



January 19, 1996

Mr. Vic Hayes, Chair, IEEE P802.11  
AT&T WCND Utrecht  
Zadelstede 1-10  
3431 JZ Nieuwegein, the Netherlands

Dear Mr. Hayes:

This letter is written in response to your letter dated September 26, 1995, which requested that Proxim confirm to the IEEE that we will provide licenses for any patents which we may hold which are relevant to the proposed IEEE P802.11 standard. In that regard, Proxim holds the following patents which may have relevance to the proposed IEEE P802.11 standard:

- U.S. patent #5,077,753
- U.S. patent #5,231,634
- U.S. patent #5,412,687

In the event that the proposed standard is adopted and the standard cannot be practiced without the use of relevant Proxim patents, Proxim agrees upon written request to negotiate a nonexclusive license under such patents on a nondiscriminatory basis and on terms and conditions which Proxim deems reasonable. Such negotiations will be held with the parties concerned and will be performed outside the IEEE.

This letter does not grant any right to the IEEE with respect to Proxim copyrights or other intellectual property rights that relate to the proposed standard. Any party interested in the license described above may write to Mr. Keith E. Glover, Vice President of Finance and Administration, CFO, at the address on this letterhead.

Sincerely,

David C. King  
Chairman, President and Chief Executive Officer

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