

# 1Q24 *At A Glance*



Highlights from our first quarter 2024 earnings are below. Please [visit our website](#) for more detailed earnings information.

## Our Global Results

<b>\$48.8T</b>	Assets under custody and/or administration <sup>1</sup>	<b>\$2.0T</b>	Assets under management <sup>2</sup>	<b>\$309B</b>	Wealth management client assets <sup>3</sup>
<b>\$4.5B</b>	Total revenue	<b>\$435B</b>	Total assets	<b>10.8%</b>	CET 1 ratio <sup>4</sup>

## Credit Ratings<sup>5</sup>

BNY Mellon has consistently received high ratings from all four major credit rating agencies and for key credit categories.

### The Bank of New York Mellon Corporation

CREDIT CATEGORY	MOODY'S	S&P	FITCH	DBRS
Long-term senior debt	<b>A1</b>	<b>A</b>	<b>AA-</b>	<b>AA</b>
Subordinated debt	<b>A2</b>	<b>A-</b>	<b>A</b>	<b>AA (Low)</b>
Preferred stock	<b>Baa1</b>	<b>BBB</b>	<b>BBB+</b>	<b>A</b>
Short-term debt	<b>P-1</b>	<b>A-1</b>	<b>F1+</b>	<b>R-1 (Middle)</b>
Outlook	<b>Positive</b>	<b>Stable</b>	<b>Stable</b>	<b>Stable</b>

### The Bank of New York Mellon

CREDIT CATEGORY	MOODY'S	S&P	FITCH	DBRS
Long-term Senior Deposits	<b>Aa1</b>	<b>AA-</b>	<b>AA+</b>	<b>AA (High)</b>
Long-Term Senior Debt	<b>Aa2</b>	<b>AA-</b>	<b>AA</b>	<b>AA (High)</b>
Subordinated debt	<b>NR</b>	<b>A</b>	<b>NR</b>	<b>NR</b>
Short-term Deposits	<b>P-1</b>	<b>A-1+</b>	<b>F1+</b>	<b>R-1 (High)</b>
Commercial Paper	<b>P-1</b>	<b>A-1+</b>	<b>F1+</b>	<b>R-1 (High)</b>
Outlook	<b>Negative (multiple)**</b>	<b>Stable</b>	<b>Stable</b>	<b>Stable</b>

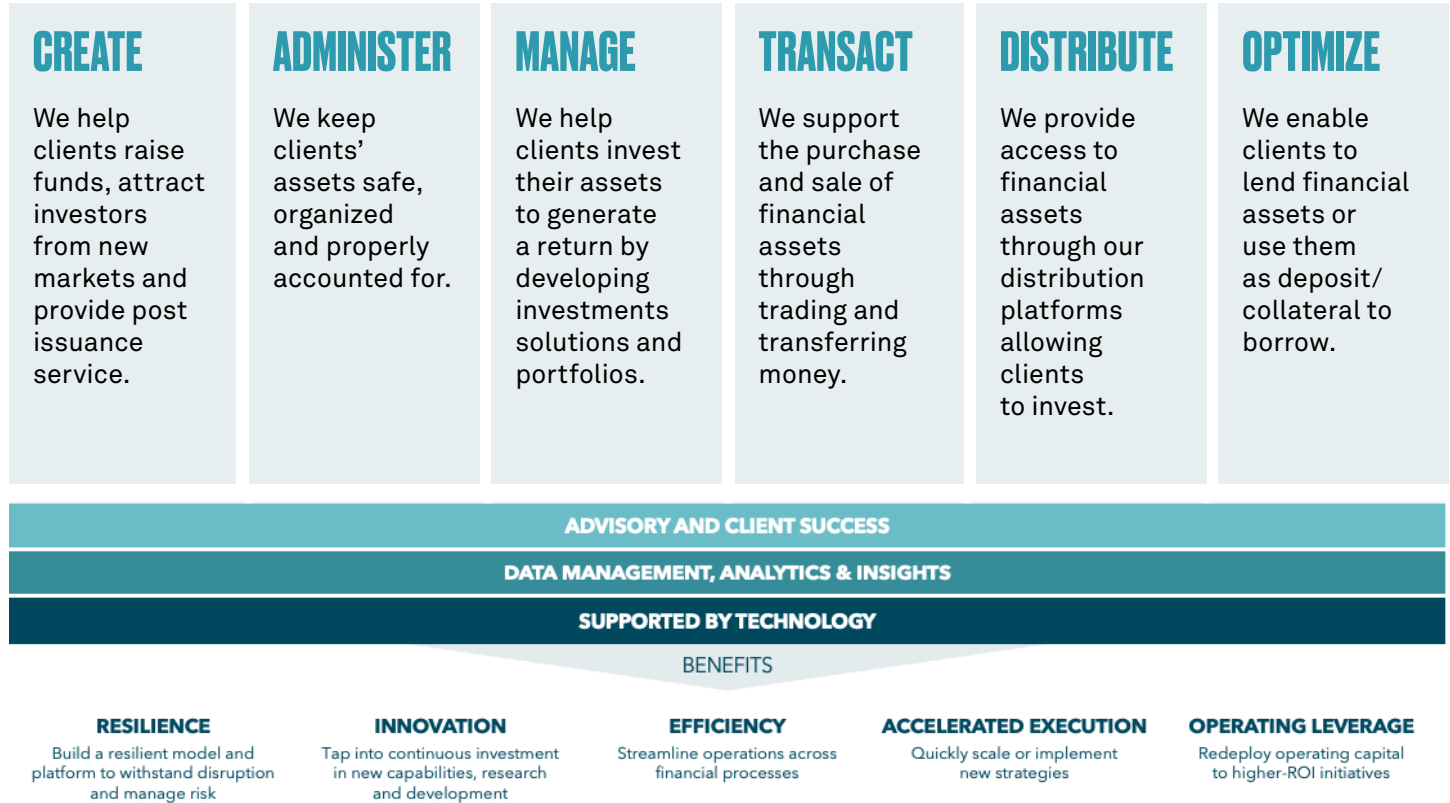
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\*\*Positive outlook on long-term issuer and senior unsecured ratings. Negative outlook on long-term bank deposits rating.

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We offer technology, services and expertise across our platforms, to support our clients through the entire financial lifecycle, on a global scale.



## Our Global Reach



## Who We Serve

We serve businesses, communities and people everywhere, making money work for the world.

- |                            |   |
|----------------------------|---|
| Alternative Asset Managers | Fintechs                                  |
| Asset Managers             | Governments, Sovereigns & Not-For-Profits |
| Banks                      | Individuals & Family Offices              |
| Broker-Dealers             | Insurance Companies                       |
| Corporations               | Registered Investment Advisors            |

## Our Investment Management Firms<sup>6</sup>



All figures are as of March 31, 2024, unless otherwise noted.

- 1 Includes the AUC/A of CIBC Mellon Global Securities Services Company (“CIBC Mellon”), a joint venture with the Canadian Imperial Bank of Commerce, of \$1.7 trillion at March 31, 2024.
- 2 Excludes assets managed outside of the Investment and Wealth Management business segment.
- 3 Includes AUM and AUC/A in the Wealth Management line of business.
- 4 For our CET1 ratio, our effective capital ratios under the U.S. capital rules are the lower of the ratios as calculated under the Standardized and Advanced Approaches, which for March 31, 2024, was the Standardized Approach.
- 5 A security rating is not a recommendation to buy, sell, or hold securities. The rating may be subject to revision or withdrawal at any time by the assigning organization. Each rating should be evaluated independently of other ratings.
- 6 Investment Firms: AUM includes assets managed by both companies. • Mellon is a division of Mellon Investments Corporation (MIC). • Dreyfus is a division of BNY Mellon Investment Adviser, Inc. and MIC. • Insight Investment advisory services in North America are provided through two different investment advisers registered with the Securities and Exchange Commission (SEC), using the brand Insight Investment: Insight North America LLC (INA) and Insight Investment International Limited (IIL). The North American investment advisers are associated with other global investment managers that also (individually and collectively) use the corporate brand Insight Investment and may be referred to as “Insight” or “Insight Investment.” • “Newton” and/or the “Newton Investment Management” brand refers to Newton Investment Management Limited. Newton is incorporated in the United Kingdom and is authorized and regulated by the Financial Conduct Authority in the conduct of investment business. Newton is registered with the SEC as an investment adviser. Newton is a subsidiary of The Bank of New York Mellon Corporation • Walter Scott North America, a division of BNY Mellon Securities Corporation a registered broker dealer. • BNY Mellon owns a 20% interest in Siguler Guff & Company, LP and certain related entities (including Siguler Guff Advisers, LLC). • BNY Mellon Investor Solutions personnel may offer products and services in their capacity as employees and officers of The Bank of New York Mellon (the “Bank”), including investment strategies that are developed by affiliated BNY Mellon investment advisory firms and managed by officers of such firms acting in their capacities as dual officers of the Bank. • BNY Mellon ARX (ARX) is the brand used to describe the Brazilian investment capabilities of BNY Mellon ARX Investimentos Ltda. ARX is an affiliate of The Bank of New York Mellon Corporation.

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