

Lucent Technologies
Bell Labs Innovations



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Mr. Victor Hayes
Chair IEEE P802.11
Lucent Technologies Inc. WCND Utrecht
Zadelstede 1-10
3431 JZ Nieuwegein
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Subject: Lucent Technologies' Intellectual Property Rights Relating to the IEEE P802.11b
(Higher Speed PHY in the 2.4 GHz band) Proposed Standard.

Lucent Technologies Inc. is not prepared to waive its patent rights. However, although no search has been conducted, if the submission from Lucent and Harris relating to the referenced standard is adopted, Lucent is prepared to make a license relating to the IEEE P802.11b (Higher Speed PHY in the 2.4 GHz band) Standard available to any qualified applicant, upon reasonable, non-discriminatory terms and conditions, to the extent that Lucent Technologies has existing patents or applications which are directed to and necessary for the implementation of the practice of that standard. This offer is subject to reciprocation by a putative licensee.

All license negotiations will be held with the parties concerned, outside the standards body.

Please contact our representative, Mr. P.J. Crefeld (voice: +1 908-903-6262, fax: +1-908-903-6319) concerning any licensing matters.

Yours Truly,

Erasmus Pathay
for Roger Stricker