

# Exhibit A

**EXHIBIT 47**  
**FILED UNDER SEAL**

**Apple Inc**
**iPhone Units / Revenue Report**
**FY12 - Units in K, \$ in M**

<b>DOMESTIC SUMMARY</b>	<b>Q1'12</b>	<b>Q2'12</b>	<b>Q3'12</b>	<b>Q4'12</b>	<b>FY'12 TTL</b>					
IPHONE 3GS N88A 8GB										
IPHONE 4 N90 16GB										
IPHONE 4 N90 32GB										
IPHONE 4 N92 16GB										
IPHONE 4 N92 32GB										
IPHONE 4S N94 16GB										
IPHONE 4S N94 32GB										
IPHONE 4S N94 64GB										
IPHONE 4 N90A 8GB										
IPHONE 4 N92A 8GB										
Other iPhone *										
<b>Total iPhone Units</b>						<b>15,072.5</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>15,072.5</b>
Total iPhone Revenue**						\$9,358			\$9,358	
ASP						621			621	
ASC										

\* Other iPhone includes refurb units and immaterial activity in older generations of iPhone

\*\* Revenue associated with handsets only, including applicable sales adj.; does not incl. accessories

APPLE CONFIDENTIAL

FY2012

**FY 2011 iPhone Summary**

<b>Domestic Summary</b>						
<i>US Only</i>						
		<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>FY2011</b>
M68 Units <i>(in k)</i>						
4GB						
8GB						
16GB						
N82 Units <i>(in k)</i>						
8GB						
16GB						
N88 Units <i>(in k)</i>						
16GB						
32GB						
N88A Units <i>(in k)</i>						
8GB						
N90 Units <i>(in k)</i>						
16GB						
32GB						
N92 Units <i>(in k)</i>						
16GB						
32GB						
Refurb Units <i>(in k)</i>						
<b>Total Handset Units <i>(in k)</i></b>		<b>3,766.6</b>	<b>6,809.5</b>	<b>5,670.4</b>	<b>4,819.6</b>	<b>21,066.1</b>
System Billings <i>(Excl Carrier Sub/Com, in USD \$M)</i>						
Retail/Online Carrier Subsidy <i>(in USD \$M)</i>						
Other Adjustments <i>(USD \$M)</i>						
FX Hedging Gains/(Loss) <i>(USD \$M)</i>						
<b>Total Handset Billings <i>(USD \$M)</i></b>						
<b>* Total Handset Billings/Revenue <i>(USD \$M)</i></b>		<b>2,102.4</b>	<b>4,255.6</b>	<b>3,438.3</b>	<b>2,850.5</b>	<b>12,646.8</b>
<b>* ASP</b>		<b>558</b>	<b>625</b>	<b>606</b>	<b>591</b>	<b>601</b>
<b>ASP <i>(Calculated using Billings Amt thru Q3FY11)</i></b>						
<b>ASC</b>						
SoftBank <i>(USD \$M)</i>						
Rev Share <i>(USD \$M)</i>						

\* Difference between Billing Amt & Revenue Amt deemed immaterial. Due to System limitations, Revenue Amt used to calculate ASP beginning in Q4FY11 and onward.

## FY 2010 iPhone Summary

### Domestic Summary

*US Only*

	Q1	Q2	Q3	Q4	FY2010
M68 Units <i>(in k)</i>					
4GB					
8GB					
16GB					
N82 Units <i>(in k)</i>					
8GB					
16GB					
N88 Units <i>(in k)</i>					
16GB					
32GB					
N88A Units <i>(in k)</i>					
8GB					
N90 Units <i>(in k)</i>					
16GB					
32GB					
Refurb Units <i>(in k)</i>					
<b>Total Handset Units <i>(in k)</i></b>	<b>2,500.9</b>	<b>2,666.3</b>	<b>2,778.4</b>	<b>4,912.2</b>	<b>12,857.6</b>
System Billings <i>(Excl Carrier Sub/Com, in USD \$M)</i>					
Retail/Online Carrier Subsidy <i>(in USD \$M)</i>					
Other Adjustments <i>(USD \$M)</i>					
<b>Total Handset Billings <i>(USD \$M)</i></b>	<b>1,384.8</b>	<b>1,444.3</b>	<b>1,561.7</b>	<b>2,840.6</b>	<b>7,231.5</b>
<b>ASP</b>	<b>554</b>	<b>542</b>	<b>562</b>	<b>578</b>	<b>563</b>
<b>ASC</b>					
Rev Share <i>(USD \$M)</i>					

**FY 2009 iPhone Summary**

**Domestic Summary**

*US Only*

	Q1	Q2	Q3	Q4	FY2009
M68 Units <i>(in k)</i>	[REDACTED]				
4GB					
8GB					
16GB					
N82 Units <i>(in k)</i>					
8GB					
16GB					
N88 Units <i>(in k)</i>					
16GB					
32GB					
Refurb Units <i>(in k)</i>					
<b>Total Handset Units <i>(in k)</i></b>					
Handset Billings <i>(Excl Carrier Sub/Com, in USD \$M)</i>	[REDACTED]				
Retail/Online Carrier Subsidy <i>(in USD \$M)</i>					
Other Adjustments <i>(USD \$M)</i>					
<b>Total Handset Billings <i>(USD \$M)</i></b>	<b>1,222.4</b>	<b>1,003.8</b>	<b>1,390.1</b>	<b>1,996.2</b>	<b>5,612.4</b>
<b>ASP</b>	<b>590</b>	<b>598</b>	<b>549</b>	<b>574</b>	<b>577</b>
<b>ASC</b>	[REDACTED]				
Rev Share <i>(USD \$M)</i>	[REDACTED]				

## FY 2008 iPhone Summary

### Domestic Summary

*US Only*

	Q1	Q2	Q3	Q4	FY2008
M68 Units <i>(in k)</i>					
4GB					
8GB					
16GB					
N82 Units <i>(in k)</i>					
8GB					
16GB					
N88 Units <i>(in k)</i>					
16GB					
32GB					
Refurb Units <i>(in k)</i>					
<b>Total Handset Units <i>(in k)</i></b>					
Handset Billings <i>(Excl Carrier Sub/Com, in USD \$M)</i>					
Retail/Online Carrier Subsidy <i>(in USD \$M)</i>					
Other Adjustments <i>(USD \$M)</i>					
<b>Total Handset Billings <i>(USD \$M)</i></b>	<b>728.7</b>	<b>671.1</b>	<b>310.5</b>	<b>1,645.0</b>	<b>3,355.3</b>
<b>ASP</b>	<b>398</b>	<b>412</b>	<b>449</b>	<b>618</b>	<b>492</b>
<b>ASC</b>					
Rev Share <i>(USD \$M)</i>					

**FY 2007 iPhone Summary**

<b>Domestic Summary</b> <i>US Only</i>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>FY2007</u>
M68 Units <i>(in k)</i>					
4GB					
8GB					
16GB					
N82 Units <i>(in k)</i>					
8GB					
16GB					
N88 Units <i>(in k)</i>					
16GB					
32GB					
Refurb Units <i>(in k)</i>					
<b>Total Handset Units <i>(in k)</i></b>					
Handset Billings <i>(Excl Carrier Sub/Com, in USD \$M)</i>					
Retail/Online Carrier Subsidy <i>(in USD \$M)</i>					
Other Adjustments <i>(USD \$M)</i>					
<b>Total Handset Billings <i>(USD \$M)</i></b>					
<b>ASP</b>	-	-	529	452	467
<b>ASC</b>					
Rev Share <i>(USD \$M)</i>					