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7
8 UNITED STATES DISTRICT COURT
9 NORTHERN DISTRICT OF CALIFORNIA
10 SAN JOSE DIVISION

11 APPLE INC., a California corporation) Case No.: 11-CV-01846 LHK (PSG)

12 Plaintiff,)

13 v.)

14 SAMSUNG ELECTRONICS CO. LTD.,)
a Korean business entity; SAMSUNG)
15 ELECTRONICS AMERICA, INC., a)
New York corporation; SAMSUNG)
16 TELECOMMUNICATIONS AMERICA,)
LLC, a Delaware limited liability)
17 company,)

18 Defendants.)

**DECLARATION OF
LEE GOLDBERG
IN SUPPORT OF NON-PARTY
ROVI CORP.'S COMBINED
MOTION FOR (1) LEAVE TO
INTERVENE FOR THE LIMITED
PURPOSE OF SEALING
PORTIONS OF ITS TRADE
SECRET/CONFIDENTIAL
LICENSE AND (2) TO SEAL SAID
INFORMATION**

**(Re: Docket Nos. 600, 613, 781, 782,
801, 819, 857, 934, 939, 965, 984, 986,
987, 990, 994, 996, 1041, 1044, 1047,
1056, 1067, 1074, 1088, 2149)**

21 [Notice of Motion and Motion and
22 Proposed Order filed concurrently
23 herewith]

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Date: August 1, 2013
25 Time: 1:30 PM
Place: Courtroom 8, 4th Floor
26 [Honorable Lucy H. Koh]

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28 Case No. 11-CV-01846 LHK (PSG)

DECLARATION OF LEE GOLDBERG ISO
ROVI CORP.'S COMBINED MOTION
FOR LEAVE TO INTERVENE

MCKOOL SMITH HENNIGAN, P.C.
LOS ANGELES, CALIFORNIA

McKool Smith Hennigan, P.C.
Los Angeles, California

1 I, Lee Goldberg, declare as follows:

2 1. I am a Senior Director of Litigation at Rovi Corporation (“Rovi”),
3 headquartered at 2830 De La Cruz Boulevard in Santa Clara, California. I have
4 personal knowledge of the facts set forth in this declaration and if called as a witness I
5 would testify to such facts.

6 2. Rovi is a publicly traded company. Among other things, Rovi is engaged
7 in the licensing of patents and technology to third parties, including Apple and its
8 competitors. At present, Rovi owns or controls a worldwide patent portfolio
9 consisting of about 5000 issued patents and pending patent applications and it is a
10 party to over 500 license agreements. Rovi’s licensing business produces annual
11 revenue of more than Three Hundred Million Dollars.

12 3. Rovi licenses companies engaged in a variety of businesses, including for
13 example cable system operators, satellite system operators, manufacturers of
14 consumer electronics devices (e.g., televisions, cable set-top boxes, satellite set-top
15 boxes, DVRs, etc). Rovi is continuously engaged in licensing activity and
16 negotiations relating to its technology and patents.

17 4. Rovi’s license agreements, including its license with Apple, contain
18 highly confidential competitively sensitive information that is not publicly available.
19 This information includes without limitation the financial terms and the scope of the
20 licenses.

21 5. Rovi carefully maintains internal controls to protect against the public
22 disclosure of this confidential information through its use of an electronic document
23 management system that limits access to authorized persons only. Similarly, file
24 rooms containing any hardcopy license agreements are locked at all times and access
25 is strictly limited to select employees who need to have access to the information to
26 perform their job responsibilities. All employees having access to Rovi’s confidential
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LOS ANGELES, CALIFORNIA

1 information are prohibited from making that information public during and after their
2 employment with Rovi. Rovi’s license with Apple is subject to all of these controls.

3 6. When Rovi receives notice that one of its license agreements may be
4 produced in litigation, Rovi has a strict policy of requiring that such agreements be
5 produced pursuant to an “outside counsel’s eyes only” confidentiality designation in
6 an appropriate protective order.

7 7. Upon entering into licensing negotiations with third parties Rovi requires
8 that such parties execute a non-disclosure agreement to protect sensitive business
9 information.

10 8. Disclosure of Rovi’s highly confidential information relating to the
11 financial terms of and the scope of its licenses would be detrimental to Rovi.
12 Disclosure of this information would place Rovi at a disadvantage in future
13 negotiations with potential licensees and would negatively impact its ability to
14 compete.

15 9. Rovi’s license with Apple recites that the terms of the agreement are
16 confidential and prohibits the disclosure of those terms to third parties. While the
17 entire Apple license is confidential, in the event that the entire document is not sealed,
18 Rovi has carefully reviewed the document to identify the most commercially sensitive
19 information and has identified that information in its proposed redactions filed
20 herewith.

21 Executed on March 13th, 2013 at Los Angeles, CA .

22 I declare under penalty of perjury that the foregoing is true and correct.

23
24 
25 **LEE GOLDBERG**
26

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a true and correct copy of the above and foregoing document has been served on March 14, 2013 to all counsel of record who are deemed to have consented to electronic service via the Court's CM/ECF system. Any other counsel of record will be served by electronic mail, facsimile, U.S. Mail and/or overnight delivery.

/s/ Sylvia Berson

Name

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Los Angeles, California

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