

# Northern Virginia

Operating at the intersection of government and business, our Northern Virginia office represents companies' most complex legal and business needs at every stage of development. Located in one of the most vibrant technology centers in the world, our lawyers serve both local and global clients in a wide variety of industries including cybersecurity, government contracts, life sciences, internet infrastructure, healthcare technology, cloud, fintech, data analytics, govtech, aerospace and defense.

Our transactional team provides commercially-minded advice to clients at all levels of growth, from early stage companies to multinational corporations based overseas but doing business in the greater Washington, D.C., region. We have represented some of the largest companies in the region on their most sophisticated transactions, including M&A, equity and debt offerings, and joint ventures. We advise from initial formation and fundraising, to venture capital and debt financing structures, intellectual property and product licensing agreements, employment and equity compensation arrangements, commercial contracts and outsourcing, acquisition and exit opportunities and day-today corporate governance.

Our government contracting lawyers leverage decades of experience in government agencies and across industries to help clients navigate the complexities of contracts between private companies and government entities. We represent government contracting clients in all aspects of their business transactions with U.S. federal, state and local governments, as well as international governments.

Our proficiency in outsourcing transactions covers technology and non-technology business processes in the full outsourcing lifecycle, from strategy development and requests for proposals through down-selection and negotiation to execution, go-live and post-closing relationship management.

Cases & Deals March 7, 2024 ManTech Sells Technical Advisory Services Programs to

## Address

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### Office Contacts



Charles W. Katz Northern Virginia

#### SPA

*January 4, 2024* Acentra Health, a Carlyle Portfolio Company, Acquires Espyr

SAIC (NYSE:SAIC) to sell logistics and supply chain management business to ASRC Federal for \$350 Million

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#### Insights

#### CLIENT ALERT

*March 5, 2024* Anti-Satellite Tests and the Growing Demand for Space Debris Mitigation

#### CLIENT ALERT

September 8, 2023 IRS Proposed Regulations and DOL Guidance Clarify Certain Aspects of the Prevailing Wage and Apprenticeship Requirements

#### **CLIENT ALERT**

*February 14, 2023* OMB Proposes New Regulatory Guidance On "Buy America Preferences For Infrastructure Projects"

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#### Events

#### SPEAKING ENGAGEMENT

November 2, 2023 Jeremy Schropp and Dirk Lasater to Judge at Accelerate Investor Conference 2023

#### SPEAKING ENGAGEMENT

October 26, 2023 Dirk Lasater and Drew Pollekoff to Speak at Virginia Innovation Commercialization Assistance Program

#### CONFERENCE

October 25, 2023 Federal M&A Outlook 2024

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News

IN THE NEWS May 21, 2024 K&S is mentioned in a profile on the largest U.S. law firms

#### RECOGNITION

April 24, 2024 Legal 500 Names Thomas Knox, Russell Richards to its 2024 M&A Private Practice Powerlist: United States IN THE NEWS April 16, 2024 K&S once again ranks among the top firms in the American Lawyer 100

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