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RSA Data Security, Inc.  
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Redwood City, CA94065

June 14, 1995

Cheryl Rowden  
Administrator- Intellectual Property  
IEEE Standards Department  
455 Hoes Lane  
P.O. Box 1331  
Piscataway, NJ 08855-1331

Dear Cheryl:

Please accept this letter of assurance that RSA will do the following in support of the IEEE 802.11 standard:

1. RSA will provide access to a reference implementation of RC4. A software license, for implementation in software or hardware, will be made available to applicants under fair, equitable and nondiscriminatory terms for the purpose of using the RC4 stream cipher in IEEE 802.11 LAN devices. The license terms will be according to RSA Data Security, Inc.'s standard OEM license agreement and will be offered uniformly to all applicants.

2. RSA would grant the right for IEEE 802.11 to incorporate any portion of RSA's publicly available documentation into the 802.11 standards publications provided appropriate acknowledgment is given to RSA Data Security, Inc.'s ownership of the copyright. This grant of rights would allow IEEE 802.11 to permit others to reproduce the resulting IEEE 802.11 standards publication.

3. RSA will offer the following royalty schedule to 802.11 implementors:

\$5,000 prepaid license fees:	\$1.00 per unit
\$15,000 prepaid license fees:	\$0.75 per unit
\$35,000 prepaid license fees:	\$0.50 per unit
\$70,000 prepaid license fees:	\$0.25 per unit
\$125,000 one time, per company, license fee.	No royalties

RSA looks forward to working with IEEE and helping to deliver a secure 802.11 standard to the marketplace

Sincerely,

Paul Gordon  
Director of Sales  
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Submission

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