

#### THE NOVICE



They like to store passwords on a notepad, sticky notes, or on a spreadsheet. Some hand-holding might be needed when introducing a new password manager, but getting them on board early will help with adoption.

### PASSWORD MANAGER AFICIONADO



They are already using a free password manager at home and might even store a few work credentials there, too. They are an excellent resource to tap into for training other employees on how to use an enterprise password manager.

# THE TEAM LEAD



They have little to no oversight of how their team shares passwords but don't want to hinder quick access to systems. They see the value of a password manager but might need help in setting it up to best fit their team's needs.

## **EXECUTIVE USER**



Time is their biggest obastacle so get their buy-in early in using a password manager to support the company's security-first approach. Executive power users could be key to employee empowerment for securing credentials.

# **D** bitwarden

Get the full details on how end-users and employee lifecycle stages can influence the rollout of a new password manager.

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