Of this, the amount that was sold or repledged as of 31 December 2015 and 30 September 2016 was USD 2 429 million and USD 3 586 million, respectively. The sources of the collateral are securities borrowing, reverse repurchase agreements and derivative transactions.

### Offsetting of derivatives, financial assets and financial liabilities

Offsetting of derivatives, financial assets and financial liabilities as of 31 December 2015 and 30 September 2016 was as follows:

|   | Gross amounts of |                      | Net amounts of financial | Related financial       |            |
|---|------------------|----------------------|--------------------------|-------------------------|------------|
| 2015                                      | recognised       | Collateral set off   | assets presented         | instruments not set off |            |
| USD millions                              | financial assets | in the balance sheet | in the balance sheet     | in the balance sheet    | Net amount |
| Derivative financial instruments – assets | 2713             | -1 953               | 760                      | -13                     | 747        |
| Reverse repurchase agreements             | 6 4 0 1          | -3000                | 3 4 0 1                  | -3394                   | 7          |
| Securities borrowing                      | 452              |                      | 452                      | -452                    | 0          |
| Total                                     | 9566             | -4953                | 4613                     | -3859                   | 754        |

| 2015   | Gross amounts of recognised | Collateral set off   | Net amounts of financial<br>liabilities presented | Related financial instruments not set off |            |
|--|-----------------------------|----------------------|---|---|------------|
| USD millions                                   | financial liabilities       | in the balance sheet | in the balance sheet                              | in the balance sheet                      | Net amount |
| Derivative financial instruments – liabilities | -2 179                      | 1 477                | -702  | 81  | -621       |
| Repurchase agreements                          | -2844                       | 2 4 7 5              | -369  | 369                                       | 0          |
| Securities lending                             | -1 151                      | 525                  | -626  | 582                                       | -44        |
| Total  | -6174                       | 4477                 | -1 697  | 1032                                      | -665       |

|   | Gross amounts of |                      | Net amounts of financial | Related financial       |            |
|---|------------------|----------------------|--------------------------|-------------------------|------------|
| 2016                                      | recognised       | Collateral set off   | assets presented         | instruments not set off |            |
| USD millions                              | financial assets | in the balance sheet | in the balance sheet     | in the balance sheet    | Net amount |
| Derivative financial instruments – assets | 3 129            | -1 873               | 1 256                    | -2                      | 1254       |
| Reverse repurchase agreements             | 7766             | -3602                | 4164                     | -4164                   | 0          |
| Securities borrowing                      | 351              |                      | 351                      | -351                    | 0          |
| Total                                     | 11 246           | -5475                | 5771                     | -4517                   | 1254       |

|  | Gross amounts of      |                      | Net amounts of financial | Related financial       |            |
|--|-----------------------|----------------------|--------------------------|-------------------------|------------|
| 2016   | recognised            | Collateral set off   | liabilities presented    | instruments not set off |            |
| USD millions                                   | financial liabilities | in the balance sheet | in the balance sheet     | in the balance sheet    | Net amount |
| Derivative financial instruments – liabilities | -3095                 | 1885                 | -1 210                   | 82                      | -1 128     |
| Repurchase agreements                          | -3764                 | 3077                 | -687                     | 685                     | -2         |
| Securities lending                             | -1 759                | 525                  | -1 234                   | 1 174                   | -60        |
| Total  | -8618                 | 5487                 | -3 131                   | 1941                    | -1190      |

Collateral pledged or received between two counterparties with a master netting arrangement in place, but not subject to balance sheet netting is disclosed at fair value. The fair values represent the gross carrying value amounts at the reporting date for each financial instrument received or pledged by the Group. Management believes that master netting agreements provide for legally enforceable set-off in the event of default, which substantially reduces credit exposure. Upon occurrence of an event of default the non-defaulting party may set off the obligation against collateral received regardless if it has been offset on balance sheet prior to the defaulting event. The net amounts of the financial assets and liabilities presented on the balance sheet were recognised accordingly in "Other invested assets", "Investments for unit-linked and with-profit business" and "Accrued expenses and other liabilities".

## Recognised gross liability for the obligation to return collateral that the Group has the right to sell or repledge

As of 31 December 2015 and 30 September 2016, the gross amounts of liabilities related to repurchase agreements and securities lending by the class of securities transferred to third parties and by the remaining maturity are shown below. The liabilities are recognised for the obligation to return collateral that the Group has the right to sell or repledge.

|  |               | al maturity of the | agreements      |      |         |
|--|---------------|--------------------|-----------------|------|---------|
| 2015   | Overnight and |                    | Greater than 90 |      |         |
| USD millions   | continuous    | Up to 30 days      | 30–90 days      | days | Total   |
| Repurchase agreements  |               |                    |                 |      |         |
| Debt securities issued by governments and government agencies    | 370           | 2 136              | 176             | 135  | 2817    |
| Corporate debt securities  | 3             | 24                 |                 |      | 27      |
| Total repurchase agreements                                      | 373           | 2 160              | 176             | 135  | 2844    |
|  |               |                    |                 |      |         |
| Securities lending   |               |                    |                 |      |         |
| Debt securities issued by governments and government agencies    | 217           |                    | 501             | 433  | 1 151   |
| Total securities lending   | 217           | 0                  | 501             | 433  | 1 151   |
| Gross amount of recognised liabilities for repurchase agreements |               |                    |                 |      |         |
| and securities lending   |               |                    |                 |      | 3 9 9 5 |

|  | Remaining contractual maturity of the agreeme |               |            |              | agreements |
|--|---|---------------|------------|--------------|------------|
| 2016   | Overnight and                                 |               | Grea       | iter than 90 |            |
| USD millions   | continuous                                    | Up to 30 days | 30-90 days | days         | Total      |
| Repurchase agreements  |   |               |            |              |            |
| Debt securities issued by governments and government agencies    | 490   | 2722          | 417        | 135          | 3764       |
| Total repurchase agreements                                      | 490   | 2722          | 417        | 135          | 3764       |
|  |   |               |            |              |            |
| Securities lending   |   |               |            |              |            |
| Debt securities issued by governments and government agencies    | 668   |               | 289        | 796          | 1753       |
| Equity securities  | 6   |               |            |              | 6          |
| Total securities lending   | 674   | 0             | 289        | 796          | 1759       |
|  |   |               |            |              |            |
| Gross amount of recognised liabilities for repurchase agreements |   |               |            |              |            |
| and securities lending   |   |               |            |              | 5 5 2 3    |

The programme is structured in a conservative manner within a clearly defined risk framework. Yield enhancement is conducted on a non-cash basis, thereby taking no reinvestment risk.

#### Unrealised losses on securities available-for-sale

The following table shows the fair value and unrealised losses of the Group's fixed income securities, aggregated by investment category and length of time that individual securities were in a continuous unrealised loss position as of 31 December 2015 and 30 September 2016. As of 31 December 2015 and 30 September 2016, USD 161 million and USD 77 million, respectively, of the gross unrealised loss on equity securities available-for-sale relates to declines in value for less than 12 months and USD 46 million and USD 22 million, respectively, to decline in value for more than 12 months.

|   | Less than 12 months |            | 12 mo      | nths or more | Total      |            |
|---|---------------------|------------|------------|--------------|------------|------------|
| 2015                                      |                     | Unrealised |            | Unrealised   |            | Unrealised |
| USD millions                              | Fair value          | losses     | Fair value | losses       | Fair value | losses     |
| Debt securities issued by governments     |                     |            |            |              |            |            |
| and government agencies:                  |                     |            |            |              |            |            |
| US Treasury and other US government       |                     |            |            |              |            |            |
| corporations and agencies                 | 5 9 9 3             | 91         | 11         | 1            | 6004       | 92         |
| US Agency securitised products            | 1503                | 23         | 223        | 5            | 1726       | 28         |
| States of the United States and political |                     |            |            |              |            |            |
| subdivisions of the states                | 325                 | 9          | 6          | 1            | 331        | 10         |
| United Kingdom                            | 1 551               | 52         | 56         | 2            | 1 607      | 54         |
| Canada                                    | 976                 | 14         | 96         | 24           | 1 072      | 38         |
| Germany                                   | 860                 | 25         | 131        | 6            | 991        | 31         |
| France                                    | 502                 | 13         | 23         | 5            | 525        | 18         |
| Other                                     | 3 113               | 111        | 202        | 35           | 3 3 1 5    | 146        |
| Total                                     | 14823               | 338        | 748        | 79           | 15 571     | 417        |
| Corporate debt securities                 | 11 246              | 481        | 365        | 60           | 11 611     | 541        |
| Mortgage- and asset-backed securities     | 2 419               | 32         | 225        | 9            | 2644       | 41         |
| Total                                     | 28488               | 851        | 1338       | 148          | 29826      | 999        |

|   | Less tha   | n 12 months | 12 mo      | nths or more |            | Total      |
|---|------------|-------------|------------|--------------|------------|------------|
| 2016                                      |            | Unrealised  |            | Unrealised   |            | Unrealised |
| USD millions                              | Fair value | losses      | Fair value | losses       | Fair value | losses     |
| Debt securities issued by governments     |            |             |            |              |            |            |
| and government agencies:                  |            |             |            |              |            |            |
| US Treasury and other US government       |            |             |            |              |            |            |
| corporations and agencies                 | 2851       | 8           |            |              | 2851       | 8          |
| US Agency securitised products            | 614        | 7           | 184        | 3            | 798        | 10         |
| States of the United States and political |            |             |            |              |            |            |
| subdivisions of the states                | 131        | 2           | 9          | 1            | 140        | 3          |
| United Kingdom                            | 872        | 10          | 70         | 5            | 942        | 15         |
| Canada                                    | 801        | 3           | 47         | 9            | 848        | 12         |
| Germany                                   | 71         | 4           | 125        | 0            | 196        | 4          |
| France                                    | 31         | 1           |            |              | 31         | 1          |
| Other                                     | 1399       | 14          | 320        | 15           | 1 719      | 29         |
| Total                                     | 6770       | 49          | 755        | 33           | 7 525      | 82         |
| Corporate debt securities                 | 1930       | 45          | 157        | 8            | 2087       | 53         |
| Mortgage- and asset-backed securities     | 582        | 16          | 197        | 7            | 779        | 23         |
| Total                                     | 9282       | 110         | 1109       | 48           | 10391      | 158        |

### Mortgages, loans and real estate

As of 31 December 2015 and 30 September 2016, the carrying values of investments in mortgages, policy and other loans, and real estate (excluding unit-linked and with-profit business) were as follows:

| USD millions           | 2015    | 2016  |
|------------------------|---------|-------|
| Policy loans           | 91      | 89    |
| Mortgage loans         | 1946    | 2430  |
| Other loans            | 1086    | 1 196 |
| Investment real estate | 1 5 5 6 | 1988  |

The fair value of mortgage loans as of 31 December 2015 and 30 September 2016 was USD 1 946 million and USD 2 480 million, respectively. The fair value of other loans as of 31 December 2015 and 30 September 2016 was USD 1 086 million and USD 1 221 million, respectively. The fair value of the real estate as of 31 December 2015 and 30 September 2016 was USD 3 211 million and USD 3 715 million, respectively. The carrying value of policy loans approximates fair value.

Depreciation expense related to income-producing properties was USD 25 million and USD 31 million for the nine months ended 30 September 2015 and 2016, respectively. Accumulated depreciation on investment real estate totalled USD 504 million and USD 539 million as of 31 December 2015 and 30 September 2016, respectively.

Substantially all mortgages, policy loans and other loan receivables are secured by buildings, land or the underlying policies.

#### 7 Fair value disclosures

Fair value, as defined by the Fair Value Measurements and Disclosures Topic, is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Fair Value Measurements and Disclosures Topic requires all assets and liabilities that are measured at fair value to be categorised within the fair value hierarchy. This three-level hierarchy is based on the observability of the inputs used in the fair value measurement. The levels of the fair value hierarchy are defined as follows:

Level 1 inputs are quoted prices in active markets for identical assets or liabilities that the Group has the ability to access. Level 1 inputs are the most persuasive evidence of fair value and are to be used whenever possible.

Level 2 inputs are market-based inputs that are directly or indirectly observable, but not considered level 1 quoted prices. Level 2 inputs consist of (i) guoted prices for similar assets or liabilities in active markets; (ii) guoted prices for identical assets or liabilities in non-active markets (eg markets which have few transactions and where prices are not current or price quotations vary substantially); (iii) inputs other than quoted prices that are observable (eg interest rates, yield curves, volatilities, prepayment speeds, credit risks and default rates); and (iv) inputs derived from, or corroborated by, observable market data.

Level 3 inputs are unobservable inputs. These inputs reflect the Group's own assumptions about market pricing using the best internal and external information available.

The types of instruments valued, based on unadjusted quoted market prices in active markets, include most US government and sovereign obligations, active listed equities and most money market securities. Such instruments are generally classified within level 1 of the fair value hierarchy.

The types of instruments that trade in markets that are not considered to be active, but are valued based on quoted market prices, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency, include most government agency securities, investment-grade corporate bonds, certain mortgage- and asset-backed products, less liquid listed equities, and state, municipal and provincial obligations. Such instruments are generally classified within level 2 of the fair value hierarchy.

Exchange-traded derivative instruments typically fall within level 1 or level 2 of the fair value hierarchy depending on whether they are considered to be actively traded or not.

Certain financial instruments are classified within level 3 of the fair value hierarchy because they trade infrequently and therefore have little or no price transparency. Such instruments include private equity, less liquid corporate debt securities and certain asset-backed securities. Certain over-the-counter (OTC) derivatives trade in less liquid markets with limited pricing information and the determination of fair value for these derivatives is inherently more difficult. Such instruments are classified within level 3 of the fair value hierarchy. Pursuant to the election of the fair value option, the Group classifies certain liabilities for life and health policy benefits in level 3 of the fair value hierarchy. When appropriate, valuations are adjusted for various factors such as liquidity, bid/offer spreads, and credit considerations. Such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used.

The fair values of assets are adjusted to incorporate the risk of counterparty non-performance. Similarly, the fair values of liabilities reflect the risk of non-performance of the Group, captured by the Group's credit spread. These valuation adjustments from assets and liabilities measured at fair value using significant unobservable inputs are recognised in net realised gains and losses. For the nine months ended 30 September 2016, these adjustments were not material. Whenever the underlying assets or liabilities are reported in a specific business segment, the valuation adjustment is allocated accordingly. Valuation adjustments not attributable to any business segment are reported in Group items.

In certain situations, the Group uses inputs to measure the fair value of asset or liability positions that fall into different levels of the fair value hierarchy. In these situations, the Group will determine the appropriate level based on the lowest level input that is significant to the determination of the fair value.

#### Valuation techniques

US government securities typically have quoted market prices in active markets and are categorised as level 1 instruments in the fair value hierarchy. Non-US government holdings are generally classified as level 2 instruments and are valued on the basis of the quotes provided by pricing services, which are subject to the Group's pricing validation reviews and pricing vendor challenge process. Valuations provided by pricing vendors are generally based on the actual trade information as substantially all of the Group's non-US government holdings are traded in a transparent and liquid market.

Corporate debt securities mainly include US and European investment-grade positions, which are priced on the basis of quotes provided by third-party pricing vendors and first utilise valuation inputs from actively traded securities, such as bid prices, bid spreads to Treasury securities, Treasury curves, and same or comparable issuer curves and spreads. Issuer spreads are determined from actual quotes and traded prices and incorporate considerations of credit/default, sector composition, and liquidity and call features. Where market data is not available, valuations are developed based on the modelling techniques that utilise observable inputs and option-adjusted spreads and incorporate considerations of the security's seniority, maturity and the issuer's corporate structure.

Values of mortgage- and asset-backed securities are obtained both from third-party pricing vendors and through guoted prices, some of which may be based on the prices of comparable securities with similar structural and collateral features. Values of certain asset-backed securities (ABS) for which there are no significant observable inputs are developed using benchmarks to similar transactions or indices. For both residential mortgage-backed securities (RMBS) and commercial mortgage-backed securities (CMBS), cash flows are derived based on the transaction-specific information, which incorporates priority in the capital structure, and are generally adjusted to reflect benchmark yields, market prepayment data, collateral performance (default rates and loss severity) for specific vintage and geography, credit enhancements, and ratings. For certain RMBS and CMBS with low levels of market liquidity, judgements may be required to determine comparable securities based on the loan type and deal-specific performance. CMBS terms may also incorporate lock-out periods that restrict borrowers from prepaying the loans or provide disincentives to prepay and therefore reduce prepayment risk of these securities compared to RMBS. The factors specifically considered in valuation of CMBS include borrower-specific statistics in a specific region, such as debt service coverage and loan-to-value ratios, as well as the type of commercial property. Mortgage- and asset-backed securities also include debt securitised by credit card, student loan and auto loan receivables. Pricing inputs for these securities also focus on capturing, where relevant, collateral quality and performance, payment patterns, and delinquencies.

The Group uses third-party pricing vendor data to value agency securitised products, which mainly include collateralised mortgage obligations (CMO) and mortgage-backed government agency securities. The valuations generally utilise observable inputs consistent with those noted above for RMBS and CMBS.

Equity securities held by the Group for proprietary investment purposes are mainly classified in level 1. Securities classified in level 1 are traded on public stock exchanges for which quoted prices are readily available.

The category "Other invested assets" includes the Group's private equity and hedge fund investments which are made directly or via ownership of funds. Valuation of direct private equity investments requires significant management judgement due to the absence of quoted market prices and the lack of liquidity. Initial valuation is based on the acquisition cost, and is further refined based on the available market information for the public companies that are considered comparable to the Group's holdings in the private companies being valued, and the private company-specific performance indicators; both historic and projected. Subsequent valuations also reflect business or asset appraisals, as well as market transaction data for private and public benchmark companies and the actual companies being valued, such as financing rounds and mergers and acquisitions activity. The Group's holdings in private equity and hedge funds are generally valued utilising net asset values (NAV), subject to adjustments, as deemed necessary, for restrictions on redemption (lock-up periods and amount limitations on redemptions). These investments are included under investments measured at net asset value as a practical expedient.

The Group holds both exchange-traded and OTC interest rate, foreign exchange, credit and equity derivative contracts for hedging and trading purposes. The fair values of exchange-traded derivatives measured using observable exchange prices are classified in level 1. Long-dated contracts may require adjustments to the exchange-traded prices which would trigger reclassification to level 2 in the fair value hierarchy. OTC derivatives are generally valued by the Group based on internal models, which are consistent with industry standards and practices, and use both observable (dealer, broker or market consensus prices, spot and forward rates, interest rate and credit curves and volatility indices) and unobservable inputs (adjustments for liquidity, inputs derived from the observable data based on the Group's judgements and assumptions).

Notes to the Group financial statements (unaudited)

The Group's OTC interest rate derivatives primarily include interest rate swaps, futures, options, caps and floors, and are valued based on the cash flow discounting models which generally utilise as inputs observable market yield curves and volatility assumptions.

The Group's OTC foreign exchange derivatives primarily include forward, spot and option contracts and are generally valued based on the cash flow discounting models, utilising as main inputs observable foreign exchange forward curves.

The Group's investments in equity derivatives primarily include OTC equity option contracts on single or baskets of market indices and equity options on individual or baskets of equity securities, which are valued using internally developed models (such as the Black-Scholes type option pricing model and various simulation models) calibrated with the inputs, which include underlying spot prices, dividend curves, volatility surfaces, yield curves, and correlations between underlying assets.

The Group's OTC credit derivatives can include index and single-name credit default swaps, as well as more complex structured credit derivatives. Plain vanilla credit derivatives, such as index and single-name credit default swaps, are valued by the Group based on the models consistent with the industry valuation standards for these credit contracts, and primarily utilise observable inputs published by market data sources, such as credit spreads and recovery rates. These valuation techniques warrant classification of plain vanilla OTC derivatives as level 2 financial instruments in the fair value hierarchy.

#### Governance around level 3 fair valuation

The Asset Valuation Committee, endorsed by the Group Executive Committee, has a primary responsibility for governing and overseeing all of the Group's asset and derivative valuation policies and operating parameters (including level 3 measurements). The Asset Valuation Committee delegates the responsibility for implementation and oversight of consistent application of the Group's pricing and valuation policies to the Pricing and Valuation Committee.

The Pricing and Valuation Committee, which is a joint Risk Management & Finance management control committee, is responsible for the implementation and consistent application of the pricing and valuation policies. Key functions of the Pricing and Valuation Committee include: oversight over the entire valuation process, approval of internal valuation methodologies, approval of external pricing vendors, monitoring of the independent price verification (IPV) process and resolution of significant or complex valuation issues.

A formal IPV process is undertaken monthly by members of the Valuation Risk Management team within the Financial Risk Management function. The process includes monitoring and in-depth analyses of approved pricing methodologies and valuations of the Group's financial instruments aimed at identifying and resolving pricing discrepancies.

The Risk Management function is responsible for independent validation and ongoing review of the Group's valuation models. The Product Control group within Finance is tasked with reporting of fair values through the vendor- and model-based valuations, the results of which are also subject to the IPV process.

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## Assets and liabilities measured at fair value on a recurring basis

As of 31 December 2015 and 30 September 2016, the fair values of assets and liabilities measured on a recurring basis by level of input were as follows:

| Fixed income securities held for proprietary investment purposes 12900 69038 393  Debt securities issued by US government and government agencies 12900 1922  US Agency securitised products 2952  Debt securities issued by non-US governments and government agencies 27 877  Corporate debt securities Mortgage- and asset-backed securities 5 168 13  Fixed income securities backing unit-linked and with-profit business 4069  Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22 783  Short-term investments held for proprietary investment purposes 3438 3967  Short-term investments backing unit-linked and | 82331<br>14822<br>2952 |
|---|------------------------|
| investment purposes 12 900 69 038 393  Debt securities issued by US government and government agencies 12 900 1 922  US Agency securitised products 2952  Debt securities issued by non-US governments and government agencies 27 877  Corporate debt securities 31119 380  Mortgage- and asset-backed securities 5168 13  Fixed income securities backing unit-linked and with-profit business 4069  Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22783  Short-term investments held for proprietary investment purposes 3438 3967   | 14822                  |
| Debt securities issued by US government and government agencies 12 900 1 922  US Agency securitised products 2 952  Debt securities issued by non-US governments and government agencies 27 877  Corporate debt securities 31 119 380  Mortgage- and asset-backed securities 5 168 13  Fixed income securities backing unit-linked and with-profit business 4069  Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22 783  Short-term investments held for proprietary investment purposes 3438 3967  | 14822                  |
| and government agencies 12 900 1 922  US Agency securitised products 2 952  Debt securities issued by non-US governments and government agencies 27 877  Corporate debt securities 31 119 380  Mortgage- and asset-backed securities 5 168 13  Fixed income securities backing unit-linked and with-profit business 4069  Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22 783  Short-term investments held for proprietary investment purposes 3438 3 967   |                        |
| US Agency securitised products  Debt securities issued by non-US governments and government agencies  Corporate debt securities  Mortgage- and asset-backed securities  Fixed income securities backing unit-linked and with-profit business  Equity securities held for proprietary investment purposes  Applies Agency securities and with-profit business  2 7877  2 18 119 380  13 119 380  4 069  Equity securities backing unit-linked and with-profit business  4 069  Equity securities backing unit-linked and with-profit business  2 2 783  Short-term investments held for proprietary investment purposes  3 438 3 967   |                        |
| Debt securities issued by non-US governments and government agencies  Corporate debt securities  Mortgage- and asset-backed securities  Fixed income securities backing unit-linked and with-profit business  Equity securities held for proprietary investment purposes  4753  Equity securities backing unit-linked and with-profit business  22783  Short-term investments held for proprietary investment purposes  3438  3967  | 2952                   |
| governments and government agencies 27877  Corporate debt securities 31119 380  Mortgage- and asset-backed securities 5168 13  Fixed income securities backing unit-linked and with-profit business 4069  Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22783  Short-term investments held for proprietary investment purposes 3438 3967   |                        |
| Corporate debt securities  Mortgage- and asset-backed securities  Fixed income securities backing unit-linked and with-profit business  Equity securities held for proprietary investment purposes  4753  Equity securities backing unit-linked and with-profit business  22783  Short-term investments held for proprietary investment purposes  3438  3967  |                        |
| Mortgage- and asset-backed securities 5 168 13  Fixed income securities backing unit-linked and with-profit business 4069  Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22783  Short-term investments held for proprietary investment purposes 3438 3967  | 27877                  |
| Fixed income securities backing unit-linked and with-profit business 4069  Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22783  Short-term investments held for proprietary investment purposes 3438 3967  | 31 499                 |
| with-profit business 4069  Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22783  Short-term investments held for proprietary investment purposes 3438 3967  | 5 181                  |
| Equity securities held for proprietary investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22783  Short-term investments held for proprietary investment purposes 3438 3967   |                        |
| investment purposes 4753 34  Equity securities backing unit-linked and with-profit business 22783  Short-term investments held for proprietary investment purposes 3438 3967  | 4069                   |
| Equity securities backing unit-linked and with-profit business 22783  Short-term investments held for proprietary investment purposes 3438 3967   |                        |
| with-profit business 22783 Short-term investments held for proprietary investment purposes 3438 3967  | 4787                   |
| Short-term investments held for proprietary investment purposes 3438 3967   |                        |
| investment purposes 3438 3967   | 22783                  |
|   |                        |
|   | 7405                   |
|   |                        |
| with-profit business 64   | 64                     |
| Derivative financial instruments 25 2241 447 -1953  | 760                    |
| Interest rate contracts 6 1 300   | 1306                   |
| Foreign exchange contracts 318  | 318                    |
| Equity contracts 16 617 334   | 967                    |
| Credit contracts 1 1  | 2                      |
| Other contracts 3 5 112   | 120                    |
| Other invested assets 579 50 1595   | 2224                   |
| Funds held by ceding companies 245  | 245                    |
| Total assets at fair value         44478         79674         2469         -1953   | 124668                 |
|   |                        |
| Liabilities   |                        |
| Derivative financial instruments -24 -1574 -581 1477  | -702                   |
| Interest rate contracts -5 -786   | -791                   |
| Foreign exchange contracts –201   | -201                   |
| Equity contracts -12 -582 -38   | -632                   |
| Credit contracts -19  | -19                    |
| Other contracts -7 -5 -524  | -536                   |
| Liabilities for life and health policy benefits -165  |                        |
| Accrued expenses and other liabilities -812 -2 524  | -165                   |
| <b>Total liabilities at fair value</b> −836 −4098 −746 1477   | -165<br>-3336          |

<sup>&</sup>lt;sup>1</sup>The netting of derivative receivables and derivative payables is permitted when a legally enforceable master netting agreement exists between two counterparties. A master netting agreement provides for the net settlement of all contracts, as well as cash collateral, through a single payment, in a single currency, in the event of default or on the termination of any one contract.

|   | 0                                   |                     |                     |   |           |
|---|-------------------------------------|---------------------|---------------------|---|-----------|
|   | Quoted prices in active markets for | Significant other   | Significant         | Investments   |           |
|   | identical assets                    | observable          | unobservable        | measured at net   |           |
| 2016<br>USD millions                            | and liabilities<br>(Level 1)        | inputs<br>(Level 2) | inputs<br>(Level 3) | Impact of asset value as netting <sup>1</sup> practical expedient | Total     |
| Assets  | (Level I)                           | (Level 2)           | (Level 3)           | netting, practical expedient                                      | TULdi     |
| Fixed income securities held for proprietary    |                                     |                     |                     |   |           |
| investment purposes                             | 12845                               | 86904               | 1264                |   | 101 013   |
| Debt securities issued by US government         | 12010                               |                     | . 20 .              |   | 101010    |
| and government agencies                         | 12845                               | 2318                |                     |   | 15 163    |
| US Agency securitised products                  |                                     | 4323                |                     |   | 4323      |
| Debt securities issued by non-US                |                                     |                     |                     |   |           |
| governments and government agencies             |                                     | 33737               |                     |   | 33737     |
| Corporate debt securities                       |                                     | 41 085              | 1 256               |   | 42 341    |
| Mortgage- and asset-backed securities           |                                     | 5 4 4 1             | 8                   |   | 5449      |
| Fixed income securities backing unit-linked and |                                     |                     |                     |   |           |
| with-profit business                            |                                     | 5 701               |                     |   | 5 701     |
| Equity securities held for proprietary          |                                     |                     |                     |   |           |
| investment purposes                             | 3998                                |                     | 5                   |   | 4003      |
| Equity securities backing unit-linked and       |                                     |                     |                     |   |           |
| with-profit business                            | 26494                               |                     |                     |   | 26494     |
| Short-term investments held for proprietary     |                                     |                     |                     |   |           |
| investment purposes                             | 5 2 6 6                             | 5 5 9 1             |                     |   | 10857     |
| Derivative financial instruments                | 22                                  | 2576                | 531                 | -1873   | 1 2 5 6   |
| Interest rate contracts                         | 4                                   | 1746                |                     |   | 1750      |
| Foreign exchange contracts                      | 1                                   | 352                 |                     |   | 353       |
| Equity contracts                                | 11                                  | 478                 | 419                 |   | 908       |
| Other contracts                                 | 6                                   |                     | 112                 |   | 118       |
| Investment real estate                          |                                     |                     | 226                 |   | 226       |
| Other invested assets                           | 600                                 | 74                  | 513                 | 949   | 2 136     |
| Other investments backing unit-linked and       |                                     |                     |                     |   |           |
| with-profit business                            |                                     | 209                 |                     |   | 209       |
| Funds held by ceding companies                  |                                     | 225                 |                     |   | 225       |
| Total assets at fair value                      | 49 225                              | 101 280             | 2539                | -1873 949   | 152 120   |
|   |                                     |                     |                     |   |           |
| Liabilities                                     | 2.0                                 | 0.470               | 0.04                | 1.005   | 1.010     |
| Derivative financial instruments                | -22                                 | -2 172              | -901                | 1 885   | -1 210    |
| Interest rate contracts                         | -4                                  | -1 269              |                     |   | -1 273    |
| Foreign exchange contracts                      |                                     | -241                |                     |   | -241      |
| Equity contracts                                | -9                                  | -662                | -49                 |   | -720      |
| Credit contracts                                |                                     |                     | <u>-7</u>           |   | <u>-7</u> |
| Other contracts                                 | -9                                  |                     | -845                |   | -854      |
| Liabilities for life and health policy benefits | 0                                   | 0.55                | -171                |   | -171      |
| Accrued expenses and other liabilities          | -882                                | -3553               |                     | 4.005   | -4435     |
| Total liabilities at fair value                 | -904                                | -5725               | -1 072              | 1 885   | -5816     |

<sup>&</sup>lt;sup>1</sup>The netting of derivative receivables and derivative payables is permitted when a legally enforceable master netting agreement exists between two counterparties. A master netting agreement provides for the net settlement of all contracts, as well as cash collateral, through a single payment, in a single currency, in the event of default or on the termination of any one contract.

### Assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (level 3)

As of 31 December 2015 and 30 September 2016, the reconciliation of the fair values of assets and liabilities measured on a recurring basis using significant unobservable inputs were as follows:

| 2015                                 | Fixed income | Equity     | Derivative | Other invested | Total  | Derivative  | Liabilities<br>for life<br>and health<br>policy | Total       |
|--------------------------------------|--------------|------------|------------|----------------|--------|-------------|---|-------------|
| USD millions                         | securities   | securities | assets     | assets         | assets | liabilities | benefits  | liabilities |
| Assets and liabilities               |              |            |            |                |        |             |   |             |
| Balance as of 1 January              | 401          | 39         | 521        | 1 812          | 2773   | -757        | -187  | -944        |
| Realised/unrealised gains/losses:    |              |            |            |                |        |             |   |             |
| Included in net income               | 4            |            | -12        | -2             | -10    | 190         | 22  | 212         |
| Included in other                    |              |            |            |                |        |             |   |             |
| comprehensive income                 | -14          | -5         |            | -42            | -61    |             |   | 0           |
| Purchases                            | 31           |            | 30         | 156            | 217    |             |   | 0           |
| Issuances                            |              |            |            |                | 0      | -90         |   | -90         |
| Sales                                | -47          |            | -21        | -380           | -448   | 15          |   | 15          |
| Settlements                          | -46          |            | -79        |                | -125   | 62          |   | 62          |
| Transfers into level 31              | 65           |            | 8          | 70             | 143    | -1          |   | -1          |
| Transfers out of level 31            |              |            |            |                | 0      |             |   | 0           |
| Impact of foreign exchange movements | -1           |            |            | -19            | -20    |             |   | 0           |
| Closing balance as of 31 December    | 393          | 34         | 447        | 1595           | 2469   | -581        | -165  | -746        |
|                                      |              |            |            |                |        |             |   |             |

<sup>&</sup>lt;sup>1</sup> Transfers are recognised at the date of the event or change in circumstances that caused the transfer.

| 2016<br>USD millions                 | Fixed income securities | Equity securities | Derivative<br>assets | Investment real estate | Other invested assets | Total<br>assets | Derivative<br>liabilities | Liabilities<br>for life<br>and health<br>policy<br>benefits | Total<br>liabilities |
|--------------------------------------|-------------------------|-------------------|----------------------|------------------------|-----------------------|-----------------|---------------------------|---|----------------------|
| Assets and liabilities               | 000                     | 0.4               | 4.47                 |                        | 4.505                 | 0.400           |                           | 105   | 740                  |
| Balance as of 1 January              | 393                     | 34                | 447                  |                        | 1595                  | 2469            | -581                      | -165  | -746                 |
| Impact of Accounting Standards       |                         |                   |                      |                        |                       |                 |                           |   |                      |
| Updates <sup>2</sup>                 |                         |                   |                      | 274                    | -1 120                | -846            | -207                      |   | -207                 |
| Realised/unrealised gains/losses:    |                         |                   |                      |                        |                       |                 |                           |   |                      |
| Included in net income               | 3                       |                   | 120                  | 27                     | -14                   | 136             | -120                      | 2   | -118                 |
| Included in other                    |                         |                   |                      |                        |                       |                 |                           |   |                      |
| comprehensive income                 | 78                      | 2                 |                      |                        | 9                     | 89              |                           |   | 0                    |
| Purchases                            | 562                     |                   |                      |                        | 44                    | 606             |                           |   | 0                    |
| Issuances                            |                         |                   |                      |                        |                       | 0               | -66                       |   | -66                  |
| Sales                                | -37                     |                   | -14                  | -49                    | -3                    | -103            | 97                        |   | 97                   |
| Settlements                          | -33                     |                   | -28                  |                        |                       | -61             | -39                       |   | -39                  |
| Transfers into level 3 <sup>1</sup>  | 313                     |                   | 6                    |                        | 12                    | 331             | -5                        |   | -5                   |
| Transfers out of level 31            | -5                      | -29               |                      |                        |                       | -34             |                           | -9  | -9                   |
| Impact of foreign exchange movements | -10                     | -2                |                      | -26                    | -10                   | -48             | 20                        | 1   | 21                   |
| Closing balance as of 30 September   | 1264                    | 5                 | 531                  | 226                    | 513                   | 2539            | -901                      | -171  | -1072                |

 $<sup>^{\</sup>rm I}$  Transfers are recognised at the date of the event or change in circumstances that caused the transfer.  $^{\rm 2}$  Impact of ASU 2015–02 and ASU 2015–07. Please refer to Note 1 for more details.

# Gains and losses on assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (level 3)

The gains and losses relating to the assets and liabilities measured at fair value using significant unobservable inputs (level 3) for the nine months ended 30 September were as follows:

| USD millions  | 2015 | 2016 |
|---|------|------|
| Gains/losses included in net income for the period  | 172  | 18   |
| Whereof change in unrealised gains/losses relating to assets and liabilities still held at the reporting date | -8   | -117 |

# Quantitative information about level 3 fair value measurements

Unobservable inputs for major level 3 assets and liabilities as of 31 December 2015 and 30 September 2016 were as follows:

| USD millions   | 2015<br>Fair value | 2016<br>Fair value | Valuation technique        | Unobservable input   | Range (weighted average)  |
|--|--------------------|--------------------|----------------------------|--|---|
| Assets   |                    |                    |                            |  | (1111)  |
| Corporate debt securities  | 380                | 1256               |                            |  |   |
| Private placement corporate debt   | 241                | 568                | Corporate Spread Matrix    | Credit spread  | 60 bps-674 bps<br>(198 bps)   |
| Infrastructure loans   | 86                 | 487                | Discounted Cash Flow Model | Valuation spread   | 127 bps-216 bps (165 bps)   |
| Private placement credit tenant leases   | 51                 | 51                 | Discounted Cash Flow Model | Illiquidity premium  | 75 bps-175 bps (132 bps)  |
| Derivative equity contracts  | 334                | 419                |                            |  | · · · · ·   |
| OTC equity option referencing correlated equity indices                        | 334                | 419                | Proprietary Option Model   | Correlation  | -50%-100%<br>(25%) <sup>1</sup>   |
| Investment real estate   |                    | 226                | Discounted Cash Flow Model | Discount rate due to lifetime lease  | 5% per annum  |
| Liabilities  |                    |                    |                            |  |   |
| Derivative equity contracts  | -38                | -49                |                            |  |   |
| OTC equity option referencing correlated equity indices                        | -38                | -49                | Proprietary Option Model   | Correlation  | -50%-100%<br>(25%) <sup>1</sup>   |
| Other derivative contracts and liabilities for life and health policy benefits | -689               | -1016              |                            |  | (2070)  |
| Variable annuity and fair valued GMDB contracts                                | -567               | -761               | Discounted Cash Flow Model | Risk margin<br>Volatility<br>Lapse<br>Mortality adjustment<br>Withdrawal rate                      | 4% (n.a.)<br>4%-42%<br>0.5%-33%<br>-10%-0%<br>0%-90%  |
| Swap liability referencing real estate investments                             |                    | -174               | Discounted Cash Flow Model | Discount rate due to lifetime lease  | 5% per annum  |
| Weather contracts  | -82                | -35                | Proprietary Option Model   | Risk Margin<br>Correlation<br>Volatility (power/gas)<br>Volatility<br>(temperature)<br>Index value | 8%-11% (10%)<br>22%-59% (41%)<br>30%-50% (43%)<br>10-461 (165)<br>HDD/CAT <sup>2</sup><br>397-3896 (1766) |
|  |                    |                    |                            | (temperature)  | HDD/CAT <sup>2</sup>  |

<sup>&</sup>lt;sup>1</sup>Represents average input value for the reporting period. <sup>2</sup>Heating Degree Days (HDD); Cumulative Average Temperature (CAT).

#### Sensitivity of recurring level 3 measurements to changes in unobservable inputs

The significant unobservable input used in the fair value measurement of the Group's private placement corporate debt securities is credit spread. A significant increase (decrease) in this input in isolation would result in a significantly lower (higher) fair value measurement. The significant unobservable input used in the fair value measurement of the Group's private placement credit tenant leases is illiquidity premium. A significant increase (decrease) in this input in isolation would result in a significantly lower (higher) fair value measurement. The significant unobservable input used in the fair value measurement of the Group's infrastructure loan is valuation spread. A significant increase (decrease) in this input in isolation would result in a significantly lower (higher) fair value measurement.

The significant unobservable input used in the fair value measurement of the Group's OTC equity option referencing correlated equity indices is correlation. Where the Group is long correlation risk, a significant increase (decrease) in this input in isolation would result in a significantly higher (lower) fair value measurement. Where the Group is short correlation risk, a significant increase (decrease) in this input in isolation would result in a significantly lower (higher) fair value measurement.

The significant unobservable input used in the fair value measurement of the Group's investment real estate and swap liability referencing real estate investment is the rate used to discount future property sales to reflect lifetime lease on residential properties. A significant increase (decrease) in this input in isolation would result in a significantly lower (higher) fair value measurement.

The significant unobservable inputs used in the fair value measurement of the Group's variable annuity and fair valued guaranteed minimum death benefit (GMDB) contracts are: risk margin, volatility, lapse, mortality adjustment rate and withdrawal rate. A significant increase (decrease) in isolation in each of the following inputs: risk margin, volatility and withdrawal rate would result in a significantly higher (lower) fair value of the Group's obligation. A significant increase (decrease) in isolation in a lapse rate for in-the-money contracts would result in a significantly lower (higher) fair value of the Group's obligation, whereas for out-of-the-money contracts, an isolated increase (decrease) in a lapse assumption would increase (decrease) fair value of the Group's obligation. Changes in the mortality adjustment rate impact fair value of the Group's obligation differently for livingbenefit products, compared to death-benefit products. For the former, a significant increase (decrease) in the mortality adjustment rate (ie increase (decrease) in mortality, respectively) in isolation would result in a decrease (increase) in fair value of the Group's liability. For the latter, a significant increase (decrease) in the mortality adjustment rate in isolation would result in an increase (decrease) in fair value of the Group's liability.

The significant unobservable inputs used in the fair value measurement of the Group's weather contracts are risk margin, correlation, volatility and index value. Where the Group has a long position, a significant increase (decrease) in the risk margin input in isolation would result in a significantly higher (lower) fair value measurement. Where the Group has a long volatility or correlation position, a significant increase (decrease) in the correlation and volatility inputs would result in a significantly higher (lower) fair value measurement. Where the Group has a long index position, an increase (decrease) in the index value input in isolation would result in a significantly higher (lower) fair value measurement. Where the Group has a short position, a significant increase (decrease) in the risk margin input in isolation would result in a significantly lower (higher) fair value measurement. Where the Group has a short volatility or correlation position a significant increase (decrease) in the correlation and volatility inputs would result in a significantly lower (higher) fair value measurement. Where the Group has a short index position, an increase (decrease) in the index value input in isolation would result in a significantly lower (higher) fair value measurement.

#### Other invested assets measured at net asset value

Other invested assets measured at net asset value as of 31 December 2015 and 30 September 2016, respectively, were as follows:

|                       | 2015       | 2016       | Unfunded    | Redemption frequency    | Redemption              |
|-----------------------|------------|------------|-------------|-------------------------|-------------------------|
| USD millions          | Fair value | Fair value | commitments | (if currently eligible) | notice period           |
| Private equity funds  | 686        | 571        | 128         | non-redeemable          | n.a.                    |
| Hedge funds           | 135        | 104        |             | redeemable <sup>1</sup> | 45-95 days <sup>2</sup> |
| Private equity direct | 121        | 74         |             | non-redeemable          | n.a.                    |
| Real estate funds     | 203        | 200        | 54          | non-redeemable          | n.a.                    |
| Total                 | 1 145      | 949        | 182         |                         |                         |

<sup>&</sup>lt;sup>1</sup>The redemption frequency varies by position.

The hedge fund investments employ a variety of strategies, including global macro, relative value, event-driven and long/short equity across various asset classes.

The private equity direct portfolio consists of equity and equity-like investments directly in other companies. These investments have no contractual term and are generally held based on financial or strategic intent.

Private equity and real estate funds generally have limitations imposed on the amount of redemptions from the fund during the redemption period due to illiquidity of the underlying investments. Fees may apply for redemptions or transferring of interest to other parties. Distributions are expected to be received from these funds as the underlying assets are liquidated over the life of the fund, which is generally from 10 to 12 years.

The redemption frequency of hedge funds varies depending on the manager as well as the nature of the underlying product. Additionally, certain funds may impose lock-up periods and redemption gates as defined in the terms of the individual investment agreement.

#### Fair value option

The fair value option under the Financial Instruments Topic permits the choice to measure specified financial assets and liabilities at fair value on an instrument-by-instrument basis. The Group elected the fair value option for positions in the following line items:

#### Other invested assets

The Group elected the fair value option for certain investments classified as equity method investees within other invested assets in the balance sheet. The Group applied the fair value option, as the investments are managed on a fair value basis. The changes in fair value of these elected investments are recorded in earnings.

#### Funds held by ceding companies

For operational efficiencies, the Group elected the fair value option for funds held by the cedent under three of its reinsurance agreements. The assets are carried at fair value and changes in fair value are reported as a component of earnings.

# Other investments backing unit-linked and with-profit business

For operational efficiencies, the Group elected the fair value option for equity linked deposits from one of its unit-linked businesses. The assets are carried at fair value and changes in fair value are reported as a component of earnings. In the balance sheet and the following fair value disclosures, this item is included under "Investments for unit-linked and with-profit business".

#### Liabilities for life and health policy benefits

The Group elected the fair value option for existing GMDB reserves related to certain variable annuity contracts which are classified as universal life-type contracts. The Group has applied the fair value option, as the equity risk associated with those contracts is managed on a fair value basis and it is economically hedged with derivative options in the market.

#### Other derivative liabilities

For operational efficiencies, the Group elected the fair value option on a hybrid financial instrument, where the host contract is a debt instrument and the embedded derivative is pegged to the performance of the fund's real estate portfolio. The liability is carried at fair value and changes in fair value are reported as a component of earnings. In the balance sheet and the following fair value disclosures, this item is included under "Accrued expenses and other liabilities".

<sup>&</sup>lt;sup>2</sup> Cash distribution can be delayed for an extended period depending on the sale of the underlyings.

# Assets and liabilities measured at fair value pursuant to election of the fair value option

Pursuant to the election of the fair value option for the items described, the balances as of 31 December 2015 and 30 September 2016 were as follows:

| USD millions 2015   | 2016    |
|---|---------|
| Assets  |         |
| Other invested assets 10 367                                  | 11 309  |
| of which at fair value pursuant to the fair value option 449  | 455     |
| Funds held by ceding companies 9870                           | 8 5 5 3 |
| of which at fair value pursuant to the fair value option 245  | 225     |
| Investments for unit-linked and with-profit business          | 33670   |
| of which at fair value pursuant to the fair value option      | 209     |
| Liabilities   |         |
| Liabilities for life and health policy benefits -30 131       | -42 990 |
| of which at fair value pursuant to the fair value option —165 | -171    |
| Accrued expenses and other liabilities                        | -13 368 |
| of which at fair value pursuant to the fair value option      | -174    |

### Changes in fair values for items measured at fair value pursuant to election of the fair value option

Gains/losses included in earnings for items measured at fair value pursuant to election of the fair value option including foreign exchange impact for the nine months ended 30 September were as follows:

| USD millions 2015                                    | 2016 |
|--|------|
| Other invested assets –26                            | -10  |
| Funds held by ceding companies 4                     | 6    |
| Investments for unit-linked and with-profit business | 8    |
| Liabilities for life and health policy benefits 6    | -5   |
| Accrued expenses and other liabilities               | 13   |
| Total -16  | 12   |

Fair value changes from other invested assets and funds held by ceding companies are reported in "Net investment income non-participating business". Fair value changes from investments for unit-linked and with-profit business are reported in "Net investment result unit-linked and with-profit". Fair value changes from accrued expenses and other liabilities are reported in "Net realised investment gains/losses - non-participating business". Fair value changes from the GMDB reserves are shown in "Life and health benefits".

#### Assets and liabilities not measured at fair value but for which the fair value is disclosed

Assets and liabilities not measured at fair value but for which the fair value is disclosed as of 31 December 2015 and 30 September 2016, were as follows:

| 0045                   | Significant other              | Significant                   |         |
|------------------------|--------------------------------|-------------------------------|---------|
| 2015<br>USD millions   | observable inputs<br>(Level 2) | unobservable inputs (Level 3) | Total   |
| Assets                 | (Level 2)                      | iliputs (Level 3)             | TOTAL   |
| Policy loans           |                                | 91                            | 91      |
| Mortgage loans         |                                | 1946                          | 1946    |
| Other loans            |                                | 1086                          | 1086    |
| Investment real estate |                                | 3211                          | 3211    |
| Total assets           | 0                              | 6334                          | 6334    |
| Liabilities            |                                |                               |         |
| Debt                   | -8681                          | -5674                         | -14355  |
| Total liabilities      | -8681                          | -5674                         | -14355  |
|                        |                                |                               |         |
|                        | Significant other              | Significant                   |         |
| 2016                   | observable inputs              | unobservable                  |         |
| USD millions           | (Level 2)                      | inputs (Level 3)              | Total   |
| Assets                 |                                |                               |         |
| Policy loans           |                                | 89                            | 89      |
| Mortgage loans         |                                | 2480                          | 2480    |
| Other loans            |                                | 1 2 2 1                       | 1 2 2 1 |
| Investment real estate |                                | 3489                          | 3489    |
| Total assets           | 0                              | 7 2 7 9                       | 7 2 7 9 |
|                        |                                |                               |         |
| Liabilities            |                                |                               |         |
| Debt                   | -8709                          | -5496                         | -14 205 |
|                        |                                |                               |         |

Significant other

-8709

Significant

-5496

-14205

Policy loans, other loans and certain mortgage loans are classified as level 3 measurements, as they do not have an active exit market. Some of these positions need to be assessed in conjunction with the corresponding insurance business, whilst the fair value of some other positions do not differ materially from the carrying amount. Considering these circumstances for these positions, the Group presents the carrying amount as an approximation for the fair value. For certain commercial mortgage loans and infrastructure loans, which are included in mortgage loans and other loans respectively, the fair value can be estimated using discounted cash flow models which are based on discount curves and spread inputs that require management's judgement.

Investments in real estate are fair valued primarily by external appraisers based on proprietary discounted cash flow models that incorporate applicable risk premium adjustments to discount yields and projected market rental income streams based on market-specific data. These fair value measurements are classified in level 3 in the fair value hierarchy.

Debt positions, which are fair valued based on executable broker quotes or based on the discounted cash flow method using observable inputs, are classified as level 2 measurements. Fair value of the majority of the Group's level 3 debt positions is judged to approximate carrying value due to the highly tailored nature of the obligation and short-notice termination provisions.

**Total liabilities** 

#### 8 Derivative financial instruments

The Group uses a variety of derivative financial instruments including swaps, options, forwards, credit derivatives and exchange-traded financial futures in its trading and hedging strategies, in line with the Group's overall risk management strategy. The objectives include managing exposure to price, foreign currency and/or interest rate risk on planned or anticipated investment purchases, existing assets or liabilities, as well as locking in attractive investment conditions for future available funds.

The fair values represent the gross carrying value amounts at the reporting date for each class of derivative contract held or issued by the Group. The gross fair values are not an indication of credit risk, as many over-the-counter transactions are contracted and documented under ISDA master agreements or their equivalent. Management believes that such agreements provide for legally enforceable set-off in the event of default, which substantially reduces credit exposure.

# Fair values and notional amounts of derivative financial instruments

As of 31 December 2015 and 30 September 2016, the fair values and notional amounts of the derivatives outstanding were as follows:

Notional amount

Fair value

Fair value

Carrying value

| 2015<br>USD millions                                 | Notional amount assets/liabilities | Fair value<br>assets | Fair value<br>liabilities | Carrying value assets/liabilities |
|--|------------------------------------|----------------------|---------------------------|-----------------------------------|
| Derivatives not designated as hedging instruments    | assets/ liabilities                | dssets               | liabilities               | assets/ liabilities               |
| Interest rate contracts                              | 63485                              | 1306                 | -791                      | 515                               |
| Foreign exchange contracts                           | 14230                              | 281                  | -201                      | 80                                |
| Equity contracts                                     | 16 374                             | 967                  | -632                      | 335                               |
| Credit contracts                                     | 188                                | 2                    | -19                       | -17                               |
| Other contracts                                      | 18 113                             | 120                  | -536                      | -416                              |
| Total  | 112 390                            | 2 6 7 6              | -2 179                    | 497                               |
| Derivatives designated as hedging instruments        |                                    |                      |                           |                                   |
| Foreign exchange contracts                           | 2 151                              | 37                   |                           | 37                                |
| Total  | 2 151                              | 37                   | 0                         | 37                                |
| Total derivative financial instruments               | 114 541                            | 2713                 | -2179                     | 534                               |
| Amount offset  |                                    |                      |                           |                                   |
| Where a right of set-off exists                      |                                    | -1 162               | 1 162                     |                                   |
| Due to cash collateral                               |                                    | -791                 | 315                       |                                   |
| Total net amount of derivative financial instruments |                                    | 760                  | -702                      | 58                                |
| 2016<br>USD millions                                 | Notional amount assets/liabilities | Fair value<br>assets | Fair value<br>liabilities | Carrying value assets/liabilities |
| Derivatives not designated as hedging instruments    | ,                                  |                      |                           |                                   |
| Interest rate contracts                              | 67 016                             | 1750                 | -1 273                    | 477                               |
| Foreign exchange contracts                           | 21 508                             | 236                  | -200                      | 36                                |
| Equity contracts                                     | 14544                              | 908                  | -720                      | 188                               |
| Credit contracts                                     | 167                                |                      | -7                        | -7                                |
| Other contracts                                      | 16 793                             | 118                  | -854                      | -736                              |
| Total  | 120 028                            | 3012                 | -3054                     | -42                               |
| Derivatives designated as hedging instruments        |                                    |                      |                           |                                   |
| Foreign exchange contracts                           | 9 3 5 1                            | 117                  | -41                       | 76                                |
| Total  | 9351                               | 117                  | -41                       | 76                                |
| Total derivative financial instruments               | 129379                             | 3129                 | -3095                     | 34                                |
| Amount offset  |                                    |                      |                           |                                   |
| Where a right of set-off exists                      |                                    | -1 285               | 1 285                     |                                   |
| Due to cash collateral                               |                                    | -588                 | 600                       |                                   |
| Total net amount of derivative financial instruments |                                    | 1 2 5 6              | -1 210                    | 46                                |

The notional amounts of derivative financial instruments give an indication of the Group's volume of derivative activity. The fair value assets are included in "Other invested assets" and "Investments for unit-linked and with-profit business", and the fair value liabilities are included in "Accrued expenses and other liabilities". The fair value amounts that were not offset were nil as of 31 December 2015 and 30 September 2016.

2015

#### Non-hedging activities

The Group primarily uses derivative financial instruments for risk management and trading strategies. Gains and losses of derivative financial instruments not designated as hedging instruments are recorded in "Net realised investment gains/losses - non-participating business" and "Net investment result - unit-linked and with-profit business" in the income statement. The gains and losses of derivative financial instruments not designated as hedging instruments for the periods ended 30 September were as follows:

|   | Three months | ended 30 September | Nine months | Nine months ended 30 September |  |
|---|--------------|--------------------|-------------|--------------------------------|--|
| USD millions                                      | 2015         | 2016               | 2015        | 2016                           |  |
| Derivatives not designated as hedging instruments |              |                    |             |                                |  |
| Interest rate contracts                           | 42           | 27                 | 45          | 760                            |  |
| Foreign exchange contracts                        | 167          | 142                | 409         | 164                            |  |
| Equity contracts                                  | 74           | -60                | -79         | -131                           |  |
| Credit contracts                                  | 3            | 9                  |             | 10                             |  |
| Other contracts                                   | -35          | 129                | 188         | -93                            |  |
| Total gains/losses recognised in income           | 251          | 247                | 563         | 710                            |  |

#### **Hedging activities**

The Group designates certain derivative financial instruments as hedging instruments. The designation of derivative financial instruments is primarily used for overall portfolio and risk management strategies. As of 30 September 2016, the following hedging relationships were outstanding:

#### Fair value hedges

The Group enters into foreign exchange swaps to reduce the exposure to foreign exchange volatility for certain of its issued debt positions and fixed income securities. These derivative instruments are designated as hedging instruments in qualifying fair value hedges. Gains and losses on derivative financial instruments designated as fair value hedging instruments are recorded in "Net realised investment gains/losses — non-participating business" in the income statement. The gains and losses attributable to the hedged risks for the periods ended 30 September were as follows:

| Three months ended 30 September         |                | Nine months ended 30 September |                |                 |
|---|----------------|--------------------------------|----------------|-----------------|
| 2015                                    | Gains/losses   | Gains/losses on                | Gains/losses   | Gains/losses on |
| USD millions                            | on derivatives | hedged items                   | on derivatives | hedged items    |
| Fair value hedging relationships        |                |                                |                |                 |
| Foreign exchange contracts              | 12             | -12                            | 95             | -95             |
| Total gains/losses recognised in income | 12             | -12                            | 95             | -95             |

|   | Three months e | Three months ended 30 September |                | Nine months ended 30 September |  |
|---|----------------|---------------------------------|----------------|--------------------------------|--|
| 2016                                    | Gains/losses   | Gains/losses on                 | Gains/losses   | Gains/losses on                |  |
| USD millions                            | on derivatives | hedged items                    | on derivatives | hedged items                   |  |
| Fair value hedging relationships        |                |                                 |                |                                |  |
| Foreign exchange contracts              | -48            | 48                              | -2             | 2                              |  |
| Total gains/losses recognised in income | -48            | 48                              | -2             | 2                              |  |

#### Cash flow hedges

The Group entered into a cross-currency swap to reduce the exposure to foreign exchange and interest rate volatility for a long-term debt instrument issued in the second quarter of 2016. These derivative instruments are designated as cash flow hedging instruments.

For the nine months ended 30 September 2016, the Group recorded a gain of USD 61 million on derivatives in accumulated other comprehensive income. For the nine months ended 30 September 2016, the Group reclassified a gain of USD 70 million from accumulated other comprehensive income into income.

As of 30 September 2016, the maximum length of time over which the Group hedged its exposure to the variability in future cash flows for forecasted transactions, excluding those forecasted transactions related to the payment of variable interest on existing financial instruments, was 7 years.

The Group believes that the net gains and losses associated with cash flow hedges expected to be reclassified from accumulated other comprehensive income within the next twelve months cannot be reasonably estimated as they relate to foreign exchange volatility.

#### Hedges of the net investment in foreign operations

The Group designates derivative and non-derivative monetary financial instruments as hedging the foreign currency exposure of its net investment in certain foreign operations.

For the year ended 31 December 2015 and the nine months ended 30 September 2016, the Group recorded an accumulated net unrealised foreign currency remeasurement gain of USD 1631 million and a gain of USD 2002 million, respectively, in shareholders' equity. These offset translation gains and losses on the hedged net investment.

#### **Maximum potential loss**

In consideration of the rights of set-off and the qualifying master netting arrangements with various counterparties, the maximum potential loss as of 31 December 2015 and 30 September 2016 was approximately USD 1551 million and USD 1844 million, respectively. The maximum potential loss is based on the positive market replacement cost assuming non-performance of all counterparties, excluding cash collateral.

#### **Credit risk-related contingent features**

Certain derivative instruments held by the Group contain provisions that require its debt to maintain an investment-grade credit rating. If the Group's credit rating were downgraded or no longer rated, the counterparties could request immediate payment, guarantee or an ongoing full overnight collateralisation on derivative instruments in net liability positions.

The total fair value of derivative financial instruments containing credit risk-related contingent features amounted to USD 106 million and USD 119 million as of 31 December 2015 and 30 September 2016, respectively. For derivative financial instruments containing credit risk-related contingent features, the Group posted collateral of nil as of 31 December 2015 and 30 September 2016, respectively. In the event of a reduction of the Group's credit rating to below investment grade, a fair value of USD 119 million additional collateral would have had to be posted as of 30 September 2016. The total equals the amount needed to settle the instruments immediately as of 30 September 2016.

# 9 Acquisitions

#### **IHC Risk Solutions, LLC**

On 31 March 2016, the Group acquired IHC Risk Solutions, LLC (IHC), a leading US employer stop loss company and the direct employer stop loss business of Independence Holding Company. The cost of the acquisition was USD 153 million. The transaction includes IHC's operations, its team of experts and business portfolio, including in-force, new and renewal business and is reflected in the Corporate Solutions Business Unit results. This acquisition broadens the Group's current employer stop loss capabilities in the small- and middle-market self-funded healthcare benefits segment.

Qualifying purchased intangible assets, including distribution/customer relationships and goodwill, have been established.

The following table presents details of acquired intangible assets subject to amortisation as of the date of acquisition:

| USD millions                       | Weighted average amortisation period | Carrying value |
|------------------------------------|--------------------------------------|----------------|
| Distribution/customer relationship | 6 years                              | 67             |
| Other intangibles                  | 1 year                               | 16             |

The goodwill of USD 65 million relates to the Corporate Solutions Business Unit. The goodwill is expected to be deductible for tax purposes.

#### **Guardian Holdings Europe Limited**

On 6 January 2016, the Group acquired 100% of the shares of Guardian Holdings Europe Limited, the holding company for operations trading under the name Guardian Financial Services ("Guardian") from private equity company Cinven. Guardian provides insurance solutions to financial institutions and insurance companies, either through the acquisition of closed books of business or through entering reinsurance agreements with its customers.

The transaction has further demonstrated progress against the strategy of the Group's Business Unit Life Capital (formerly Admin Re®) as a leading closed life book consolidator in the UK, adding approximately 900 000 policies including a mixture of annuities, life insurance and pensions. As a result, the policyholder and asset base of the Group has expanded and Life Capital has diversified its current business mix, with a total of approximately four million policies under administration.

The results of the operations of Guardian have been included in the Group's consolidated financial statements since 6 January 2016. For the period 6 January until 30 September 2016, Guardian generated USD 1836 million in revenues (including net investment result – unit-linked and with-profit business of USD 838 million) and USD 621 million in net income for the Group.

#### Determination and allocation of the purchase price

The total cost of acquisition as of 6 January 2016 was USD 2.3 billion in cash, paid in the form of the following components:

| USD millions                  | 2016  |
|-------------------------------|-------|
| Share purchase                | 1 211 |
| Debt repayment Debt repayment | 1 118 |
| Total cost of acquisition     | 2329  |
| Goodwill                      | 153   |
| Total net assets acquired     | 2176  |

The purchase price has been allocated based on estimated fair values of assets acquired and liabilities assumed as of the date of acquisition. The allocation required significant judgement. The estimated fair values of assets acquired and liabilities assumed as of the date of the acquisition were as follows:

| USD millions   | 2016   |
|--|--------|
| Assets   |        |
| Fixed income securities                                      | 11 321 |
| Equity securities  | 1      |
| Policy loans, mortgages and other loans                      | 1 240  |
| Short-term investments                                       | 117    |
| Other invested assets  | 590    |
| Investments for unit-linked and with-profit business         | 8023   |
| Total investments  | 21 292 |
| Cash and cash equivalents                                    | 2775   |
| Accrued investment income                                    | 265    |
| Premiums and other receivables                               | 39     |
| Reinsurance recoverable <sup>1</sup>                         | 1 676  |
| Negative acquired present value of future profits            | -641   |
| Deferred tax assets  | 119    |
| Other assets   | 11     |
| Total assets acquired  | 25 536 |
| Liabilities  |        |
| Unpaid claims and claims adjustment expenses                 | 56     |
| Liabilities for life and health policy benefits <sup>1</sup> | 16460  |
| Policyholder account balances                                | 6 157  |
| Reinsurance balances payable                                 | 9      |
| Income taxes payable   | 6      |
| Deferred and other non-current tax liabilities               | 294    |
| Accrued expenses and other liabilities                       | 378    |
| Total liabilities assumed                                    | 23360  |
| Total net assets acquired                                    | 2176   |

<sup>&</sup>lt;sup>1</sup> Due to new information obtained in Q2 2016, based on facts and circumstances existing as of the date of acquisition, reinsurance recoverable and liabilities for life and health policy benefits have been adjusted in Q2 2016 with no impact on goodwill. As of Q1 2016, the estimated reinsurance recoverable and liabilities for life and health policy benefits were USD 1 751 million and USD 16 535 million, respectively.

#### Intangible assets

Historical intangible assets including goodwill have been eliminated. The Group has established negative acquired PVFP, which qualifies as a purchased intangible liability, and goodwill.

The negative PVFP of USD 641 million is amortised over a weighted average amortisation period of 12 years. The residual amount is expected to be nil.

The goodwill of USD 153 million recognised upon acquisition is attributed to the Life Capital Business Unit. It is mainly the result of synergies, which the Group expects to receive from cost savings, capital savings and asset allocation management actions. These do not qualify for separate recognition. The recorded goodwill is not expected to be deductible for tax purposes and, as of 30 September 2016, remained unchanged at constant foreign exchange rates.

#### Receivables

Receivables acquired consisted of the following:

| 2016   |            | Gross              |
|--|------------|--------------------|
| USD millions                                 | Fair value | contractual amount |
| Receivables from ceded re/insurance business | 39         | 39                 |
| Other debtors                                | 15         | 15                 |
| Total  | 54         | 54                 |

The receivables are expected to be collectible.

# Pro forma financial information (unaudited)

The following table shows the Group's unaudited pro forma consolidated financial information for the three months ended 30 September and the nine months ended 30 September, assuming that the acquisition had occurred on 1 January 2015:

| 2015           | Three months ended | Nine months ended |
|----------------|--------------------|-------------------|
| USD millions   | 30 September       | 30 September      |
| Total revenues | 8014               | 26 787            |
| Net income     | 1643               | 3949              |

The pro forma information for the period 1 January 2016 to 5 January 2016 is immaterial.

The pro forma financial information are presented for informational purposes and in order to illustrate the financial effect on the Group's income statement only. Consequently, they neither reflect the results that would have occurred had the acquisition been closed on the assumed date, nor necessarily indicate future results.

#### 10 Debt and contingent capital instruments

The Group enters into long- and short-term debt arrangements to obtain funds for general corporate use and specific transaction financing. The Group defines short-term debt as debt having a maturity at the balance sheet date of not greater than one year and long-term debt as having a maturity of greater than one year. For subordinated debt positions maturity is defined as the first optional redemption date (notwithstanding that optional redemption could be subject to regulatory consent). Interest expense is classified accordingly.

The Group's debt as of 31 December 2015 and 30 September 2016 was as follows:

| USD millions                                     | 2015     | 2016   |
|--|----------|--------|
| Senior financial debt                            |          | 618    |
| Senior operational debt                          | 765      | 451    |
| Subordinated financial debt                      | 1069     | 574    |
| Short-term debt – financial and operational debt | 1834     | 1643   |
|  |          |        |
| Senior financial debt                            | 3688     | 3848   |
| Senior operational debt                          | 467      | 424    |
| Subordinated financial debt                      | 4 103    | 3509   |
| Subordinated operational debt                    | 2720     | 2381   |
| Long-term debt – financial and operational debt  | 10 9 7 8 | 10162  |
|  |          |        |
| Total carrying value                             | 12812    | 11 805 |
| Total fair value                                 | 14355    | 14 205 |

As of 31 December 2015 and 30 September 2016, operational debt, i.e. debt related to operational leverage, amounted to USD 4.0 billion (thereof USD 3.0 billion limited- or non-recourse) and USD 3.3 billion (thereof USD 2.4 billion limited- or nonrecourse), respectively. Operational leverage is subject to asset/liability matching and is excluded from rating agency financial leverage calculations.

#### Interest expense on long-term debt and contingent capital instruments

Interest expense on long-term debt for the periods ended 30 September was as follows:

|                               | Three months | ended 30 September | Nine months ended 30 September |      |  |
|-------------------------------|--------------|--------------------|--------------------------------|------|--|
| USD millions                  | 2015         | 2016               | 2015                           | 2016 |  |
| Senior financial debt         | 30           | 32                 | 89                             | 92   |  |
| Senior operational debt       | 2            | 3                  | 8                              | 8    |  |
| Subordinated financial debt   | 48           | 41                 | 187                            | 138  |  |
| Subordinated operational debt | 35           | 30                 | 103                            | 94   |  |
| Total                         | 115          | 106                | 387                            | 332  |  |

In addition to the above, interest expense on contingent capital instruments classified as equity was USD 17 million and USD 17 million for the three months ended 30 September 2015 and 2016, respectively, and USD 51 million and USD 51 million for the nine months ended 30 September 2015 and 2016, respectively.

#### Long-term debt issued in 2016

In May 2016, Swiss Re Admin Re Ltd issued senior notes due 2023. The notes have a face value of EUR 750 million, with a fixed coupon of 1.375% per annum.

#### Subordinated debt facilities established in 2016

In April 2016, Swiss Re Ltd established a subordinated debt facility with a termination date of 15 February 2031. The facility allows Swiss Re Ltd to issue at any time subordinated fixed rate callable notes with a face value of up to USD 400 million, having a first optional redemption date of 15 February 2031 and a scheduled maturity date of 15 February 2056. Swiss Re Ltd pays a fee of 3.92% per annum on the available commitment under the facility. Notes issued under the facility have a fixed coupon of 6.05% per annum.

In June 2016, Swiss Re Ltd established a subordinated debt facility with a termination date of 15 August 2027. The facility allows Swiss Re Ltd to issue at any time subordinated fixed-to-floating rate callable notes with a face value of up to USD 800 million, having a first optional redemption date of 15 August 2027 and a scheduled maturity date of 15 August 2052. Swiss Re Ltd pays a fee of 3.67% per annum on the available commitment under the facility. Notes issued under the facility have a fixed coupon of 5.625% per annum until the first optional redemption date and a floating rate coupon thereafter.

In these financial statements, the facility fees are classified as interest expense. Notes, when issued under these facilities, will be classified as subordinated debt. As of 30 September 2016, no notes have been issued under either facility.

# 11 Earnings per share

Earnings per share for the periods ended 30 September were as follows:

|  | Three months en  | ded 30 September | Nine months ended 30 September |            |
|--|------------------|------------------|--------------------------------|------------|
| USD millions (except share data)   | 2015 <b>2016</b> |                  | 2015                           | 2016       |
| Basic earnings per share   |                  |                  |                                |            |
| Net income   | 1 416            | 1 191            | 3716                           | 3093       |
| Non-controlling interests  |                  | 1                | -6                             | -1         |
| Interest on contingent capital instruments <sup>1</sup>                  | -17              | -17              | -51                            | -51        |
| Net income attributable to common shareholders                           | 1 3 9 9          | 1 175            | 3659                           | 3 0 4 1    |
| Weighted average common shares outstanding                               | 342 191 302      | 331 578 558      | 342 264 464                    | 332403953  |
| Net income per share in USD  | 4.09             | 3.54             | 10.69                          | 9.15       |
| Net income per share in CHF <sup>2</sup>                                 | 3.90             | 3.47             | 10.19                          | 8.97       |
|  |                  |                  |                                |            |
| Effect of dilutive securities  |                  |                  |                                |            |
| Change in income available to common shares due to contingent capital    |                  |                  |                                |            |
| instruments <sup>1</sup>   | 17               | 17               | 51                             | 51         |
| Change in average number of shares due to contingent capital instruments | 35 745 192       | 35 745 192       | 35 745 192                     | 35 745 192 |
| Change in average number of shares due to employee options               | 1639735          | 1 562 605        | 1862359                        | 1727027    |
|  |                  |                  |                                |            |
| Diluted earnings per share   |                  |                  |                                |            |
| Net income assuming debt conversion and exercise of options              | 1 416            | 1 192            | 3710                           | 3092       |
| Weighted average common shares outstanding                               | 379 576 228      | 368886355        | 379872015                      | 369876172  |
| Net income per share in USD  | 3.73             | 3.23             | 9.77                           | 8.36       |
| Net income per share in CHF <sup>2</sup>                                 | 3.55             | 3.17             | 9.31                           | 8.20       |

<sup>&</sup>lt;sup>1</sup> Please refer to Note 10 "Debt and contingent capital instruments".

Dividends are declared in Swiss francs. In the year ended 31 December 2015, the Group paid a dividend per share of CHF 4.25, as well as an additional special dividend of CHF 3.00, which were paid in the form of withholding tax exempt repayment of legal reserves from capital contributions. During the period ended 30 September 2016, the Group paid a dividend per share of CHF 4.60.

At the 151st Annual General Meeting held on 21 April 2015, the Group's shareholders authorised the Group Board of Directors to repurchase up to a maximum CHF 1 billion purchase value of the Group's own shares prior to the 2016 Annual General Meeting through a public share buy-back programme for cancellation purposes. The buy-back programme was completed as of 2 March 2016. The total number of shares repurchased amounted to 10.6 million, of which 4.4 million and 6.2 million shares were repurchased as of 31 December 2015 and between 1 January and 2 March 2016, respectively. On 22 April 2016, the Annual General Meeting resolved the cancellation of the repurchased 10.6 million shares by way of share capital reduction. The shares were cancelled as of 18 July 2016, after completion of the procedure in respect of a share capital reduction as set forth in Article 732 et segg. of the Swiss Code of Obligations.

<sup>&</sup>lt;sup>2</sup> The translation from USD to CHF is shown for informational purposes only and has been calculated using the Group's average exchange rates.

#### 12 Variable interest entities

The adoption of ASU 2015-02 as of 1 January 2016 led to an increase in the number of variable interest entities (VIEs), mainly due to the evaluation of partnerships and investment funds.

The Group enters into arrangements with VIEs in the normal course of business. The involvement ranges from being a passive investor to designing, structuring and managing the VIEs. The variable interests held by the Group arise primarily as a result of the Group's involvement in certain insurance-linked securitisations, life and health funding transactions, swaps in trusts, debt financing, investment, senior commercial mortgage and infrastructure loans as well as other entities, which meet the definition of a VIE.

When analysing whether the entity is a VIE, the Group mainly assesses if (1) the equity is sufficient to finance the entity's activities without additional subordinated financial support, (2) the equity holders have the right to make significant decisions affecting the entity's operations and (3) the holders of the voting rights substantively participate in the gains and losses of the entity.

When one of these criteria is not met, the entity is considered a VIE and is assessed for consolidation under the VIE section of the Consolidation Topic.

The party that has a controlling financial interest is called a primary beneficiary and consolidates the VIE. The party is deemed to have a controlling financial interest if it has both of the following:

- the power to direct the activities of the VIE that most significantly impact the entity's economic performance; and
- the obligation to absorb the entity's losses that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE.

For all its variable interests in VIEs, the Group assesses whether it has a controlling financial interest in these entities and, thus, is the primary beneficiary. The Group identifies the activities that most significantly impact the entity's performance and determines whether the Group has the power to direct those activities. In conducting the analysis, the Group considers the purpose, the design and the risks that the entity was designed to create and pass through to its variable interest holders. Additionally, the Group assesses if it has the obligation to absorb losses or if it has the right to receive benefits of the VIE that could potentially be significant to the entity. If both criteria are met, the Group has a controlling financial interest in the VIE and consolidates the entity.

The Group monitors changes to the facts and circumstances of the existing involvement with legal entities to determine whether they require reconsideration of the entity's designation as a VIE or voting interest entity. For VIEs, the Group reassesses regularly the primary beneficiary determination.

#### Insurance-linked securitisations

The insurance-linked securitisations transfer pre-existing insurance risk to investors through the issuance of insurance-linked securities. In insurance-linked securitisations, the securitisation vehicle assumes the insurance risk from a sponsor through insurance or derivative contracts. The securitisation vehicle generally retains the issuance proceeds as collateral, which consists of investment-grade securities. The Group does not have potentially significant variable interest in these vehicles and therefore is not a primary beneficiary.

Typically, the variable interests held by the Group arise through ownership of insurance-linked securities, in which case the Group's maximum loss equals the principal amount of the securities held by the Group.

#### Life and health funding vehicles

The Group participates in certain structured transactions that retrocede longevity and mortality risks to captive reinsurers with an aim to provide regulatory capital credit to a transaction sponsor through creation of funding notes by a separate funding vehicle which is generally considered a VIE. The Group's participation in these transactions is generally limited to providing contingent funding support via a financial contract with a funding vehicle, which represents a potentially significant variable interest in the funding vehicle. The Group does not have power to direct activities of the funding vehicles and therefore is not a primary beneficiary of the funding vehicles in these transactions. The Group's maximum exposure in these transactions equals either the total contract notional or outstanding balance of the funding notes issued by the vehicle, depending on the specific contractual arrangements.

#### **Swaps in trusts**

The Group provides interest rate and foreign exchange risk hedges to certain asset securitisation trusts which qualify as VIEs. As the Group's involvement is limited to interest rate and foreign exchange derivatives, it does not have power to direct any activities of the trusts and therefore does not qualify as primary beneficiary of any of these trusts. These activities are in run-off.

#### **Debt financing vehicles**

The Group consolidates a debt-financing vehicle created to collateralise reinsurance coverage provided by the Group. The Group manages the asset portfolio in the vehicle and absorbs the variability of the investment return of the vehicle's portfolio thereby satisfying both criteria for a controlling financial interest: power over activities most significant to the vehicle's economic performance and significant economic interest.

The Group consolidates a debt-financing vehicle created to borrow locally part of the funding for a strategic investment. The Group established and capitalised the entity, decided terms of its debt and provides debt guarantee to the lender, thereby satisfying both criteria for a controlling financial interest: power over activities most significant to the vehicle's economic performance and potentially significant economic interest.

As part of a broader run-off transaction, the Group holds equity in and borrows funds from a VIE. The assets held by the VIE consist primarily of investment grade securities and the majority of their returns is absorbed by a third party, minimising the Group's maximum exposure. The Group is not a primary beneficiary of the VIE, because it does not have power over most significant activities of the VIE and its interests are not potentially significant.

# **Investment vehicles**

The ASU 2015-02 implementation resulted in consolidation by the Group of the following two structured investment vehicles that are VIEs:

- Real estate investment entity, which holds real estate backing annuities business. The Group is its primary beneficiary, because it has both power over the entity's investment decisions, as well as a significant variable interest in the entity.
- Investment entity, which was acquired through the Guardian acquisition, where the Group holds the entire variable interest and participated in the entity's formation. The contractual termination of the Group's interests in the vehicle will take place in 2016.

The Group's variable interests in investment partnerships arise through ownership of the limited partner interests. Many investment partnerships are VIEs under ASU 2015-02, because the limited partners as a group lack kick-out or participating rights. The Group does not hold the general partner interest in the limited partnerships and therefore does not direct investment activities of the entity. Therefore, the Group lacks power over the relevant activities of the vehicles and, consequently, does not qualify as the primary beneficiary. The Group is exposed to losses when the values of the investments held by the investment vehicles decrease. The Group's maximum exposure to loss equals the Group's share of the investment.

The Group is a passive investor in structured securitisation vehicles issuing residential and commercial mortgage-backed securities (RMBS and CMBS, respectively) and other asset-backed securities (ABS). The Group's investments in RMBS, CMBS and other ABS are passive in nature and do not obligate the Group to provide any financial or other support to the issuer entities. By design, RMBS, CMBS and ABS securitisation entities are not adequately capitalised and therefore considered VIEs. The Group is not the primary beneficiary, because it does not have power to direct most significant activities. These investments are accounted for as available-for-sale as described in the investment note 6 and are not included in the tables below.

The Group consolidates an investment vehicle, because the Group holds the entire interest in the entity and makes investment decisions related to the entity. The investment vehicle is a VIE under ASU 2015-02, because it is structured as an umbrella company comprised of multiple sub-funds. The majority of the investments held in this vehicle are accounted for as available-for-sale and are disclosed in the investment note 6 and not included in the tables below.

#### Investment vehicles (unit-linked business)

Additionally, the Group invests on behalf of the policyholders as a passive investor in a variety of investment funds across various jurisdictions. By design, many of these funds meet a VIE definition. While the Group may have a potentially significant variable interest in some of these entities due to its share of the fund's total net assets, it never has power over the fund's investment decisions, or unilateral kick-out rights relative to the decision maker.

The Group is not exposed to losses in the aforementioned investment vehicles, as the investment risk is borne by the policyholder.

#### Senior commercial mortgage and infrastructure loans

The Group also invests in structured commercial mortgage and infrastructure loans, which are held for investment.

The commercial mortgage loans are made to non-recourse special purpose entities collateralised with commercial real estate. The entities are adequately capitalised and generally structured as voting interest entities. Occasionally, the borrower entities can be structured as limited partnerships where the limited partners do not have kick-out or participating rights, which results in the VIE designation.

The infrastructure loans are made to non-recourse special purpose entities collateralised with infrastructure project assets. Some borrower entities may have insufficient equity investment at risk, which results in the VIE designation.

The Group does not have power over the activities most significant to the aforementioned borrower entities designated as VIEs and therefore does not consolidate them.

The Group's maximum exposure to loss from its investments equals the loan outstanding amount.

#### Other

The Group consolidates a vehicle providing reinsurance to its members, because it serves as a decision maker over the entity's investment and underwriting activities, as well as provides retrocession for the majority of the vehicle's insurance risk and receives performance-based fees. Additionally, the Group is obligated to provide the vehicle with loans in case of a deficit. The vehicle is a VIE, primarily because its total equity investment at risk is insufficient and the members lack decision-making rights.

The Group did not provide financial or other support to any VIEs during 2016 that it was not previously contractually required to provide.

# **Consolidated VIEs**

The following table shows the total assets and liabilities on the Group's balance sheet relating to the VIEs of which the Group is the primary beneficiary as of 31 December 2015 and 30 September 2016:

| USD millions                                   | 2015 | 2016 |
|--|------|------|
| Fixed income securities available-for-sale     | 3876 | 4158 |
| Investment real estate                         |      | 226  |
| Short-term investments                         | 88   | 139  |
| Other invested assets                          | 26   | 0    |
| Cash and cash equivalents                      | 147  | 31   |
| Accrued investment income                      | 42   | 43   |
| Premiums and other receivables                 | 34   | 46   |
| Deferred acquisition costs                     | 9    | 11   |
| Deferred tax assets                            | 38   | 80   |
| Other assets                                   | 8    | 24   |
| Total assets                                   | 4268 | 4758 |
|  |      |      |
| Unpaid claims and claim adjustment expenses    | 53   | 68   |
| Unearned premiums                              | 26   | 30   |
| Reinsurance balances payable                   | 2    | 14   |
| Deferred and other non-current tax liabilities | 96   | 302  |
| Accrued expenses and other liabilities         | 17   | 195  |
| Long-term debt                                 | 2720 | 2400 |
| Total liabilities                              | 2914 | 3009 |

The assets of the consolidated VIEs may only be used to settle obligations of these VIEs and to settle any investors' ownership liquidation requests. There is no recourse to the Group for the consolidated VIEs' liabilities. The assets of the consolidated VIEs are not available to the Group's creditors.

# Non-consolidated VIEs

The following table shows the total assets and liabilities in the Group's balance sheet related to the VIEs in which the Group held a variable interest but was not the primary beneficiary as of 31 December 2015 and 30 September 2016:

| USD millions 2015                                    | 2016   |
|--|--------|
| Fixed income securities available-for-sale 52        | 449    |
| Equity securities available-for-sale                 | 484    |
| Policy loans, mortgages and other loans 1            | 823    |
| Other invested assets 1706                           | 2347   |
| Investments for unit-linked and with-profit business | 9 103  |
| Premiums and other receivables                       | 9      |
| Total assets 1759                                    | 13 215 |
|  |        |
| Accrued expenses and other liabilities 45            | 91     |
| Total liabilities 45                                 | 91     |

The following table shows the Group's assets, liabilities representing variable interests and maximum exposure to loss related to the VIEs in which the Group held a variable interest but was not the primary beneficiary as of 31 December 2015 and 30 September 2016:

|  |              |             | 2015     |              |             | 2016                 |
|--|--------------|-------------|----------|--------------|-------------|----------------------|
|  |              |             | Maximum  |              |             | Maximum              |
|  |              | Total       | exposure |              | Total       | exposure             |
| USD millions   | Total assets | liabilities | to loss1 | Total assets | liabilities | to loss <sup>1</sup> |
| Insurance-linked securitisations                             | 52           |             | 52       | 296          |             | 290                  |
| Life and health funding vehicles                             | 2            | 1           | 1777     | 2            | 1           | 1878                 |
| Swaps in trusts  | 146          | 44          | _2       | 116          | 90          | _2                   |
| Debt financing   | 361          |             | 27       | 315          |             | 23                   |
| Investment vehicles  | 1009         |             | 1011     | 2 4 1 0      |             | 2 410                |
| Investment vehicles for unit-linked and with-profit business |              |             |          | 9 103        |             | _                    |
| Commercial mortgage/infrastructure loans                     |              |             |          | 964          |             | 964                  |
| Other  | 189          |             | 189      | 9            |             | 9                    |
| Total  | 1 759        | 45          | _2       | 13215        | 91          | _2                   |

<sup>1</sup> Maximum exposure to loss is the loss the Group would absorb from a variable interest in a VIE in the event that all of the assets of the VIE are deemed worthless.

The assets and liabilities for the swaps in trusts represent the positive and negative fair values of the derivatives the Group has entered into with the trusts.

<sup>&</sup>lt;sup>2</sup>The maximum exposure to loss for swaps in trusts cannot be meaningfully quantified due to their derivative character.

Notes to the Group financial statements (unaudited)

# 13 Benefit plans

# Net periodic benefit cost

Pension and post-retirement cost for the nine months ended 30 September 2015 and 2016 were USD 94 million and USD 80 million, respectively.

#### **Employer's contributions for 2016**

For the nine months ended 30 September 2016, the Group contributed USD 135 million to its defined benefit pension plans and USD 12 million to other post-retirement plans, compared to USD 152 million and USD 12 million, respectively, in the same period of 2015.

The expected 2016 contributions to the defined benefit pension plans and to the post-retirement benefit plans, revised as of 30 September 2016 for the latest information, amount to USD 160 million and USD 16 million, respectively.

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# Cautionary note on forward-looking statements

Certain statements and illustrations contained herein are forward-looking. These statements (including as to plans, objectives, targets and trends) and illustrations provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to a historical fact or current fact.

Forward-looking statements typically are identified by words or phrases such as "anticipate", "assume", "believe", "continue", "estimate", "expect", "foresee", "intend", "may increase" and "may fluctuate" and similar expressions or by future or conditional verbs such as "will", "should", "would" and "could". These forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause Swiss Re's actual results of operations, financial condition, solvency ratios, capital or liquidity positions or prospects to be materially different from any future results of operations, financial condition, solvency ratios, capital or liquidity positions or prospects expressed or implied by such statements or cause Swiss Re to not achieve its published targets. Such factors include, among others:

- further instability affecting the global financial system and developments related thereto;
- further deterioration in global economic conditions;
- Swiss Re's ability to maintain sufficient liquidity and access to capital markets, including sufficient liquidity to cover potential recapture of reinsurance agreements, early calls of debt or debt-like arrangements and collateral calls due to actual or perceived deterioration of Swiss Re's financial strength or otherwise;
- the effect of market conditions, including the global equity and credit markets, and the level and volatility of equity prices, interest rates, credit spreads, currency values and other market indices, on Swiss Re's investment assets:

- changes in Swiss Re's investment result as a result of changes in its investment policy or the changed composition of its investment assets, and the impact of the timing of any such changes relative to changes in market conditions;
- uncertainties in valuing credit default swaps and other credit-related instruments:
- possible inability to realise amounts on sales of securities on Swiss Re's balance sheet equivalent to their mark-to-market values recorded for accounting purposes;
- the outcome of tax audits, the ability to realise tax loss carryforwards and the ability to realise deferred tax assets (including by reason of the mix of earnings in a jurisdiction or deemed change of control), which could negatively impact future earnings;
- the possibility that Swiss Re's hedging arrangements may not be effective;
- the lowering or loss of one of the financial strength or other ratings of one or more Swiss Re companies, and developments adversely affecting Swiss Re's ability to achieve improved ratings;
- the cyclicality of the reinsurance industry:
- uncertainties in estimating reserves;
- uncertainties in estimating future claims for purposes of financial reporting, particularly with respect to large natural catastrophes, as significant uncertainties may be involved in estimating losses from such events and preliminary estimates may be subject to change as new information becomes available;

- the frequency, severity and development of insured claim events;
- acts of terrorism and acts of war;
- mortality, morbidity and longevity experience;
- policy renewal and lapse rates;
- extraordinary events affecting Swiss Re's clients and other counterparties, such as bankruptcies, liquidations and other creditrelated events;
- current, pending and future legislation and regulation affecting Swiss Re or its ceding companies and the interpretation of legislation or regulations by regulators;
- legal actions or regulatory investigations or actions, including those in respect of industry requirements or business conduct rules of general applicability;
- changes in accounting standards;
- significant investments, acquisitions or dispositions, and any delays, unexpected costs or other issues experienced in connection with any such transactions;
- changing levels of competition; and
- operational factors, including the efficacy of risk management and other internal procedures in managing the foregoing risks.

These factors are not exhaustive. Swiss Re operates in a continually changing environment and new risks emerge continually. Readers are cautioned not to place undue reliance on forward-looking statements. Swiss Re undertakes no obligation to publicly revise or update any forward-looking statements, whether as a result of new information, future events or otherwise.

This communication is not intended to be a recommendation to buy, sell or hold securities and does not constitute an offer for the sale of, or the solicitation of an offer to buy, securities in any jurisdiction, including the United States. Any such offer will only be made by means of a prospectus or offering memorandum, and in compliance with applicable securities laws.

# Note on risk factors

#### **General impact of adverse market conditions**

The operations of Swiss Re Ltd ("Swiss Re") and its subsidiaries (the "Group") as well as its investment returns are subject to market volatility and macro-economic factors, which are outside of the Group's control and are often inter-related.

Market sentiment currently is dominated largely by reactions to the outcome of the UK referendum in favour of withdrawing from the European Union, and concerns in respect of a range of related economic, monetary, political, regulatory and constitutional issues. There is no consensus on the future of the relationship between the United Kingdom and the European Union. Since the referendum, sterling has fallen to lows against the dollar not seen since 1985, bond yields have plummeted and business confidence indices and consumer confidence have dropped. The uncertainty is compounded by upcoming elections in various key European countries and the magnitude of the issues that will need to be addressed and resolved in the coming months and possibly longer as between the United Kingdom and the European Union. Efforts to address the issues presented by the UK referendum will take place against the backdrop of macro-economic and global political conditions that predate the referendum, including uneven and uncertain growth forecasts for the principal global economies; continued dislocation caused by the drop in oil prices; continued concerns over the implications of austerity-driven economic policies in Europe and the ability of the European Union to address significant ongoing structural challenges; deceleration in GDP growth and other negative trends in emerging markets; and geopolitical instability, reflecting the political and military situations in the Middle East and North Africa, the rise of the so-called Islamic State, concerns over further terrorist attacks across the globe and the political, economic and social crises caused by massive waves of migration into and through Europe. These factors have contributed to downward pressure on the capital markets and significant volatility in foreign exchange markets, and call into question the likelihood of continued recovery of the global economies. Liquidity concerns in respect of financial institutions could exacerbate current levels of volatility.

With the nature of the relationship between the United Kingdom and the European Union unlikely to be resolved in the near-term, fewer options available to policymakers and concerns generally over the absence of realistic confidencebuilding measures, and with heightened risk that volatility or depressed conditions in one sector, one market, one country or one region could have far broader implications, volatility can be expected to continue. Further adverse developments or the continuation of adverse trends that in turn have a negative impact on financial markets and economic conditions could limit the Group's ability to access the capital markets and bank funding markets, could adversely affect the ability of counterparties to meet their obligations to the Group and could adversely affect the confidence of the ultimate buyers of insurance and reinsurance. Any such developments and trends could also have an adverse effect on the Group's investment results, which in the current low interest rate environment and soft insurance cycle could have a material adverse effect on the Group's overall results. make it difficult to determine the value of certain assets in the Group's investment portfolio and/or make it difficult to acquire suitable investments to meet the Group's risk and return criteria. The Group will continue to assess the longer-term implications of the UK referendum and potential scenarios affecting both the United Kingdom and the European Union on its operations and capital position.

#### **Regulatory changes**

Swiss Re and its subsidiaries operate in a highly regulated environment and are subject to group supervision. Swiss Re's subsidiaries are subject to applicable regulation in each of the jurisdictions in which they conduct business, particularly Switzerland, the United States, the United Kingdom, Luxembourg and Germany. The regulatory regimes to which members of the Group are subject have changed significantly in recent years and are expected to continue to evolve as a result of global efforts following the credit crisis.

Although early regulatory efforts following the credit crisis were focused primarily on banking institutions, there has been a noticeable trend in recent years to extend the scope of reforms and oversight beyond such institutions to cover insurance and reinsurance operations. Legislative initiatives directly impacting the Group's industry include the establishment of a pan-European regulator for insurance companies, the European Insurance and Occupational Pension Authority (the "EIOPA"), which has the power to overrule national regulators in certain circumstances. In addition, the Group is subject to the Swiss Solvency Test and, through its legal entities organised in the European Economic Area, Solvency II, which entered into force on 1 January 2016. The Group is also monitoring the impact of the Swiss Federal Act on Financial Market Infrastructure (which became effective 1 January 2016 and which introduced new regulations for over-the-counter derivatives trading in line with international standards) and the proposed Swiss Federal Financial Services Act and Financial Institutions Act (which contain rules for financial services providers that are based on the EU Markets in Financial Instruments Directive ("MiFID II") and EU Markets in Financial Instruments Regulations "MIFIR"). In the United States, as a possible step towards federal oversight of insurance, the US Congress created the Federal Insurance Office within the Department of Treasury. Evolving rules in respect of derivative funding under the Wall Street Reform and Consumer Protection Act of 2010, as well as, under the European Market Infrastructure Regulation, MIFIR and MiFID II (which enters into force on 3 January 2018), could have a significant impact on the Group.

Other changes are focused principally on banking institutions, but some could have direct applicability to insurance or reinsurance operations and others could have a general impact on the regulatory landscape for financial institutions, which might indirectly impact capital requirements and/or required reserve levels or have other direct or indirect effects on the Group. Changes are particularly likely to impact financial institutions designated as "systemically important," a designation which is expected to result in enhanced regulatory supervision and heightened capital, liquidity and diversification requirements under evolving reforms.

There is an emerging focus on classifying certain insurance companies as systemically important as well. The Group could be designated as a global systemically important financial institution (SIFI) under the framework for systemically important financial institutions developed by the Financial Stability Board, or as a systemically important non-bank financial company by the Financial Stability Oversight Council (the FSOC) in the United States. Separately, the International Association of Insurance Supervisors, an international body that represents insurance regulators and supervisors, published a methodology for identifying global systemically important insurers ("G-SIIs") and on a framework for supervision of internationally active insurance groups. Initial designation of insurers as G-SIIs took place in July 2013, and initial designation of reinsurers as G-SIIs has been postponed pending further development of the methodology due by November 2015, to be applied to new designations in 2016.

If and when reinsurers are included in the list of G-SIIs, the Group could be so designated. Were the Group to be designated as a G-SII, it could be subject to one or both of the resulting regimes, once implemented, including capital standards under both regimes (the Basic Capital Requirement for G-SIIs and the Insurance Capital Standard for Internationally Active Insurance Groups). In addition, the Group ultimately will be subject to oversight of its Swiss regulator in respect of recovery and resolution planning.

The Group cannot predict which legislative and regulatory initiatives will be enacted or promulgated, what the scope and content of these initiatives ultimately will be, when they will be effective and what the implications will be for the industry, in general, and for the Group, in particular. The Group may be subject to changes in views of its regulators in respect of the models that the Group uses for capital and solvency purposes, and could be adversely affected if for example it is required to use standard models rather than internal models. Generally, legal and regulatory changes could have a material impact on the Group's business. Uncertainty triggered by the outcome of the UK referendum could also impact the legislative or regulatory regimes to which the Group is subject, both in the United Kingdom and in the European Union.

In addition, regulatory changes could occur in areas of broader application, such as competition policy and tax laws. Changes in tax laws, for example, could increase the taxes the Group pays, the attractiveness of products offered by the Group, the Group's investment activities and the value of deferred tax assets. Any number of these changes could apply to the Group and its operations. These changes, or inconsistencies between the various regimes that apply to the Group, could increase the costs of doing business, reduce access to liquidity, limit the scope of current or future business or affect the competitive balance, or could make reinsurance less attractive to primary insurers.

#### Market risk

Volatility and disruption in the global financial markets can expose the Group to significant financial and capital markets risk, including changes in interest rates, credit spreads, equity prices and foreign currency exchange rates, which may adversely impact the Group's financial condition, results of operations, liquidity and capital position. The Group's exposure to interest rate risk is primarily related to the market price and cash flow variability associated with changes in interest rates. In general, a low interest rate environment, such as the one experienced in recent years, poses significant challenges to the insurance and reinsurance industries, with earnings capacity under stress unless lower investment returns from fixed income assets can be offset by lower combined ratios or higher returns from other asset classes. Economic weakness, fiscal tightening and monetary policies are keeping government yields low, which impacts investment yields and affects the profitability of life savings products with interest rate guarantees. Current conditions and recent developments are likely to delay increases in interest rates. Exposure to credit spreads primarily relates to market price and cash flow variability associated with changes in credit spreads. When credit spreads widen, the net unrealised loss position of the Group's investment portfolio can increase, as could other-than-temporary impairments.

The Group is exposed to changes in the level and volatility of equity prices, as they affect the value of equity securities themselves as well as the value of securities or instruments that derive their value from a particular equity security, a basket of equity securities or a stock index.

The Group is also subject to equity price risk to the extent that the values of liferelated benefits under certain products and life contracts, most notably variable annuity business, are tied to financial market values; to the extent market values fall, the financial exposure on guarantees related to these contracts would increase to the extent this exposure is not hedged. While the Group has discontinued writing new variable annuity business and has an extensive hedging programme covering its existing variable annuity business that it believes is sufficient, certain risks cannot be hedged, including actuarial risks, basis risk and correlation risk. Exposure to foreign exchange risk arises from exposures to changes in spot prices and forward prices as well as to volatile movements in exchange rates.

These risks can have a significant effect on investment returns and market values of securities positions, which in turn may affect both the Group's results of operations and financial condition. The Group continues to focus on asset-liability management for its investment portfolio, but pursuing even this strategy has its risks – including possible mismatch – that in turn can lead to reinvestment risk. The Group seeks to manage the risks inherent in its investment portfolio by repositioning the portfolio from time to time, as needed, and to reduce risk and fluctuations through the use of hedges and other risk management tools.

#### **Credit risk**

If the credit markets were again to deteriorate and further asset classes were to be impacted, the Group could experience losses. Changes in the market value of the underlying securities and other factors impacting their price could give rise to market value losses. If the credit markets were to deteriorate again, the Group could also face write-downs in other areas of its portfolio, including other structured instruments, and the Group and its counterparties could face difficulties in valuing credit-related instruments. Differences in opinion with respect to valuations of credit-related instruments could result in legal disputes among the Group and its counterparties as to their respective obligations, the outcomes of which are difficult to predict and could be material.

The Group is also subject to credit and other risks in its credit business, including reliance on banks that underwrite and monitor facilities in with the Group participates and potential default by borrowers under those facilities.

# Liquidity risks

The Group's business requires, and its clients expect, that it has sufficient capital and sufficient liquidity to meet its re/insurance obligations, and that this would continue to be the case following the occurrence of any foreseeable event or series of events, including extreme catastrophes, that would trigger insurance or reinsurance coverage obligations. The Group's uses of funds include obligations arising in its insurance and reinsurance businesses (including claims and other payments as well as insurance provision repayments due to portfolio transfers, securitisations and commutations), which may include large and unpredictable claims (including catastrophe claims), funding of capital requirements and operating costs, payment of principal and interest on outstanding indebtedness and funding of acquisitions. The Group also has unfunded capital commitments in its private equity and hedge fund investments, which could result in funding obligations at a time when it is subject to liquidity constraints. In addition, the Group has potential collateral requirements in connection with a number of reinsurance arrangements, the amounts of which may be material and the meeting of which could require the Group to liquidate cash equivalents or other securities.

The Group manages liquidity and funding risks by focusing on the liquidity stress that is likely to result from extreme capital markets scenarios or from extreme loss events or combinations of the two. Generally, the ability to meet liquidity needs could be adversely impacted by factors that the Group cannot control, such as market dislocations or interruptions, adverse economic conditions, severe disruption in the financial and worldwide credit markets and the related increased constraints on the availability of credit; changes in interest rates, foreign exchange rates and credit spreads; or by perceptions among market participants of the extent of the Group's liquidity needs.

Unexpected liquidity needs (including to meet collateral calls) could require the Group to incur indebtedness or liquidate investments or other assets. The Group may not be able to secure new sources of liquidity or funding, should projected or actual liquidity fall below levels it requires. The ability to meet liquidity needs through asset sales may be constrained by market conditions and the related stress on valuations, and through third-party funding may be limited by constraints on the general availability of credit and willingness of lenders to lend. In addition, the Group's ability to meet liquidity needs may also be constrained by regulatory requirements that require regulated entities to maintain or increase regulatory capital, or that restrict intra-group transactions, the timing of dividend payments from subsidiaries or the fact that certain assets may be encumbered or otherwise non-tradable. Failure to meet covenants in lending arrangements could give rise to collateral-posting or defaults, and further constrain access to liquidity. Finally, any adverse ratings action could trigger a need for further liquidity (for example, by triggering termination provisions or collateral delivery requirements in contracts to which the Group is a party) at a time when the Group's ability to obtain liquidity from external sources is limited by such ratings action.

# **Counterparty risks**

The Group is exposed to the risk of defaults, or concerns about defaults, by its counterparties. Securities trading counterparties, counterparties under swaps and other derivative contracts, and financial intermediaries may default on their obligations due to bankruptcy, insolvency, lack of liquidity, adverse economic conditions, operational failure, fraud or other reasons, which could have a material adverse effect on the Group.

The Group could also be adversely affected by the insolvency of, or other credit constraints affecting, counterparties in its insurance and reinsurance operations. Moreover, the Group could be adversely affected by liquidity issues at ceding companies or at third parties to whom the Group has retroceded risk, and such risk could be exacerbated to the extent any such exposures are concentrated.

# Risks relating to credit rating downgrades

Ratings are an important factor in establishing the competitive position of reinsurance companies. Third-party rating agencies assess and rate the financial strength of reinsurers and insurers. These ratings are intended to measure a company's ability to repay its obligations and are based upon criteria established by the rating agencies. Ratings may be revised downward or revoked at the sole discretion of the rating agencies.

The Group's ratings reflect the current opinion of the relevant rating agencies. One or more of its ratings could be downgraded or withdrawn in the future, and market conditions could increase the risk of downgrade.

Rating agencies may increase the frequency and scope of ratings reviews, revise their criteria or take other actions that may negatively impact the Group's ratings. In addition, changes to the process or methodology of issuing ratings, or the occurrence of events or developments affecting the Group, could make it more difficult for the Group to achieve improved ratings which it would otherwise have expected.

As claims paying and financial strength ratings are key factors in establishing the competitive position of reinsurers, a decline in ratings alone could make reinsurance provided by the Group less attractive to clients relative to reinsurance from competitors with similar or stronger ratings. A decline in ratings could also cause the loss of clients who are required by either policy or regulation to purchase reinsurance only from reinsurers with certain ratings. Certain larger reinsurance contracts contain terms that would allow the ceding companies to cancel the contract if the Group's ratings or those of its subsidiaries are downgraded beyond a certain threshold. Moreover, a decline in ratings could impact the availability and terms of unsecured financing and obligate the Group to provide collateral or other guarantees in the course of its business or trigger early termination of funding arrangements, potentially resulting in a need for additional liquidity. As a ratings decline could also have a material adverse impact on the Group's costs of borrowing or ability to access the capital markets, the adverse implications of a downgrade could be more severe. These same factors could also impact the Group's insurance business.

#### Legal and regulatory risks

In the ordinary course of business, the Group is involved in lawsuits, arbitrations and other formal and informal dispute resolution procedures, the outcomes of which determine rights and obligations under insurance, reinsurance and other contractual agreements. From time to time, the Group may institute, or be named as a defendant in, legal proceedings, and the Group may be a claimant or respondent in arbitration proceedings. These proceedings could involve coverage or other disputes with ceding companies, disputes with parties to which the Group transfers risk under reinsurance arrangements, disputes with other counterparties or other matters. The Group cannot predict the outcome of any of the foregoing, which could be material for the Group.

The Group is also involved, from time to time, in investigations and regulatory proceedings, certain of which could result in adverse judgments, settlements, fines and other outcomes. The number of these investigations and proceedings involving the financial services industry has increased in recent years, and the potential scope of these investigations and proceedings has also increased, not only in respect of matters covered by the Group's direct regulators, but also in respect of compliance with broader business conduct rules, including those in respect of market abuse, bribery, money laundering, trade sanctions and data protection and privacy. The Group also is subject to audits and challenges from time to time by tax authorities, which could result in increases in tax costs, changes to internal structures and interest and penalties. Tax authorities may also actively pursue additional taxes based on retroactive changes to tax laws. The Group could be subject to risks arising from alleged, or actual, violations of any of the foregoing, and could also be subject to risks arising from potential employee misconduct, including non-compliance with internal policies and procedures and malfeasance, such as undertaking or facilitating cyber attacks on internal systems. Substantial legal liability could materially adversely affect the Group's business, financial condition or results of operations or could cause significant reputational harm, which could seriously affect its business.

#### Insurance, operational and other risks

As part of the Group's ordinary course operations, the Group is subject to a variety of risks, including risks that reserves may not adequately cover future claims and benefits, risks that catastrophic events (including hurricanes, windstorms, floods, earthquakes, acts of terrorism, man-made disasters such as industrial accidents, explosions, and fires, and pandemics) may expose the Group to unexpected large losses (and related uncertainties in estimating future claims in respect of such events); changes in the insurance industry that affect ceding companies, particularly those that further increase their sensitivity to counterparty risk; competitive conditions (including as a result of consolidation and the availability of significant levels of alternative capacity); cyclicality of the industry; risks related to emerging claims and coverage issues (including, for example, trends to establish stricter building standards, which can lead to higher industry losses for earthquake cover based on higher replacement values); macro developments giving rise to emerging risks, including climate change and technological developments (including greater exposure to cyber risks); risks arising from the Group's dependence on policies, procedures and expertise of ceding companies; risks related to investments in emerging markets; and risks related to the failure of, or attacks directed at, the Group's operational systems and infrastructure. Any of the foregoing, as well the occurrence of future risks that the Group's risk management procedures fail to identify or anticipate, could have a material adverse effect on the Group, and could also give rise to reputational risk.

# Use of models; accounting matters

The Group is subject to risks relating to the preparation of estimates and assumptions that management uses, for example, as part of its risk models as well as those that affect the reported amounts of assets, liabilities, revenues and expenses in the Group's financial statements, including assumed and ceded business. For example, the Group estimates premiums pending receipt of actual data from ceding companies, which actual data could deviate from the estimates. In addition, particularly with respect to large natural catastrophes, it may be difficult to estimate losses, and preliminary estimates may be subject to a high degree of uncertainty and change as new information becomes available. Deterioration in market conditions could have an adverse impact on assumptions used for financial reporting purposes, which could affect possible impairment of present value of future profits, fair value of assets and liabilities, deferred acquisition costs or goodwill. To the extent that management's estimates or assumptions prove to be incorrect, it could have a material impact on underwriting results (in the case of risk models) or on reported financial condition or results of operations, and such impact could be material.

The Group's results may be impacted by changes in accounting standards, or changes in the interpretation of accounting standards. Changes in accounting standards could impact future reported results or require restatement of past reported results. The Group's results may also be impacted if regulatory authorities take issue with any conclusions the Group may reach in respect of accounting matters.

The Group uses non-GAAP financial measures in its external financial reporting, including in this report. These measures are not prepared in accordance with US GAAP or any other comprehensive set of accounting rules or principles, and should not be viewed as substitutes for measures prepared in accordance with US GAAP.

Moreover, these may be different from or otherwise inconsistent with non-GAAP financial measures used by other companies. These measures have inherent limitations, are not required to be uniformly applied and are not audited.

The Group also publishes, on an annual basis, a report of its results, including financial statements and an accompanying independent assurance report, prepared in accordance with the Group's proprietary economic value management ("EVM") principles ("EVM report"). Financial information included in the EVM report contains non-GAAP financial measures. The EVM principles differ significantly from US GAAP and, accordingly, the Group's results prepared in accordance with US GAAP will differ from its EVM results, and those differences could be material. The Group's annual EVM results are available after release of its annual audited US GAAP results and can be more volatile than the US GAAP results because, among other things, assets and liabilities are measured on a market-consistent basis, profit recognition on new contracts is recognised at inception rather than over the life time of the contract, and life and health actuarial assumptions are on a best estimate basis as opposed to generally being locked-in. The Group's EVM financial statements should not be viewed as a substitute for the Group's US GAAP financial statements.

# Risks related to the Swiss Re corporate structure

Swiss Re is a holding company, a legal entity separate and distinct from its subsidiaries, including Swiss Reinsurance Company Ltd. As a holding company with no operations of its own, Swiss Re is dependent upon dividends and other payments from Swiss Reinsurance Company Ltd and its other principal operating subsidiaries. The Group expects that, over time, its structure will continue to evolve, and while to date all of the Group's principal operations remain wholly owned, in the future it may elect to partner with minority investors in or within one or more of the Group's Business Units or sub-groups within its Business Units, which could alter historical approaches taken in respect of capital, liquidity, funding and/or dividends, as well as other governance matters, including strategy for such Business Unit or sub-group.

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# Corporate calendar

# 2 December 2016

Investors' Day in Zurich

# 23 February 2017

2016 annual results

# 16 March 2017

Publication of Annual Report 2016 and 2016 EVM Results

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