

NORAND®

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June 20, 1997

Mr. Victor Hayes
Chair IEEE P802.11
AT&T WCND Utrecht
Zadelstede 1-10
3431 JZ Nieuwegein
The Netherlands

Dear Mr. Hayes:

This letter is written in response to your letter of September 26, 1995, which requested that Norand Corporation ("Norand") confirm that it will provide licenses under certain of its patents related to the proposed IEEE 802.11 standard. In this regard:

In the event the proposed IEEE 802.11 standard is adopted, and the standard cannot be practiced without the use of one or more patents which are now or hereafter owned by Norand, Norand would upon request be willing to negotiate a non-transferable non-exclusive, sole and personal license, under the relevant claims of such patent or patents, on a nondiscriminatory basis on reasonable terms and conditions.

This letter does not grant to the IEEE or any other party any right with respect to Norand's copyrights or other intellectual property rights (whether now or hereafter in existence) that relate to the proposed standard.

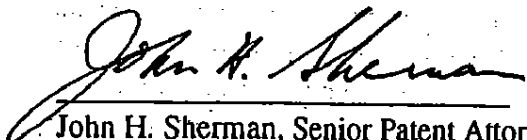
Very truly yours,

NORAND CORPORATION



Ronald L. Mahany
Director of Systems Development

APPROVED BY:



John H. Sherman, Senior Patent Attorney
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