



Global Real Estate
Practice
Built on Commitment
to the Real Estate
Industry

KING & SPALDING



North America Law Firm of the Year for Fund Formations; one of two finalists for North America Law Firm of the Year for Transactions.
— *Private Equity Real Estate* magazine

At King & Spalding, we help our real estate clients around the world with their most complex and important matters, including:

- Acquiring, disposing of, and financing real properties
- Negotiating complex joint ventures
- Structuring real estate funds
- Executing development transactions
- Negotiating mergers & acquisitions of real estate companies and managers
- Navigating workouts, restructurings and other distressed situations
- Pursuing public and private capitalization strategies

More than just lawyers who work in real estate, we are dedicated professionals with deep roots in the industry. We understand real estate as well as we understand the law. We recognize your concerns, elevate your priorities and share your ambitions.

We appreciate our clients' commercial imperatives as well as their legal challenges. Because we have a thorough understanding of the drivers, developments and shifts within the industry, we find solutions to complex problems that others cannot.

Advancing Client Business Goals Across the Full Spectrum of Real Estate Transactions

PRIVATE INVESTMENT FUNDS & INVESTMENT MANAGEMENT

We represent many of the world's leading fund sponsors in the formation of funds targeting investment around the world. We have represented the sponsor or lead investor in hundreds of open-ended and closed-ended investment funds.

JOINT VENTURES & TRANSACTIONS

Our lawyers represent many of the industry's leading advisors, funds, institutional investors and real estate operating companies in strategic ventures and transactions of all varieties.

REITS

Our lawyers have industry-leading expertise in capital markets transactions involving public and private REITs and real estate companies. Our team has handled all aspects of this field, including IPOs, mergers, "take privates" and recapitalizations.

REAL ESTATE FINANCE

We represent lenders, investors, funds and borrowers in a wide array of credit facilities on both a syndicated and single-lender basis as well as highly structured finance, including A/B, mezzanine and subordinated debt.

REAL ESTATE TAX

Our practice covers the full range of tax issues presented in planning and executing complex business transactions in both domestic and cross-border settings, including acquisitions, dispositions, joint ventures, financings, restructurings and investment fund formations.

RESTRUCTURING & WORKOUTS

Our restructuring lawyers are well-known for their expertise in the workout and restructuring of complex real estate financings. We represent borrowers, lenders and special servicers in complex loans, including securitized loans, first lien loans, loan on loans, mezzanine loans, and loan portfolio acquisitions and dispositions.

ISLAMIC FINANCE

Our Islamic finance and investment practice has represented clients operating in the Middle East since the early 1980s. We were one of the first firms to create a practice focused on this specialty and pioneered many of the *Shari'ah*-compliant financing and investment structures that are in common use today.

DEVELOPMENT & TRANSACTIONS

Our lawyers have vast experience handling transactions around the world on behalf of domestic and foreign-based developers for projects including offices, shopping centers, hotels, apartments, multiuse developments, industrial parks and business parks.

HOSPITALITY

Our hospitality practice provides advice with respect to large-scale and complex real estate and hospitality development, advising with respect to the full array of real estate and hospitality developments.

HEALTHCARE REAL ESTATE

Our healthcare lawyers structure, negotiate and conduct due diligence for all types of healthcare real estate transactions—including forming healthcare private equity funds or REITs, acquiring hospital systems, developing senior living facilities, financing surgical centers, negotiating medical office joint ventures, structuring sale/leaseback of various products, and more.

ENERGY

Our energy practice is one of the largest, most experienced and most extensive in the world, and has been consistently ranked among the top practices in the energy field worldwide. We represent energy companies, lenders, investors and governments on all aspects of their energy projects, including project financing and real estate aspects of their transactions.

ENVIRONMENTAL

Our environmental group includes lawyers with technical backgrounds—engineering, land use, environmental policy—who function well at the intersection of law and science, working with our clients to find solutions.

INFRASTRUCTURE

Our infrastructure practice regularly represents developers, financial institutions, governmental entities, construction companies, and other service and equipment providers. Our experience covers a broad range of projects, including electricity-generating facilities, toll roads, athletic stadiums, airports, water and sewer facilities, chemical and other industrial facilities, telecommunications equipment and facilities, municipal buildings, and other capital improvements.

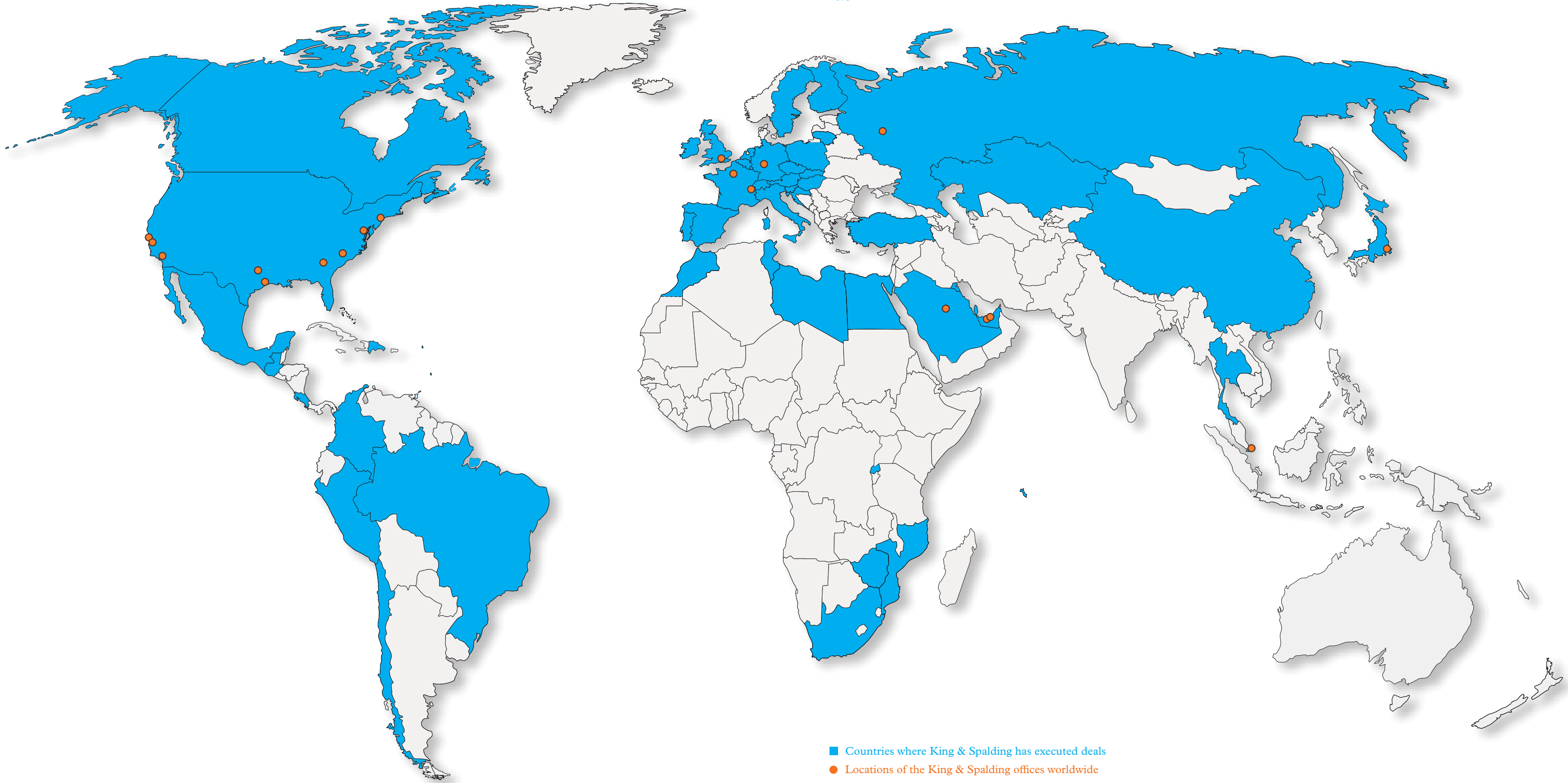
LITIGATION

Our litigators are known for their trial skills and experience, having handled thousands of high-stakes disputes in federal and state courts in the United States, as well as before arbitration tribunals, government agencies, and ADR panels and tribunals around the world.

Across the Industry & Around the World

Our practice has bases in Abu Dhabi, Atlanta, Charlotte, Dubai, Frankfurt, London, Moscow, New York, Paris, Tokyo and Washington, D.C. From them, we have executed deals in every major U.S. metropolitan area and in over 50 countries worldwide.

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|--------------------|------------|------------------------|----------------|
| Anguilla | Finland | Monaco | Slovenia |
| Austria | France | Morocco | South Africa |
| Bahrain | Germany | Mozambique | Spain |
| Belgium | Guatemala | Netherlands | St. Lucia |
| Brazil | Hungary | Peru | Sweden |
| Canada | Japan | Poland | Switzerland |
| Chile | Ireland | Portugal | Thailand |
| China | Italy | Qatar | Tunisia |
| Colombia | Kazakhstan | Republic of Seychelles | Turkey |
| Costa Rica | Kuwait | Russia | U.A.E. |
| Croatia | Libya | Saudi Arabia | United Kingdom |
| Czech Republic | Lithuania | Singapore | United States |
| Dominican Republic | Luxembourg | Slovakia | Zimbabwe |
| Egypt | Mexico | | |



Real Estate Practice of the Year
two out of the last three years
— Law360

Our Team Is Your Team

Our real estate team has been proud to work closely with the following clients on their most challenging matters and transactions.

Al Rajhi Capital	Edens	Northwood Investors
Al Sharq Investments	EDF Renewable Energy	Novare
ALDAR Properties P.J.S.C.	Emaar Properties PJSC	Omniyat Properties
Algonquin France	Enshaa Services Group	Orion Capital Managers
Allianz Global Investors & Allianz	Fawaz Alhokair	Paladin Realty Partners
AMLI Residential	GE Capital Real Estate	Pantzer Properties
Annaly Capital Management	Goldman Sachs International	PATRIZIA
Arcapita Bank B.S.C.(c)	Grosvenor	Post Properties
Arsago Real Estate	Gulf Capital	Pramerica
Aviva Investors	Hansainvest	Prologis
AXA Investment Managers	HIH Global Invest	Rani International Development
Berkshire Group	HIHBoxberg Capital	Schroders
Black Creek Group	Hines Interests Limited Partnership	Seven Tides Limited
BlackRock	HQ Capital Real Estate	SHUAA Saudi Hospitality Fund
Bouwfonds REIM	Institutional Investment Partners (2IP)	Solidere International
Building and Land Technology	Internos Global Investors	Stadt und Land Wohnbauten
Bunya Enterprises	Investec Bank Plc	Stam Europe
Carter	Investment Corporation Dubai	SunTrust
CBRE Global Investors	Jamestown	TECOM Investments FZ
Cerberus Real Estate Capital Management	J.P. Morgan	The Brookdale Group
Clarion Partners	KanAm Grund	TIAA-CREF
Columbia Property Trust	Kildare Partners UK	Tishman Speyer
Cousins Properties	Landesbank Baden-Wuerttemberg	Tourism Development and Investment Company
Crow Holdings Capital	Lionstone Investments	TRIUVA
Damman Hotel Company	Malaz Capital	Trockland Management
Deka Bank & Deka Immobilien	Marriott International	UBS Real Estate
Deutsche Asset & Wealth	Meraas Holdings	Union Investment
DIC Asset	Metropolitan Life Insurance Company	USAA Real Estate Company
Dubai International Financial Centre Authority	Mitsui Fudosan America	Zabeel Investments
Dubai Sports City	Morgan Stanley	

What the industry says about our real estate practice:

Consistently ranked as a leading practice in real estate, investment funds, Islamic finance and construction
— *Chambers* guides and *Legal 500*

Received immobiliemanager Award and nominated by JUVE as “Law Firm of the Year for Real Estate” in Germany

“Rising Star Team of the Year,” real estate: transactions and finance
— Paris Trophées du Droit competition

Named the top law firm for funds/asset management
— *Islamic Finance News*

20 individuals on the team are leading lawyers
— *Chambers* guides

A leading Tier 1 practice in the United States for real estate
— *U.S. News & World Report*

Recognized for innovation, having won numerous awards from *Islamic Business & Finance*, International Islamic Finance Forum and *Islamic Finance News Awards*

In some jurisdictions, this may be considered “Attorney Advertising.”
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