Horizon 3 Market Leader

Driving growth and value through ecosystem transformation

HFS Horizons

High-Tech Services, 2024

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Applying global capabilities and domain expertise to help clients create end-to-end solutions from semiconductor to cloud

HORIZON 3 — Market Leader

accenture

HORIZON 2 — Enterprise Innovator

HORIZON 1 – Disruptor

Access the report at www.hfsresearch.com

HFS Horizons

Value proposition: Accenture helps high-tech firms reinvent their core operations, adopt new business models, and increase innovation by combining capabilities and knowledge to unlock new growth opportunities.

Key differentiators: Accenture's global delivery capabilities, deep relationships with high-tech firms from semiconductor to cloud enable it to provide services from R&D to digital 'platformification'. This enables Accenture to be a capable provider of business advisory and technical insights that are applicable to their clients by subindustry, work type, or individual role. The Accenture Reinvention Console is an impressive tool useful for aiding client business transformations augmented by modern technology architectures.

Outcomes: Accenture enabled a semiconductor equipment manufacturer to unlock value worth \$300M (EBITDA impact) with its data-driven approach towards product development and delivery.

Customer kudos: A customer references Accenture's quality of workforce "as" best in class, "which" makes them a trusted advisor to the business.

Partner kudos: A partner believes Accenture's strength lies in its unparalleled industry experience, combined with its unwavering focus on leveraging data and Al-driven insights.