Solutions for Lenders + Originators

Developing strategy/assessing risk

- Stay on top of trends and have immediate knowledge of changing market conditions and activity

- Track the competitive landscape by analyzing your market share and track the lending activity of your peers

- Quickly assess the current value and liquidity of your collateral

- Mitigate risk and comply with the changing regulatory environment
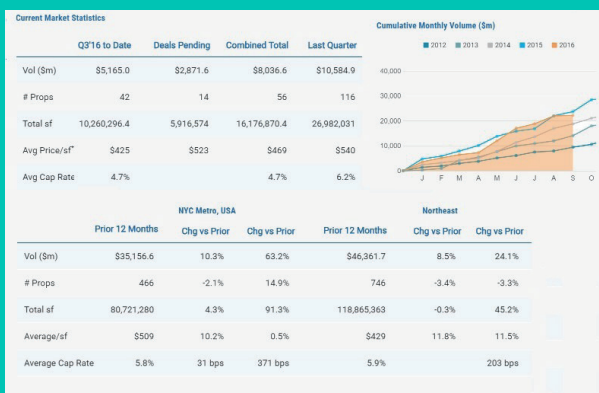
Sourcing opportunities

- Identify properties with upcoming loan maturities that would make viable refinancing targets

- Get immediate insight into pending sales and the most active buyers and developers in any market

- Spot new players entering your market and build relationships with existing players by tracking their properties and transactions

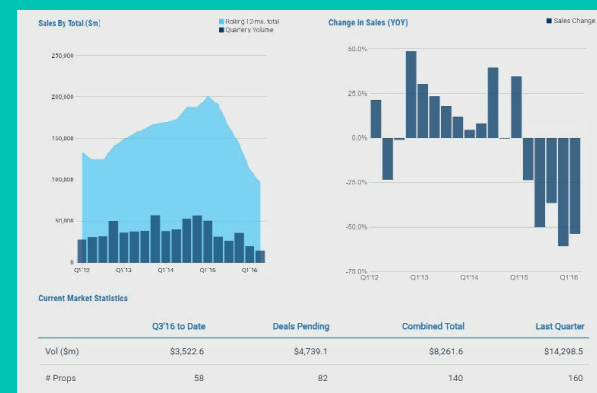- Research any property owners' holdings, other mortgage debt and transaction history

Underwriting transactions

- Quickly and accurately assess the value of any property using the most recent and relevant transactions available

- Understand the history of the property and neighboring buildings, including prior owners, previous sales and financings

- Qualify the borrower, the scope of their portfolio, their prior dealings and industry relationships

- Create a compelling presentation to the loan committee about the property, its valuation and the trends in that market

Market Analysis

Trends

MSCI RCA helps you with

Market analysis

Become an expert in any market by creating unlimited real time custom market reports detailing pricing, volumes and yields. Incorporate graphs, tables and maps to enhance your presentation. Quickly drill down from a macro view to individual transactions to understand the market movers.

Capital flows

Whether it's acquisitions by cross border investors or the activity of the listed sector, RCA enables you to track the flows that move the markets. Analyze origins and investment targets of any sector, the composition of buyers and sellers in any market and identify the emerging sources of capital.

Pricing

From cap rates on the most recent deals to historical analysis on trends, including pricing averages, distribution analysis provides the most complete pricing data available. Our pioneering transaction based price indices also gives you a unique view into the trends.

Trends

Visualize pricing, volume, and yields from submarkets to countries for all property sectors. Easily compare key metrics across different markets over a 10+ year time series.

Refinancing opportunities

Get a comprehensive view of current market activities and future refinancing opportunities across the US. Access data beyond securitized loans – CMBS represents less than half of loans recorded by RCA.

Player profiles

Know everything you need to know about an individual company. Get in-depth information on their investment activity over the last ten years, their relationships with joint venture partners, brokers and lenders, their holdings, mortgage debt and contact information.

Investment opportunities

Identify potential investment opportunities by targeting properties that meet specific detailed criteria – by age, size or those with upcoming loan maturities. Find firms which could be potential joint venture partners.

Transactions

Search the industry's most comprehensive database of transactions with $16 trillion of sales, recapitalizations and financings. RCA's commitment to provide in-depth transaction data has earned its reputation as the most trusted resource in the industry.

Contact us for more information

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About MSCI

MSCI is a leading provider of critical decision support tools and services for the global investment community. With over 50 years of expertise in research, data and technology, we power better investment decisions by enabling clients to understand and analyze key drivers of risk and return and confidently build more effective portfolios. We create industry-leading research-enhanced solutions that clients use to gain insight into and improve transparency across the investment process.

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