

## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF UTAH

THE SCO GROUP, INC.,  Plaintiff/ Counterclaim Defendant,  NOVELL, INC.,	) Case No. 2:04CV-00139  Videotaped Deposition of ROBERT J. FRANKENBERG  )
Defendant/	)
Counterclaim Plaintiff.	.)

February 10, 2007 10:00 a.m.

Fillmore & Spencer

3301 N. University avenue

Provo, UT 84604

Sharon Morgan, CSR, RPR, CRR

Notary Public in and for the State of Utah

Job: 191635

- object. Hopefully less frequently than more, but, in
- any event, if you understand a question, you should
- still seek to answer it. The objections are for the
- record and before a judge, if necessary, to rule upon
- 5 at some future time.
- 6 A. Uh-huh (affirmative).
- 7 Q. Are you represented by counsel here in 8 connection with this deposition?
- 9 A. I am, yes. Bill Fillmore is my attorney.
- 10 Q. I would like to begin by asking you to
- 11 briefly summarize your educational background.
- A. I have a bachelor's degree in computer 12
- 13 engineering from San Jose State University, and I'm an
- SEP graduate of the Stanford Graduate School of 14
- 15 Business.
- 16 Q. Can you briefly summarize your employment
- background prior to coming to Novell? 17
- 1.8 A. I was in the U.S. Air Force from 1965 to
- 19 1969, joined Hewlett-Packard out of the Air Force as a
- 20 manufacturing technician, and stayed there nearly 25
- years, just a few months short of 25 years. And when 21
- I left, I was the vice president responsible for 22
- Hewlett-Packard's networking in personal computer
- 24 businesses.
- 25 Q. When did you leave Hewlett-Packard?

- largest single business. It provided the ability to
- connect personal computers to shared resources such as
- 3 disks and printers and also, through those shared
- 4 resources, to connect to other networks.
  - Q. Did there come a --
- 6 A. It also provided the capability to write
- 7 applications on that shared resource and make further 8
  - use of it.

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- 9 Q. Did there come a time when you decided, as 10 CEO of the board, to explore divesting certain of the 11 business lines of the company?
- 12 A. Excuse me, I misspoke. At about the same --
- 13 at about the same time that I joined, Novell had just purchased WordPerfect and the associated products
- 15 there. So at the moment I was there it hadn't been
- 16 completed, but shortly thereafter those were added. I
- 17 don't know whether that was the intent of your
- 18 question or not.
- 19 Q. Well, it helps to add that to the picture.
- 20 WordPerfect, as a lot of people will be familiar with,
- 21 had a word processing program --22
  - A. Correct.
- 23 Q. -- of the same name?
  - A. Uh-huh (affirmative).
  - And did there come a time after you became

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- A. In April of 1994. 1
- 2 Q. Where did you go?
- 3 A. To Novell.
- 4 Q. And what position did you assume at Novell?
- A. I became the CEO and president of Novell and 5
- shortly thereafter also became chairman.
- 7 Q. What was the date, Mr. Frankenberg, that you
- assumed the office of chief executive officer of 8
- 9 Novell?
- 10 A. It would have been in late March of 1994, or
- 11 early April. I can't remember. It was right at the
- boundary. 12
- 13 Q. Could you briefly describe the different
- 14 lines, major lines, of Novell's business at that
- 15 point?
- 16 A. Novell's largest single business was NetWare.
- 17 The second largest business was training people in the
- use, installation and application of NetWare. After 18
- 19 that we had a number of smaller businesses including
- 20 UNIX, UnixWare, DR-DOS, and a range of much smaller
- 21 businesses having to do with document management and
- 22 so forth.
- 23 Q. Can you briefly describe what the NetWare
- 24 business was?
- 25 A. The NetWare business, as I said, was the

- CEO when you decided it would be in the best interest 1
  - of Novell to sell one or more of these businesses? A. Yes.
- 4 Q. Approximately when did you come to that view?
  - A. That would have been late in '94 to early in
- 6 '95. 7
  - Q. Can you recall your thinking as to why that would be advantageous?
- 8 9 A. Well, there were several reasons. One, after
- a very thorough study, we looked at the range of 10
- businesses that we were trying to advance and came to 11
- 12 the conclusion that we weren't able to fund
- 13 appropriately all of those businesses. And as such,
- 14 it made sense to get out of some of them or sell them
- 15 and concentrate our efforts on the ones that we
- 16 thought would be the most successful or the ones that
- 17 we thought we could have the greatest success with,
- 18 having moved the responsibility for some of the others 19
  - elsewhere.
- 20 Q. Were there particular businesses that fell in 21 the category of those that you wanted to sell?
- 22 A. Yes.
- 23 O. Which were those?
- 24 A. The WordPerfect word processing software, and
- 25 the associated office product that we called Perfect

- Office is one of those that we decided to sell. We
- 2 decided to sell UNIX and Unixware, which was a
- 3 combined implementation of UNIX and NetWare Services.
- We decided to sell Tuxedo, which was a transaction 4
- 5 processing capability. And then we decided to close
- 6 down several of the smaller businesses that were
- 7 referred to earlier because we didn't see that we
- would be able to succeed with them as well as we might 8
- if we concentrated our efforts on others. 9
- 10 Q. Did you have a time frame in which you hoped 11 to accomplish these sales?
- A. I had hoped that we would be able to get out 12
- of those as expeditiously as possible. Once you 13
- decide that you're going to make a change like that, 14
- it's best to do well but with dispatch and hoped that 15
- 16 we would be able to be out of them by the end of '95.
- Q. Was it your interest to sell these businesses 17 in their entirety? 18
- 19 MR. JACOBS: Objection, vague.
  - Q. (By Mr. Fillmore) Let me be more specific.
- 21 With respect to the UNIX and UnixWare business, was it
- 22 your intent to sell that business in its entirety?
- 23 A. Yes.

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- 24 Q. Did there come a time when you directed
- 25 certain of the people who worked at Novell to take

- 1 O. Would it be fair to say that he was the --
- became the lead negotiator on the transaction
- reporting to Mr. Thompson?
- 4 A. According to Mr. Thompson?
  - Q. Reporting.
- 6 Reporting. I thought you said according.
- 7 Q. Reporting.

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- A. Reporting, yes.
- 9 Q. Do you recall who became the buyer of the
- 10 UNIX system?
- 11 A. Yes, the Santa Cruz operation.
  - Q. Were you familiar with the Santa Cruz
- 13 operation at the time when you were making these 14 decisions regarding UNIX?
  - MR. JACOBS: Objection.
- 16 A. Yes.
- 17 Q. (By Mr. Singer) Do you recall how contact
- was made with Santa Cruz regarding potential sale of
- 19 the business?
- 20 A. I don't recall the specific details, but I do
- 21 recall having conversations with Doug Michael, who was
- one of the principals there, and several other people.
- 23 If I remember correctly, it was at one of the industry
- 24 conferences that I attended regularly concerning the
- possibility of creating a unified UNIX on Intel and
- Page 11
- steps to have that sale occur?
- 2 A. Yes.
- 3 Q. Is there a gentleman who you know and who is
- 4 here at the deposition by the name of Duff Thompson
- who worked at Novell? 5
- 6 A. Yes.
- 7 Q. What position did Mr. Thompson have in 1995?
- A. He was the senior vice president of business 8
- 9
- O. Did you ask Mr. Thompson to take any steps to 10
- effectuate the sale of the UNIX and UnixWare business? 11
  - A. Yes, I did.
- Q. What do you recall to be the directions that 13
- you gave Mr. Thompson in that regard? 14
- A. Together with several other people, I gave 15
- Mr. Thompson the charge to find a company to sell UNIX 16
- to that, together with other efforts that we had under 17
- way, would result in a unified UNIX on Intel -- on the 18
- 19 Intel processor, excuse me.
- 20 Q. Was there a gentleman by the name of Ed
- Chatlos who also worked at Novell at that time? 21
- 22 A. Yes.
- 23 Q. Did Mr. Chatlos also become involved in the
- 24 process of selling the UNIX business?
- 25 A. He did, yes.

- the Santa Crux operation being the team to do that.
- 2 Q. Why did you believe Santa Crux was the team 3 to do that?
  - A. Well, number one, it -- the Santa Crux
- 4 5 operation had a good reputation in UNIX. It had
- 6 opened several products that had been out in the
- 7 market and had been quite successful. It was also
- 8 independent of the warring factions in the industry at
- 9 the time and could effectively work with both sides,
- 10
  - which frankly was one of our challenges.
- 11 And they were well acquainted with UNIX, had had successful -- as I said, successful products 12 13 there, but had a deep knowledge of it, as well as good
- 14 distribution to third parties who wrote applications
- 15 and provided installation services and other kinds of 16 service.
- 17 Q. Mr. Frankenberg, you made a reference to the warring factions in the industry. Can you identify 18
- 19 those factions and what they were about? 20 A. The two major factions in the industry at the
- 21 time in this arena were Novell and Microsoft. 22 Microsoft had disagreements with other people in the
- 23 industry as well, but in this particular arena it was
- 24 ourselves, Novell and Microsoft.
- 25 And was that disagreement centered on your

Page 18

Is that, Mr. Frankenberg, an accurate
statement in your understanding of the intent of the
deal?

4 A. Yes.

Q. If we turn now -- now turn to Schedule
 1.1(a), which appears after page 49, I would like to

7 direct your attention to the very first Roman numeral

8 item on this list of the assets, which you'll recall

9 as the assets being sold. It states that "All rights

10 and ownership of UNIX and UnixWare, including but not

11 limited to all versions of UNIX and UnixWare and all

12 copies of UNIX and UnixWare (including revisions and

13 updates in process), and all technical, design,

14 development, installation, operation and maintenance

15 information concerning UNIX and UnixWare, including

16 source codes, source documentation, source listings

17 and annotations, appropriate engineering notebooks,

18 test data and test results, as well as all reference

19 manuals and support materials normally distributed by

20 seller to end users and potential end users in

21 connection with the distribution of UNIX and UnixWare,

22 such assets to include without limitation the

23 following," and it lists a variety of different

24 technologies. Is that statement consistent with your

25 understanding of the intent of this transaction?

Q. Did you ever hear from anyone at Novell that copyrights were not being sold?

3 A. I have some memory of there being a

4 discussion of whether copyrights would be sold or not.

Q. And as we've covered it, it was your intent under this transaction that those copyrights would be sold?

A. Yes.

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9 Q. Now, I would like to briefly look at the

10 other assets which were being sold on Schedule 1.1(a).

11 If you look at III, is it your understanding that all

12 of the seller's rights pertaining to UNIX and UnixWare

13 under any software development contracts, licenses and

14 other contracts to which seller is a party or by which

15 it is bound and which pertain to the business (to the

16 extent that such contracts are assignable), was being

17 sold, including those listed without limitation in the

18 various subparts below that?

19 A. Yes.

20 Q. Is it your understanding that to the extent

21 there were contracts involving source code that had

been entered into by AT&T and IBM that pertain to UNIX

23 technology, that that was part of all of the seller's

24 rights which were being sold to Santa Cruz in this

5 transaction?

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1 A. Yes.

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Q. Is it your understanding that that sale of

3 all rights and ownership of UNIX and UnixWare would 4 include copyrights associated with UNIX and UnixWare?

MR. JACOBS: Objection, calls for a legal conclusion.

A. I guess I have to answer the question?

Q. (By Mr. Singer) Yes, you should if you

9 understand the question.

10 A. Okay. I understand. Yes.

11 Q. Now, did you ever give any directions to the

12 team that was negotiating the deal, including

13 Mr. Thompson, Mr. Chatlos, that they should transfer

14 all right and title and interest to UNIX and UnixWare

15 but retain copyrights for UNIX and UnixWare from being

16 sold?

17 A. No.

18 Q. Did you ever tell anyone at Santa Cruz

19 Operation that copyrights for UNIX and UnixWare were

20 not part of the technology being sold?

21 A. No.

22

Q. Did you ever authorize anyone at Novell to

23 tell anyone at Santa Cruz that copyrights were not

24 being sold as part of the transaction?

25 A. No.

A. Yes.

Q. There is a separate schedule that

subsequently was amended by an amendment to the

4 transaction that we will look at in a few moments --

5 two amendments to the transaction, one in particular

6 amended the schedule. That's Schedule 1.1(b) of

7 Excluded Assets.

Now, as we begin at the top of that page, you see the NetWare operating system that any asset not

0 listed on Schedule 1.1(a), including the assets

11 pertaining to NetWare and the NetWare operating system

12 and services.

13 Is it fair to say that you wanted to be clear 14 that NetWare was not being transferred as part of the

15 transaction?

16 A. Yes. It was very important that we be clear

17 that it was not part of the transaction.

18 Q. If you now look at V under Intellectual

19 Properties where it says, as part of the assets not

20 being transferred, "All copyrights and trademarks,

21 except for the trademarks UNIX and UnixWare," would

22 you understand that to be a reference to Novell not

23 transferring its own copyrights and trademarks with

24 respect to NetWare products?

MR. JACOBS: Objection. The document speaks

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- the mixed structure we've described, was that 2 retaining the UNIX copyrights would facilitate
- 3 Novell's exercise of rights with respect to

capitalizing the SVRX revenue stream?") 5

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- A. Well, I recall discussing that, and I have a vague recollection of that, but I don't -- I can't say that I charged the team with doing that.
- Q. (By Mr. Jacobs) But if the team had done that, in fact, that would have -- and believing that that was a way to facilitate and protect Novell's interests, that would not have been inconsistent with your understanding of the structure of the 13 transaction?

MR. SINGER: Object to the form of the 14 question, leading, misstates the witness's prior 15

16 testimony. A. Let's see. I think it would have been 17 inconsistent with selling UNIX to SCO. They wouldn't | 18

hold the copyrights, and so that wouldn't be 19 20 consistent. And, furthermore, there wouldn't be a

necessity for a license back of the technology because we would have owned it. 22

23 Q. (By Mr. Jacobs) So when you met with

Mr. Brakebill and Mr. Lundberg, did you explain to them that you thought Novell wanted to retain, among

Page 67

Mr. Brakebill and Mr. Lundberg, did you explain to

them that you thought Novell wanted to retain, among

other things, the UNIX copyrights in order to

facilitate negotiation of SVRX License buyouts?") 4

5 A. I said that I had a memory, and I think I 6 called it a vestigial memory, of that topic and I 7 thought that might be an explanation of why I was 8 remembering that.

Q. (By Mr. Jacobs) As Mr. Singer elicited from you, you signed the Asset Purchase Agreement, correct? 10

11 A. Yes.

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12 O. At the time you signed it, were you signing it essentially on the basis of the recommendation from 13 your team that you execute the agreement as opposed to 14 going through it on a detailed basis yourself? 15

16 A. On the basis of the recommendation of the 17 team. I did not review every item in it.

O. At the time you signed it, you understood 19 that it reflected Novell's intentions with respect to 20 its subject matter?

21 A. That's what the team told me, yes.

22 O. And you've done a lot of transactions in the

23 course of your career as an executive with computer 24

companies? 25

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At least hundreds, if not more, yes.

other things, the UNIX copyrights in order to facilitate negotiation of SVRX License buyouts?

MR. SINGER: Before you answer that, let me ask Mr. Jacobs, are you waiving any assertion of privilege with respect to such a meeting?

MR. JACOBS: No.

MR. SINGER: Then I object to your taking a position asking the witness to testify about a meeting that at the same time you're going to be asserting privilege to. So which way do you want it?

MR. JACOBS: I would like the witness to 11 12 answer the question.

MR. SINGER: We view that as a waiver of 13 privilege if you ask the witness the question. 14

MR. JACOBS: We reserve all rights.

MR. SINGER: It's his privilege. 16

17 THE WITNESS: You're having fun, but I don't 18 understand what I --

19 MR. SINGER: It's Novell's privilege. I 20 understand that --

21 MR. JACOBS: Our record is clear with respect 22 to each other. You and I did that very economically. Now let's turn to the witness, and would you read back 23

24 the question, please. 25

"QUESTION: So when you met with

Q. And in those transactions, you tend to rely,

Page 69

2 especially as you've moved into senior positions,

you've relied on negotiating teams to effectuate the 3

4 parties' intent, correct? 5

 A. Negotiating teams and the lawyers representing us, yes.

Q. Actually, just to be clear, when I say 7 negotiating teams, I include the lawyers. 8

MR. SINGER: Are you waiving the 10 attorney/client privilege between Novell and its counsel with respect to this transaction? 11

Q. (By Mr. Jacobs) Mr. Frankenberg, did you 12 have confidence in your negotiating team that 13 14 represented you with respect to --

15 Mr. Singer, I'm not going to answer that question. I'm asking Mr. Frankenberg ---16

17 MR. SINGER: Well, the fact that you're not 18 answering the question I can't deal with, but I just 19 want the record to be clear that we view, to the

20 extent you asked Mr. Frankenberg about communications

with lawyers on the negotiating team, directly or 21 22 indirectly, that that constitutes a waiver of the

23 attorney/client privilege and we have every right,

24 then, to depose those lawyers on that same subject.

25 O. (By Mr. Jacobs) Mr. Frankenberg, did you

18 (Pages 66 to 69)

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- 1 A. Correct.
- 2 O. Now, let's turn to 1.6 of the Asset Purchase
- 3 Agreement. Mr. Singer asked you about this. You've
- testified that you think the structure of the 4
- 5 Technology License Agreement is inconsistent with the
- idea that Novell was retaining the copyrights. Do you
- 7 recall that?
- A. I do. 8
- 9 Q. My question to you, in 1.6 in the first
- sentence, do you see that 1.6 contemplates SCO 10
- granting to Novell a royalty-free, perpetual, 11
- worldwide license to all of the technology included in
- 13 the assets. Do you see that?
- 14 A. I do.
- O. You see in the board minutes, I focused you 15
- on this earlier, in Exhibit 2 in the paragraph under 16
- the first Resolved. 17
- 18 A. Okay.
- 19 O. It refers to technology assets.
- 20 A. Yes.
- O. And then as we've discussed, in the box below 21
- 22 that, it talks about, among other things, copyrights.
- 23 Do you recall that discussion back and forth?
- 24 A. I do, yes.
- 25 Q. So in 1.6 now it's referring -- in the

granting rights that are different than had the

- language said SCO grants to Novell a royalty for
- perpetual, worldwide license to all the copyrights 4 included in UNIX?

MR. SINGER: Object to the form.

- A. Yes. It could be more, yes, if that's what your question was.
- O. (By Mr. Jacobs) So if Novell was retaining 8 9 the copyrights, the grant of the license to technology could be a grant of different rights that were not included in Novell's retaining copyright rights? 11

MR. SINGER: Objection, assumes facts contrary to those in evidence.

- A. I guess what you're asking is since 14 technology is broader than copyrights, could it be 15 more than just the copyrights, or are you saying
- because technology is broader than copyrights, would
- it exclude the copyrights? I'm confused as to which 18 19 of those --
- 20 Q. (By Mr. Jacobs) Would it make sense to 21 you -- because technology is more than copyrights,
  - would it not make sense to you to have a license back
- 23 of technology even if Novell was retaining the 24 copyrights?
  - MR. SINGER: Object to the form, assumes

Page 103

- license back it's referring to all of the technology
- 2 included in the assets. Do you see that?
- 3 A. Yes.
- O. My question to you is do you have an 4
- understanding of whether the technology referred to in
- Section 1.6 is the same as, less than or more than the 6 7 copyrights that reside in UNIX?
- MR. FILLMORE: If you're not clear about the 8 9 question --
- THE WITNESS: I'm not clear. The technology 10 11 certainly exceeds the copyrights.
- O. (By Mr. Jacobs) It could exceed the 12
- 13 copyrights, right?
- 14 A. Sure.
- 15 O. And so --
- MR. SINGER: I don't know the witness is 16
- 17 finished. You were saying?
- A. But I don't know if that's what you were 18
- 19 asking me.
- Q. (By Mr. Jacobs) That was my -- that's sort 20
- 21 of my predicate question is that technology is more
- 22 than copyrights, right?
- 23 A. Yes.
- O. And so under 1.6 when it provides that SCO 24
- 25 would grant Novell a license to technology, it's

- facts contrary to those in evidence.
- A. You're asking me to speculate, so I guess it 2 3 could.
- 4 Q. (By Mr. Jacobs) Well, were you doing anything more than speculation when you explained that you thought it didn't make sense to have the TLA if 6 7 Novell retained the copyrights?
- MR. FILLMORE: Are you asking him to interpret the contract or express his intent on the 10 deal?
- 11 Q. (By Mr. Jacobs) When you were -- let me strike that question to start over. When you were 12
- 13 explaining your view about the relationship between
- the question whether Novell retained the copyrights 14
- 15 and the fact that there is a Technology License
- Agreement --16
  - A. Right.
- 18 Q. -- were you sitting here trying to make your
- best sense of these various documents as opposed to 19
- having a clear recollection in 1995 of what was going 20
- 21 on?
- 22 A. That's a very different question than the
- 23 earlier one. As I recall, what I said was it didn't
- make sense to me that if Novell had retained the 24
  - copyrights, that it would need a license back.

- Q. And is that not making sense -- reminds me of 1 a talking headstone. Is that not making sense
- something that you basically came up with as you were 3
- 4 thinking about this in 2006, 2007?
  - A. Yes.

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- O. As opposed to -- this was really your 6
- 7 lawyer's question -- as opposed to having a
- recollection as you sit here today of specific 8
- 9 thoughts you had in 1995?
- A. Well, if I go back to my intent, the intent 10 was to sell the whole business, including the 11 technology and the copyrights. 12
  - Q. That was your original intent, correct?
- 14 A. Right.
- MR. SINGER: Object to the form of the 1.5 16 question.
- Q. (By Mr. Jacobs) And then the intent changed? 17 MR. SINGER: Object to the form of the
- 18 19
- A. The intent changed because the buyer couldn't 20 afford to pay for the whole thing in cash, yes. 21
- Q. (By Mr. Jacobs) And one of the things that 22 that meant was that now instead of you getting the 23
- capitalized revenue stream from the SVRX licenses all 24
- up front in a single buyout transaction, sort of a
  - Page 107

- Q. And all that's included there are the 1
- trademarks UNIX and UnixWare as and to the extent held
- by seller within the exclusionary parenthetical. Do
- you see that?

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- A. I do, yes.
- Q. So -- and it doesn't say -- in particular in
- this Section V, it doesn't say the copyrights in UNIX?
- 8 A. It does not say that, no.
- Q. And then if you look at the excluded assets, 9
- there's sort of a matching provision at V called
- Intellectual Property?
- MR. SINGER: Object to the form of the 12 13 guestion.
- 14 O. (By Mr. Jacobs) Do you see that?
- MR, SINGER: Object to the form of the 15
- question. Misstates the document. 16
  - A. I do. yes.
- 18 Q. (By Mr. Jacobs) And, actually, having
- focused you on V for a minute, you'll see on item II 19
- of the excluded assets that it excludes NetWare, as
- Mr. Singer pointed out to you. Do you see that? 21
  - A. Yes.
- O. So there is an exclusion for NetWare in the 23
- 24 excluded assets at II, correct?
  - A. Correct.

Page 109

- grand buyout transaction by buyer, you had to
- anticipate a bunch of little buyout transactions going
- forward? 3
- MR. SINGER: Object to the form of the 4 question.
- 5 A. Correct. In other words, we agreed to retain 6
- the royalty stream and look at that as partial payment or part of the payment for the deal, yes. 8
- O. (By Mr. Jacobs) And you anticipated trying 9
- to achieve the capitalized value of that royalty
- stream on a go-forward basis with the rights that you 11
- 12 retained under the Asset Purchase Agreement?
- 13 A. Correct.
- Q. If you turn to Schedule 1.1(a), and you look 14
- 15 at item V, Intellectual Property --
- 16
- O. -- so just to -- having taken a look at that 17
- 18 provision, I want to refresh your recollection that
- 19 Mr. Singer asked you about Section 1, "All rights" --
- which starts out with this broad language, "All rights
- and ownership of UNIX and UnixWare." Do you see that? 21
- A. Yes, I do. 22
- O. Now we have a specific provision governing 23
- 24 intellectual property? Do you see that?
- A. Yes. 25

- O. And then there's this intellectual property
- provision, and it says "All copyrights and trademarks
- except for the trademarks in UNIX and UnixWare. Do 3
- you see that?
- 5 MR, SINGER: Same objection. Misstates the
- 6 document as amended. 7
  - A. Yes, I do.
- 8 O. (By Mr. Jacobs) So that -- except for the
- trademark UNIX and UnixWare, the trademark UNIX and 9
- UnixWare were obtained by Novell as part of the 10
- 11 acquisition of USL, correct?
  - A. Correct.
- 13 Q. They weren't sort of preexisting trademarks
- in Novell, preexisting before the acquisition from 14
- 15 USL?

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- A. Excuse me, UNIX was acquired with the 16
  - acquisition of USL. UnixWare was invented by Novell
- to describe a subsequent product. 18
  - Q. Thank you. Fair correction. So --
- A. So UNIX obtained that one, yes. 20
- 21 O. And so a reviewer of the Asset Purchase
- Agreement in 1995 would have seen in Section V of 22
- 23 Schedule 1.1(a) that only specified trademarks, UNIX
- and UnixWare, are included, correct? I just referred 24
- 25 you to (a).

- competitor to Microsoft. I remember that being part
- 2 of the charge and I remember reminding Mr. Thompson
- 3 about that. And we wanted to make sure Intel was
- 4 supportive of what we came up with.
- 5 Q. In connection with the Intel discussions that
- 6 you had around the time of the Asset Purchase
- 7 Agreement, do you remember any input Intel gave you
- 8 about things that Intel thought would be important in
- 9 the transaction that you were about to enter into with
- 10 SCO?
- 11 A. Not specifically. I'm sure we talked about a
- 12 number of things, but I can't cite you a very specific
- 13 this is what Intel told me was important right now,
- 14 but I'm sure we talked about that.
- 15 Q. Do you recall who your counterpart was at
- 16 Intel on those discussions?
- 17 A. Yeah, Dave Howse.
- 18 Q. What was his position?
- 19 A. Dave was a senior vice president, if I
- 20 remember right, at least a vice president if not a
- 21 senior vice president, and deeply involved in
- 22 marketing and selling of processors.
- 23 Q. Just give me a minute.
- 24 MR. JACOBS: No further questions, sir.
- 25 Thank you very much.

- 1 Q. Would you have expected that if the lawyers
- 2 or any other party to the negotiating team on behalf
- 3 of Novell was going to seek to change a deal point
- 4 like that, that they would have told you about it
- 5 rather than just go off and do it?
- 6 A. Yes.

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- 7 Q. And that never happened, did it?
  - A. Not that I recall.
- 9 Q. Now, there's been some questioning about the
- 10 exact scope of the rights regarding Section 4.16 over
- 11 which Novell had a continued interest. Do you recall
- 12 those questions?
- 13 A. Yes.
- 14 O. And do you recall testifying in questions I
  - 5 asked you on direct that what Novell was retaining
- 16 when it's referring to SVRX licenses was a continuing
- 17 right to retain a binary royalty stream that was in
- 18 place at the time of the transaction. Do you recall
- 19 that?

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- 20 A. Ido.
- Q. Then there was some questions by Mr. Jacobs
- 22 directed at whether or not in the course of a buyout
- 23 there would be some need to deal with source code
- 24 rights. Do you recall questions there?
- 25 A. I do, yes.

Page 137

## 1 FURTHER EXAMINATION

- 2 BY MR. SINGER:
- 3 Q. Mr. Frankenberg, I do have some redirect.
- 4 Do you recall being asked in
- 5 cross-examination some questions about the intent of
- 6 the transaction?
- 7 A. Uh-huh (affirmative).
- 8 O. And the initial intent of the transaction?
- 9 A. Yes
- 10 O. I just want to be clear on a few things. Was
- 11 your initial intent in the transaction that Novell
- 12 would transfer copyrights to UNIX and UnixWare
- 12 Would transfer copyrights to Critical
- 13 technology to Santa Cruz?
- 14 A. Yes.
- Q. Was that your intent at the time when the APA
- 16 was signed?
- 17 A. Yes.
- 18 Q. Was it your intent when that transaction
- 19 closed?
- 20 A. Yes.
- 21 Q. And did that remain your intent, as you view
- 22 it, at all relevant times?
- 23 A. Yes.
- 24 O. So that never changed?
- 25 A. No.

- Q. Would you agree that Mr. Chatlos was one of
- 2 the individuals specifically -- in fact, the
- 3 individual specifically charged with negotiating the
- 4 agreement from a business standpoint?
  - A. With SCO?
- 6 Q. Yes.
  - A. Yes.
- 8 Q. I would like to show you a declaration
- 9 Mr. Chatlos has executed and which has previously been
- 10 provided to counsel to Novell in this litigation,
- 11 which we would like to mark as the next exhibit.
- MR. GONZALEZ: This will be marked as Exhibit 13 1045.
- 14 (Exhibit No. 1045 marked.)
- 15 Q. (By Mr. Singer) Could you take a moment to
- 16 review Mr. Chatlos' declaration.
- 17 A. Okay.
- 18 O. Have you had a chance to review Mr. Chatlos'
- 19 declaration?
- 20 A. Yes.
- Q. I would like to ask you about certain
- 22 passages. If we turn to 4 of Mr. Chatlos'
- 23 declaration, he states, "Novell's intent and agreement
- 24 under the APA and Amendment No. 1 was to transfer the
- 25 entire UNIX business, including the UNIX source code