

COLLABNET CORPORATE BACKGROUND

About CollabNet

Founded in July 1999, CollabNet is the leading provider of collaborative software development solutions. CollabNet solutions help corporations to: reduce costs, increase revenues, and capture market loyalty; by bringing different project team members together, regardless of their location. Collaborative software development enables a level of dynamic communication between project members that is not possible with traditional software development tools and techniques. CollabNet solutions enable software teams to collaborate on development within an enterprise, integration with business partners, and adoption by customers.

Business Benefits

CollabNet provides in-depth understanding of the benefits of combining collaborative software development processes with traditional software development models. CollabNet enables corporations to unite geographically decentralized teams, whether the team members are employees or development partners, and facilitates Web-driven interaction across all project participants. CollabNet® Enterprise Edition is designed to meet the specific and unique requirements of globally distributed software development across the entire application development lifecycle. By employing CollabNet's products and services, corporations will recognize the benefits of collaborative software development through:

- Increased innovation, improved product quality, and reduced product schedules
- Dramatic go-to-market speed improvements
- Tighter relationship with partners, suppliers, and customers

Products and Services

The CollabNet environment unifies the vital components needed to address the core issues of distributed development, including applications for software development, technical communication, knowledge management, and project administration. CollabNet automates the development, integration, and end-user adoption links in the software development chain and enables secure and cost-effective development across the organization. The CollabNet environment has been successfully deployed in a wide variety of software development environments to address a number of business challenges, including: distributed development, mergers and acquisitions, offshore or contract development, and Web services.

CollabNet is the Collaborative Development Environment (CDE) of choice for hundreds of thousands of users, providing industry-leading uptime reliability. Available as a managed service hosted by CollabNet, or as an application installed in a customer's data center, the CollabNet environment has been proven to scale from companies with a handful of users to enterprises with tens of thousands of users. Customers have their choice of the Sun Microsystems® Solaris™ operating environment or the Red Hat® Linux® operating system. Additionally, the CollabNet environment provides role-based security at the project workspace, application, and data levels, and is the only CDE with a proven track record of production use at Global 2000 companies and with over 700,000 users.

CollabNet also provides Consulting Services to complement the CollabNet environment. These services are designed to enable customers to leverage the experience of CollabNet in collaborative software development and include: Community Services, Branding Services, and Education Services. For companies looking to expedite the deployment of their collaborative software development networks, CollabNet also offers a series of QuickStart services around collaborative development and application branding. These standard packages are designed to provide companies with a rapid, cost effective foundation around the critical elements of collaboration and the CollabNet environment.

Customers

CollabNet has defined and risen to prominence as the category leader in enabling Web-based global collaborative software development across a multitude of industries. CollabNet is currently working with dozens of Fortune 500 and industry-leading enterprise corporations ranging from: hardware and software providers, to companies from industries such as: financial services, wireless, and pharmaceuticals.

Board of Directors

Brian Behlendorf, founded CollabNet with O'Reilly & Associates, in July 1999. Behlendorf is Director of the Apache Software Foundation and is Chief Technology Officer for CollabNet.

Kevin Harvey, General Partner, Benchmark Capital.

Mark Jacobsen, Vice President of New Ventures, O'Reilly & Associates.

Jim Lussier, Venture Partner, Norwest Venture Partners.

Tim O'Reilly, Founder and President, O'Reilly & Associates.

Bill Portelli, joined CollabNet as President and CEO in October 1999 from Cadence Design Systems (NYSE:CDN), the \$1.3B world-leading supplier of electronic design automation software and services.

Key Investors

In April of 2000, CollabNet received \$35 million in funding from a number of leading venture capital firms and technology companies. Venture capital firm Bowman Capital led CollabNet's Series B financing round. The Company also received strategic investments from major hardware, software, and services companies, including: Hewlett-Packard (NYSE: HWP), Intel Capital, Niku Corporation (NASDAQ: NIKU), Novell, Inc. (NASDAQ: NOVL), Opus360 (acquired by Artemis International Solutions Corporation) (OTCBB: AMSI), Oracle Corporation (NASDAQ: ORCL), Sun Microsystems, Inc. (NASDAQ: SUNW), and Turbolinux, Inc. Initial investor, Benchmark Capital, also participated in this financing round. In addition, WR Hambrecht + Co. and Marc Andreessen invested in the company.

In December of 2002, CollabNet received \$13 million in funding. The Series C financing round was led by venture capital firm Norwest Venture Partners. CollabNet also received strategic investments from: Benchmark Capital, Intel Capital, NTT Leasing Co., Ltd., and Oracle Corporation.

In July 2005, CollabNet raised \$9.5 million in funding. The Series B1 financing was supported by Benchmark, Industry Ventures, Intel, Norwest Venture Partners, and WR Hambrecht.

Locations

CollabNet is headquartered in Brisbane, California with additional offices in Chicago, Illinois and Chennai, India.

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