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15 **UNITED STATES DISTRICT COURT**
 16 **NORTHERN DISTRICT OF CALIFORNIA**

18 UNITED STATES OF AMERICA,
 19
 20 Plaintiff,
 21
 v.
 22 KURBO, INC., a corporation,
 23 and
 24 WW INTERNATIONAL, INC., a
 25 corporation,
 26 Defendants.

Case No.: 22-CV-946

**JOINT MOTION FOR ENTRY OF
 PROPOSED STIPULATED ORDER**

1 Plaintiff the United States of America and Defendants Kurbo, Inc. and WW International, Inc.
2 (collectively, the “Parties”) have resolved all issues in this matter by the Proposed Stipulated Order for
3 Permanent Injunction, Civil Penalty Judgment, and Other Relief, attached as Exhibit A, memorialized
4 by the signatures at pages 15 through 17 (“Proposed Order”). In light of this agreed-upon resolution of
5 this action, the Parties respectfully request that the court enter the Proposed Order.

6
7 Dated: February 16, 2022

8
9 Respectfully submitted,

10 FOR DEFENDANTS:

FOR THE UNITED STATES OF AMERICA:

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¹ I, Sharanya Mohan, hereby attest that all signatories have concurred in the filing of this document.

Exhibit A

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

UNITED STATES OF AMERICA,

Plaintiff,

v.

KURBO INC., a corporation,

and

WW INTERNATIONAL, INC., a corporation,

Defendants.

Case No:

[PROPOSED] STIPULATED ORDER FOR
PERMANENT INJUNCTION, CIVIL
PENALTY JUDGMENT, AND OTHER
RELIEF

Plaintiff, the United States of America, acting upon notification and authorization to the Attorney General by the Federal Trade Commission (“Commission”), filed its Complaint for Permanent Injunction, Civil Penalties, and Other Equitable Relief (“Complaint”), in this matter, pursuant to Sections 13(b), 16(a)(1), and 19 of the Federal Trade Commission Act (“FTC Act”), 15 U.S.C. §§ 53(b), 56(a)(1), and 57b, Sections 1303(c) and 1306(d) of the Children’s Online Privacy Protection Act (“COPPA”), 15 U.S.C. §§ 6502(c) and 6505(d), and the Commission’s Children’s Online Privacy Protection Rule (“COPPA Rule”), 16 C.F.R. Part 312. Defendants have waived service of the summons and the Complaint. The parties have been represented by the attorneys whose names appear hereafter. Plaintiff and Defendants stipulate to the entry of this Stipulated Order for Permanent Injunction and Civil Penalty Judgment (“Order”) to resolve all matters in dispute in this action between them.

THEREFORE, IT IS ORDERED as follows:

FINDINGS

1. This Court has jurisdiction over this matter.
2. The Complaint charges that Defendants violated the COPPA Rule by failing to provide direct notice to Parents, failing to obtain Verifiable Parental Consent prior to Collecting, using, or Disclosing Personal Information of Children, and retaining Personal Information Collected online from

1 Children for longer than reasonably necessary to fulfill the purpose for which the information was
2 Collected.

3 3. Defendants neither admit nor deny any of the allegations in the Complaint, except as
4 specifically stated in this Order. Only for purposes of this action, Defendants admit the facts necessary
5 to establish jurisdiction.

6 4. Defendants waive any claim that they may have under the Equal Access to Justice Act,
7 28 U.S.C. § 2412, concerning the prosecution of this action through the date of this Order, and agree to
8 bear their own costs and attorney fees.

9 5. Defendants and Plaintiff waive all rights to appeal or otherwise challenge or contest the
10 validity of this Order.

11 DEFINITIONS

12 For the purpose of this Order, the following definitions apply:

13 A. “**Affected Work Product**” means any models or algorithms developed in whole or in part using
14 Personal Information Collected from Children through the Kurbo Program.

15 B. “**Child**” means an individual under the age of 13.

16 C. “**Collects**” or “**Collection**” means the gathering of any Personal Information from a Child by any
17 means, including but not limited to:

- 18 1. Requesting, prompting, or encouraging a Child to submit Personal Information online;
- 19 2. Enabling a Child to make Personal Information publicly available in identifiable form; or
- 20 3. Passive tracking of a Child online.

21 D. “**Defendants**” means Kurbo, Inc., a Delaware corporation, and WW International, Inc., a
22 Virginia corporation, individually, collectively, or in any combination, and their successors and assigns.

23 E. “**Disclose**” or “**Disclosure**” means, with respect to Personal Information:

- 24 1. The Release of Personal Information Collected by an Operator from a Child in
25 identifiable form for any purpose, except where an Operator provides such information to
26 a Person who provides Support for the Internal Operations of the Website or Online
27 Service; and

1 2. Making Personal Information Collected by an Operator from a Child publicly available in
2 identifiable form by any means, including but not limited to a public posting through the
3 Internet, or through a personal home page or screen posted on a website or online service;
4 a pen pal service; an electronic mail service; a message board; or a chat room.

5 F. **“Internet”** means collectively the myriad of computer and telecommunications facilities,
6 including equipment and operating software, which comprise the interconnected world-wide network of
7 networks that employ the Transmission Control Protocol/Internet Protocol, or any predecessor or
8 successor protocols to such protocol, to communicate information of all kinds by wire, radio, or other
9 methods of transmission.

10 G. **“Kurbo Program”** means the online service offered by Defendants prior to entry of this Order
11 through the Kurbo application and websites.

12 H. **“Online Contact Information”** means an e-mail address or any other substantially similar
13 identifier that permits direct contact with a Person online, including but not limited to, an instant
14 messaging user identifier, a voice over internet protocol (VOIP) identifier, or a video chat user identifier.

15 I. **“Operator”** means any Person who operates a website located on the Internet or an online
16 service and who Collects or maintains Personal Information from or about the users of or visitors to such
17 website or online service, or on whose behalf such information is Collected or maintained, or offers
18 products or services for sale through that website or online service, where such website or online service
19 is operated for commercial purposes involving commerce among the several States or with one or more
20 foreign nations; in any territory of the United States or in the District of Columbia, or between any such
21 territory and another such territory or any State or foreign nation; or between the District of Columbia
22 and any State, territory, or foreign nation. Personal Information is Collected or maintained on behalf of
23 an Operator when:

- 24 1. It is Collected or maintained by an agent or service provider of the Operator; or
- 25 2. The Operator benefits by allowing another Person to Collect Personal Information
- 26 directly from users of such website or online service.

27 J. **“Parent”** includes a legal guardian.

1 K. **“Person”** means any individual, partnership, corporation, trust, estate, cooperative, association,
2 or other entity.

3 L. **“Personal Information”** means individually identifiable information about an individual
4 Collected online, including:

- 5 1. A first and last name;
- 6 2. A home or other physical address including street name and name of a city or town;
- 7 3. Online Contact Information;
- 8 4. A screen or user name where it functions in the same manner as Online Contact
9 Information;
- 10 5. A telephone number;
- 11 6. A Social Security number;
- 12 7. A persistent identifier that can be used to recognize a user over time and across different
13 websites or online services. Such persistent identifier includes, but is not limited to, a
14 customer number held in a cookie, an Internet Protocol (IP) address, a processor or
15 device serial number, or unique device identifier;
- 16 8. A photograph, video, or audio file where such file contains a Child’s image or voice;
- 17 9. Geolocation information sufficient to identify street name and name of a city or town; or
- 18 10. Information concerning the Child or the Parents of that Child that the Operator Collects
19 online from the Child and combines with an identifier described in this definition.

20 M. **“Release of Personal Information”** means the sharing, selling, renting, or transfer of Personal
21 Information to any Third Party.

22 N. **“Support for the Internal Operations of the Website or Online Service”** means

- 23 1. Those activities necessary to:
 - 24 a. Maintain or analyze the functioning of the website or online service;
 - 25 b. Perform network communications;
 - 26 c. Authenticate users of, or personalize the content on, the website or online service;
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- d. Serve contextual advertising on the website or online service or cap the frequency of advertising;
- e. Protect the security or integrity of the user, website, or online service;
- f. Ensure legal or regulatory compliance; or
- g. Fulfill a request of a Child as permitted by Section 312.5(c)(3) and (4) of the COPPA Rule (attached as Appendix A);

2. So long as the information Collected for these activities listed in 1(a)-(g) is not used or Disclosed to contact a specific individual, including through behavioral advertising, to amass a profile on a specific individual, or for any other purpose.

O. **“Third Party”** means any Person who is not:

1. An Operator with respect to the Collection or maintenance of Personal Information on the website or online service; or
2. A Person who provides Support for the Internal Operations of the Website or Online Service and who does not use or Disclose information protected under this part for any other purpose.

P. **“Verifiable Parental Consent”** means making a reasonable effort (taking into consideration available technology) to ensure that before Personal Information is Collected from a Child, a Parent of the Child:

1. Receives notice of the Operator’s Personal Information Collection, use, and Disclosure practices; and
2. Authorizes any Collection, use, and/or Disclosure of the Personal Information, using a method reasonably calculated, in light of available technology, to ensure that the Person providing consent is the Child’s Parent.

Q. **“Website or Online Service Directed to Children”** means a commercial website or online service, or portion thereof, that is targeted to Children.

ORDER

I. INJUNCTION CONCERNING COLLECTION OF PERSONAL INFORMATION FROM CHILDREN

IT IS ORDERED that Defendants and Defendants’ officers, agents, employees, and attorneys, and all other Persons in active concert or participation with any of them, who receive actual notice of this Order, whether acting directly or indirectly, in connection with being an Operator of any Website or Online Service Directed to Children or of any website or online service with actual knowledge that it is Collecting or maintaining Personal Information from a Child, are hereby permanently restrained and enjoined from:

- A. Failing to make reasonable efforts, taking into account available technology, to ensure that a Parent of a Child receives direct notice of Defendants’ practices with regard to the Collection, use, or Disclosure of Personal Information from Children, including notice of any material change in the Collection, use, or Disclosure practices to which the Parent has previously consented, unless the Children’s Online Privacy Protection Rule 16 C.F.R. Part 312 (attached as Appendix A), provides an exception to providing such notice;
- B. Failing to post a prominent and clearly labeled link to an online notice of its information practices with regard to Children on the home or landing page or screen of its website or online service, *and* at each area of the website or online service where Personal Information is Collected from Children, unless the Children’s Online Privacy Protection Rule 16 C.F.R. Part 312 (attached as Appendix A), provides an exception to providing such notice;
- C. Failing to obtain Verifiable Parental Consent before any Collection, use, or Disclosure of Personal Information from Children, including consent to any material change in the Collection, use, or Disclosure practices to which the Parent has previously consented, unless the Children’s Online Privacy Protection Rule, 16 C.F.R. Part 312 (attached as Appendix A), provides an exception to Obtaining Verifiable Parental Consent;

- 1 D. Retaining Personal Information Collected online from a Child for longer than reasonably
- 2 necessary to fulfill the purpose for which the information was Collected; and
- 3 E. Violating the Children’s Online Privacy Protection Rule, 16 C.F.R. Part 312 (attached as
- 4 Appendix A).

5 **II. INJUNCTION CONCERNING CHILDREN’S PERSONAL INFORMATION**
6 **PREVIOUSLY COLLECTED**

7 IT IS FURTHER ORDERED that Defendants, Defendants’ officers, agents, employees, and
8 attorneys, and all other Persons in active concert or participation with any of them, who receive actual
9 notice of this Order, are ordered to:

- 10 A. Refrain from Disclosing, using, or benefitting from Personal Information Collected from
- 11 Children that Defendants Collected through the Kurbo Program prior to entry of this
- 12 Order unless Verifiable Parental Consent is obtained;
- 13 B. Within thirty (30) days of entry of this Order, destroy all Personal Information Collected
- 14 through the Kurbo Program by Defendants from accounts that have not, by that date,
- 15 received direct notice and provided Verifiable Parental Consent;
- 16 C. Within ninety (90) days of entry of this Order, provide a written statement to the
- 17 Commission, sworn under penalty of perjury, that (1) describes the process through
- 18 which Defendants provided direct notice and sought Verifiable Parental Consent for the
- 19 accounts through which Personal Information was Collected through the Kurbo Program;
- 20 (2) identifies the total number of accounts for which direct notice was provided, as well
- 21 as the number of accounts:
 - 22 (i) that provided Verifiable Parental Consent;
 - 23 (ii) that affirmatively declined to provide Verifiable Parental Consent;
 - 24 (iii) that did not respond;
 - 25 (iv) that Parents requested be deleted after receiving the direct notice provided
 - 26 for under sub-provision B;

1 (v) where Parents engaged with Defendants by asking additional questions;
2 and

3 (3) confirms all information related to accounts for which Verifiable Parental Consent
4 was not received has been destroyed;

5 D. Within ninety (90) days of entry of this Order, delete or destroy any Affected Work
6 Product, and provide a written statement to the Commission, sworn under penalty of
7 perjury, confirming such deletion or destruction;

8 E. Provide additional description and written statements as follows. Any Affected Work
9 Product, or other matter that Defendants are otherwise required to delete or destroy
10 pursuant to this provision may be retained, and may be disclosed, as requested by a
11 government agency or otherwise required by law, regulation, court order, or other legal
12 obligation, including as required by rules applicable to the safeguarding of evidence in
13 pending litigation. In each written statement to the Commission required by this
14 provision, Defendants shall describe in detail any relevant information that Defendants
15 retain on any of these bases and the specific government agency, law, regulation, court
16 order, or other legal obligation that prohibits Defendants from deleting or destroying such
17 information. Within thirty (30) days after the obligation to retain the information has
18 ended, Defendants shall provide an additional written statement to the Commission,
19 sworn under penalty of perjury, confirming that Defendants have deleted or destroyed
20 such information; and

21 F. Maintain and adhere to a retention schedule for Children's Personal Information
22 Collected through the Kurbo Program, setting forth the purpose for which the information
23 is Collected, the specific business need for retaining such Personal Information, and a set
24 time frame and set of criteria for deletion of such information which may not exceed one
25 (1) year after the last instance of a user tracking food, weight, or activity intake, and
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1 make such information about the retention schedule publicly available on Defendants’
2 website(s) and in the direct notice.

3 **III. MONETARY JUDGMENT FOR CIVIL PENALTY**

4 IT IS FURTHER ORDERED that:

- 5 A. Judgment in the amount of \$1.5 million (\$1,500,000) is entered in favor of Plaintiff
6 against Defendants, jointly and severally, as a civil penalty.
- 7 B. Defendants are ordered to pay to Plaintiff, by making payment to the Treasurer of the
8 United States, \$1.5 million (\$1,500,000), which, as Defendants stipulate, their
9 undersigned counsel holds in escrow for no purpose other than payment to Plaintiff. Such
10 payment must be made within seven (7) days of entry of this Order by electronic fund
11 transfer in accordance with instructions previously provided by a representative of
12 Plaintiff.
- 13 C. Defendants relinquish dominion and all legal and equitable right, title, and interest in all
14 assets transferred pursuant to this Order and may not seek the return of any assets.
- 15 D. The facts alleged in the Complaint will be taken as true, without further proof, in any
16 subsequent civil litigation by or on behalf of the Commission, including in a proceeding
17 to enforce its rights to any payment or monetary judgment pursuant to this Order.
- 18 E. Defendants acknowledge that their Taxpayer Identification Numbers, which Defendants
19 must submit to the Commission, may be used for collecting and reporting on any
20 delinquent amount arising out of this Order, in accordance with 31 U.S.C. § 7701.

21 **IV. ORDER ACKNOWLEDGMENTS**

22 IT IS FURTHER ORDERED that Defendants obtain acknowledgments of receipt of this Order:

- 23 A. Each Defendant, within 7 days of entry of this Order, must submit to the Commission an
24 acknowledgment of receipt of this Order sworn under penalty of perjury.
- 25 B. For five (5) years after entry of this Order, each Defendant must deliver a copy of this
26 Order to: (1) all principals, officers, directors, and LLC managers and members; (2) all
27 employees, agents, and representatives with managerial responsibilities for the conduct
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1 related to Section I or II of the Order; and (3) any business entity resulting from any
2 change in structure as set forth in the Section titled Compliance Reporting. Delivery must
3 occur within seven (7) days of entry of this Order for current personnel. To all others,
4 delivery must occur before they assume their responsibilities.

- 5 C. From each individual or entity to which Defendants delivered a copy of this Order,
6 Defendants must obtain, within 30 days, a signed and dated acknowledgment of receipt
7 of this Order. This requirement may be satisfied through a digital signature so long as the
8 individual's identity has been authenticated by a digital certificate issued by a certificate
9 authority and such digital signature is bound to the acknowledgement by means of
10 encryption.

11 **V. COMPLIANCE REPORTING**

12 IT IS FURTHER ORDERED that Defendants make timely submissions to the Commission:

- 13 A. One year after entry of this Order, each Defendant must submit a compliance report,
14 sworn under penalty of perjury:

- 15 1. Each Defendant must: (a) identify the primary physical, postal, and email address
16 and telephone number, as designated points of contact, which representatives of
17 the Commission and Plaintiff may use to communicate with Defendant;
18 (b) identify all of that Defendant's businesses by all of their names, telephone
19 numbers, and physical, postal, email, and Internet addresses; (c) describe the
20 activities of each business, including the goods and services offered, the means of
21 advertising, marketing, and sales, and the involvement of any other Defendant;
22 (d) describe in detail whether and how that Defendant is in compliance with each
23 Section of this Order; (e) provide a copy of each different version of any privacy
24 notice posted on each website or online service operated by Defendants that
25 Collects Personal Information from Children or is a Website or Online Service
26 Directed to Children or that is sent to Parents of Children that sign up or register
27 on each website or online service; (f) provide a statement setting forth in detail the
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1 methods used to obtain Verifiable Parental Consent prior to any Collection, use,
2 and/or Disclosure of Personal Information from Children for each website or
3 online service operated by Defendants that Collects Personal Information from
4 Children or Website or Online Service Directed to Children; (g) provide a
5 statement setting forth in detail the means provided for Parents to review the
6 Personal Information Collected from their Children and to refuse to permit its
7 further use or maintenance for each website or online service operated by
8 Defendants that Collects Personal Information from Children or Website or
9 Online Service Directed to Children; and (h) provide a copy of each Order
10 Acknowledgment obtained pursuant to this Order, unless previously submitted to
11 the Commission.

- 12 B. For ten (10) years after entry of this Order, each Defendant must submit a compliance
13 notice, sworn under penalty of perjury, within fourteen (14) days of any change in:
14 (a) any designated point of contact; or (b) the structure of that Defendant or any entity
15 that Defendants have any ownership interest in or control directly or indirectly that may
16 affect compliance obligations arising under this Order, including: creation, merger, sale,
17 or dissolution of the entity or any subsidiary, Parent, or affiliate that engages in any acts
18 or practices subject to this Order.
- 19 C. Each Defendant must submit to the Commission notice of the filing of any bankruptcy
20 petition, insolvency proceeding, or similar proceeding by or against each Defendant
21 within 14 days of its filing.
- 22 D. Any submission to the Commission required by this Order to be sworn under penalty of
23 perjury must be true and accurate and comply with 28 U.S.C. § 1746, such as by
24 concluding: “I declare under penalty of perjury under the laws of the United States of
25 America that the foregoing is true and correct. Executed on: _____” and supplying the
26 date, signatory’s full name, title (if applicable), and signature.

1 E. Unless otherwise directed by a Commission representative in writing, all submissions to
2 the Commission pursuant to this Order must be emailed to DEbrief@ftc.gov or sent by
3 overnight courier (not the U.S. Postal Service) to: Associate Director for Enforcement,
4 Bureau of Consumer Protection, Federal Trade Commission, 600 Pennsylvania Avenue
5 NW, Washington, DC 20580. The subject line must begin: *United States v. Kurbo, et al.*

6 **VI. RECORDKEEPING**

7 IT IS FURTHER ORDERED that Defendants must create certain records for ten (10) years after
8 entry of the Order and retain each such record for five (5) years. Specifically, for any business that any
9 Defendant, individually or collectively with any other Defendants, is a majority owner of or controls
10 directly or indirectly, Defendant must create and retain the following records:

- 11 A. Accounting records showing the revenues from all goods or services sold;
- 12 B. All personnel records showing, for each Person providing services, whether as an
13 employee or otherwise, that Person's: name; addresses; telephone numbers; job title or
14 position; dates of service; and (if applicable) the reason for termination;
- 15 C. All records necessary to demonstrate full compliance with each provision of this Order,
16 including all submissions to the Commission;
- 17 D. Records of all consumer complaints relating to Defendants' Collection of Personal
18 Information from Children, whether received directly or indirectly, such as through a
19 Third Party, and any response;
- 20 E. Copies of communications enumerated in response to Section II.C(2)(v); and
- 21 F. A copy of each materially different form, page, or screen created, maintained, or
22 otherwise provided by Defendants through which Defendants Collect Personal
23 Information from Children other than solely a persistent identifier that can be used to
24 recognize a user over time and across different websites or online services or from any
25 Website or Online Service Directed to Children, and a copy of each materially different
26 document containing any representation regarding Defendants' Collection, use, and
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1 Disclosure practices pertaining to Personal Information of Children. Each webpage copy
2 shall be accompanied by the URL of the webpage where the material was posted online.
3 Electronic copies shall include all text and graphics files, audio scripts, and other computer files used in
4 presenting information on the Internet.

5 **VII. COMPLIANCE MONITORING**

6 IT IS FURTHER ORDERED that, for the purpose of monitoring Defendants' compliance with
7 this Order:

- 8 A. Within 14 days of receipt of a written request from a representative of the Commission or
9 Plaintiff, each Defendant must: submit additional compliance reports or other requested
10 information, which must be sworn under penalty of perjury; appear for depositions; and
11 produce documents for inspection and copying. The Commission and Plaintiff are also
12 authorized to obtain discovery, without further leave of court, using any of the procedures
13 prescribed by Federal Rules of Civil Procedure 29, 30 (including telephonic depositions),
14 31, 33, 34, 36, 45, and 69.
- 15 B. For matters concerning this Order, the Commission and Plaintiff are authorized to
16 communicate directly with each Defendant. Defendants must permit representatives of
17 the Commission and Plaintiff to interview any employee or other Person affiliated with
18 any Defendant who has agreed to such an interview. The Person interviewed may have
19 counsel present.
- 20 C. The Commission and Plaintiff may use all other lawful means, including posing, through
21 its representatives, as consumers, suppliers, or other individuals or entities, to Defendants
22 or any individual or entity affiliated with Defendants, without the necessity of
23 identification or prior notice. Nothing in this Order limits the Commission's lawful use of
24 compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49,
25 57b-1.
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VIII. RETENTION OF JURISDICTION

IT IS FURTHER ORDERED that this Court retains jurisdiction of this matter for purposes of construction, modification, and enforcement of this Order.

SO ORDERED this ____ day of _____, 2022.

UNITED STATES DISTRICT JUDGE

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1 **SO STIPULATED AND AGREED:**
2 **FOR PLAINTIFF UNITED STATES OF AMERICA**

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4 Principal Deputy Assistant Attorney General
5 Civil Division

6 GUSTAV W. EYLER
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11 */s/ Rachael Doud*
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1 **FOR DEFENDANTS:**

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Date: 2-14-2022

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Counsel for Kurbo, Inc. and WW International, Inc.

DEFENDANT: KURBO, INC.



Date: 2-14-2022

Name: MICHAEL F. COLOSI
Title: Secretary of Kurbo, Inc.

DEFENDANT: WW INTERNATIONAL, INC.



Date: 2-14-2022

Name: MICHAEL F. COLOSI
Title: General Counsel and Secretary of
WW International, Inc.

Appendix A

average firm-wide billing rate (partners and associates) in 2011 was \$403, the average partner rate was \$482, and the average associate rate was \$303.

The Commission believes it reasonable to assume that the workload among law firm partners and associates for COPPA compliance questions could be competently addressed and efficiently distributed among attorneys at varying levels of seniority, but would be weighted most heavily to more junior attorneys. Thus, assuming an apportionment of two-thirds of such work is done by associates, and one-third by partners, a weighted average tied to the average firm-wide associate and average firm-wide partner rates, respectively, in the *National Law Journal* 2011 survey would be about \$365 per hour. The Commission believes that this rate B which is very near the mean of TIA's stated range of purported hourly rates that its members typically pay to engage counsel for COPPA compliance questions B is an appropriate measure to calculate the cost of legal assistance for operators to comply with the final Rule amendments.³⁹⁶

TIA also states that the 2012 SNPRM estimate of \$42 per hour for technical support is too low, and that engaging expert technical personnel can, on average, involve hourly costs that range from \$72 to \$108.³⁹⁷ Similar to TIA's hours estimate, discussed above, the Commission believes that TIA's estimate may have been based on implementing requirements that, ultimately, the Commission has determined not to adopt. For example, technical personnel will not need to "ensure" the security procedures of third parties; operators that have been eligible to use email plus for parental consents will not be required to implement new systems to replace it. It is unclear whether TIA's estimate for technical support is based on the types of disclosure-related tasks that the final Rule amendments would actually require, other tasks that the final Rule amendments would not require, or non-disclosure tasks not covered by the PRA. Moreover, unlike its estimate for lawyer assistance, TIA's

³⁹⁶ Cf. Civil Division of the United States Attorney's Office for the District of Columbia, United States Attorney's Office, District of Columbia, Laffey Matrix B 2003-2013, available at http://www.justice.gov/usao/dc/divisions/Laffey_Matrix_2003-2013.pdf (updated "Laffey Matrix" for calculating "reasonable" attorneys fees in suits in which fee shifting is authorized can be evidence of prevailing market rates for litigation counsel in the Washington, DC area; rates in table range from \$245 per hour for most junior associates to \$505 per hour for most senior partners).

³⁹⁷ Toy Industry Association (comment 89, 2012 SNPRM), at 18.

estimates for technical labor are not accompanied by an adequate explanation of why estimates for technical support drawn from BLS statistics are not an appropriate basis for the FTC's PRA analysis. Accordingly, the Commission believes it is reasonable to retain the 2012 SNPRM estimate of \$42 per hour for technical assistance based on BLS data.

Thus, for the 180 new operators per year not previously accounted for under the FTC's currently cleared estimates, 10,800 cumulative disclosure hours would be composed of 9,000 hours of legal assistance and 1,800 hours of technical support. Applied to hourly rates of \$365 and \$42, respectively, associated labor costs for the 180 new operators potentially subject to the proposed amendments would be \$3,360,600 (*i.e.*, \$3,285,000 for legal support plus \$75,600 for technical support).

Similarly, for the estimated 2,910 existing operators covered by the final Rule amendments, 58,200 cumulative disclosure hours would consist of 48,500 hours of legal assistance and 9,700 hours for technical support. Applied at hourly rates of \$365 and \$42, respectively, associated labor costs would total \$18,109,900 (*i.e.*, \$17,702,500 for legal support plus \$407,400 for technical support). Cumulatively, estimated labor costs for new and existing operators subject to the final Rule amendments is \$21,470,500.

(2) Reporting

The Commission staff assumes that the tasks to prepare augmented safe harbor program applications occasioned by the final Rule amendments will be performed primarily by lawyers, at a mean labor rate of \$180 an hour.³⁹⁸ Thus, applied to an assumed industry total of 120 hours per year for this task, incremental associated yearly labor costs would total \$21,600.

³⁹⁸ Based on Commission staff's experience with previously approved safe harbor programs, staff anticipates that most of the legal tasks associated with safe harbor programs will be performed by in-house counsel. Cf. Toy Industry Association (comment 89, 2012 SNPRM), at 19 (regional BLS statistics for lawyer wages can support estimates of the level of in-house legal support likely to be required on an ongoing basis). Moreover, no comments were received in response to the February 9, 2011 and May 31, 2011 **Federal Register** notices (76 FR at 7211 and 76 FR at 31334, respectively, available at <http://www.gpo.gov/fdsys/pkg/FR-2011-02-09/pdf/2011-2904.pdf> and <http://www.gpo.gov/fdsys/pkg/FR-2011-05-31/pdf/2011-13357.pdf>), which assumed a labor rate of \$150 per hour for lawyers or similar professionals to prepare and submit a new safe harbor application. Nor was that challenged in the comments responding to the 2011 NPRM.

The Commission staff assumes periodic reports will be prepared by compliance officers, at a labor rate of \$28 per hour.³⁹⁹ Applied to an assumed industry total of 600 hours per year for this task, associated yearly labor costs would be \$16,800.

Cumulatively, labor costs for the above-noted reporting requirements total approximately \$38,400 per year.

G. Non-Labor/Capital Costs

Because both operators and safe harbor programs will already be equipped with the computer equipment and software necessary to comply with the Rule's new notice requirements, the final Rule amendments should not impose any additional capital or other non-labor costs.⁴⁰⁰

List of Subjects in 16 CFR Part 312

Children, Communications, Consumer protection, Electronic mail, Email, Internet, Online service, Privacy, Record retention, Safety, science and technology, Trade practices, Web site, Youth.

■ Accordingly, for the reasons stated above, the Federal Trade Commission revises part 312 of Title 16 of the Code of Federal Regulations to read as follows:

PART 312—CHILDREN'S ONLINE PRIVACY PROTECTION RULE

Sec.

- 312.1 Scope of regulations in this part.
- 312.2 Definitions.
- 312.3 Regulation of unfair or deceptive acts or practices in connection with the collection, use, and/or disclosure of personal information from and about children on the Internet.
- 312.4 Notice.
- 312.5 Parental consent.
- 312.6 Right of parent to review personal information provided by a child.
- 312.7 Prohibition against conditioning a child's participation on collection of personal information.

³⁹⁹ See Bureau of Labor Statistics National Compensation Survey: Occupational Earnings in the United States, 2010, at Table 3, available at <http://www.bls.gov/ncs/ocs/sp/nctb1477.pdf>. This rate has not been contested.

⁴⁰⁰ NCTA commented that the Commission failed to consider costs "related to redeveloping child-directed Web sites" that operators would be "forced" to incur as a result of the proposed Rule amendments, including for "new equipment and software required by the expanded regulatory regime." NCTA (comment 113, 2011 NPRM), at 23. Similarly, TIA commented that the proposed Rule amendments would entail "increased monetary costs with respect to technology acquisition and implementation * * *" Toy Industry Association (comment 163, 2011 NPRM), at 17. These comments, however, do not specify projected costs or which Rule amendments would entail the asserted costs.

312.8 Confidentiality, security, and integrity of personal information collected from children.

312.9 Enforcement.

312.10 Data retention and deletion requirements.

312.11 Safe harbor programs.

312.12 Voluntary Commission Approval Processes.

312.13 Severability.

Authority: 15 U.S.C. 6501–6508.

§ 312.1 Scope of regulations in this part.

This part implements the Children's Online Privacy Protection Act of 1998, (15 U.S.C. 6501, *et seq.*) which prohibits unfair or deceptive acts or practices in connection with the collection, use, and/or disclosure of personal information from and about children on the Internet.

§ 312.2 Definitions.

Child means an individual under the age of 13.

Collects or collection means the gathering of any personal information from a child by any means, including but not limited to:

(1) Requesting, prompting, or encouraging a child to submit personal information online;

(2) Enabling a child to make personal information publicly available in identifiable form. An operator shall not be considered to have collected personal information under this paragraph if it takes reasonable measures to delete all or virtually all personal information from a child's postings before they are made public and also to delete such information from its records; or

(3) Passive tracking of a child online.

Commission means the Federal Trade Commission.

Delete means to remove personal information such that it is not maintained in retrievable form and cannot be retrieved in the normal course of business.

Disclose or disclosure means, with respect to personal information:

(1) The release of personal information collected by an operator from a child in identifiable form for any purpose, except where an operator provides such information to a person who provides support for the internal operations of the Web site or online service; and

(2) Making personal information collected by an operator from a child publicly available in identifiable form by any means, including but not limited to a public posting through the Internet, or through a personal home page or screen posted on a Web site or online service; a pen pal service; an electronic mail service; a message board; or a chat room.

Federal agency means an agency, as that term is defined in Section 551(1) of title 5, United States Code.

Internet means collectively the myriad of computer and telecommunications facilities, including equipment and operating software, which comprise the interconnected world-wide network of networks that employ the Transmission Control Protocol/Internet Protocol, or any predecessor or successor protocols to such protocol, to communicate information of all kinds by wire, radio, or other methods of transmission.

Obtaining verifiable consent means making any reasonable effort (taking into consideration available technology) to ensure that before personal information is collected from a child, a parent of the child:

(1) Receives notice of the operator's personal information collection, use, and disclosure practices; and

(2) Authorizes any collection, use, and/or disclosure of the personal information.

Online contact information means an email address or any other substantially similar identifier that permits direct contact with a person online, including but not limited to, an instant messaging user identifier, a voice over internet protocol (VOIP) identifier, or a video chat user identifier.

Operator means any person who operates a Web site located on the Internet or an online service and who collects or maintains personal information from or about the users of or visitors to such Web site or online service, or on whose behalf such information is collected or maintained, or offers products or services for sale through that Web site or online service, where such Web site or online service is operated for commercial purposes involving commerce among the several States or with 1 or more foreign nations; in any territory of the United States or in the District of Columbia, or between any such territory and another such territory or any State or foreign nation; or between the District of Columbia and any State, territory, or foreign nation. This definition does not include any nonprofit entity that would otherwise be exempt from coverage under Section 5 of the Federal Trade Commission Act (15 U.S.C. 45). Personal information is *collected or maintained on behalf of* an operator when:

(1) It is collected or maintained by an agent or service provider of the operator; or

(2) The operator benefits by allowing another person to collect personal information directly from users of such Web site or online service.

Parent includes a legal guardian.

Person means any individual, partnership, corporation, trust, estate, cooperative, association, or other entity.

Personal information means individually identifiable information about an individual collected online, including:

(1) A first and last name;

(2) A home or other physical address including street name and name of a city or town;

(3) Online contact information as defined in this section;

(4) A screen or user name where it functions in the same manner as online contact information, as defined in this section;

(5) A telephone number;

(6) A Social Security number;

(7) A persistent identifier that can be used to recognize a user over time and across different Web sites or online services. Such persistent identifier includes, but is not limited to, a customer number held in a cookie, an Internet Protocol (IP) address, a processor or device serial number, or unique device identifier;

(8) A photograph, video, or audio file where such file contains a child's image or voice;

(9) Geolocation information sufficient to identify street name and name of a city or town; or

(10) Information concerning the child or the parents of that child that the operator collects online from the child and combines with an identifier described in this definition.

Release of personal information means the sharing, selling, renting, or transfer of personal information to any third party.

Support for the internal operations of the Web site or online service means:

(1) Those activities necessary to:

(i) Maintain or analyze the functioning of the Web site or online service;

(ii) Perform network communications;

(iii) Authenticate users of, or personalize the content on, the Web site or online service;

(iv) Serve contextual advertising on the Web site or online service or cap the frequency of advertising;

(v) Protect the security or integrity of the user, Web site, or online service;

(vi) Ensure legal or regulatory compliance; or

(vii) Fulfill a request of a child as permitted by § 312.5(c)(3) and (4);

(2) So long as The information collected for the activities listed in paragraphs (1)(i)–(vii) of this definition is not used or disclosed to contact a specific individual, including through behavioral advertising, to amass a

profile on a specific individual, or for any other purpose.

Third party means any person who is not:

(1) An operator with respect to the collection or maintenance of personal information on the Web site or online service; or

(2) A person who provides support for the internal operations of the Web site or online service and who does not use or disclose information protected under this part for any other purpose.

Web site or online service directed to children means a commercial Web site or online service, or portion thereof, that is targeted to children.

(1) In determining whether a Web site or online service, or a portion thereof, is directed to children, the Commission will consider its subject matter, visual content, use of animated characters or child-oriented activities and incentives, music or other audio content, age of models, presence of child celebrities or celebrities who appeal to children, language or other characteristics of the Web site or online service, as well as whether advertising promoting or appearing on the Web site or online service is directed to children. The Commission will also consider competent and reliable empirical evidence regarding audience composition, and evidence regarding the intended audience.

(2) A Web site or online service shall be deemed directed to children when it has actual knowledge that it is collecting personal information directly from users of another Web site or online service directed to children.

(3) A Web site or online service that is directed to children under the criteria set forth in paragraph (1) of this definition, but that does not target children as its primary audience, shall not be deemed directed to children if it:

(i) Does not collect personal information from any visitor prior to collecting age information; and

(ii) Prevents the collection, use, or disclosure of personal information from visitors who identify themselves as under age 13 without first complying with the notice and parental consent provisions of this part.

(4) A Web site or online service shall not be deemed directed to children solely because it refers or links to a commercial Web site or online service directed to children by using information location tools, including a directory, index, reference, pointer, or hypertext link.

§ 312.3 Regulation of unfair or deceptive acts or practices in connection with the collection, use, and/or disclosure of personal information from and about children on the Internet.

General requirements. It shall be unlawful for any operator of a Web site or online service directed to children, or any operator that has actual knowledge that it is collecting or maintaining personal information from a child, to collect personal information from a child in a manner that violates the regulations prescribed under this part. Generally, under this part, an operator must:

(a) Provide notice on the Web site or online service of what information it collects from children, how it uses such information, and its disclosure practices for such information (§ 312.4(b));

(b) Obtain verifiable parental consent prior to any collection, use, and/or disclosure of personal information from children (§ 312.5);

(c) Provide a reasonable means for a parent to review the personal information collected from a child and to refuse to permit its further use or maintenance (§ 312.6);

(d) Not condition a child's participation in a game, the offering of a prize, or another activity on the child disclosing more personal information than is reasonably necessary to participate in such activity (§ 312.7); and

(e) Establish and maintain reasonable procedures to protect the confidentiality, security, and integrity of personal information collected from children (§ 312.8).

§ 312.4 Notice.

(a) *General principles of notice.* It shall be the obligation of the operator to provide notice and obtain verifiable parental consent prior to collecting, using, or disclosing personal information from children. Such notice must be clearly and understandably written, complete, and must contain no unrelated, confusing, or contradictory materials.

(b) *Direct notice to the parent.* An operator must make reasonable efforts, taking into account available technology, to ensure that a parent of a child receives direct notice of the operator's practices with regard to the collection, use, or disclosure of personal information from children, including notice of any material change in the collection, use, or disclosure practices to which the parent has previously consented.

(c) *Content of the direct notice to the parent—(1) Content of the direct notice to the parent under § 312.5(c)(1) (Notice*

to Obtain Parent's Affirmative Consent to the Collection, Use, or Disclosure of a Child's Personal Information). This direct notice shall set forth:

(i) That the operator has collected the parent's online contact information from the child, and, if such is the case, the name of the child or the parent, in order to obtain the parent's consent;

(ii) That the parent's consent is required for the collection, use, or disclosure of such information, and that the operator will not collect, use, or disclose any personal information from the child if the parent does not provide such consent;

(iii) The additional items of personal information the operator intends to collect from the child, or the potential opportunities for the disclosure of personal information, should the parent provide consent;

(iv) A hyperlink to the operator's online notice of its information practices required under paragraph (d) of this section;

(v) The means by which the parent can provide verifiable consent to the collection, use, and disclosure of the information; and

(vi) That if the parent does not provide consent within a reasonable time from the date the direct notice was sent, the operator will delete the parent's online contact information from its records.

(2) *Content of the direct notice to the parent under § 312.5(c)(2) (Voluntary Notice to Parent of a Child's Online Activities Not Involving the Collection, Use or Disclosure of Personal Information).* Where an operator chooses to notify a parent of a child's participation in a Web site or online service, and where such site or service does not collect any personal information other than the parent's online contact information, the direct notice shall set forth:

(i) That the operator has collected the parent's online contact information from the child in order to provide notice to, and subsequently update the parent about, a child's participation in a Web site or online service that does not otherwise collect, use, or disclose children's personal information;

(ii) That the parent's online contact information will not be used or disclosed for any other purpose;

(iii) That the parent may refuse to permit the child's participation in the Web site or online service and may require the deletion of the parent's online contact information, and how the parent can do so; and

(iv) A hyperlink to the operator's online notice of its information

practices required under paragraph (d) of this section.

(3) *Content of the direct notice to the parent under § 312.5(c)(4) (Notice to a Parent of Operator's Intent to Communicate with the Child Multiple Times)*. This direct notice shall set forth:

(i) That the operator has collected the child's online contact information from the child in order to provide multiple online communications to the child;

(ii) That the operator has collected the parent's online contact information from the child in order to notify the parent that the child has registered to receive multiple online communications from the operator;

(iii) That the online contact information collected from the child will not be used for any other purpose, disclosed, or combined with any other information collected from the child;

(iv) That the parent may refuse to permit further contact with the child and require the deletion of the parent's and child's online contact information, and how the parent can do so;

(v) That if the parent fails to respond to this direct notice, the operator may use the online contact information collected from the child for the purpose stated in the direct notice; and

(vi) A hyperlink to the operator's online notice of its information practices required under paragraph (d) of this section.

(4) *Content of the direct notice to the parent required under § 312.5(c)(5) (Notice to a Parent In Order to Protect a Child's Safety)*. This direct notice shall set forth:

(i) That the operator has collected the name and the online contact information of the child and the parent in order to protect the safety of a child;

(ii) That the information will not be used or disclosed for any purpose unrelated to the child's safety;

(iii) That the parent may refuse to permit the use, and require the deletion, of the information collected, and how the parent can do so;

(iv) That if the parent fails to respond to this direct notice, the operator may use the information for the purpose stated in the direct notice; and

(v) A hyperlink to the operator's online notice of its information practices required under paragraph (d) of this section.

(d) *Notice on the Web site or online service*. In addition to the direct notice to the parent, an operator must post a prominent and clearly labeled link to an online notice of its information practices with regard to children on the home or landing page or screen of its Web site or online service, and, at each area of the Web site or online service

where personal information is collected from children. The link must be in close proximity to the requests for information in each such area. An operator of a general audience Web site or online service that has a separate children's area must post a link to a notice of its information practices with regard to children on the home or landing page or screen of the children's area. To be complete, the online notice of the Web site or online service's information practices must state the following:

(1) The name, address, telephone number, and email address of all operators collecting or maintaining personal information from children through the Web site or online service. *Provided that:* The operators of a Web site or online service may list the name, address, phone number, and email address of one operator who will respond to all inquiries from parents concerning the operators' privacy policies and use of children's information, as long as the names of all the operators collecting or maintaining personal information from children through the Web site or online service are also listed in the notice;

(2) A description of what information the operator collects from children, including whether the Web site or online service enables a child to make personal information publicly available; how the operator uses such information; and, the operator's disclosure practices for such information; and

(3) That the parent can review or have deleted the child's personal information, and refuse to permit further collection or use of the child's information, and state the procedures for doing so.

§ 312.5 Parental consent.

(a) *General requirements*. (1) An operator is required to obtain verifiable parental consent before any collection, use, or disclosure of personal information from children, including consent to any material change in the collection, use, or disclosure practices to which the parent has previously consented.

(2) An operator must give the parent the option to consent to the collection and use of the child's personal information without consenting to disclosure of his or her personal information to third parties.

(b) *Methods for verifiable parental consent*. (1) An operator must make reasonable efforts to obtain verifiable parental consent, taking into consideration available technology. Any method to obtain verifiable parental consent must be reasonably calculated,

in light of available technology, to ensure that the person providing consent is the child's parent. (2) Existing methods to obtain verifiable parental consent that satisfy the requirements of this paragraph include:

(i) Providing a consent form to be signed by the parent and returned to the operator by postal mail, facsimile, or electronic scan;

(ii) Requiring a parent, in connection with a monetary transaction, to use a credit card, debit card, or other online payment system that provides notification of each discrete transaction to the primary account holder;

(iii) Having a parent call a toll-free telephone number staffed by trained personnel;

(iv) Having a parent connect to trained personnel via video-conference;

(v) Verifying a parent's identity by checking a form of government-issued identification against databases of such information, where the parent's identification is deleted by the operator from its records promptly after such verification is complete; or

(vi) *Provided that*, an operator that does not "disclose" (as defined by § 312.2) children's personal information, may use an email coupled with additional steps to provide assurances that the person providing the consent is the parent. Such additional steps include: Sending a confirmatory email to the parent following receipt of consent, or obtaining a postal address or telephone number from the parent and confirming the parent's consent by letter or telephone call. An operator that uses this method must provide notice that the parent can revoke any consent given in response to the earlier email.

(3) *Safe harbor approval of parental consent methods*. A safe harbor program approved by the Commission under § 312.11 may approve its member operators' use of a parental consent method not currently enumerated in paragraph (b)(2) of this section where the safe harbor program determines that such parental consent method meets the requirements of paragraph (b)(1) of this section.

(c) *Exceptions to prior parental consent*. Verifiable parental consent is required prior to any collection, use, or disclosure of personal information from a child *except* as set forth in this paragraph:

(1) Where the sole purpose of collecting the name or online contact information of the parent or child is to provide notice and obtain parental consent under § 312.4(c)(1). If the operator has not obtained parental consent after a reasonable time from the date of the information collection, the

operator must delete such information from its records;

(2) Where the purpose of collecting a parent's online contact information is to provide voluntary notice to, and subsequently update the parent about, the child's participation in a Web site or online service that does not otherwise collect, use, or disclose children's personal information. In such cases, the parent's online contact information may not be used or disclosed for any other purpose. In such cases, the operator must make reasonable efforts, taking into consideration available technology, to ensure that the parent receives notice as described in § 312.4(c)(2);

(3) Where the sole purpose of collecting online contact information from a child is to respond directly on a one-time basis to a specific request from the child, and where such information is not used to re-contact the child or for any other purpose, is not disclosed, and is deleted by the operator from its records promptly after responding to the child's request;

(4) Where the purpose of collecting a child's and a parent's online contact information is to respond directly more than once to the child's specific request, and where such information is not used for any other purpose, disclosed, or combined with any other information collected from the child. In such cases, the operator must make reasonable efforts, taking into consideration available technology, to ensure that the parent receives notice as described in § 312.4(c)(3). An operator will not be deemed to have made reasonable efforts to ensure that a parent receives notice where the notice to the parent was unable to be delivered;

(5) Where the purpose of collecting a child's and a parent's name and online contact information, is to protect the safety of a child, and where such information is not used or disclosed for any purpose unrelated to the child's safety. In such cases, the operator must make reasonable efforts, taking into consideration available technology, to provide a parent with notice as described in § 312.4(c)(4);

(6) Where the purpose of collecting a child's name and online contact information is to:

(i) Protect the security or integrity of its Web site or online service;

(ii) Take precautions against liability;

(iii) Respond to judicial process; or

(iv) To the extent permitted under other provisions of law, to provide information to law enforcement agencies or for an investigation on a matter related to public safety; and where such information is not be used for any other purpose;

(7) Where an operator collects a persistent identifier and no other personal information and such identifier is used for the sole purpose of providing support for the internal operations of the Web site or online service. In such case, there also shall be no obligation to provide notice under § 312.4; or

(8) Where an operator covered under paragraph (2) of the definition of *Web site or online service directed to children* in § 312.2 collects a persistent identifier and no other personal information from a user who affirmatively interacts with the operator and whose previous registration with that operator indicates that such user is not a child. In such case, there also shall be no obligation to provide notice under § 312.4.

§ 312.6 Right of parent to review personal information provided by a child.

(a) Upon request of a parent whose child has provided personal information to a Web site or online service, the operator of that Web site or online service is required to provide to that parent the following:

(1) A description of the specific types or categories of personal information collected from children by the operator, such as name, address, telephone number, email address, hobbies, and extracurricular activities;

(2) The opportunity at any time to refuse to permit the operator's further use or future online collection of personal information from that child, and to direct the operator to delete the child's personal information; and

(3) Notwithstanding any other provision of law, a means of reviewing any personal information collected from the child. The means employed by the operator to carry out this provision must:

(i) Ensure that the requestor is a parent of that child, taking into account available technology; and

(ii) Not be unduly burdensome to the parent.

(b) Neither an operator nor the operator's agent shall be held liable under any Federal or State law for any disclosure made in good faith and following reasonable procedures in responding to a request for disclosure of personal information under this section.

(c) Subject to the limitations set forth in § 312.7, an operator may terminate any service provided to a child whose parent has refused, under paragraph (a)(2) of this section, to permit the operator's further use or collection of personal information from his or her child or has directed the operator to delete the child's personal information.

§ 312.7 Prohibition against conditioning a child's participation on collection of personal information.

An operator is prohibited from conditioning a child's participation in a game, the offering of a prize, or another activity on the child's disclosing more personal information than is reasonably necessary to participate in such activity.

§ 312.8 Confidentiality, security, and integrity of personal information collected from children.

The operator must establish and maintain reasonable procedures to protect the confidentiality, security, and integrity of personal information collected from children. The operator must also take reasonable steps to release children's personal information only to service providers and third parties who are capable of maintaining the confidentiality, security and integrity of such information, and who provide assurances that they will maintain the information in such a manner.

§ 312.9 Enforcement.

Subject to sections 6503 and 6505 of the Children's Online Privacy Protection Act of 1998, a violation of a regulation prescribed under section 6502 (a) of this Act shall be treated as a violation of a rule defining an unfair or deceptive act or practice prescribed under section 18(a)(1)(B) of the Federal Trade Commission Act (15 U.S.C. 57a(a)(1)(B)).

§ 312.10 Data retention and deletion requirements.

An operator of a Web site or online service shall retain personal information collected online from a child for only as long as is reasonably necessary to fulfill the purpose for which the information was collected. The operator must delete such information using reasonable measures to protect against unauthorized access to, or use of, the information in connection with its deletion.

§ 312.11 Safe harbor programs.

(a) *In general.* Industry groups or other persons may apply to the Commission for approval of self-regulatory program guidelines ("safe harbor programs"). The application shall be filed with the Commission's Office of the Secretary. The Commission will publish in the **Federal Register** a document seeking public comment on the application. The Commission shall issue a written determination within 180 days of the filing of the application.

(b) *Criteria for approval of self-regulatory program guidelines.* Proposed safe harbor programs must demonstrate

that they meet the following performance standards:

(1) Program requirements that ensure operators subject to the self-regulatory program guidelines (“subject operators”) provide substantially the same or greater protections for children as those contained in §§ 312.2 through 312.8, and 312.10.

(2) An effective, mandatory mechanism for the independent assessment of subject operators’ compliance with the self-regulatory program guidelines. At a minimum, this mechanism must include a comprehensive review by the safe harbor program, to be conducted not less than annually, of each subject operator’s information policies, practices, and representations. The assessment mechanism required under this paragraph can be provided by an independent enforcement program, such as a seal program.

(3) Disciplinary actions for subject operators’ non-compliance with self-regulatory program guidelines. This performance standard may be satisfied by:

(i) Mandatory, public reporting of any action taken against subject operators by the industry group issuing the self-regulatory guidelines;

(ii) Consumer redress;

(iii) Voluntary payments to the United States Treasury in connection with an industry-directed program for violators of the self-regulatory guidelines;

(iv) Referral to the Commission of operators who engage in a pattern or practice of violating the self-regulatory guidelines; or

(v) Any other equally effective action.

(c) *Request for Commission approval of self-regulatory program guidelines.* A proposed safe harbor program’s request for approval shall be accompanied by the following:

(1) A detailed explanation of the applicant’s business model, and the technological capabilities and mechanisms that will be used for initial and continuing assessment of subject operators’ fitness for membership in the safe harbor program;

(2) A copy of the full text of the guidelines for which approval is sought and any accompanying commentary;

(3) A comparison of each provision of §§ 312.2 through 312.8, and 312.10 with the corresponding provisions of the guidelines; and

(4) A statement explaining:

(i) How the self-regulatory program guidelines, including the applicable assessment mechanisms, meet the requirements of this part; and

(ii) How the assessment mechanisms and compliance consequences required

under paragraphs (b)(2) and (b)(3) provide effective enforcement of the requirements of this part.

(d) *Reporting and recordkeeping requirements.* Approved safe harbor programs shall:

(1) By July 1, 2014, and annually thereafter, submit a report to the Commission containing, at a minimum, an aggregated summary of the results of the independent assessments conducted under paragraph (b)(2) of this section, a description of any disciplinary action taken against any subject operator under paragraph (b)(3) of this section, and a description of any approvals of member operators’ use of a parental consent mechanism, pursuant to § 312.5(b)(4);

(2) Promptly respond to Commission requests for additional information; and

(3) Maintain for a period not less than three years, and upon request make available to the Commission for inspection and copying:

(i) Consumer complaints alleging violations of the guidelines by subject operators;

(ii) Records of disciplinary actions taken against subject operators; and

(iii) Results of the independent assessments of subject operators’ compliance required under paragraph (b)(2) of this section.

(e) *Post-approval modifications to self-regulatory program guidelines.* Approved safe harbor programs must submit proposed changes to their guidelines for review and approval by the Commission in the manner required for initial approval of guidelines under paragraph (c)(2) of this section. The statement required under paragraph (c)(4) of this section must describe how the proposed changes affect existing provisions of the guidelines.

(f) *Revocation of approval of self-regulatory program guidelines.* The Commission reserves the right to revoke any approval granted under this section if at any time it determines that the approved self-regulatory program guidelines or their implementation do not meet the requirements of this part. Safe harbor programs that were approved prior to the publication of the Final Rule amendments must, by March 1, 2013, submit proposed modifications to their guidelines that would bring them into compliance with such amendments, or their approval shall be revoked.

(g) *Operators’ participation in a safe harbor program.* An operator will be deemed to be in compliance with the requirements of §§ 312.2 through 312.8, and 312.10 if that operator complies with Commission-approved safe harbor program guidelines. In considering whether to initiate an investigation or

bring an enforcement action against a subject operator for violations of this part, the Commission will take into account the history of the subject operator’s participation in the safe harbor program, whether the subject operator has taken action to remedy such non-compliance, and whether the operator’s non-compliance resulted in any one of the disciplinary actions set forth in paragraph (b)(3).

§ 312.12 Voluntary Commission Approval Processes.

(a) *Parental consent methods.* An interested party may file a written request for Commission approval of parental consent methods not currently enumerated in § 312.5(b). To be considered for approval, a party must provide a detailed description of the proposed parental consent methods, together with an analysis of how the methods meet § 312.5(b)(1). The request shall be filed with the Commission’s Office of the Secretary. The Commission will publish in the **Federal Register** a document seeking public comment on the request. The Commission shall issue a written determination within 120 days of the filing of the request; and

(b) *Support for internal operations of the Web site or online service.* An interested party may file a written request for Commission approval of additional activities to be included within the definition of support for internal operations. To be considered for approval, a party must provide a detailed justification why such activities should be deemed support for internal operations, and an analysis of their potential effects on children’s online privacy. The request shall be filed with the Commission’s Office of the Secretary. The Commission will publish in the **Federal Register** a document seeking public comment on the request. The Commission shall issue a written determination within 120 days of the filing of the request.

§ 312.13 Severability.

The provisions of this part are separate and severable from one another. If any provision is stayed or determined to be invalid, it is the Commission’s intention that the remaining provisions shall continue in effect.

By direction of the Commission, Commissioner Rosch abstaining, and Commissioner Ohlhausen dissenting.

Donald S. Clark,
Secretary.

Dissenting Statement of Commissioner Maureen K. Ohlhausen

I voted against adopting the amendments to the Children's Online Privacy Protection Act (COPPA) Rule because I believe a core provision of the amendments exceeds the scope of the authority granted us by Congress in COPPA, the statute that underlies and authorizes the Rule.⁴⁰¹ Before I explain my concerns, I wish to commend the Commission staff for their careful consideration of the multitude of issues raised by the numerous comments in this proceeding. Much of the language of the amendments is designed to preserve flexibility for the industry while striving to protect children's privacy, a goal I support strongly. The final proposed amendments largely strike the right balance between protecting children's privacy online and avoiding undue burdens on providers of children's online content and services. The staff's great expertise in the area of children's privacy and deep understanding of the values at stake in this matter have been invaluable in my consideration of these important issues.

In COPPA Congress defined who is an operator and thereby set the outer boundary for the statute's and the COPPA Rule's reach.⁴⁰² It is undisputed that COPPA places obligations on operators of Web sites or online services directed to children or operators with actual knowledge that they are collecting personal information from

children. The statute provides, "It is unlawful for an operator of a Web site or online service directed to children, or any operator that has actual knowledge that it is collecting personal information from a child, to collect personal information from a child in a manner that violates the regulations prescribed [by the FTC]." ⁴⁰³

The Statement of Basis and Purpose for the amendments (SBP) discusses concerns that the current COPPA Rule may not cover child-directed Web sites or services that do not themselves collect children's personal information but may incorporate third-party plug-ins that collect such information ⁴⁰⁴ for the plug-ins' use but do not collect or maintain the information for, or share it with, the child-directed site or service. To address these concerns, the amendments add a new proviso to the definition of operator in the COPPA Rule: "Personal information is collected or maintained on behalf of an operator when: (a) it is collected or maintained by an agent or service provider of the operator; or (b) the operator benefits by allowing another person to collect personal information directly from users of such Web site or online service." ⁴⁰⁵

The proposed amendments construe the term "on whose behalf such information is collected and maintained" to reach child-directed Web sites or services that merely derive from a third-party plug-in some kind of benefit, which may well be unrelated to the collection and use of children's

⁴⁰³ 15 U.S.C. 6502(a)(1).

⁴⁰⁴ If the third-party plug-ins are child-directed or have actual knowledge that they are collecting children's personal information they are already expressly covered by the COPPA statute. Thus, as the SBP notes, a behavioral advertising network that targets children under the age of 13 is already deemed an operator. The amendment must therefore be aimed at reaching third-party plug-ins that are either not child-directed or do not have actual knowledge that they are collecting children's personal information, which raises a question about what harm this amendment will address. For example, it appears that this same type of harm could occur through general audience Web sites and online services collecting and using visitors' personal information without knowing whether some of the data is children's personal information, which is a practice that COPPA and the amendments do not prohibit.

⁴⁰⁵ 16 CFR 312.2 (Definitions).

information (e.g., content, functionality, or advertising revenue). I find that this proviso—which would extend COPPA obligations to entities that do not collect personal information from children or have access to or control of such information collected by a third-party does not comport with the plain meaning of the statutory definition of an operator in COPPA, which covers only entities "on whose behalf such information is collected and maintained." ⁴⁰⁶ In other words, I do not believe that the fact that a child-directed site or online service receives any kind of benefit from using a plug-in is equivalent to the collection of personal information by the third-party plug-in on behalf of the child-directed site or online service.

As the Supreme Court has directed, an agency "must give effect to the unambiguously expressed intent of Congress." ⁴⁰⁷ Thus, regardless of the policy justifications offered, I cannot support expanding the definition of the term "operator" beyond the statutory parameters set by Congress in COPPA.

I therefore respectfully dissent.

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⁴⁰⁶ This expanded definition of operator reverses the Commission's previous conclusion that the appropriate test for determining an entity's status as an operator is to "look at the entity's relationship to the data collected," using factors such as "who owns and/or controls the information, who pays for its collection and maintenance, the pre-existing contractual relationships regarding collection and maintenance of the information, and the role of the Web site or online service in collecting and/or maintaining the information (i.e., whether the site participates in collection or is merely a conduit through which the information flows to another entity.)" Children's Online Privacy Protection Rule 64 FR 59888, 59893, 59891 (Nov. 3, 1999) (final rule).

⁴⁰⁷ *Chevron v. Natural Resources Defense Council, Inc.*, 467 U.S. 837, 842–43 (1984) ("When a court reviews an agency's construction of the statute which it administers, it is confronted with two questions. First, always, is the question whether Congress has directly spoken to the precise question at issue. If the intent of Congress is clear, that is the end of the matter; for the court, as well as the agency, must give effect to the unambiguously expressed intent of Congress.")

⁴⁰¹ 15 U.S.C. 6501–6506.

⁴⁰² COPPA, 15 U.S.C. 6501(2), defines the term "operator" as "any person who operates a Web site located on the Internet or an online service and who collects or maintains personal information from or about users of or visitors to such Web site or online service, or on whose behalf such information is collected and maintained * * *" As stated in the Statement of Basis and Purpose for the original COPPA Rule, "The definition of 'operator' is of central importance because it determines who is covered by the Act and the Rule." Children's Online Privacy Protection Rule 64 FR 59888, 59891 (Nov. 3, 1999) (final rule).