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Investor Journey

Services Overview



Technology

Communication

Promotion

IR Services

Argaam offers regional flavored IR solutions which developed by investor relations, Finance Experts and IT professionals with rich local experiences.

With Argaam IR, you will Start Conveying a compelling investment proposition and Give stakeholders context, insight and interactive tools to clearly understand your business today and in the future.

- Boost your compliance with regulatory requirements.
- Ensure incredible investor relationships with HQ Information.
- Improve your corporate reputation and stock's appeal.
- Reduce operational, IT and Business headache.





IR Services Introduction — Key Challenges of IR Roadmap



Maintaining latest, consistent and easy to understand information updated on IR Channels (Web, Mobile, Media) *Ensuring* Knowledge of IR Team, their understanding of investors' requirements and ability in handling difficult questions and Developing key messages to support the strategy

IR Team Building and

Operations

IR Materials Readiness

Preparing Quality of IR presentation, Earning Releases, Advertorials, Press Releases, Financial Statements and broadcasting, etc.

IR Roadmap Key Challenges

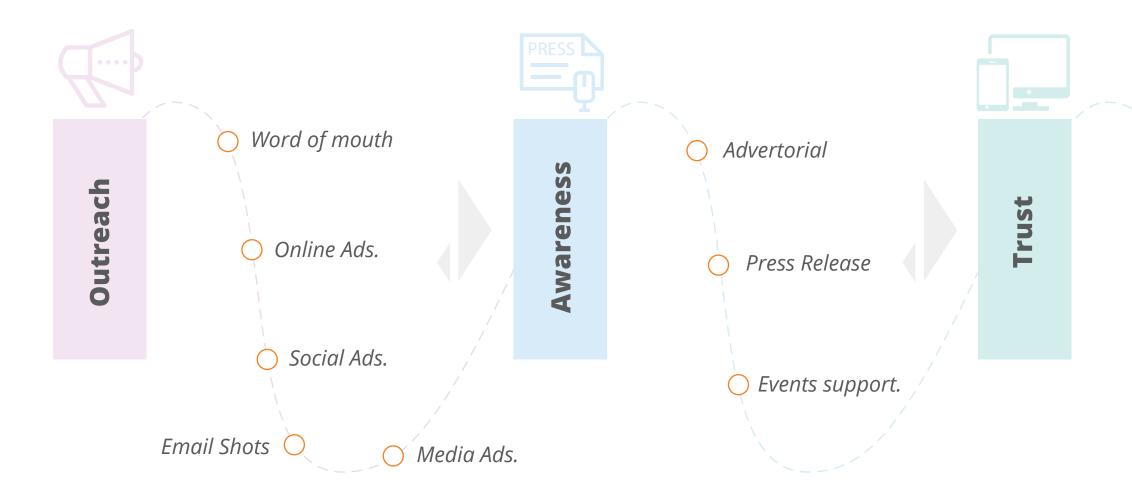
With Argaam IR Services, Fuel Your Investor Relation Growth

Omni Channel Investor **Experience** Feedback

60

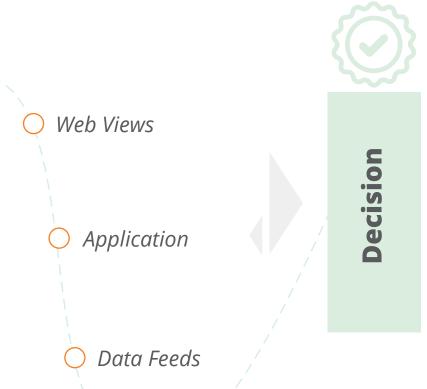
Serving Cross Channels Investor Experience Anytime Anywhere via (Mobile, Web, Social Medial, etc.) will be ready to inform investors and listen their feedback.





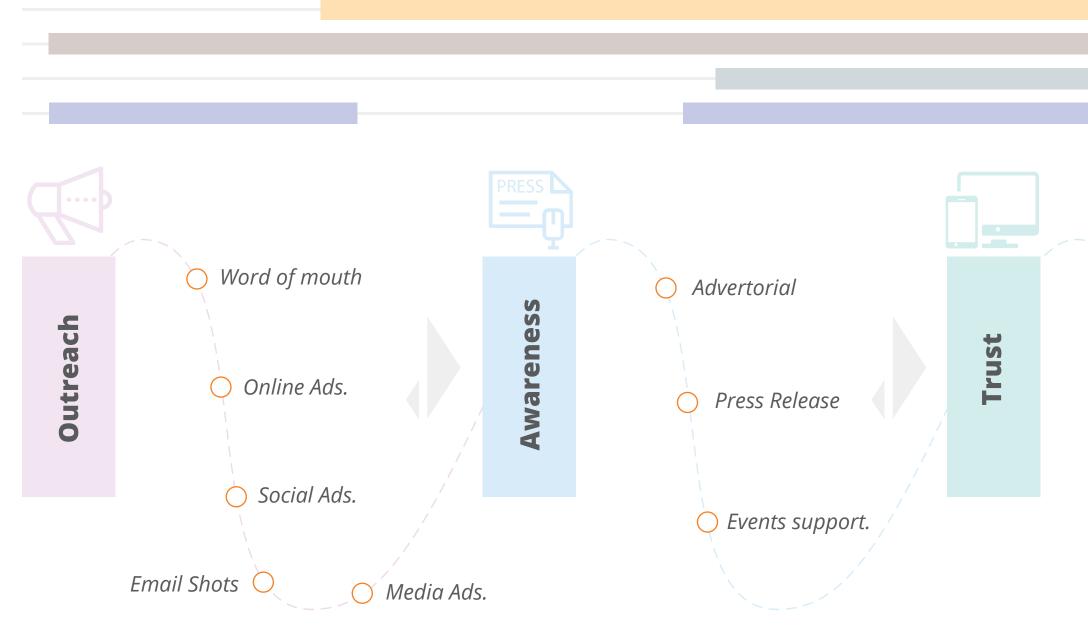
Awareness to Invest

With Argaam IR Services, Fuel Your Investor Relation Growth



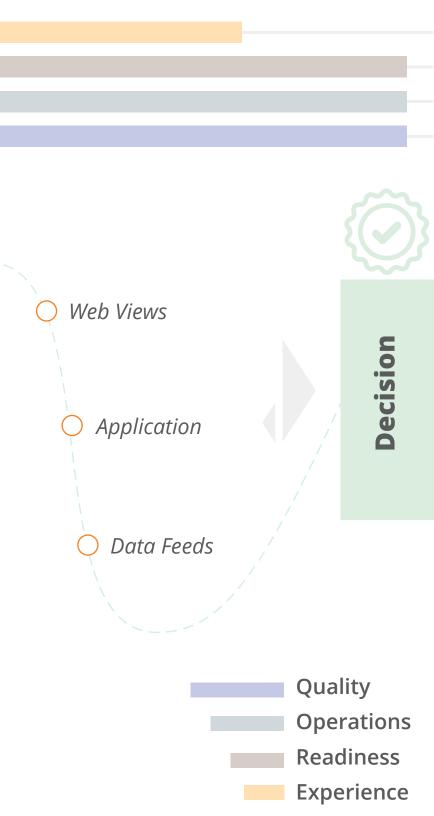


IR Services Value Proposition



Awareness to Invest

With Argaam IR Services, Fuel Your Investor Relation Growth



IR Services Services Overview

Argaam offers regional flavored IR solutions which developed by investor relations, Finance Experts and IT professionals with rich local experiences



Experience the power of Argaam anytime, anywhere on your internet-ready devices. Being compelling. Being Concise. Answering " why should you care about your company".

Increase corporate reachability, promote your Brand image to your investors and customers.



Promotion Tools







IR Services **Technology Tools**



IR Microsite

IR Application



IR Data Feeds





IR Services > Technology Tools IR Microsite

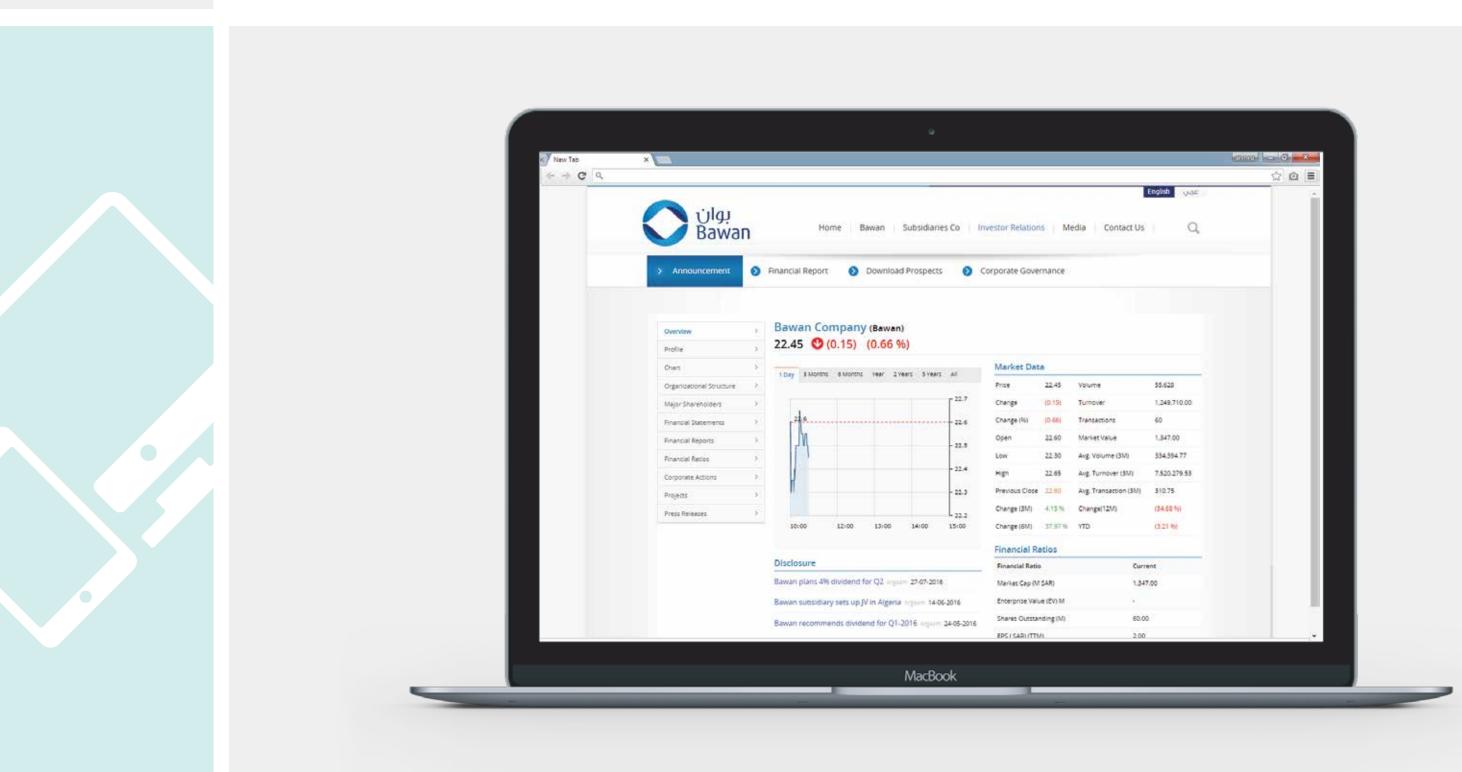
Argaam IR Microsite will help to tell your story about 'Why Invest?' by providing key information and connecting the dots on the market opportunity and how the company stands out as a good investment in this particular industry.

- Gain a competitive advantage by leveraging the web to expand your reach, attract investors and build relationships.
- Provide all key features of best practice IR websites including events calendars, press releases, financial reports and other key components.
- All of your key investor content is accurate and automated to ensure key information is posted at the right time.





IR Services > Technology Tools IR Microsite — See in action —

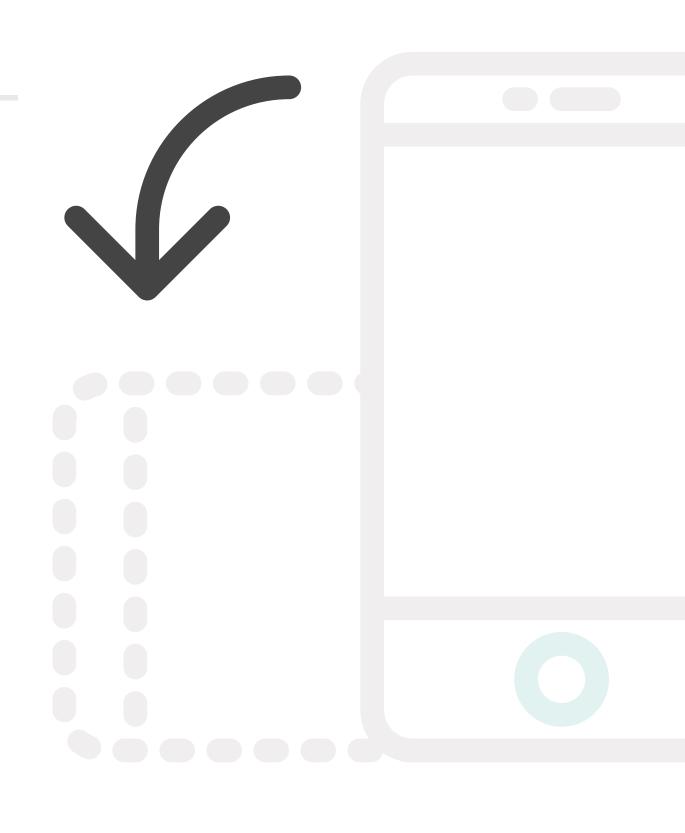




IR Services > Technology Tools

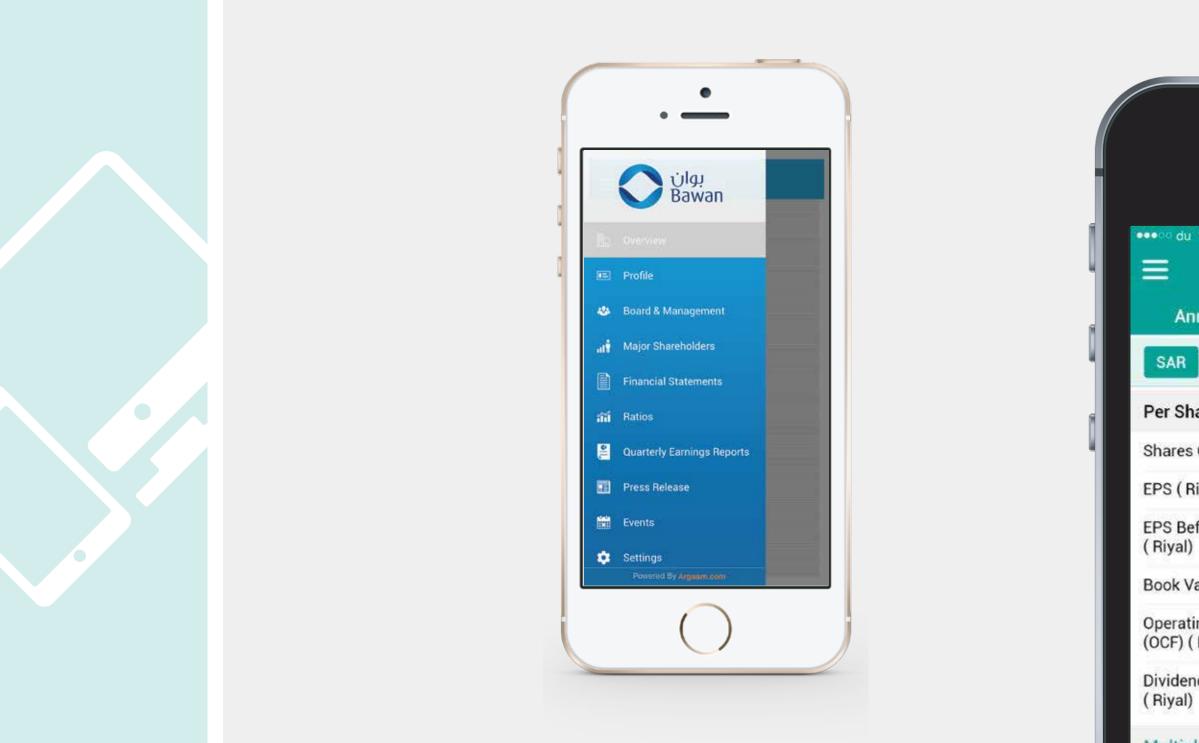
Argaam provides a great Mobile App to communicate quickly and conveniently with your investors. It is simple to use, cost effective and organized providing investors and analysts easy access to our important IR information across all mobile platforms anytime and anywhere.

- Allow your company to share with investors a wide array of business feeds in a timely manner, round the clock.
- Enable corporations to manage and control their communication channels with their valued investors
- Simple, cost-effective and result-oriented, Argaam IR Mobile App is the way forward in your relationship management process.





IR Services > Technology Tools IR Application — See in action —



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≡ R	atios	
	TTM ng 12 Month	Annualized
SAR USD	2013	2014 🕨
Per Share Data		0
Shares Outstanding (M)	3,000.00	3,000.00
EPS (Riyal)	1.42	1.48
EPS Before XO Items (Riyal)	1.33	1.39
Book Value (BV) (Riyal)	11.92	12.19
Operating Cash Flow (OCF) (Riyal)	2	3.52
Dividends Per Share (Riyal)	0.70	0.73
Multiple Ratios		0



IR Services > Technology Tools

IR Data Feeds are built and maintained based on years of experience and extensive data. It's fully compliant with regulatory standards and the design can be adapted to your purposes, including...

- Company profile & key facts
- Major announcements (stock news, reports & PR material)
- Per-Share data (trading volumes, intraday prices & performance).
- Financial highlights (financial statements, ratios and key indicators).
- Board & management updates.
- Major shareholders and ownership changes.
 Event calendar



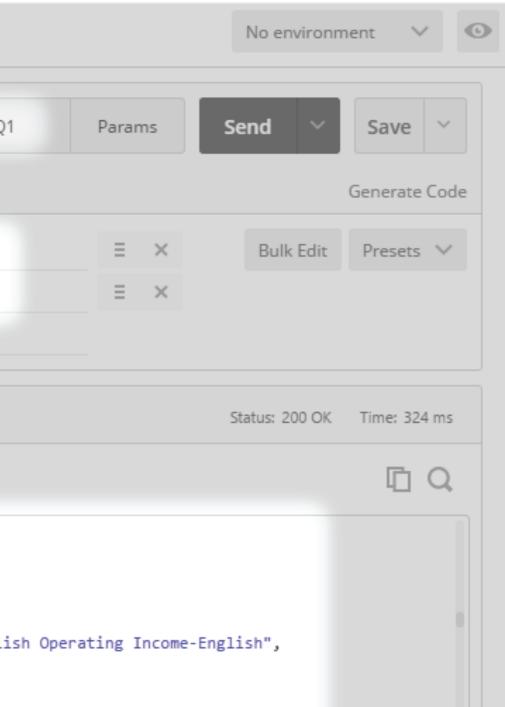


IR Services > Technology Tools IR Data Feeds — See in action —

ttp://localhost:	13905/v1.0/ +	
GET 🗸	http://localhost:13905/v1.0/json/InvestorsRela	tion/GetFinancialStatements?year=2016.=Q
Authorization	Headers (2) Body Pre-request Script	Tests
Device-	Token	API Demo
App-Se	cret	F7CDF9E7F925456AD30D309ECA941BA6
key		value
	Raw Preview JSON V	
262 263	"NameEn": "Operating Income", "نخل لعمليات" : "NameAr"	
264	"Value": "3695.0500",	
265	"Currency": "SAR",	
266 267	"UnitEn": "", "UnitAr": "",	
268	-	rating Income-English Operating Income-Engl
269	ي دخل العمليات-ءربي دخل العمليات-ءربي " : "NotesAr"	و"دخل العمليات-ءربي
270	"Style": "GroupHeader Bold",	
271 272	"ChildValues": [], "FieldGroup": "Income Statement"	
273	},	
274 -	1	

"InternalName": "Total Operating Expenses".

275







IR Services

Communication Tools



Editorial Ads

Press Releases





IR Services > Communication Tools Editorial Ads

When you marketing through the use of the advertorials, you will have more time and space to go into depth about the merits of your corporate position and investors.

- Inform investors with the information they need to make better decisions about the things they need and want to invest.
- Focus on one interesting aspect of the business. How you got started. A special award you have won. A new service you are offering.
- Talk about things that will interest the reader. Factual articles that describe how the business helps their investors to understand your position deeply.





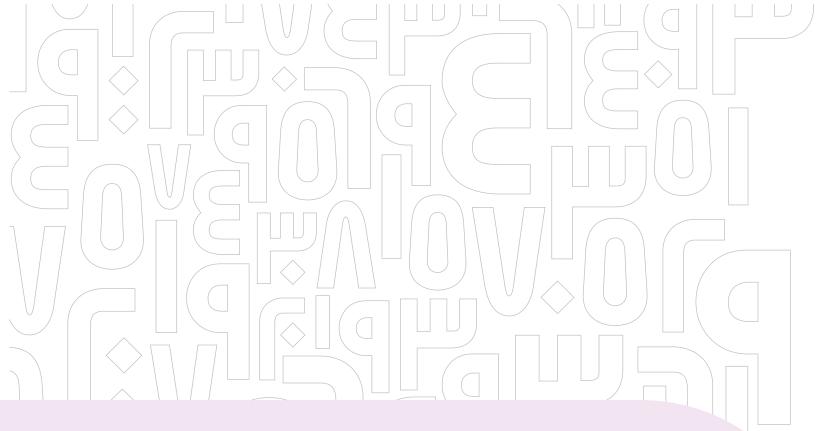


IR Services > Communication Tools Press Releases

The more people read about you, the more they know you. Before you know it, investors, analysts and journalists begin to empathize with you and understand your purpose and objectives.

- Depend on our Content-Effeciency Experts to ensure content is localized, high quality and delivered on time to your target audience.
- More than 40 million Pages are viewed at Argaam monthly. Think about it – if just %0.1 of those views were about your press release and communicate your message, you'd be bringing in quite a bit.
- You have complete control over the content, you obtain credibility based on the implied endorsement a press release has with its audience, you increase readership (both time spent with and awareness of your message)







IR Services **Promotion Tools**



Online Advertising

Messages campaigns

Social Media Campaigns





IR Services > Promotion Tools Online Advertising

Argaam has joined the list of global and regional pioneers, in the digital sector, which have appointed Connect Ads as the sole representative for selling and expanding their digital media solutions. Top international and regional brands are now enabled to engage with millions of consumers in the GCC, Egypt and North Africa, using Connect Ads suites of leading online portals and digital advertising technologies. This agreement is the first exclusive partnership that includes dedicated portals for the economics and finance news segments.

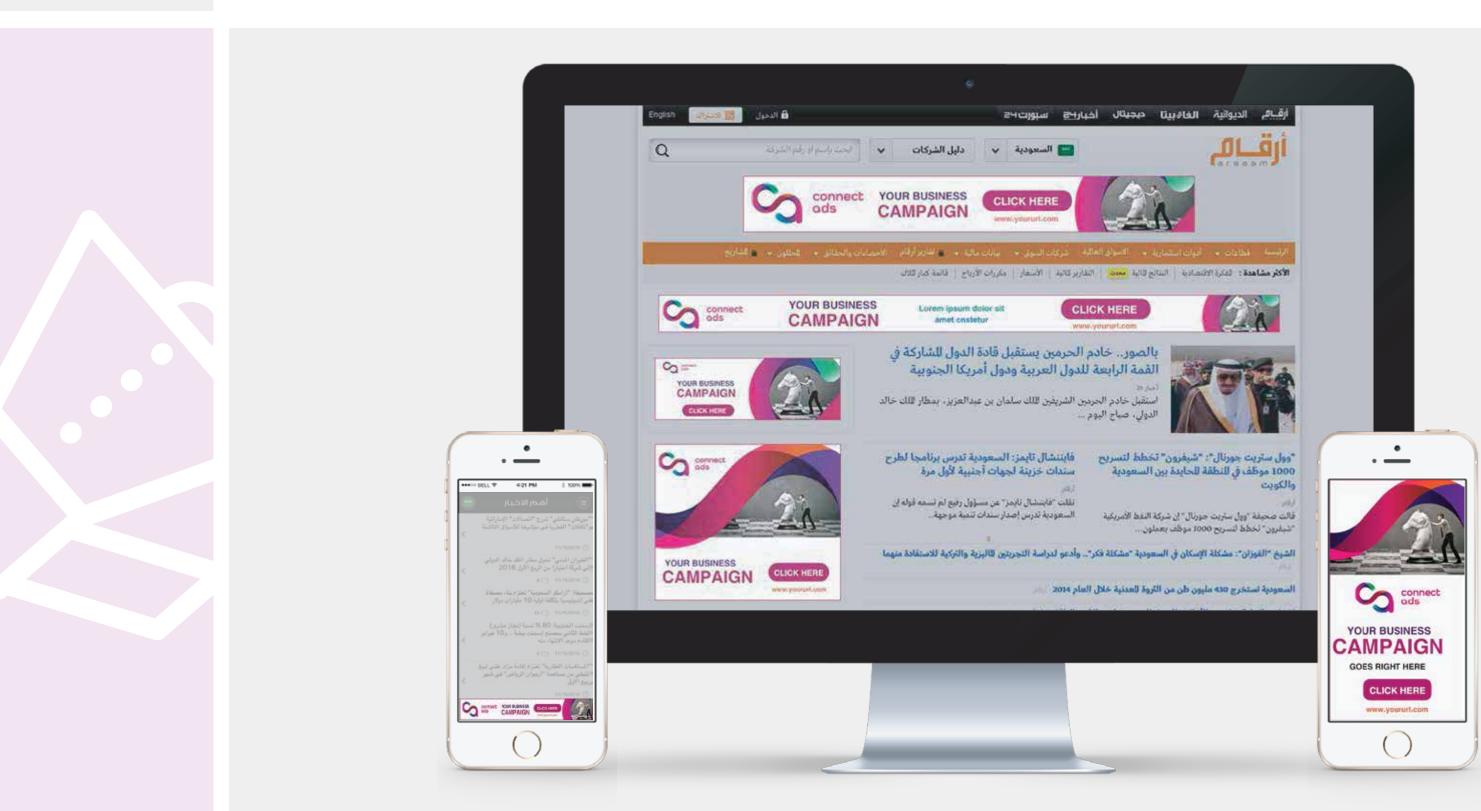
Advertising Media

- Display Advertising
- Mobile Advertising
- Email Advertising





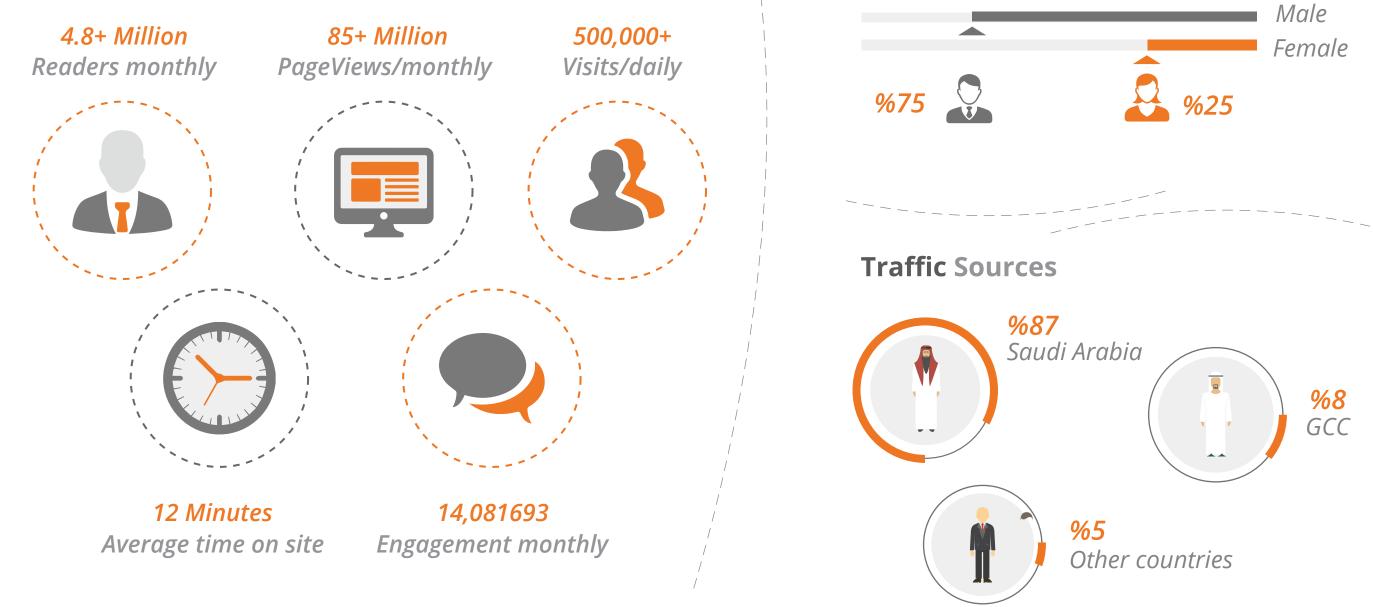
IR Services > Promotion Tools Online Advertising — See in action –





IR Services > Promotion Tools **Online Advertising** – why –

Traffic Overview



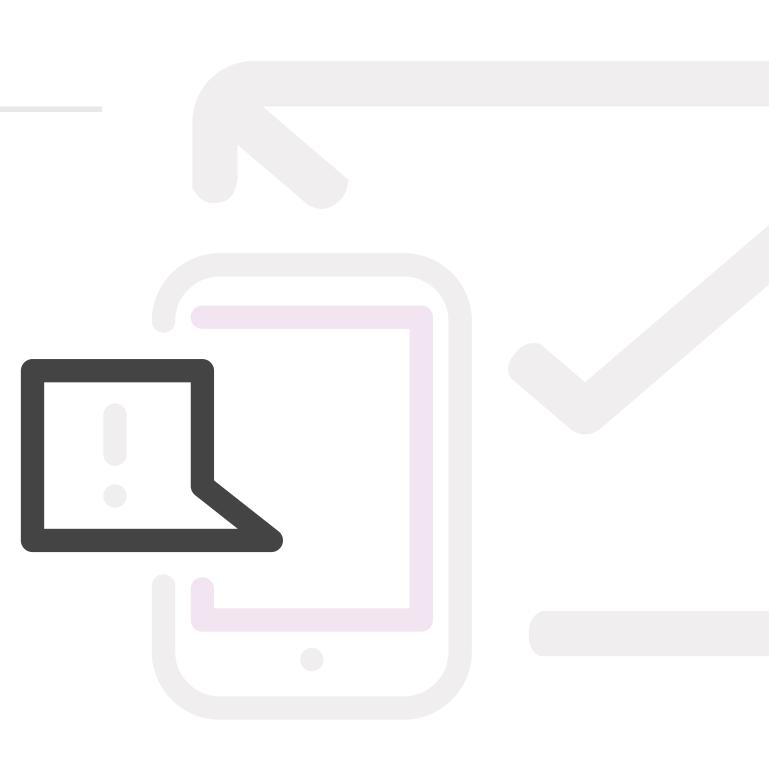
Demographic



IR Services > Promotion Tools Messages campaigns

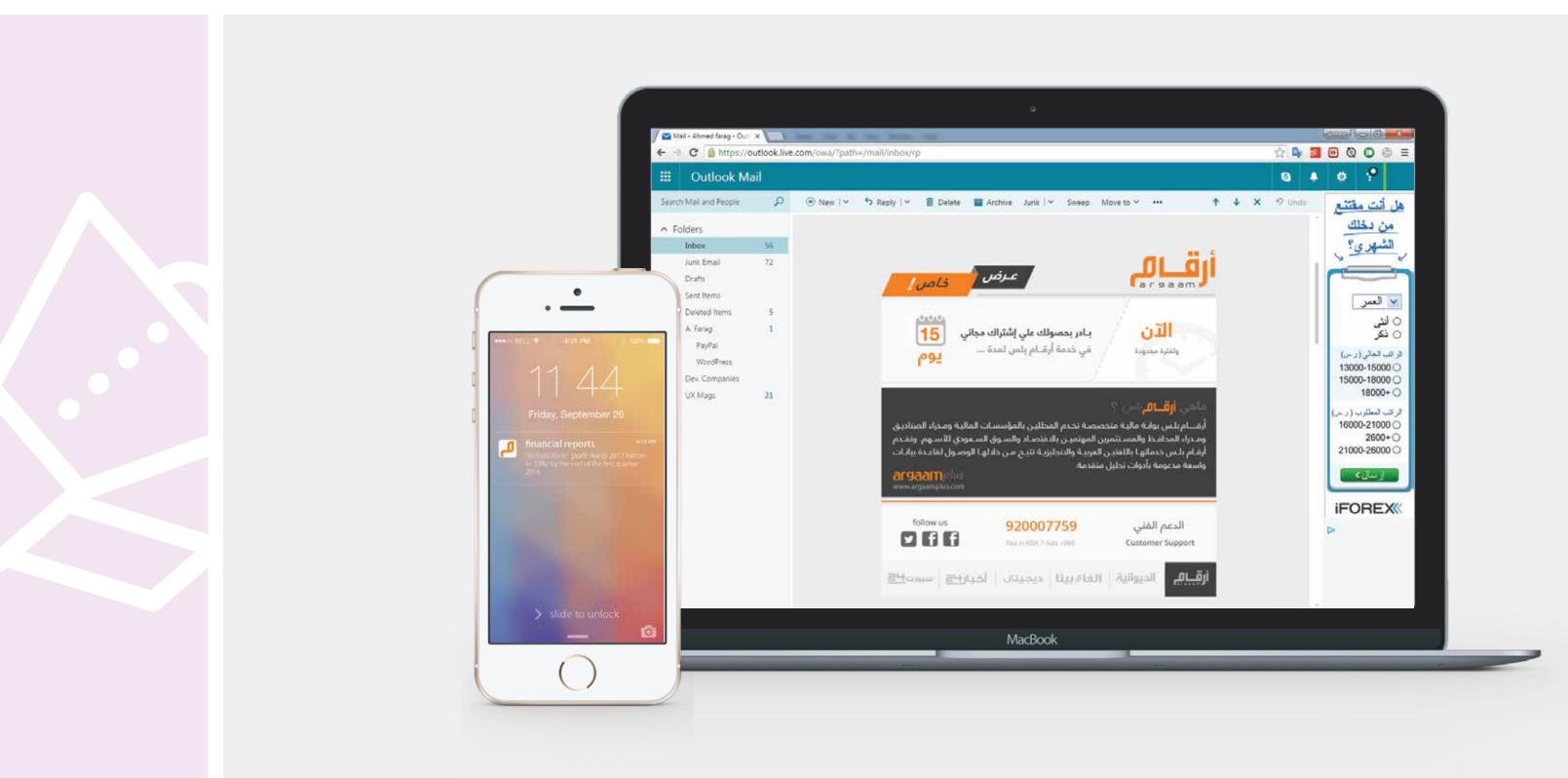
Reach Argaam user/investor base who are work in or interested in the finance and Investments. With high incomes and market savvy, these users are very receptive to financial information. Actively engaged in every facet of the financial markets, these elite local users are familiar with banking, finance and investment strategies.

- Use one of the most localized, simple, and in-depth GCC Service to inform your investment messages to your prospected investors.
- Achieve your marketing goals with optimized Open rate, Bounce Rate, and interaction Campaigns that are targeted Local/GCC Investors.



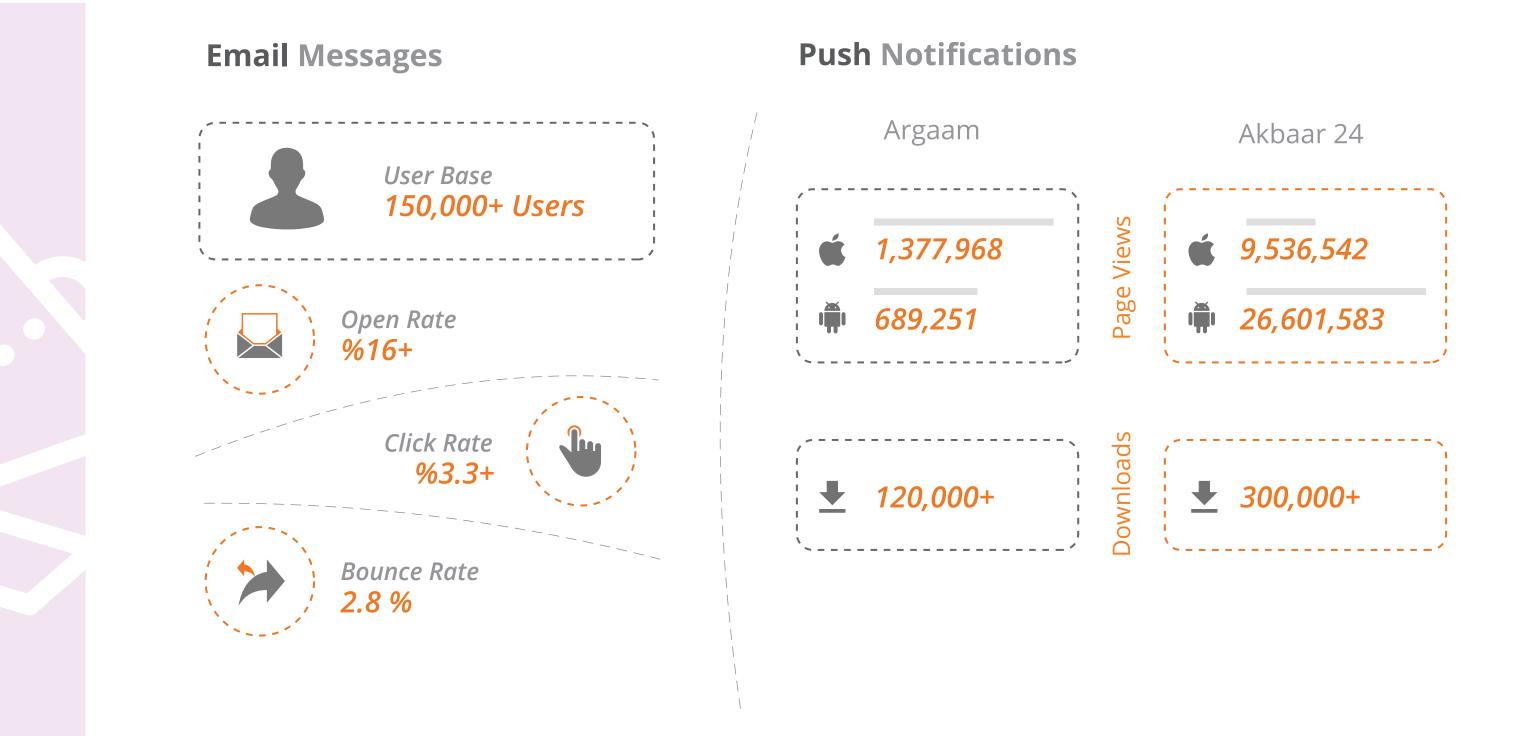


IR Services > Promotion Tools Messages campaigns — See in action —





IR Services > Promotion Tools Messages campaigns – Why





IR Services > Promotion Tools Social Media Campaigns

Social media is one of the hottest topics among investor relations officers (IROs) today. To engage or not to engage is increasingly less the question than when, how and where to do so.

- Use Twitter and your IR website to keep track of your investment community
- Get a benefit from local tools and powers to tell the company's story and disclose material financial information.
- Integrate market data with news and financial analysis so you can stay on top of market-moving events as they occur and be in position to take action immediately.



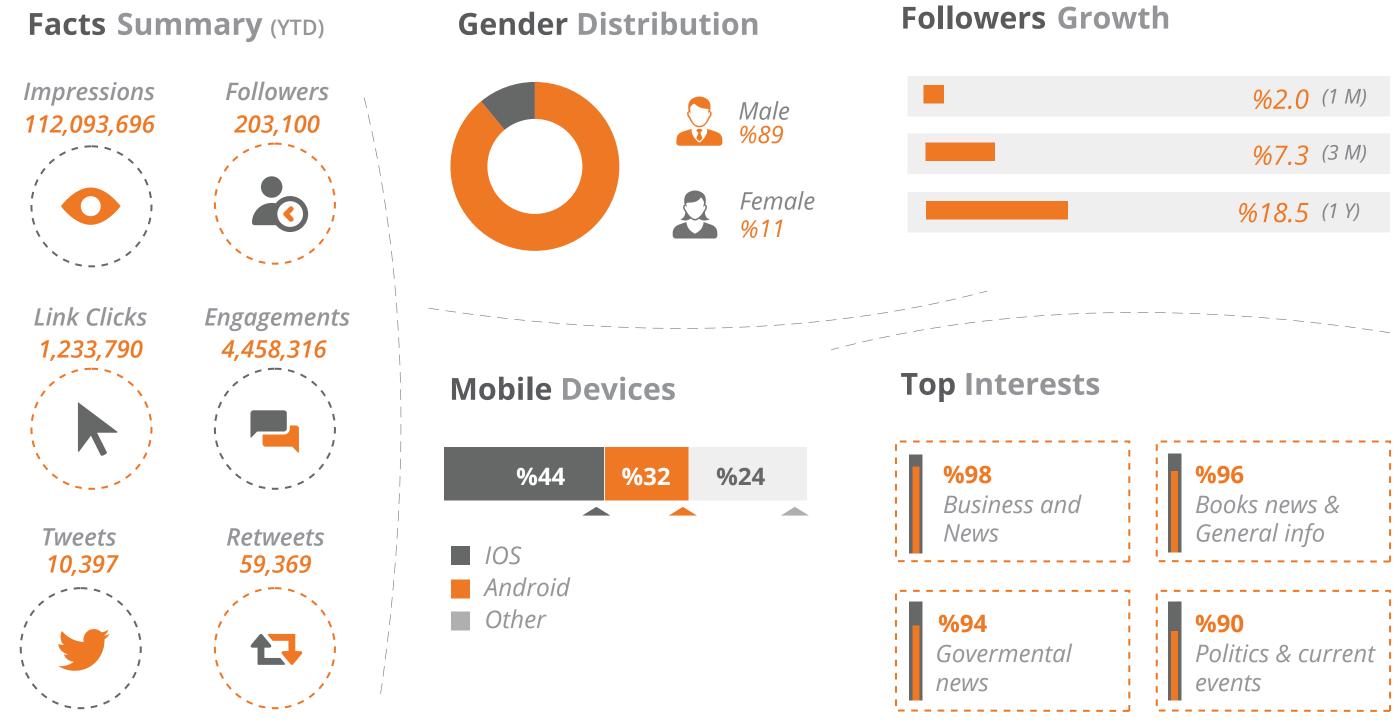


IR Services > Promotion Tools Social Media Campaigns — See in action —





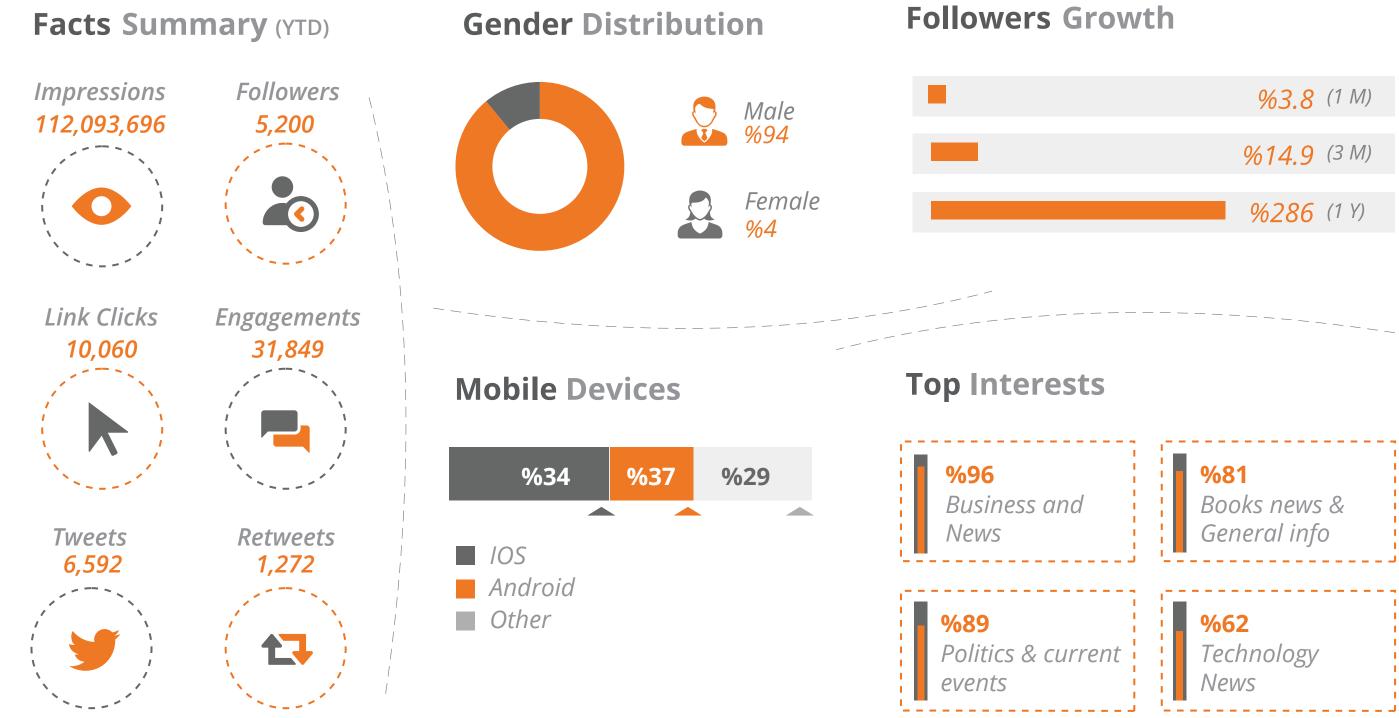
IR Services > Promotion Tools **Social Media Campaigns** – Why – Argaam Profile



%2.0	(1 M)
%7.3	(3 M)
%18.5	(1 Y)

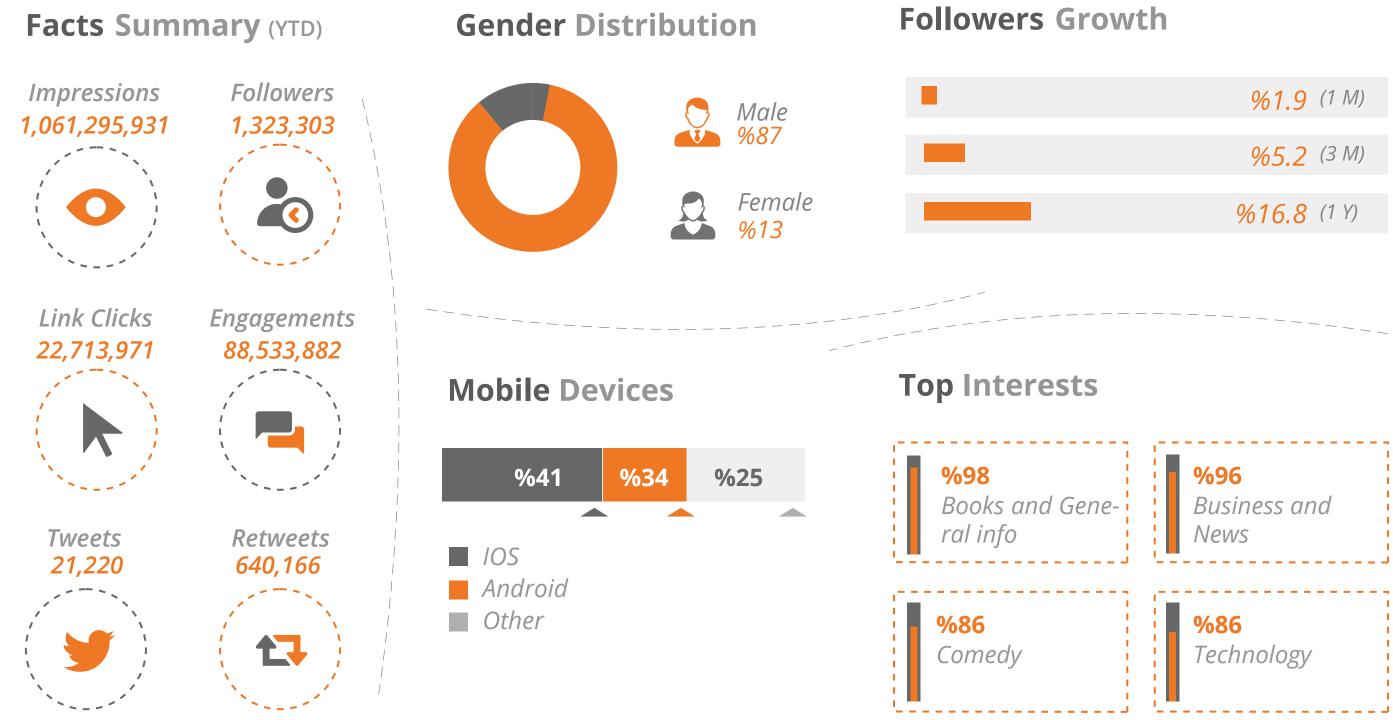


IR Services > Promotion Tools **Social Media Campaigns** – Why – Argaam plus Profile





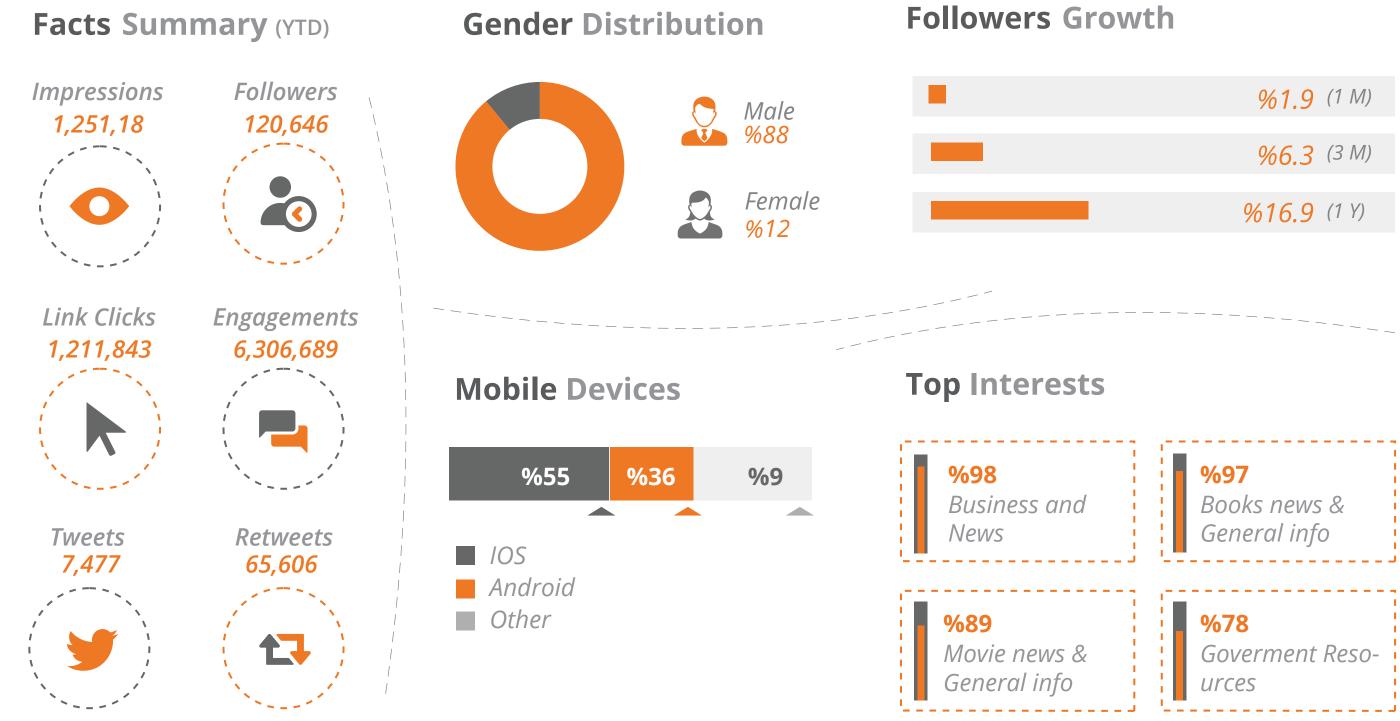
IR Services > Promotion Tools **Social Media Campaigns** – Why – Akhbaar24 Profile



%1.9	(1 M)
% 5.2	(3 M)
%16.8	(1 Y)



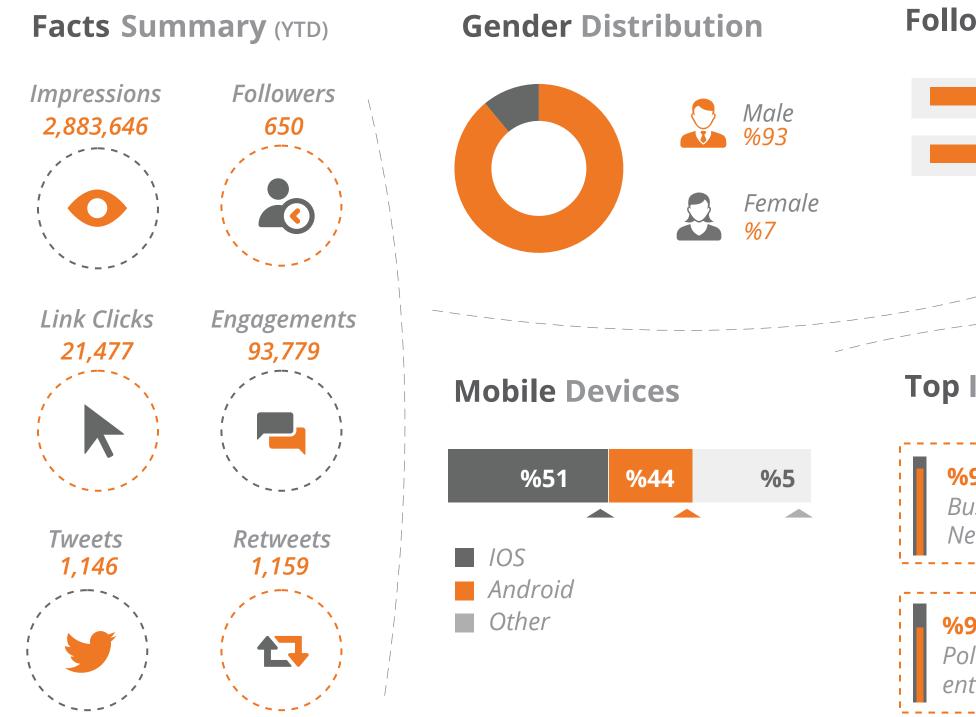
IR Services > Promotion Tools **Social Media Campaigns** – Why – Argaam IM Profile



%1.9	(1 M)
%6.3	(3 M)
%16.9	(1 Y)



IR Services > Promotion Tools **Social Media Campaigns** — Why — Argaam UAE Profile



Followers Growth

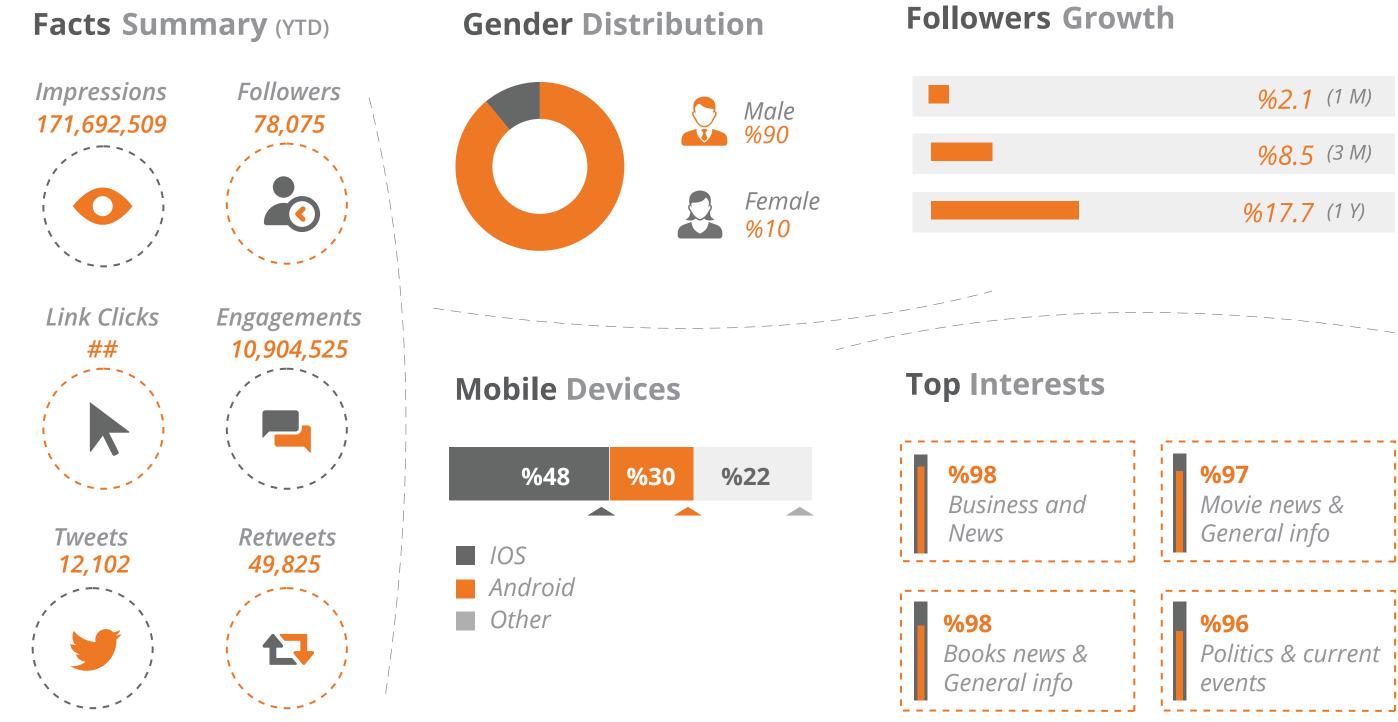
%47.8 (1 M)

%100 (YTD)

Top Interests %99 Business and News %91 Politics and Current Events

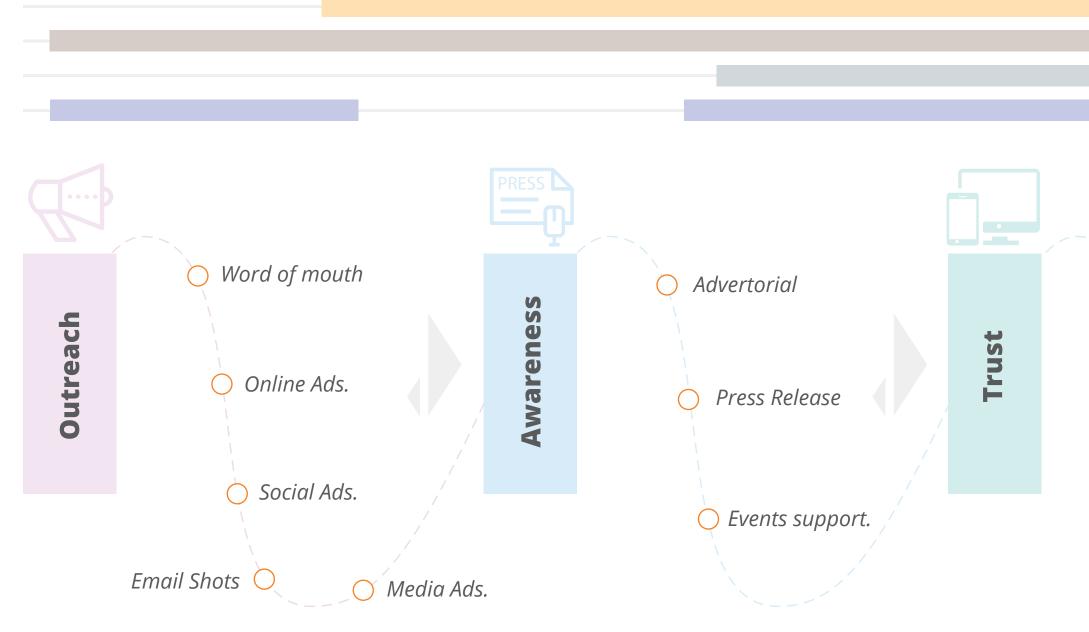


IR Services > Promotion Tools **Social Media Campaigns** – Why – Sporty_24 Profile



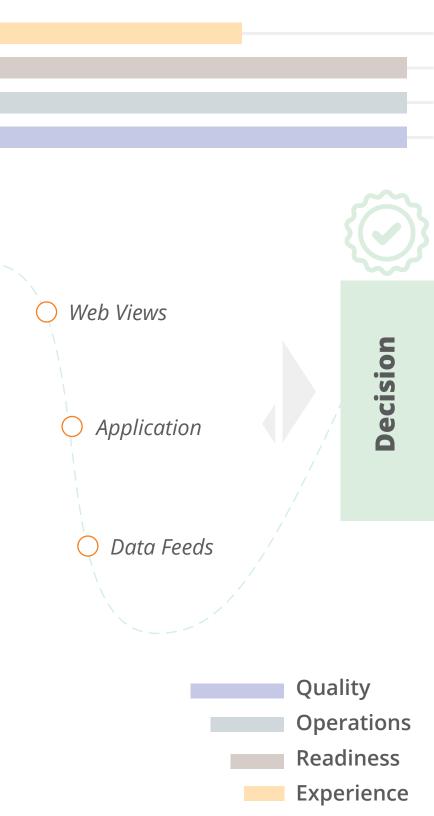
%2.1	(1 M)
%8.5	(3 M)
%17.7	(1 Y)

IR Services Value Proposition



Awareness to Invest

With Argaam IR Services, Fuel Your Investor Relation Growth





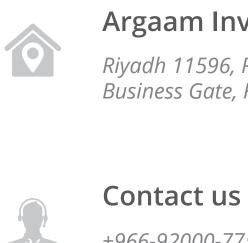
Make the Right Decision

Fuel Your Investor Relation Growth.





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