## EXHIBIT 43 FILED UNDER SEAL

## **Unknown**

From: Tim Sheppard

Sent: Wednesday, December 29, 2010 5:53 PM

To: Joseph (Joonkyo) Cheong
Subject: FW: Kit Break Invoice Avoidance

Joseph

I would like to discuss this with you tomorrow

Tim

From: Paul Chapple

Sent: Wednesday, December 29, 2010 6:20 PM

To: Edward Rayeski; Corey Kerstetter; Brent (Byung Gil) Yoo; Tim Sheppard; Jeffrey Krusinski; Christopher J. Belter

Cc: Michael Good; Moses Lee

Subject: RE: Kit Break Invoice Avoidance

There is a much better way to handle this.

They need to take the 13K on the forward side that are shipping next week.

Then we have a disputed 15K they that don't want and don't need, but that they have on order. They want to change those to Vibrant 4G which is not good for us.

We could offer to let them cancel the disputed 15K purchase order and take those 15K for free.

Service commits to buying the 15K and forget about the 359s.

This solves a number of problems for us. Lowers our total exposure on EOL parts from 35K to 5K. Win. Win. Win.

If we agree on this approach tomorrow, I'll sell it to Searls et al.

From: Edward Rayeski

Sent: Wednesday, December 29, 2010 3:53 PM

To: Paul Chapple; Corey Kerstetter; Brent (Byung Gil) Yoo; Tim Sheppard; Jeffrey Krusinski; Christopher J. Belter

Cc: Michael Good; Edward Rayeski; Moses Lee

Subject: Kit Break Invoice Avoidance

All, just to make sure we are all on the same page, Tim asked that I prepare this summary of the significant events related to STA's request to avoid October-November Kit Break Invoices:

- 1. Request from Joseph Cheong to negotiate a settlement for Oct-Nov kit breaks
- 2. STA Service asks T-Mobile what STA can do to prevent receipt of invoice
- 3. T-Mobile offers plan that would delete January Sales POs for T959 and T359, replace with FOC POs for these products, and process a lesser amount credit memo to account for the full dollar value.

Device	T-Mobile Offer		STA Offer		Comments
T959	13,160	\$6.0M	7,000	\$3.2M	from initial CCC delivery of 12k
			6,160	\$2.8M	from next CCC delivery of 10k

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T359	9,720	\$1.1M	9,720	\$1.1M	from incoming Sales team order
	Credit memo \$0.1M		Credit memo \$0.1M		
Total		\$7.2M		\$7.2M	

Note: Excess 13.1 k of T959 product will be purchased by Service to cover future DOS needs

Tim will be briefing Joseph tomorrow morning at 9 am CST on this proposal. The expectation is to have this fully signed off by the end of the day. If you have any other options you would like to offer for consideration, please present them as soon as possible. We will set up a call for tomorrow morning at 9 am to discuss in detail.

Best Regards,

## **Ed Rayeski**

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