

## Focus areas of Annual Results 2019











Earnings in context

P&C pricing update

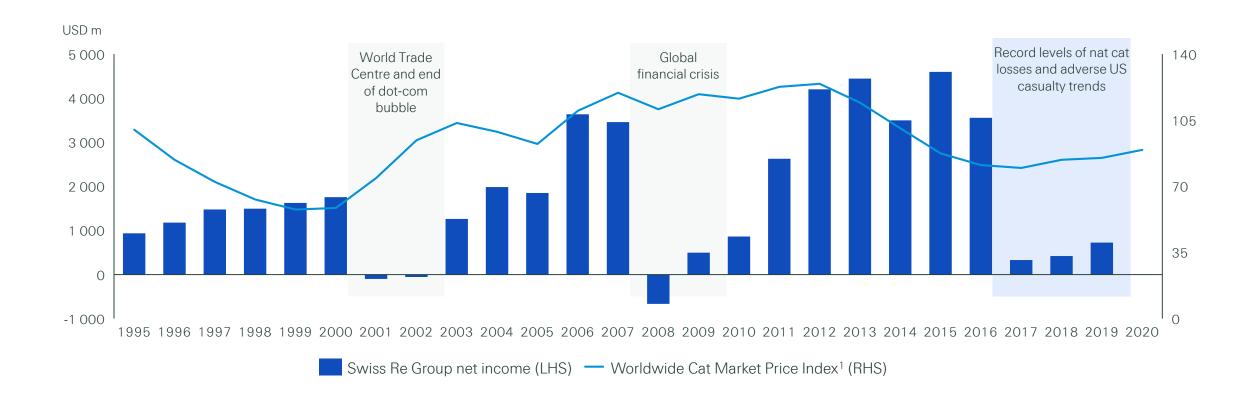
Life Capital transition

Capital actions

Leadership in sustainability



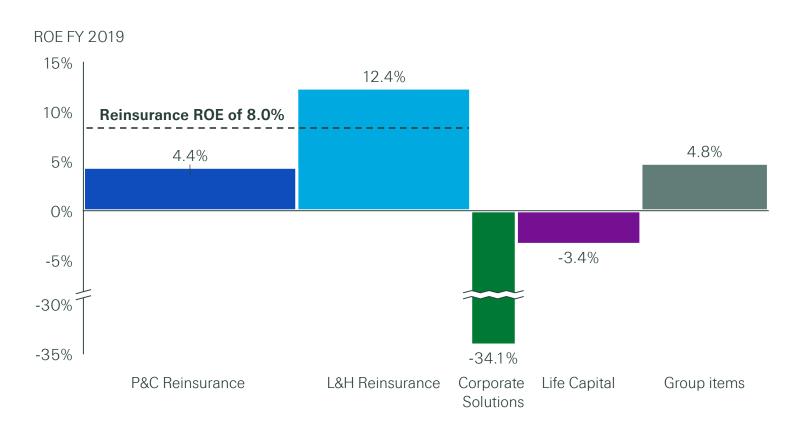
## Swiss Re has weathered multiple cycles in its recent history



Current industry environment displaying 'end of soft cycle' market characteristics



# Breakdown of capital allocation and 2019 performance



- Majority of capital allocated to Reinsurance, meeting cost of capital in a challenging year
- Further decisive management actions to restore Corporate Solutions profitability
- Strategic milestone achieved in Life Capital, expecting to reduce the impact on Group ROE

Average shareholders' equity FY 2019



# Main elements driving the Group's 2019 results



# Elevated nat cat losses

Multiple nat cat events and late reported losses on Typhoon Jebi



# Corporate Solutions turnaround

Decisive management actions and pronounced increase in US casualty claims



# **US** casualty impact on P&C Reinsurance

Proactive measures to address ongoing US casualty market trends



# **Excellent investment** result

Strong equity and fixed income performance and SulAmérica divestment

2019 reported Group net income

**USD 727m** 



## Nat cat market remains attractive, despite another year of high losses

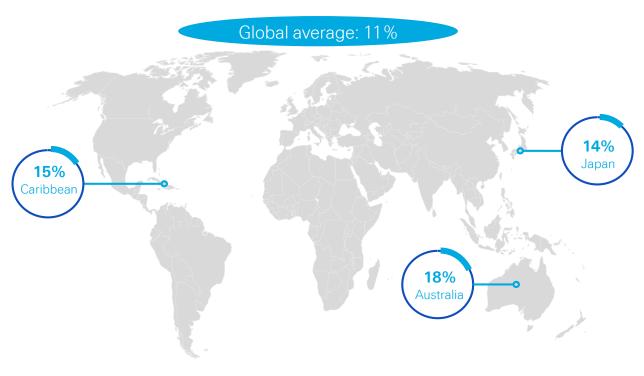
#### Heavy nat cat burden in 2019...

# P&C Re large nat cat claims<sup>1</sup>, USD bn 4.0 3.5 3.0 2.5 2.0 1.5 1.0 0.5 0.0

• Nat cat losses 52% above 2019 expectations, driven by typhoons in Japan (Faxai and Hagibis), Hurricane Dorian in the Bahamas as well as a series of events in Australia (wildfires, floods and hailstorms)

#### ... given overweight positions in affected regions

Swiss Re's indicative market share in nat cat business



▶ Japan, Australia and the Bahamas are attractive markets, which are profitable for Swiss Re over the cycle



# Corporate Solutions results impacted by increased US casualty claims and decisive actions to address underperformance

#### Corporate Solutions results impacted by management actions and US casualty trends

# Claims developments and reserving actions

- Pronounced increase in severity / frequency of US casualty claims
- H1 reserve increase and further strengthening in H2 including increased initial loss picks

#### **Portfolio pruning**

- 25% of planned pruning actions achieved in GPW in FY 2019 (mostly US liability)
- Majority of overall pruning to be reflected in FY 2020

## Operating expense savings

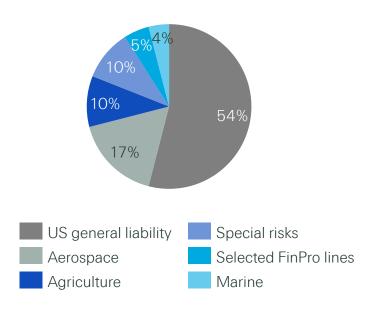
 USD 60m of cost savings executed in 2019, expected to be reflected in FY 2020 earnings

# Improved reinsurance structure

 Tactical and strategic reinsurance protection put in place to protect back book and new business

#### **Split of pruning actions 2019**

Gross premiums written (USD 231m)



Actions taken to restore stable foundation and underwriting profitability of Corporate Solutions



# Proactive measures taken in P&C Reinsurance to remain ahead amid rising US casualty claims costs

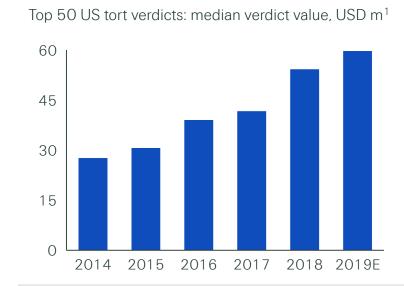
#### P&C Reinsurance 2019 results reflect actions to address US casualty trends

Impact on current accident year

- Casualty trends have been deteriorating in the US, with growing average tort verdicts and rising lawsuit frequency
- US liability claims observed and reported increased in recent quarters
- 2019 initial loss picks reviewed and adjusted

Prior-year reserve strengthening

• Proactive response by continuing to reinforce casualty reserves, as in recent years, maintaining reserve adequacy



Social inflation trends affecting US liability  $\sim 10\%$  severity increase in US primary claims in  $2019^1$ 

Measures taken reduce the risk of further reserve additions in most exposed lines



## Group investments delivered excellent results

4.7%

Return on investments

2.8%

Running yield

USD 5m

**Impairments** 

Reflecting strong global equity market performance, the sale of SulAmérica and fixed income gains

Stable running yield, moderately impacted by the low interest rate environment Very low impairments continuing to reflect a high quality portfolio

Investment portfolio well positioned to deliver consistent returns, supported by industry-leading ESG investment approach and high quality portfolio



# Overview of business segment results and outlook

2019 performance

2020 outlook

P&C Reinsurance 4.4%
Return on equity

- Results impacted by large nat cat losses and adverse prior-year development
- Underlying 2019 performance in line with 98% combined ratio estimate; efficiency gains supported by strong premium growth
- Estimated combined ratio of 97%<sup>1</sup> for 2020 and ongoing positive pricing trends



L&H Reinsurance 12.4%
Return on equity

- Overall mortality experience in line with expectations
- Return on equity at the top end of over-the-cycle target range
- Growth outlook supported by transactions and Asia



Corporate Solutions

-34.1%

Return on equity

- Execution of decisive management actions with significant portfolio pruning
- Price increases of 12% in 2019 and 14% further increases in January 2020
- Estimated 2020 combined ratio of 105%¹ supported by pruning actions and rates



Life Capital

USD 1.1bn

Gross cash generation

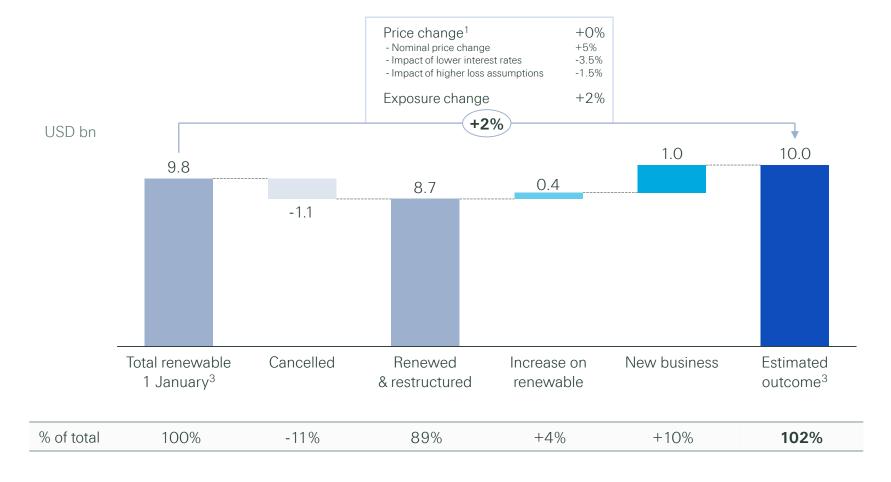
- Strategic milestone achieved with agreement to sell ReAssure to Phoenix<sup>2</sup>
- 22% open book GPW growth in 2019
- iptiQ partnership with IKEA signed in early 2020





Assuming an average large nat cat loss burden and excluding prior-year reserve development
 Transaction results in US GAAP net loss and EVM economic profit

## Solid outcome of January renewals for P&C Reinsurance



#### **P&C** Reinsurance renewals

- Volume up 2% YTD driven by 14% growth in nat cat business
- 5% nominal price increases, excluding impact of interest rates and updated loss assumptions
- Price quality<sup>1</sup> is flat overall: sufficient rate increases achieved to offset the negative impact of lower interest rates and higher loss assumptions
- Further price improvements expected in forthcoming renewals in 2020
- 2020 combined ratio estimate<sup>2</sup> of 97%, reflecting price changes and scale effects

> Solid volume growth at attractive price quality, leading to improvement in estimated combined ratio for 2020



Price change defined as change in discounted premiums net of commissions / discounted expected claims; price change is adjusted for portfolio mix effects and loss assumptions
 Assuming an average large loss burden and excluding prior-year reserve development

<sup>&</sup>lt;sup>3</sup> Adjusted to exclude business now reported on a deposit accounted basis (premiums of ~USD 0.9bn)

# 7

# January Reinsurance renewals see improved pricing and volume growth in nat cat business

#### **Gross premium volume by line of business**<sup>1</sup> (USD bn)

	Up for renewal Jan	Premium change	Estimated outcome Jan	Price change <sup>3</sup>
Nat cat	1.5	+14%	1.7	
Property <sup>2</sup>	1.7	+3%	1.7	
Specialty	1.3	+8%	1.4	
Casualty	5.3	-2%	5.2	
Total	9.8	+2%	10.0	

#### **Gross premium volume by region**<sup>1</sup> (USD bn)

	Up for renewal Jan	Premium change	Estimated outcome Jan
Americas	3.6	+1%	3.6
EMEA	4.8	+2%	4.9
Asia	1.4	+5%	1.5
Total	9.8	+2%	10.0

- Economic capital deployed overall unchanged, with +11% for non-proportional property nat cat business and -6% for casualty
- Growth in nat cat reflects improved pricing as well as previously communicated Swiss Re appetite to grow in this attractive line of business
- Underwriting discipline maintained across all lines of business and regions
- Earnings uplift expected over time, with benefit from shifting into more profitable and short tail lines of business



I reaty portfolio

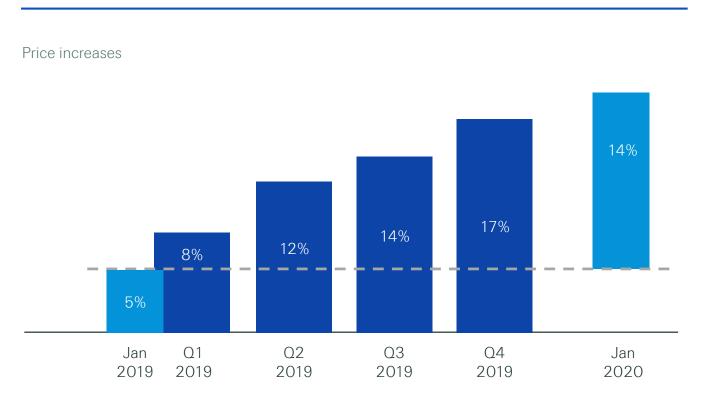
Excluding nat cat

<sup>3</sup> Price change defined as change in discounted premiums net of commissions / discounted expected claims; price change is adjusted for portfolio mix effects and loss assumptions

## 7

## **Pricing momentum for Corporate Solutions remains strong**

#### Corporate Solutions achieved significant price increases since 2019



- 12% price increases achieved in 2019 following 3% in 2018
- Strong pricing momentum continued in January 2020 with 14% price increases
- Strongest increases in loss-affected property lines. Modest rate increases captured in casualty given exit from underperforming segments. Specialty correcting but changes vary between sub-lines
- 2020 combined ratio<sup>1</sup> estimate of 105%, reflecting price increases, pruning effects and cost savings

Expected return to underwriting profitability with combined ratio target of 98% in 2021





## Strategic milestone achieved with agreement to sell ReAssure, improving the Group's return on capital profile

#### ReAssure sale expected to close mid-2020<sup>1</sup>



GBP 3.25bn

transaction valuation

GBP 1.2bn

cash proceeds to Swiss Re

- 13-17% stake in Phoenix post-closing<sup>2</sup>
- Economic profit<sup>3</sup> and benefit to Group SST ratio of 12%pts expected at closing

#### Focus on dynamically growing B2B2C businesses





+22%

Open book GPW growth in 2019

- Further expansion in 2019
- New KPIs to be communicated mid-2020



<sup>&</sup>lt;sup>1</sup> Subject to obtaining the required regulatory and anti-trust approvals

Swiss Re <sup>2</sup> Expected to be accounted for at fair value with movements in the Phoenix share price reflected in Swiss Re's income statement

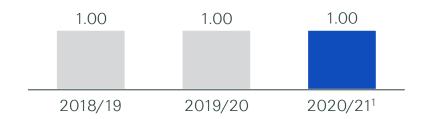
### Proposed capital management actions are attractive for shareholders

#### 5% regular dividend per share increase

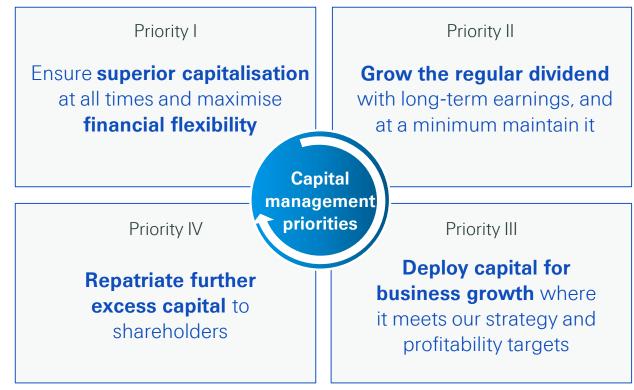


# **Share buyback programme consistent with Swiss Re's capital management priorities**

CHF bn



#### Swiss Re's capital management priorities remain unchanged



▶ Very strong Group capitalisation maintained, with Swiss Re's Group SST ratio above the 220% target level





# Swiss Re reinforces sustainability leadership with ambitious steps towards net-zero emissions

2003 2017 2018 2019 2020 2030 2050 Thermal coal >50% Oil and gas Committed to 100% GHG1 Committed to Responsible reduction in policy update policy net-zero net-zero neutral investing CO<sub>2</sub> emissions operations pioneer across **business** ✓ CO<sub>2</sub> reduction ✓ Shift of ✓ Step towards a ✓ 55% reduction in ✓ Exclude support Internal carbon ○ Net-zero certificates used comprehensive emissions per to the most emissions on investment steering and portfolio to ESG carbon steering employee since carbon intensive carbon removal to neutralise the asset and benchmarks mechanism 2003 initiatives liability side carbon footprint oil and gas companies<sup>2</sup>













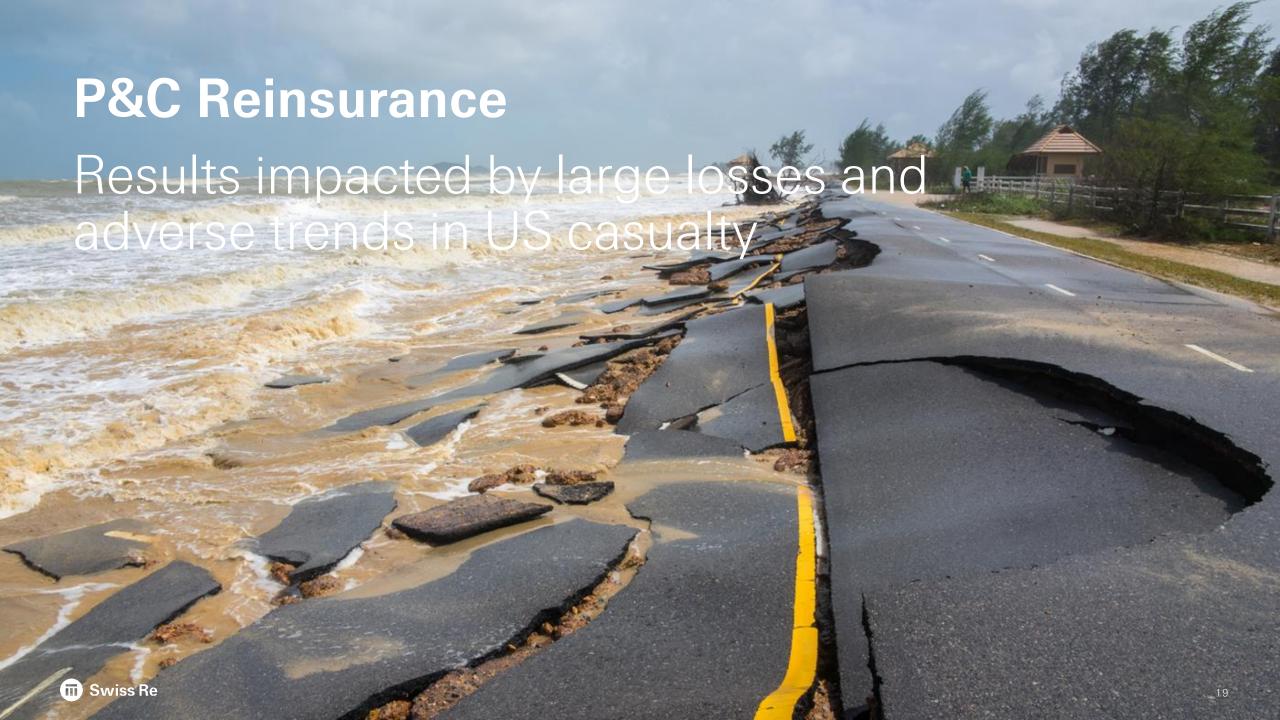
Greenhouse gas



## **Key figures**

			Corporate			Total	Total
USD m, unless otherwise stated	P&C Re	L&H Re	Solutions	Life Capital	<b>Group items</b>	FY 2019	FY 2018
<ul> <li>Premiums earned and fee income</li> </ul>	19 275	13 004	4 166	2 149	-	38 594	34 461
<ul> <li>Net income/loss</li> </ul>	396	899	- 647	- 177	256	727	421
<ul> <li>Return on investments</li> </ul>	4.3%	5.0%	3.4%	3.7%	9.6%	4.7%	2.8%
<ul> <li>Return on equity</li> </ul>	4.4%	12.4%	-34.1%	-3.4%	4.8%	2.5%	1.4%
<ul> <li>Combined ratio</li> </ul>	107.8%	-	127.9%	-	-		
<ul> <li>Earnings per share</li> </ul>	(USD)					2.46	1.37
	(CHF)					2.46	1.34
						Total	Total
						FY 2019	FY 2018
Shareholders' equity	8 3 1 8	8 253	2 005	5 289	5 386	29 251	27 930
of which unrealised gains	686	2 238	124	1 885	218	<i>5 151</i>	1 902
<ul> <li>Book value per share</li> </ul>	(USD)					100.64	93.09
	(CHF)					97.46	91.72





# P&C Reinsurance results impacted by large losses and adverse trends in US casualty

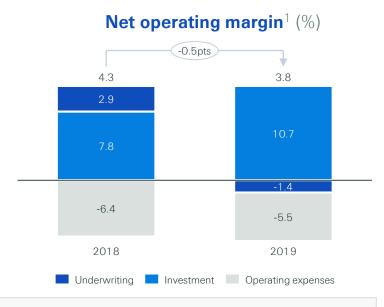
#### **Net premiums earned**

**USD 19.3bn** 

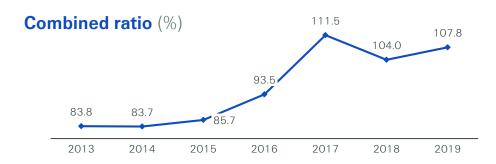
in 2019

USD 16.1 bn

in 2018



- Strong increase in net premiums earned of 19.8% driven by profitable growth from large transactions and nat cat business in an improved market environment
- Underwriting margin affected by large losses from typhoons Hagibis and Faxai, Hurricane Dorian as well as wildfires, floods and hailstorms in Australia; additional current year impact from ADC with Corporate Solutions<sup>2</sup>. Adverse prior-year development from Typhoon Jebi and claims inflation in US casualty
- Investment margin improved from gains on sales of fixed income securities and market value gains on equity securities
- Decrease in expense margin due to higher revenues while managing expenses



 Net impact of 2019 large nat cat events 3.5%pts above expectations. Unfavourable prior-year development impacted the combined ratio by 3.5%pts

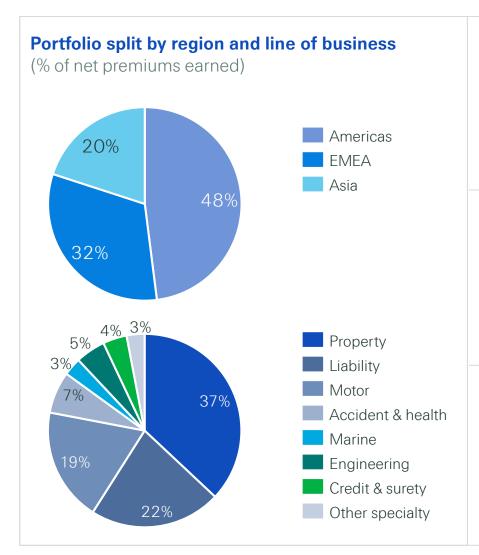
#### Net income (USD m, LHS), Return on equity (%, RHS)





Net operating margin = EBIT / total revenues

## P&C Reinsurance strategy in action



#### **CORE**

US GAAP operating expense ratio (%)



- Operating leverage supported by 20% growth in earned premiums
- Efficiency gains across the value chain allow to invest in the future

#### **SOLUTIONS**



- Innovative data analytics capability developed to model supply chain risk
- Launch of innovative telematics solution with Pioneer
- Solutions contributed ~7% to economic profit in 2019

#### **TRANSACTIONS**



- >170 transactions closed in 2019
- Transactions contributed ~20% to economic profit in 2019



# **L&H Reinsurance**

Continues to deliver strong results



## L&H Reinsurance continues to deliver strong results

#### **Net premiums earned**

**USD 12.8bn** 

in 2019

in 2018

USD 12.7br



Net operating margin<sup>1</sup> (%)

- Premiums earned increased slightly. Adjusted for an intra-group retrocession agreement with Life Capital and unfavourable fx movements, increase driven by Asian health business growth
- Underwriting result included a negative adjustment to the carrying value of an
  existing treaty following the acquisition of Quilter's UK closed book business by
  ReAssure, reflecting the decrease in interest rates since treaty inception. Related to
  this adjustment, L&H Re rebalanced its asset portfolio, realising gains of a
  corresponding magnitude

#### Running yield and ROI (%)



• Stable running yield. ROI supported by realised gains from fixed income securities and equity security market value gains

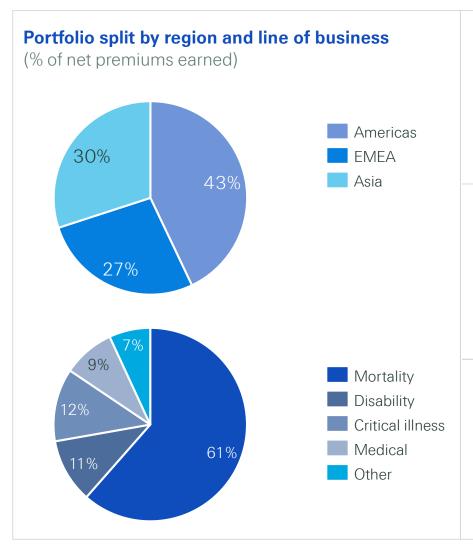
#### Net income (USD m, LHS), Return on equity (%, RHS)





<sup>1</sup> Net operating margin = EBIT / (total revenues - net investment result unit linked & with profit)

## L&H Reinsurance strategy in action



#### CORE

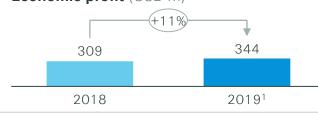
**US GAAP operating expense ratio** (%)



 Modest absolute reduction in expense base combined with slightly higher top line

#### **SOLUTIONS**

Economic profit (USD m)



- Magnum Go bringing the benefits of automation and instant underwriting decisions to more clients
- In-force customer experience improving customer retention and consumer health through analytics and behavioural actions
- Solutions contributed ~20% to economic profit in 2019

#### **TRANSACTIONS**



- >30 transactions closed in 2019
- Transactions contributed ~30% to economic profit in 2019
- Higher result in 2018 driven by large deals in Asia





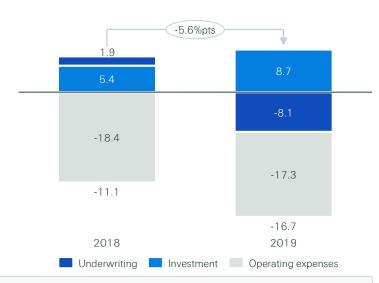
## Corporate Solutions results impacted by decisive management actions

#### **Net premiums earned**

USD 4.2bn

in 2019

in 2018



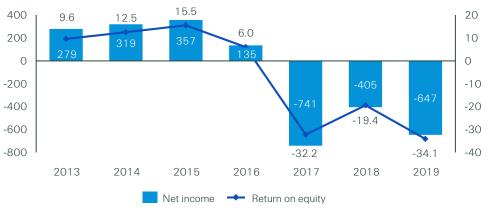
Net operating margin<sup>1</sup> (%)

- Net premiums earned increased by 6.1% as rate increases and growth in selected lines of business more than offset active pruning of several portfolios
- Underwriting margin reflects reserve increases as well as high frequency and severity of large and medium-sized man-made losses, primarily in prior accident vears
- Investment margin improved, bolstered by higher market value gains from equity securities and insurance in derivative form
- Expense margin slightly lower, benefitting from increased revenue, and despite USD 40m restructuring costs

#### **Combined ratio** (%) 133.4 127.9 101.1 95.1 93.0 2013 2014 2015 2016 2017 2018 2019

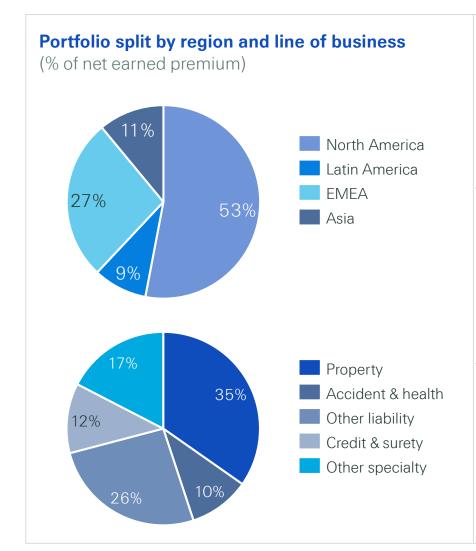
- Profitability continued to be adversely impacted by underwriting performance, partially offset by income from investment activities and realised gains from insurance in derivative form
- 2019 adjusted<sup>2</sup> combined ratio of 112%

#### Net income (USD m, LHS), Return on equity (%, RHS)





## Corporate Solutions strategic transformation in action



#### De-commoditise the core

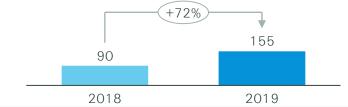
Corporate Solutions' share in wholesale business (%)



 Enhance focus on selected sub-segments and niches where Corporate Solutions has differentiated risk knowledge, data, customer proposition and/or customer access

#### **Capture value from differentiating assets**

International Programme Lead (# of programmes)



 Increase in structured international programmes and launch of new international programme product "ONE Form"

#### Tech-driven solutions – selected examples



#### **International Programme Platform**

Address customer pain points and industry inefficiencies through state-of-the-art tech-driven platforms and tools



#### **Digital Marine proposition**

Disrupt current inefficient insurance value chains through digital solutions



# Life Capital

Exceptional gross cash generation and strong open book growth



## Exceptional Life Capital GCG and strong open book growth

**Gross cash generation** 

**Net income** 

USD 1.1bn

in 2019

USD 0.8bn

in 2018

**USD-177**m

in 2019

USD 23m

- Exceptional gross cash generation (GCG) mainly driven by ReAssure capital actions; allowed for 2019 funding of the open books and a USD 0.5bn dividend upstream
- Net income impacted by agreement to sell ReAssure to Phoenix (adjusting for this impact net income would have been USD 53m)
- Agreement to sell ReAssure is expected to have a positive impact on economic value creation

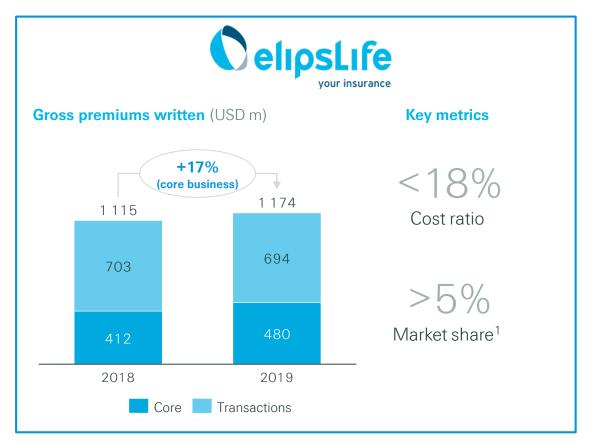
#### **Open book – Gross premiums written** (USD m)

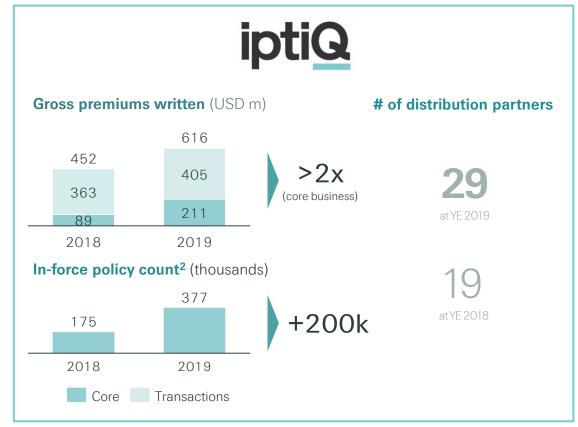


- Consistently strong growth in the open book businesses; launching new partnerships and expanding geographically
  - Strong premium growth of 22% at constant fx in 2019 (46% for Core)
  - Launch of iptiQ P&C business and inclusion of ipitQ L&H ANZ
- Transactions include medex business which is written in bulk and subject to more frequent renewal



## Life Capital open books continue to grow dynamically







30



# Group investments deliver excellent value driven by a high quality investment portfolio

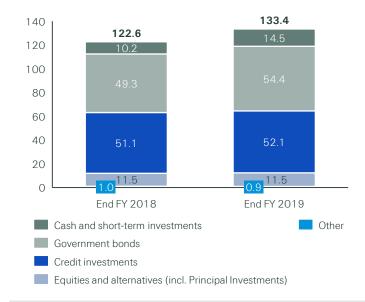
#### **Return on investments (ROI)**

**4.7%** in 2019

2.8%

- ROI driven by net investment income (3.0%) and net realised gains (1.7%)
- Net realised gains of USD 2.0bn due to fixed income sales and equity market performance
- Very low impairments of USD 5m

#### Investment portfolio positioning (USD bn)



- Asset allocation changes were minimal on a relative basis
- Increase in credit investments due to declining interest rates and credit spread tightening, partly offset by net sales
- Increase in equities reflect market value gains, partially offset by the sale of SulAmérica

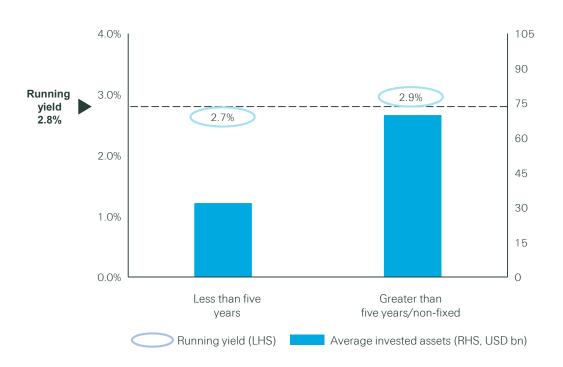
#### Net investment income (USD m, LHS) Running yield (%, RHS)



- Stable running yield, moderately impacted by the low interest rate environment
- Net investment income above prior year, mainly due to the sale of SulAmérica
- Industry-leading ESG approach with ~100% of invested assets following ESG benchmarks

## Investment portfolio well positioned to deliver consistent returns

#### Higher yields concentrated in longer-maturity securities (FY 2019)



- Stable running yield (FY 2019: 2.8%) despite headwinds from declining yields driven by portfolio concentration in higher-income, longer-maturity securities (92% of fixed income unrealised gains are on securities with >5 years in maturity)
- Low interest rates will continue to put pressure on the running yield mainly through a higher market value of the asset base. As a counterbalance, the Group will continue to broaden its investment portfolio across asset classes (including real assets and private debt)



# Appendix

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# Business segment results FY 2019 Income statement

				Corporate				Total	Total
USD m	Reinsurance	P&C Re	L&H Re	Solutions	Life Capital	Group items	Consolidation	FY 2019	FY 2018
Revenues									
Gross premiums written	36 014	21 562	14 452	4 974	2 831	-	-1 591	42 228	36 406
Net premiums written	33 616	20 882	12 734	4 253	1 780	-	-	39 649	34 042
Change in unearned premiums	-1 506	-1 607	101	- 87	- 82	-	-	-1 675	- 167
Premiums earned	32 110	19 275	12 835	4 166	1 698	-	-	37 974	33 875
Fee income from policyholders	169	-	169	-	451	-	-	620	586
Net investment income/loss – non participating	2 626	1 419	1 207	234	1 193	552	- 434	4 171	4 075
Net realised investment gains/losses – non participating	1 511	883	628	162	18	- 111	-	1 580	65
Net investment result – unit-linked and with-profit	118	-	118	-	4 821	-	-	4 939	-1 593
Other revenues	22	18	4	5	1	414	- 412	30	39
Total revenues	36 556	21 595	14 961	4 567	8 182	855	- 846	49 314	37 047
Expenses									
Claims and claim adjustment expenses	-14 783	-14 783	-	-3 900	-	-	-	-18 683	-14 855
Life and health benefits	-10 587	-	-10 587	-	-2 500	-	-	-13 087	-11 769
Return credited to policyholders	- 162	-	- 162	-	-4 471	-	-	-4 633	1 033
Acquisition costs	-6 785	-4 810	-1 975	- 640	- 409	-	-	-7 834	-6 919
Operating expenses	-1 935	-1 189	- 746	- 788	- 721	- 547	412	-3 579	-3 432
Total expenses	-34 252	-20 782	-13 470	-5 328	-8 101	- 547	412	-47 816	-35 942
Income/loss before interest and tax	2 304	813	1 491	- 761	81	308	- 434	1 498	1 105
Interest expenses	- 797	- 352	- 445	- 40	- 72	- 114	434	- 589	- 555
Income/loss before income tax expense/benefit	1 507	461	1 046	- 801	9	194	-	909	550
Income tax expense/benefit	- 212	- 65	- 147	143	- 133	62	-	- 140	- 69
Net income/loss before attribution of non-controlling	1 205	200	000	CEO	104	250		700	401
interests	1 295	396	899	- 658	- 124	256	-	769	481
Income/loss attributable to non-controlling interests	-	-	-	11	- 53	-	-	- 42	- 19
Net income/loss after attribution of non-controlling	1 295	396	899	- 647	- 177	256		727	462
interests	1 290	390	099	- 047	- 177	250		721	402
Interest on contingent capital instruments	-	-	-	-	-	-	-	-	- 41
Net income/loss attributable to shareholders	1 295	396	899	- 647	- 177	256	-	727	421



# Business segment results FY 2019 Balance sheet

				Corporate				End	End
31 December 2019, USD m	Reinsurance	P&C Re	L&H Re	Solutions	Life Capital	Group items	Consolidation	FY 2019	FY 2018
Assets									
Fixed income securities	70 885	38 877	32 008	7 473	3 088	127	-	81 573	95 952
Equity securities	2 369	1 749	620	172	57	395	-	2 993	3 036
Other investments	19 477	14 606	4 871	147	865	5 009	-12 606	12 892	13 351
Short-term investments	4 961	3 283	1 678	380	377	50	-	5 768	5 417
Investments for unit-linked and with-profit business	520	-	520	-	-	-	-	520	29 546
Cash and cash equivalents	5 368	3 674	1 694	1 698	494	2	-	7 562	5 985
Deferred acquisition costs	7 142	2 613	4 529	483	213	-	-	7 838	8 217
Acquired present value of future profits	577	-	577	-	465	-	-	1 042	1 818
Reinsurance recoverable	7 212	2 325	4 887	7 058	3 111	-	-11 483	5 898	7 058
Other reinsurance assets	20 995	12 524	8 471	2 667	5 951	3	-4 873	24 743	22 798
Goodwill	3 741	1 895	1 846	204	-	-	-	3 945	4 071
Other	13 048	7 723	5 325	2 342	658	2 256	-8 950	9 354	10 321
Assets held for sale	-	-	-	-	74 983	-	- 544	74 439	-
Total assets	156 295	89 269	67 026	22 624	90 262	7 842	-38 456	238 567	207 570
Liabilities									
Unpaid claims and claim adjustments expenses	63 057	49 963	13 094	12 881	2 489	-	-6 054	72 373	67 446
Liabilities for life and health policy benefits	20 679	-	20 679	728	4 250	-	-5 821	19 836	39 593
Policyholder account balances	1 401	-	1 401	-	4 004	-	-	5 405	31 938
Other reinsurance liabilities	15 803	12 899	2 904	4 987	2 034	2	-5 051	17 775	15 865
Short-term debt	2 415	915	1 500	-	66	60	-2 356	185	1 633
Long-term debt	16 736	5 5 1 1	11 225	798	838	494	-8 728	10 138	8 502
Other	19 632	11 662	7 970	1 093	1 015	1 900	-10 408	13 232	13 866
Liabilities held for sale	-	-	-	-	68 624	-	- 38	68 586	-
Total liabilities	139 723	80 950	58 773	20 487	83 320	2 456	-38 456	207 530	178 843
Equity									
Shareholders' equity	16 571	8 3 1 8	8 253	2 005	5 289	5 386	-	29 251	27 930
Non-controlling interests	1	1	-	132	1 653	-	-	1 786	797
Total equity	16 572	8 3 1 9	8 253	2 137	6 942	5 386	-	31 037	28 727
Total liabilities and equity	156 295	89 269	67 026	22 624	90 262	7 842	-38 456	238 567	207 570



# **Total equity and ROE FY 2019**

				Corporate			Total
USD m	Reinsurance	P&C Re	L&H Re	Solutions	Life Capital	Group items	FY 2019
Shareholders' equity at 31 December 2018	15 757	9 483	6 274	1 795	5 113	5 265	27 930
Net income attributable to shareholders	1 295	396	899	- 647	- 177	256	727
Dividends and share buyback	-1 670	-1 420	- 250	-	- 505	- 415	-2 590
Capital contributions	-	-	-	600	229	- 829	-
Net change in unrealised gains/losses	2 203	751	1 452	184	670	192	3 249
Other (incl. fx)	-1 014	- 892	- 122	73	- 41	917	- 65
Shareholders' equity at 31 December 2019	16 571	8 318	8 253	2 005	5 289	5 386	29 251
Non-controlling interests	1	1	-	132	1 653	-	1 786
Total equity at 31 December 2019	16 572	8 319	8 253	2 137	6 942	5 386	31 037

ROE calculation				Corporate			Total
USD m	Reinsurance	P&C Re	L&H Re	Solutions	Life Capital	Group items	FY 2019
Net income/loss attributable to shareholders	1 295	396	899	- 647	- 177	256	727
Opening shareholders' equity	15 757	9 483	6 274	1 795	5 113	5 265	27 930
Average shareholders' equity	16 165	8 901	7 264	1 900	5 201	5 325	28 591
ROE FY 2019 <sup>1</sup>	8.0%	4.4%	12.4%	-34.1%	-3.4%	4.8%	2.5%

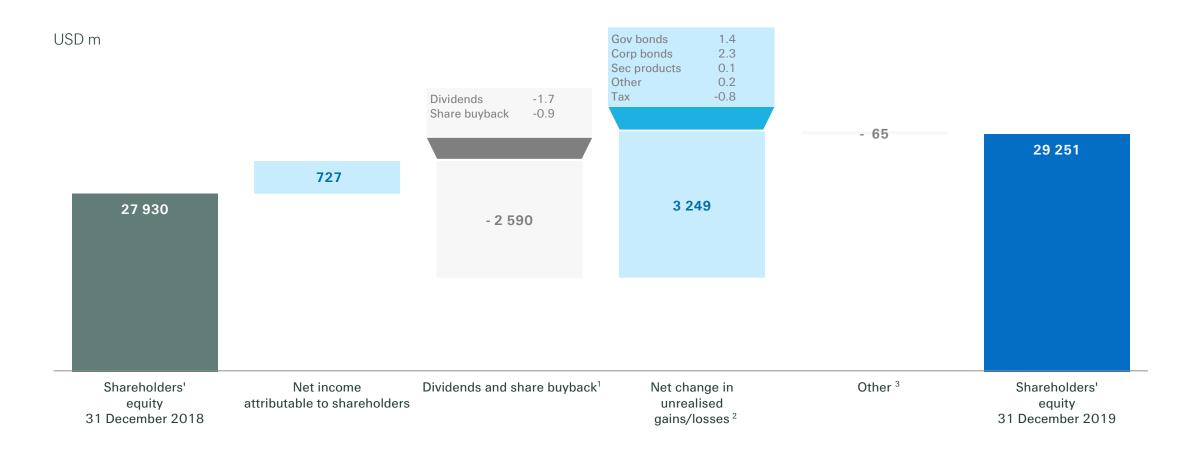
## Shares outstanding<sup>2</sup>

in millions

As at 31 December 2019 290	Weighted average	295.7
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# Change in shareholders' equity mainly driven by unrealised gains and net income, partially offset by dividend payments and share buyback



<sup>1</sup> Includes USD 111m of the share buyback programme announced in 2018 and completed on 15 February 2019, and USD 820m of the share buyback programme launched on 6 May 2019

<sup>&</sup>lt;sup>2</sup> Includes USD -128m due to the sale of an additional 10% non-controlling interest in ReAssure to MS&AD

Swiss Re 3 Includes USD -169m net impact from transactions with non-controlling interests (MS&AD) in additional paid-in capital and other components of other comprehensive income. This is partially offset by USD 92m as a result of the implementation of a new US GAAP guidance (ASU 2016-02 "Leases")

# **P&C** underwriting result

## **P&C Reinsurance and Corporate Solutions**

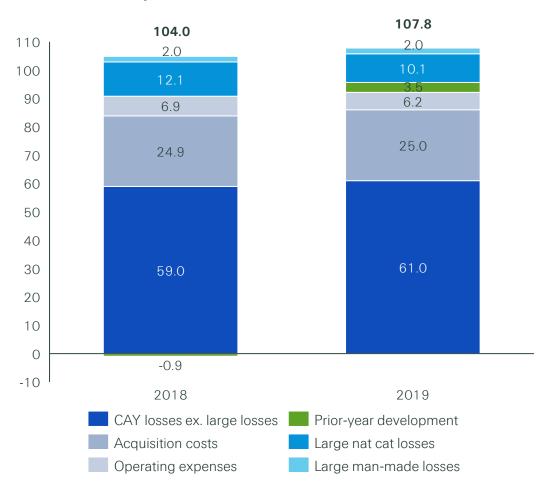
Combined ratio		Combined ratio	Main drivers of change	Net premiums earned		
P&C Reinsurance	FY <b>2018</b>	FY <b>2019</b>		FY <b>2019</b> USD m	FY <b>2019</b> USD m	
Property	99.9%	101.3%	<ul> <li>Both periods were impacted by large nat cat claims. The deterioration was driven by adverse experience on prior-year losses, mainly late claims from Typhoon Jebi, partly compensated by reserve releases from other large losses.</li> <li>FY 2018 benefitted from favourable prior accident year experience</li> </ul>	7 207	-96	
Casualty	110.6%	116.6%	, , , ,	9 286	-1 543	
Specialty	93.4%	95.3%	<ul> <li>FY 2019 included a large loss from the Ethiopian Airlines crash and the subsequent grounding of the Boeing 737 MAX fleet. This was partly offset by favourable prior-year development mainly in marine and credit &amp; surety business</li> </ul>	2 782	132	
Total	104.0%	107.8%		19 275	-1 507	

	Combined ratio		Main drivers of change	Net premiums earned	Underwriting result
<b>Corporate Solutions</b>	FY <b>2018</b>	FY <b>2019</b>		FY <b>2019</b> USD m	FY <b>2019</b> USD m
Property	117.9%	116.6%	<ul> <li>Current period driven by large man-made losses and unfavourable prior-year development, reflecting management actions. The previous period was impacted by nat cat losses</li> </ul>	1 454	-242
Casualty	125.5%	137.6%	<u> </u>	1 514	-570
Specialty	106.5%	129.2%		1 198	-350
Total	117.5%	127.9%		4 166	-1 162



## **P&C** Reinsurance combined ratio split

### **Combined ratio split** (%)



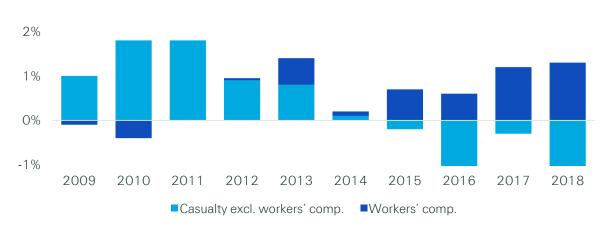
#### Key developments in 2019

- Net impact of large nat cat events in 2019 was 3.5%pts above expectations (USD 1.9bn vs USD 1.3bn expected large nat cat impact for FY 2019)
- Unfavourable prior-year development negatively impacted the combined ratio by 3.5%pts
- Net impact of large man-made losses was in line with previous estimates (USD 340m)
- Current year loss ratio includes a <1%pt impact from increased initial loss picks
- Reduction in operating expense ratio thanks to scale benefits from growth
- Underlying combined ratio in line with 98% estimate<sup>1</sup>

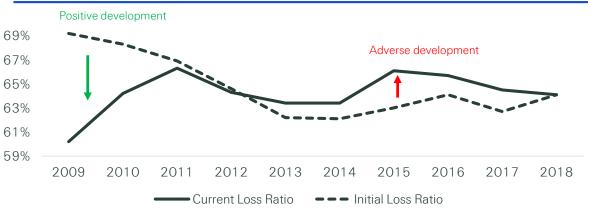
 $<sup>^{\, 1}</sup>$  Adjusted for large nat cat events above expected level, prior-year development and the ADC Swiss Re Note: large losses are defined as losses >USD 20m in P&C Reinsurance

# Worsening US casualty trends driving reserve deterioration

## Negative prior-year development<sup>1</sup> observed since 2014...



## ... with most recent accident years<sup>2</sup> being particularly challenging



- US casualty experienced positive prior-year development until 2014. Since then, paid losses have accelerated, although they were offset by releases in workers' compensation until 2018<sup>3</sup>
- In 2019, markets experienced a significant increase in US liability claims, raising concerns around social inflation:
  - Litigation finance has expanded, driving class action lawsuit frequency
  - Attitude of the US public and jurors has become more consumer-friendly, increasing the average size of large tort verdicts
- In 2020, prices are significantly recovering after years of a soft market, however prevailing low yields put continued pressure on profitability

<sup>&</sup>lt;sup>1</sup> US industry casualty prior-year development as a percentage of net earned premiums

<sup>&</sup>lt;sup>2</sup> US industry liability accident year loss ratio trends

<sup>3 2019</sup> data not yet available

# Swiss Re's actions to improve profitability and manage risk in casualty Reinsurance

## Actions to manage the casualty book were initiated in 2017

## Specific strategies for each sub-portfolio defined based on forward-looking view of the business **Top-down steering** e.g. reduced appetite for US liability and US commercial motor Roadmap with specific profitability targets, achieving technical 'Raise the Bar' results improvement in all regions initiative e.g. reduced commission ratios overall Continuous trend monitoring with feedback loop into costing tools Active residual risk e.g. introduction of Large Corporate Risk (LCR)<sup>1</sup> tracker and management costing load for social inflation Proactive client engagement to address profitability issues or **Client-specific** reduce participation if required actions e.g. working with certain clients to rebalance portfolio Continuous feedback loops between underwriting, claims and reserving teams Reserve adequacy e.g. reserves strengthened to reflect observed adverse trends

## Further progress on these actions at January renewals

- Rate increases on US casualty business more than compensated for increased loss trends, leading to improved technical profitability
- Further reduced exposure to LCRs, while selectively growing in SME business
- Higher initial loss picks applied for new business

## US casualty Reinsurance - reserve strengthening<sup>2</sup>

USD m

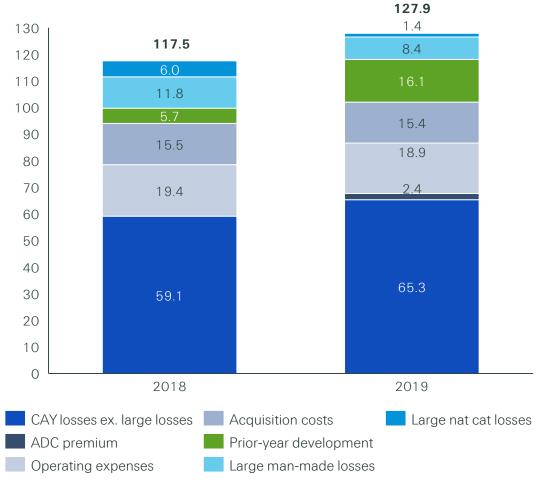




 $<sup>^{1}\,\,</sup>$  Definition of Large Corporate Risk (LCR) for Reinsurance: Forbes Global 2000 and Fortune 1000

# **Corporate Solutions combined ratio split**

### **Combined ratio split** (%)



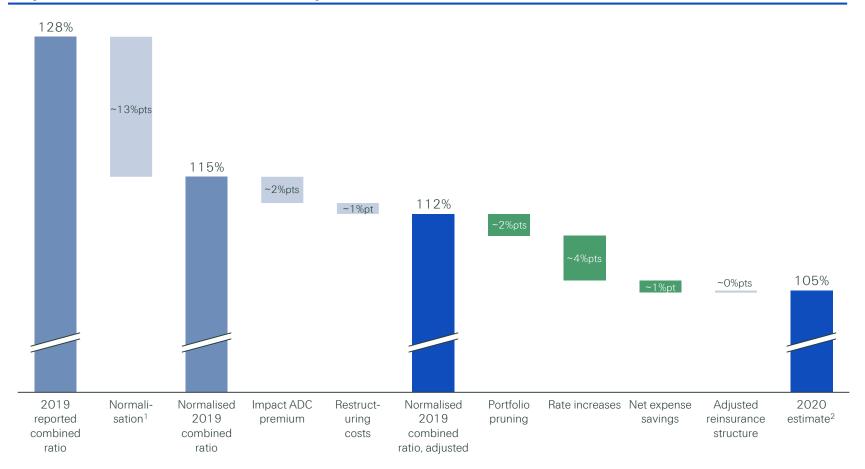
#### Key developments in 2019

- Prior-year development reflects management actions to reposition the business and strengthen reserves. The result was also impacted by large and medium-sized claims related to the recent deterioration in US casualty
- Reduction in large nat cat and man-made losses due to a decrease in frequency and severity compared to the previous period
- Increase in CAY losses ex. large losses, mainly driven by higher initial loss picks (~5%pts) and increased small to medium-sized losses
- Operating expense ratio impacted by one-time restructuring costs (~1%pt)
- 2019 expected impact of large nat cat losses was USD 194m and expected net impact of large man-made losses (based on 5-year average) was USD 299m



# Path to Corporate Solutions 2020 combined ratio of 105%

## **Expected combined ratio development**



- Higher normalised 2019 combined ratio (adj. for ADC premium and restructuring costs) vs. 2018 explained by higher initial loss picks and increase in small to mediumsized losses
- Strong rate momentum in 2019 to be partly earned through in 2020
- 65% of the portfolio pruning to be executed in 2020
- No change to the combined ratio target<sup>2</sup> of 98% for 2021

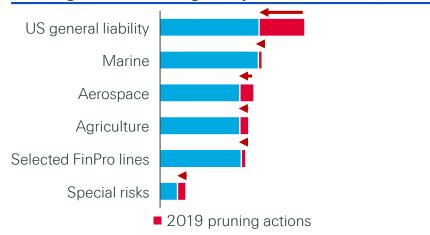
<sup>&</sup>lt;sup>1</sup> Large nat cat below expectations and prior-year reserve development

# On track with implementation of Corporate Solutions management actions

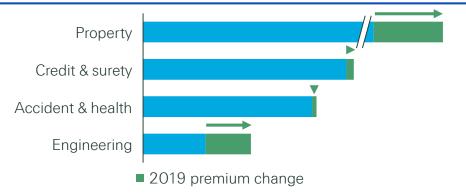
## **Update on Corporate Solutions 2019 management actions**

Claims developments and reserving actions	Pronounced increase in severity and frequency of US casualty claims. H1 reserve increase and further strengthening in H2 including higher initial loss picks
Portfolio pruning	Gross premiums written of USD 231m of planned pruning activities executed in 2019, predominantly in US general liability. Majority of pruning activity takes place in 2020 with ~90% of pruning objective to be achieved by end of 2020
Rate increases	12% price increases achieved in 2019. Strong momentum continued in January 2020. Strongest increases in loss-affected property lines. Specialty correcting but changes vary between sub-lines
Operating expense savings	Decisive actions taken in 2019, with the majority of the savings realised in 2020. On track to achieve gross expense savings in excess of USD 100m in 2021
Improved reinsurance structure	ADC with P&C Re and additional reinsurance protection

## Pruning actions in targeted portfolios 2019 (USD 231m)



## **Growth in selected target areas 2019**





## **L&H Reinsurance EBIT movements**

### **EBIT movements** (USD m)

		FY <b>2018</b>		FY <b>2019</b>			
	Life	Health	L&H	Life	Health	L&H	
EBIT reported	720	355	<b>1 367</b> <sup>3</sup>	581	258	<b>1 491</b> <sup>3</sup>	
Net operating margin, %	7.3	8.2	9.4	6.0	5.8	10.0	
Mortality/morbidity experience vs. expected <sup>1</sup>	-109	41	-68	133	-78	55	
Valuation/assumption changes <sup>2</sup>	21	-25	-5	-127	-76	-203	
VA/GMDB/B36	41	-5	36	-17	-3	-20	
Other one-offs	-	-	-	-319	-	-319	

- 2019 reflects improved mortality developments in the Americas and unfavourable morbidity experience across regions
- Unfavourable impact from valuation and assumption changes is mainly due to persistency updates (e.g. lapse and repricing assumptions)
- "Other one-offs" includes a negative adjustment to the carrying value of an existing treaty, following the acquisition of Quilter's UK closed book by ReAssure



<sup>1 &</sup>quot;Expected" reflects latest best estimate of claims expected to be paid out. Improvement in the estimate process reduces the volatility in the experience variance

Swiss Re <sup>2</sup> "Valuation/assumption changes" related to VA/GMDB/B36 also included

# Financial impact of agreement to sell ReAssure

## **US GAAP impact of agreement to sell ReAssure**

USD bn	End FY 2019
1 Fair value of transaction proceeds <sup>1</sup>	3.2
2 Carrying value	5.0
3 Recycling of items in OCI	1.6
Unrealised gains	1.7
CTA and other	-O.1
Total impact 11-2+3	-0.2

- Total impact will be recalculated on a quarterly basis until closing of ReAssure sale to Phoenix, expected in mid-2020<sup>2</sup>
- To be reflected in net realised gains / losses non participating

- Transaction valuation of GBP 3.25bn results in USD 3.2bn fair value of transaction proceeds (due to 75% stake held by Swiss Re in ReAssure and year-end fx rates)
- ReAssure assets and liabilities (incl. Quilter transaction) shown as held for sale ("HFS") on balance sheet
- Future ReAssure US GAAP net income offset by change in HFS provision
- Movements in Phoenix share price reflected in fair value and would affect the total impact in future periods until closing
- Post-closing, Phoenix equity stake expected to be marked-tomarket through earnings
- Expected positive SST impact of 12%pts to be recognised at closing

# Return on investments (ROI)

USD m	P&C Re	L&H Re	Corporate Solutions	Life Capital	Group items	Consolidation	Total FY 2019	Total FY 2018
Investment related net investment income	1 310	1 113	240	787	552	-435	3 567	3 396
Fixed income	878	1 026	220	722	3	-	2 849	2 892
Equities and alternative investments -incl RE, PE, HF	366	54	4	-	366	-	790	<i>556</i>
Other	273	135	36	101	210	-454	301	326
Investment expenses	-207	-102	-20	-36	-27	19	-373	-378
Investment related net realised gains/losses	985	687	84	191	103	-	2 050	-83
Fixed income	724	566	48	233	-	-	1 571	266
Equities and alternative investments -incl RE, PE, HF	468	120	42	15	103	-	748	-290
Other	-207	1	-6	<i>-57</i>	-	-	-269	-59
Other revenues	-	-	-	-	-	-	-	2
Investment related operating income	2 295	1 800	324	978	655	-435	5 617	3 315
Less income not related to investment return <sup>1</sup>	-53	-27	-20	-12	-86	106	-92	-104
Basis for ROI	2 242	1 773	304	966	569	-329	5 525	3 211
Average invested assets	52 421	35 719	8 993	26 436	5 934	-10 953	118 550	114 335
ROI	4.3%	5.0%	3.4%	3.7%	9.6%	n.a	4.7%	2.8%
Insurance related net investment income	109	94	-6	406	-	1	604	679
Insurance related net realised gains/losses	10	-24	89	-196	-1	-	-122	97
Foreign exchange gains /losses	-112	-35	-11	23	-213	-	-348	51
Net investment income/loss - non participating	1 419	1 207	234	1 193	552	-434	4 171	4 075
Net realised investment gains/losses – non participating	883	628	162	18	-111	-	1 580	65

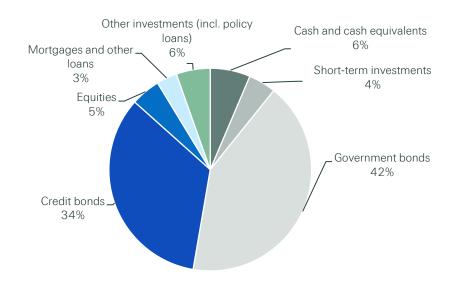
- Increase in investment related net investment income, mainly driven by the sale of SulAmérica within Principal Investments
- Increase in investment related net realised gains reflects significant gains from fixed income sales and market value gains across equities and alternative investments
- Insurance related net realised gains/losses includes USD 230m loss in Life Capital for the agreement to sell the ReAssure business
- Foreign exchange losses mainly driven by the realisation of historical fx upon sale of SulAmérica



Excluded from basis for ROI: cash and cash equivalents, securities lending, repurchase agreements and collateral balances; income from minority interests no longer being excluded as of 2018

# Overall investment portfolio

USD bn	<b>End</b> FY <b>2019</b>
Balance sheet values	179.9
Unit-linked investments	-40.2
With-profit business	-5.2
Assets for own account (on balance sheet only)	134.5



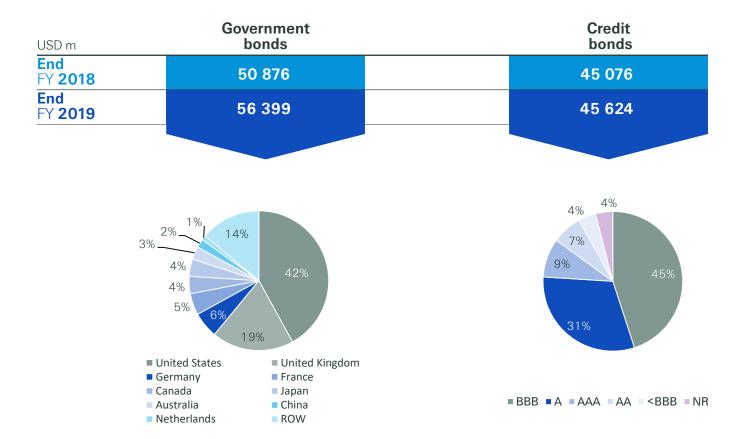
USD bn	P&C Re	L&H Re	Corporate Solutions			Consolidation	End FY <b>2019</b>	<b>End</b> FY <b>2018</b>
Cash and cash equivalents	3.7	1.7	1.7	1.5	-	-	8.6	4.8
Short-term investments	3.3	1.7	0.4	0.5	-	-	5.9	5.4
Government bonds	30.3	14.3	5.3	6.5	-	-	56.4	50.9
Credit bonds	8.6	17.7	2.2	17.0	0.1	-	45.6	45.1
Equities <sup>1</sup>	3.3	0.7	0.1	0.1	2.1	-	6.3	6.3
Mortgages and other loans	6.8	3.5	-	2.2	3.0	-11.1	4.4	4.5
Other investments (incl. policy loans)	6.2	1.3	0.2	0.9	0.4	-1.7	7.3	5.6
Total	62.2	40.9	9.9	28.7	5.6	-12.8	134.5	122.6



Swiss Re 1 Includes equity securities, private equity and Principal Investments

Note: Balance sheet values include ReAssure investments classified as Assets Held for Sale as of 31 December 2019. Included in Assets for own account are USD 23.9bn of ReAssure investments

## Fixed income securities



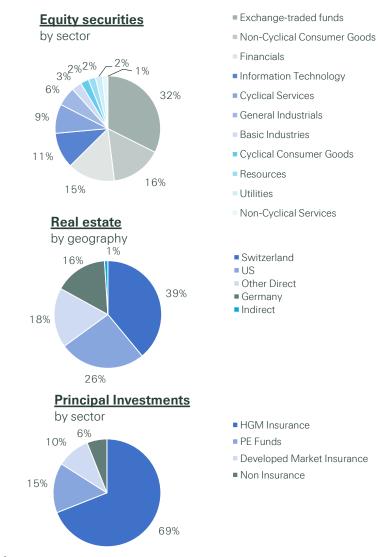
- Increase in government bonds driven by net purchases and market value gains stemming from declining interest rates as well as favourable fx impact
- Credit bonds include corporate bonds (USD 41.0bn) and securitised products (USD 4.6bn)
- Increase in credit bonds driven by market value gains and favourable fx impacts, largely offset by net sales

## **Equities and alternative investments**

USD m	End FY <b>2018</b>	End FY <b>2019</b>
Equity securities	2 695	2 599
Private equity	1 463	1 626
Hedge funds	327	352
Real estate	4 430	4 802
Principal Investments	2 109	2 068
Equity securities	341	394
Private equity	1 768	1 674
Total market value	11 024	11 447



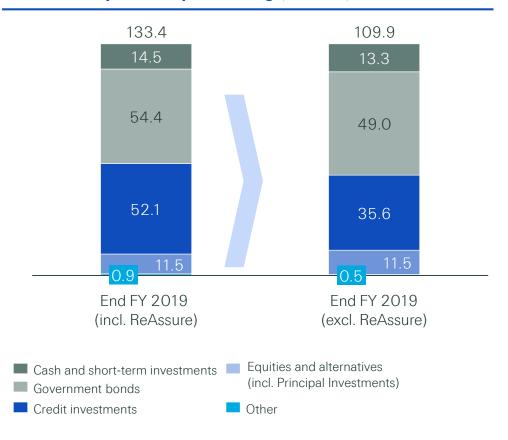
- Increase in private equity mainly driven by net purchases
- Increase in real estate driven by net purchases and market value gains
- Decrease in Principal Investments driven by the sale of SulAmérica, partially offset by market value gains





# Investment portfolio excluding ReAssure

## **Investment portfolio positioning** (USD bn)



- ReAssure investment portfolio is largely comprised of government bonds and credit investments
- Excluding ReAssure reduces the Group's exposure to credit investments
- Credit bond portfolio remains >90% investment grade

# **Sensitivities**

(USD bn, pre-tax)

Change	in	market	values
Onunge		manice	values

(Equities and Alternative Investments, excl. Real Estate)	-25%	-10%	+25%
Estimated impact on shareholders' equity	-1.4	-0.6	+1.4
Estimated impact on economic net worth (EVM)	-1.8	-0.7	+1.8
Estimated impact on income/loss before income tax expense	-1.2	-0.5	+1.2

Change in interest rates	-50bps	-25bps	+50bps	+100bps
Estimated impact on shareholders' equity	+4.1	+2.0	-3.7	-7.2
Estimated impact on economic net worth (EVM)	+0.1	+0.1	-0.1	-0.2

Change in credit spreads	-50bps	+50bps	+100bps
Estimated impact on shareholders' equity	+2.2	-2.0	-3.9
Estimated impact on economic net worth (EVM)	+2.3	-2.1	-4.1



# **Premiums by country**

## **2019 Gross premiums written and fees assessed against policyholders by country**<sup>1</sup> (USD m)

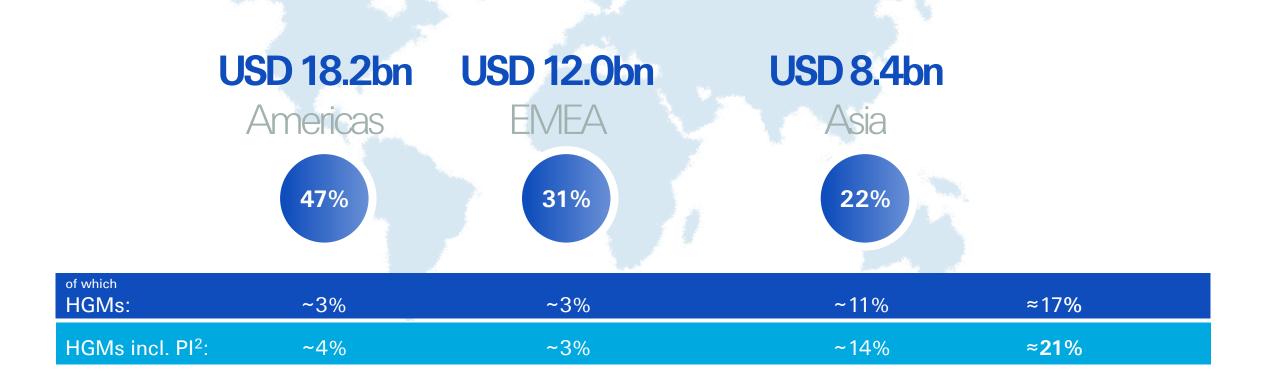
			Total	Total
	Life & Health	Non-Life	FY <b>2019</b>	FY <b>2018</b>
United States	6 019	11 838	17 857	14 867
United Kingdom	2 401	1 479	3 880	3 604
China	560	1 800	2 360	1 733
Australia	1 169	885	2 054	2 089
Japan	777	773	1 550	1 428
Germany	168	1 269	1 437	1 234
Canada	780	500	1 280	1 233
Switzerland	312	927	1 239	859
Ireland	1 023	68	1 091	1 090
France	179	815	994	839
Netherlands	789	162	951	854
South Korea	360	368	728	552
Israel	223	286	509	406
Spain	101	381	482	394
New Zealand	375	95	470	249
Bermuda	24	376	400	398
Hong Kong	335	48	383	321
Italy	125	255	380	339
India	91	263	354	437
Other	943	3 507	4 450	4 067
Total	16 754	26 095	42 849	36 993



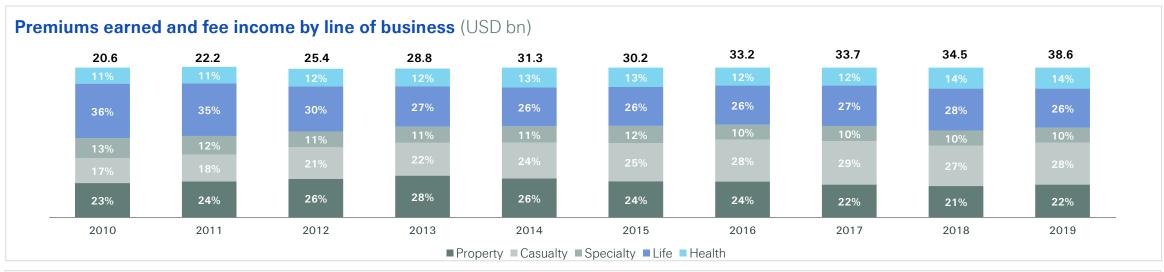
 $<sup>^{\,1}</sup>$  Country split based on the country where the premium was generated or an approximation thereof

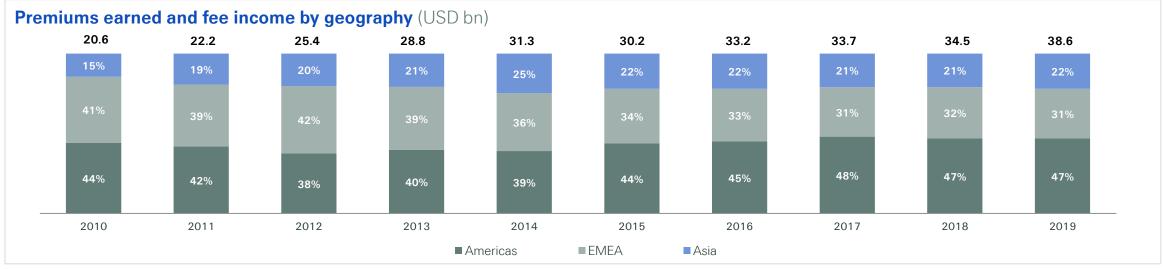
# Swiss Re is broadly diversified

Swiss Re Group net premiums earned<sup>1</sup> 2019: USD 38.6bn



# Premium development by line of business and geography







# **Corporate calendar and contacts**

## **Corporate calendar**

### 2020

19 March	Publication of Annual Report 2019	Conference call
17 April	156th Annual General Meeting	Zurich
30 April	Q1 2020 Key Financial Data	Conference call
19 May	Management Dialogues	Zurich
31 July	H1 2020 Results	Conference call
30 October	9M 2020 Key Financial Data	Conference call

## **Investor Relations contacts**

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Certain statements and illustrations contained herein are forward-looking. These statements (including as to plans, objectives, targets, and trends) and illustrations provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to a historical fact or current fact.

Forward-looking statements typically are identified by words or phrases such as "anticipate", "estimate", "estimate", "foresee", "intend", "may increase", "may fluctuate" and similar expressions, or by future or conditional verbs such as "will", "should", "would" and "could". These forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the Group's actual results of operations, financial condition, solvency ratios, capital or liquidity positions or prospects to be materially different from any future results of operations, financial condition, solvency ratios, capital or liquidity positions or prospects expressed or implied by such statements or cause Swiss Re to not achieve its published targets. Such factors include, among others:

- the frequency, severity and development of insured claim events, particularly natural catastrophes, manmade disasters, pandemics, acts of terrorism or acts of war;
- mortality, morbidity and longevity experience;
- the cyclicality of the reinsurance sector;
- central bank intervention in the financial markets, trade wars or other protectionist measures relating to
  international trade arrangements, adverse geopolitical events, domestic political upheavals or other
  developments that adversely impact global economic conditions;
- increased volatility of, and/or disruption in, global capital and credit markets;
- the Group's ability to maintain sufficient liquidity and access to capital markets, including sufficient liquidity
  to cover potential recapture of reinsurance agreements, early calls of debt or debt-like arrangements and
  collateral calls due to actual or perceived deterioration of the Group's financial strength or otherwise;
- the Group's inability to realize amounts on sales of securities on the Group's balance sheet equivalent to their values recorded for accounting purposes;
- the Group's inability to generate sufficient investment income from its investment portfolio, including as a
  result of fluctuations in the equity and fixed income markets, the composition of the investment portfolio or
  otherwise;
- changes in legislation and regulation, or the interpretations thereof by regulators and courts, affecting the Group or its ceding companies, including as a result of comprehensive reform or shifts away from multilateral approaches to regulation of global operations;
- the lowering or loss of one of the financial strength or other ratings of one or more companies in the Group, and developments adversely affecting its ability to achieve improved ratings;
- uncertainties in estimating reserves, including differences between actual claims experience and underwriting and reserving assumptions;
- policy renewal and lapse rates;
- uncertainties in estimating future claims for purposes of financial reporting, particularly with respect to large natural catastrophes and certain large man-made losses, as significant uncertainties may be involved in estimating losses from such events and preliminary estimates may be subject to change as new information becomes available:

- legal actions or regulatory investigations or actions, including in respect of industry requirements or business conduct rules of general applicability;
- the outcome of tax audits, the ability to realize tax loss carryforwards and the ability to realize deferred tax
  assets (including by reason of the mix of earnings in a jurisdiction or deemed change of control), which
  could negatively impact future earnings, and the overall impact of changes in tax regimes on the Group's
  business model;
- changes in accounting estimates or assumptions that affect reported amounts of assets, liabilities, revenues or expenses, including contingent assets and liabilities;
- changes in accounting standards, practices or policies;
- strengthening or weakening of foreign currencies;
- reforms of, or other potential changes to, benchmark reference rates;
- failure of the Group's hedging arrangements to be effective;
- significant investments, acquisitions or dispositions, and any delays, unforeseen liabilities or other costs, lower-than-expected benefits, impairments, ratings action or other issues experienced in connection with any such transactions;
- extraordinary events affecting the Group's clients and other counterparties, such as bankruptcies, liquidations and other credit-related events;
- changing levels of competition;
- the effects of business disruption due to terrorist attacks, cyberattacks, natural catastrophes, public health emergencies, hostilities or other events;
- limitations on the ability of the Group's subsidiaries to pay dividends or make other distributions; and
- operational factors, including the efficacy of risk management and other internal procedures in anticipating and managing the foregoing risks.

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