



QuickStart Deployment

AN EXPERT DEPLOYMENT OF THE EXTRAHOP SOLUTION FOR QUICK RETURN ON INVESTMENT

We all know that time is money. Your best bet to see fast returns on your ExtraHop technology is to engage the QuickStart Deployment from the ExtraHop Atlas Services Solutions Architecture team. You will receive an expertly deployed solution that is aligned with your organization’s business priorities.

“This has to be a world record for time to value.”

– VP of Network Operations on the Atlas QuickStart offering

QUICKSTART HIGHLIGHTS

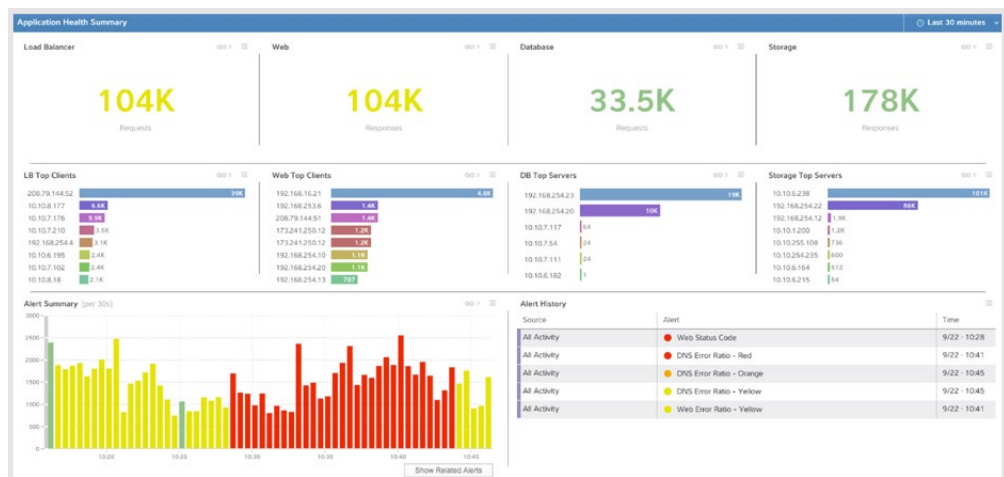
- Accelerated return on investment
- Consultative approach focused on business-critical applications
- Tailored deployment that fits the needs of your business
- Expertly managed, structured deployment

DEPLOY FAST, THE CORRECT WAY

The QuickStart Deployment service ensures that your organization sees fast payback on its investment in ExtraHop technology. Instead of burdening your team with yet another project, you can hand off the deployment to an ExtraHop Solutions Architect who knows exactly what to do.

The ExtraHop Solutions Architect assigned to your organization will plan and execute a structured deployment that covers:

- Initial scoping meeting to define project requirements
- On-site discovery session to review data capture strategy with current network or SPAN aggregation architecture
- Strategy for prioritized data collection focusing on critical applications
- Execution and confirmation of production changes for data capture
- Implementation of baseline configuration for ExtraHop appliances
- Hands-on training on administration
- Creation of dashboards and other custom visualization aligned with business needs



QuickStart Deployments can include custom visualizations.



TAILORED DEPLOYMENT

When planning your QuickStart Deployment, ExtraHop's Solution Architects listen to your organization's needs from both an operations and business point of view. As a result, each QuickStart engagement is unique. The real-world examples below demonstrate how QuickStart Deployments can match your requirements.

ABOUT EXTRAHOP NETWORKS

ExtraHop is the global leader in real-time wire data analytics. The ExtraHop platform analyzes all L2-L7 communications, including full bidirectional transactional payloads. This provides the correlated, cross-tier visibility essential for today's complex and dynamic IT environments. The ExtraHop platform scales up to 40 Gbps, require no agents, and delivers value immediately upon deployment.

"Deploy our ExtraHop correctly."

– Large Nonprofit Health System

A nonprofit network of hospitals and outpatient facilities engaged ExtraHop Solutions Architecture for a QuickStart Deployment. The Solutions Architect worked with the Network and Citrix teams at the health system to set up their network capture so that the feed contained traffic for critical applications. During the project, the Solutions Architect helped the team identify and resolve an issue with Web Proxy Auto-Discovery Protocol (WPAD) that was interfering with the deployment.

"Get our NOC ready for Black Friday."

– Nationwide Retailer

A video game retailer brought in ExtraHop Solutions Architecture to deploy their ExtraHop solution before the Black Friday shopping event. The Solutions Architect helped the network team to avoid hitting soft limits on their switching hardware and direct the correct traffic to the ExtraHop appliances. The Solutions Architect also wrote triggers to correlate application activity across the web, database, storage, and network tiers. With these metrics in a custom-built dashboard displayed in their Network Operations Center, the IT Operations team was ready for the Black Friday event.

"We need visibility into these applications fast!"

– Financial Services Company

A large financial services company needed visibility into the performance of several critical applications that bankers and financial traders use on a daily basis. The company engaged ExtraHop's QuickStart Deployment specifically with the goal of gaining a comprehensive view of these applications. The Solutions Architect deployed the ExtraHop appliances in one day and then began building dashboards that served the needs of multiple teams responsible for various aspects of the applications. One the second day of the deployment, the financial services company solved a long-running application performance issue that was due to mistimed file transfers.



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Yes, I Want a QuickStart Deployment

If you have questions about the QuickStart Deployment or other ExtraHop's Solutions Architecture services, contact your designated ExtraHop sales representative or fill out the web form at www.extrahop.com/contact/.