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11 Attorneys for Plaintiff and
 Counterclaim-Defendant APPLE INC.

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 13
 14 UNITED STATES DISTRICT COURT
 15 NORTHERN DISTRICT OF CALIFORNIA
 16 SAN JOSE DIVISION
 17

18 APPLE INC., a California corporation,

19 Plaintiff,

20 v.

21 SAMSUNG ELECTRONICS CO., LTD., a
 Korean corporation; SAMSUNG
 22 ELECTRONICS AMERICA, INC., a New
 York corporation; and SAMSUNG
 23 TELECOMMUNICATIONS AMERICA,
 LLC, a Delaware limited liability company,

24 Defendants.
 25

Case No. 11-cv-01846-LHK (PSG)

**APPLE'S OPPOSITION TO
 SAMSUNG'S MOTION FOR
 JUDGMENT AS A MATTER OF
 LAW**

Date: August 20, 2012
 Time: 8:00 a.m.
 Place: Courtroom 1 - 5th Floor
 Judge: Hon. Lucy H. Koh

1 Apple files this brief in opposition to Samsung's motion for judgment as a matter of law
2 (Dkt. 1819). The Court has already denied Samsung's motion in large part (Tr. 2221-22, 3261-
3 62, 3690), and Samsung has provided no basis for reconsidering those rulings. Samsung's
4 motion should also be denied because, based on the evidentiary record established at trial and the
5 applicable law, a reasonable jury could find for Apple on all issues. *See* Fed. R. Civ. P. 50(a).

6 I. APPLE HAS PROVED INFRINGEMENT OF ITS PATENTS

- 7 • **D'677, D'087 and D'889 Patents:** Apple proved infringement under the *Gorham* standard
8 through Bressler (Tr. 1049-70, 1338-49), exhibits regarding Samsung's products (PX7, PX59,
9 PX173, PX174), and the products themselves. Samsung offers no support for its statements
10 that Apple's patents "improperly cover public domain concepts and ideas" and that prior art
11 supports a narrow construction of the asserted designs. (*See* Dkt. 1819 at 3 (citing only
12 evidence that the D'889 patent is not invalid).)
- 13 • **D'305 Patent:** Apple proved infringement through Kare (Tr. 1372-81, 1479-88, 1492-93),
14 images of Samsung's products (PX7), and the products themselves. Apple's infringement
15 expert did not fail to consider all views of the accused products; comparing the patent to the
16 accused products' home screens is irrelevant. The D'305 claims a graphical user interface for
17 a display screen, and Apple proved that Samsung's products' application screens infringe
18 Apple's design. (Kare (Tr. 1372-81, 1479-88, 1492-93).)
- 19 • **'381 Patent:** Samsung argues non-infringement based on certain accused products' "hold
20 still" and "hard stop" features. But these products still contain the claimed "instructions" and
21 thus infringe. (Tr. 1756-57, 1808-09.) The "hold still" and "hard stop" features exist only in
22 certain applications of some accused devices; other applications do not exhibit these
23 behaviors.
- 24 • **'163 Patent:** Samsung ignores evidence that the accused products contain:
25 (1) "[i]nstructions for displaying at least a portion of a structured electronic document ...
26 compris[ing] a plurality of boxes of content" (Tr. 1835-37); (2) "instructions for determining a
27 first box in the plurality of boxes at the location of the first gesture" (Tr. 1837-39); and
28 (3) instructions for translating a structured electronic document so that first and second boxes of

1 content are substantially centered (Tr. 1839-40).

2 • **'915 Patent:** Apple presented evidence showing that Samsung's products meet the
3 limitation "determining whether the event object invokes a scroll or gesture" under the Court's
4 construction of "invokes." (Tr. 1827-28, 1874-77; *see also* Dkt. 1158 at 18-20.) Samsung argues
5 that its products do not infringe "because they support scrolling with multiple fingers," but did
6 not show that this feature exists in any specific product (Tr. 2912), and Apple proved that this
7 feature does not negate infringement (Tr. 1826-27).

8 Contrary to Samsung's argument, Apple showed infringement by each accused product.
9 (Tr. 1728, 1743-57 ('381 patent); Tr. 1818-30 ('915 patent); Tr. 1831-42 ('163 patent).)

10 **II. APPLE PROVED ACTIVE INDUCEMENT**

11 SEC directly infringes, but Samsung has not moved for JMOL on that issue. Apple
12 proved inducement against SEC because SEC had notice of Apple's patents (Tr. 1958-62, PX52,
13 2023-25, PX201, Tr. 3031-33, DX781), copied Apple's products disregarding Apple's patent
14 rights (*e.g.*, Tr. 2025-26, PX202, PX44, PX57), and controls the activities of its U.S. subsidiaries
15 (Tr. 791-96, 2030, 2067-72, PX204, Dkt. 1189 ¶ 24). *See Global-Tech Appliances, Inc. v. SEB*
16 *S.A.*, 131 S. Ct. 2060, 2069 (2011) (inducement with willful blindness).

17 **III. APPLE'S PATENTS ARE VALID**

18 The D'677 and D'087 patents are not anticipated or obvious over JP '638, KR'547, and/or
19 LG Prada. Samsung's expert did not apply the legal standard set forth in *Apple v. Samsung*, 678
20 F.3d 1314, 1329-32 (Fed. Cir. 2012). (Sherman (Tr. at 2577-2601).) The LG Prada is not prior
21 art, and the KR '547 patent was published after the conception date and less than one year before
22 the priority date of both patents. (Bressler (Tr. 1011, 1340, 3590-3602), Sherman (Tr. 2586),
23 Stringer (Tr. 492), PX162, DX727.07.)

24 The D'889 patent is not anticipated or obvious over the Fidler tablet and/or TC1000.
25 (Bressler (Tr. 3602-06).) In addition, Sherman's testimony (Tr. 2601) was inconsistent with
26 *Apple v. Samsung*, 678 F.3d at 1329-32.

27 Samsung identifies no reference that anticipates or renders obvious the D'305 patent.
28 None of Apple's design patents is invalid as wholly dictated by function. (Stringer (Tr. 485-505),

1 Bressler (Tr. 1079-91, 1197-1210), Kare (1399-1405, 1471-75), PX4, PX165-168.) Samsung's
2 design expert testified about the purported functionality of individual elements of Apple's design
3 patents, not the entirety of the claimed design. (Sherman (Tr. 2602-11).) But "the utility of each
4 of the various elements that comprise the design is not the relevant inquiry with respect to a
5 design patent." *L.A. Gear, Inc. v. Thom McAn Shoe Co.*, 988 F.2d 1117, 1123 (Fed. Cir. 1993).

6 The '381 patent is not anticipated or obvious over DiamondTouch/Tablecloth and/or
7 LaunchTile. DiamondTouch is not a touch-screen display. (Tr. 3623.) Neither reference snaps
8 back "in response to the edge of an electronic document being reached." (Tr. 3630-3637; *see*
9 *also* Tr. 2241, 2255-57, 2291, 2309-10.) Both references re-center when a user lifts her finger
10 regardless of whether an edge has been reached (Tr. 3634-35), and LaunchTile re-centers based
11 on proximity to a threshold (Tr. 2241, 2255-57). In addition, when a user lifts her finger,
12 Tablecloth translates the electronic document not "until the area beyond the edge . . . is no longer
13 displayed," but rather all the way back to the original position. (Tr. 3634.)

14 The '163 patent is not anticipated or obvious over Agnetta, Robbins, and/or LaunchTile/
15 XNav at least because the references do not enlarge and translate a structured electronic
16 document. (Tr. 2932-35, 3614-20.) In addition, "substantially centered" is not indefinite.
17 (Tr. 1900-03, 2234-38.) *See Andrew Corp. v. Gabriel Elecs., Inc.*, 847 F.2d 819, 821 (Fed. Cir.
18 1988); *Synthes USA, LLC v. Spinal Kinetics, Inc.*, No. C-09-01201 RMW, 2011 U.S. Dist.
19 LEXIS 93093, at *47-48 (N.D. Cal. Aug. 19, 2011).

20 The '915 patent is not anticipated or obvious over FractalZoom/DiamondTouch, Nomura,
21 and/or the Han TED presentation. DiamondTouch does not have a "touch-sensitive display that
22 is integrated with the data processing system." (Tr. 2880.) Nomura does not explicitly disclose
23 an "event object [that] invokes a scroll or gesture operation," and Samsung's expert relied on an
24 incorrect inherency standard. (Tr. 2929-30.) *See* MPEP § 2112 (citing *In re Robertson*, 169
25 F.3d 743, 745 (Fed. Cir. 1999)). Apple established that multiple elements (b-f) were missing.
26 (Tr. 3622-29.) Samsung offered no evidence of obviousness. (Tr. 2924.)

27 **IV. APPLE HAS PROVED TRADE DRESS DILUTION AND INFRINGEMENT**

28 The Court has denied Samsung's motion for JMOL on Apple's trade dress claims.

1 (Tr. 2221-22.) Contrary to Samsung's arguments, Apple proved that: (1) its iPhone and iPad
2 trade dresses are distinctive (PX11-16, 127-128, Schiller (Tr. 597-660), Winer (Tr. 1499-1571),
3 Poret (Tr. 1577-89)); (2) its trade dresses are non-functional (PX4, 10-12, 127-128, Stringer
4 (Tr. 485-505), Bressler (Tr. 1093-96, 1197-1210), Kare (Tr. 1399-1405, 1471-75), Winer
5 (Tr. 1499-1500)); (3) Apple's iPhone and iPad trade dresses were famous as of July 15, 2010,
6 and June 8, 2011, respectively (*see* evidence of distinctiveness above; PX14, 17, 133-135, 138-
7 142); (4) Samsung phones and tablets are likely to cause dilution of Apple's iPhone and iPad
8 trade dresses (PX5-6, PX36 at 60, 199, Winer (Tr. 1519-28), Van Liere (Tr. 1691-95); and
9 (5) Samsung's Galaxy Tab 10.1 is likely to cause confusion with Apple's iPad trade dress
10 (PX16, 33, 56 at 30, 59, Schiller (Tr. 656-65), Winer (Tr. 1509-18, 1570-71), Van Liere
11 (Tr. 1696-1701)).

12 **V. APPLE HAS PROVED ITS ANTITRUST / UNFAIR COMPETITION CLAIMS**

13 The Court has denied Samsung's motion for JMOL on Apple's antitrust and unfair
14 competition claims. (Tr. 3678-80, 3690.) Contrary to Samsung's arguments, Apple proved:
15 (1) a relevant antitrust market (Ordover (Tr. 3580-84)); (2) that Samsung acquired monopoly
16 power (Ordover (Tr. 3584-87), *see Broadcom Corp. v. Qualcomm Inc.*, 501 F. 3d 297, 314 (3d
17 Cir. 2007)); (3) that Samsung engaged in anticompetitive conduct (Ordover (Tr. 3578-88),
18 Walker (Tr. 3477-3530), Donaldson (Tr. 3531-46)); and (4) that Apple was injured by that
19 conduct (Ordover (Tr. 3587-88), H. Kim (Tr. 3326), Knightly (Tr. 3439), Dkt. 1158 at 39-41
20 (litigation defense costs can be antitrust injuries)). (*See* JX1083, JX1085, PX72, PX74, PX80,
21 PX84, PX101, PX104, PX122, DX549, DX613, Ordover (Tr. 3569-88), Teece (Tr. 3648-49,
22 2752, 3654-55), Williams (Tr. 2750-52, 2759-61), Walker (Tr. 3477-3530), Donaldson
23 (Tr. 3531-46), Ahn (PX218), Lee (PX219), Knightly (Tr. 3453-60), H. Kim (Tr. 3419-20, 3431-
24 32).)

25 **VI. APPLE HAS PROVED ITS DAMAGES CLAIMS**

26 Samsung's ten damages-related arguments lack a single factual or legal citation. Samsung
27 also ignores its stipulation not to raise Rule 50 claims based on the lack of detailed evidence
28 supporting damages calculations, which precludes many of its arguments. (Dkt. 1597 ¶ 1.) And

1 Samsung's own expert testimony provides a sufficient alternative basis for an award of damages.
2 (*See e.g.*, Wagner (Tr. 3033, 3055), DX781.) Apple responds to each argument with illustrative
3 examples of evidence. These provide a more than sufficient basis to deny the motion.

4 1. The Court denied Samsung's motions as to Gem's infringement of the '381 patent. *See*
5 § 1, *supra*. Further, Gem infringes the '163, '915, and D'305 patents. (*See* PX25A at 5.)

6 2. Apple's lost profits evidence addresses each item Samsung challenges: (a) price elasticity
7 (Tr. 2084-85); (b) demand for IP rights at issue (Tr. 2075-83, PX15, PX30); (c) capacity
8 (Tr. 2085-86, PX25A1.14-.15); and (d) non-infringing substitutes (Tr. 2083-85). Apple need not
9 practice the patents to obtain lost profits, but there is ample evidence of Apple's use. (PX8,
10 Tr. 1021-23, 1047-48, 1368-70, 1740-41, 1818, 1832-33.)

11 3. The Court rejected identical arguments regarding Apple's reasonable royalty analysis in
12 its *Daubert* order. (Dkt 1157 at 11-12.) Musika's income approach is driven by "how much
13 revenue is being produced by Samsung and/or Apple using these patents," and both experts agree
14 that any design-around will take some time. (Tr. 2089, 2125.) A debate over how much is not a
15 legal issue. Teksler supported Apple's unwillingness to license the relevant patents. (Tr. 2010.)

16 4. Samsung has the burden to show costs "directly attributable" to the sale or manufacture of
17 infringing products or any apportionment for trade dress. (*See* Dkt. 1694 at 147.) Samsung
18 provided no basis to attribute overhead and other indirect expenses to the accused products. (*E.g.*,
19 Musika (Tr. 2066).) No evidence on apportionment exists and § 289 precludes apportionment.

20 5. Notice is not required to recover on the unregistered trade dress. (Dkt. 1694 at 243.) And
21 Apple introduced evidence of Samsung's notice of Apple's claims. (Tr. 1958-64, 2023-25, PX52,
22 PX201, PX202.) Notice by specific patent number is not required. *Cecco Mach. Mfg., Ltd. v.*
23 *Intercole, Inc.*, 817 F. Supp. 979, 986-87 (D. Mass. 1992). Samsung's claim that Apple does not
24 practice its patents (Dkt. 1819 at 4) precludes Samsung's argument because notice is not required
25 if Apple is not practicing the claims. *See Dig. Sys., Inc. v. Telegenix, Inc.*, 308 F.3d 1193, 1219
26 (Fed. Cir. 2002). Finally, the issue is fact specific and suited for resolution by the jury. *Minks v.*
27 *Polaris Indus., Inc.*, 546 F.3d 1364, 1376-77 (Fed. Cir. 2008); Dkt. 1694 at 68, 150, 249-50.

28 6. Reasonable royalties are a remedy available for trade dress under 15 U.S.C. § 1117 in

1 these circumstances. (*See* Dkt. 1811 at 2.) Musika supported this claim. (Tr. 2089-91.)

2 7. Apple's trade dress was harmed and Apple suffered loss as shown by the testimony of
3 Schiller, Winer, and Musika. (Tr. 656-57, 660-61, 1510, 1517, 1519, 152, 1570, 2075-76.)

4 8. Apple presented overwhelming evidence of willfulness. There was an objectively high
5 likelihood that Samsung products infringed a valid patent, and Samsung knew (or should have
6 known) of this no later than August 2010. (Teksler (Tr. 1958-64), PX52.17-21, J.W. Lee (2023-
7 25), PX201, Chang (Tr. 2025-26, PX202). *See In re Seagate Tech., LLC*, 497 F.3d 1360, 1371
8 (Fed. Cir. 2007) (en banc). Samsung's deliberate copying is also evidence of willfulness. (*E.g.*,
9 PX34.26, PX43.2, PX44, PX46.66, PX57.19, PX194.1.) *See Read Corp. v. Portec, Inc.*, 970 F.2d
10 816, 826-27 (Fed. Cir. 1992). Further, Samsung intentionally withheld copying documents from
11 Justin Denison to conceal it from Apple and the Court. (Tr. 819-20.)

12 9. Apple can legally obtain different remedies on the sale of different units of the same
13 product. (*See* Dkt. 1694 at 250 (Proposed Jury Instruction 61.3 and cited cases).)

14 10. There is ample evidence that Apple is not double counting (*e.g.*, Tr. 2049-51, 2120-21)
15 and of various options by which the jury could construct a damages award for individual
16 products, individual patents, and alternative notice periods. (*E.g.*, Tr. 2055-56, 2060, 2073-74,
17 2086-87, 2090-94, 2163-65, 3033, 3065-66, PX25A1, DX781, JX1500.)

18 **VII. APPLE HAS PROVED PATENT EXHAUSTION**

19 The Court has denied Samsung's motion for JMOL on exhaustion. (Tr. 3677-78, 3690.)
20 Apple presented evidence that the sales of Intel's chips to Apple occurred in the United States
21 (PX78, Blevins (Tr. 3164-72)); delivery in the United States is not required. *See N. Am. Philips*
22 *Corp. v. Am. Vending Sales, Inc.*, 35 F.3d 1576, 1579 (Fed. Cir. 1994) (sale occurs, for example,
23 where contracting and performance occur). Apple presented evidence that the sales were made
24 by Intel Americas and authorized by a Samsung license (PX81), which allowed Intel Corporation
25 to make sales indirectly through subsidiaries such as Intel Americas. (Donaldson (Tr. 3531-46).)

26 **VIII. APPLE HAS PROVED ITS WAIVER, UNCLEAN HANDS, BREACH OF** 27 **CONTRACT, AND FRAND CLAIMS**

28 The Court has denied Samsung's motion for JMOL on Apple's waiver, unclean hands,

1 breach of contract, and FRAND claims. (Tr. 3680, 3690.) Apple has presented sufficient
2 evidence to support a jury finding—including that Samsung violated the ETSI IPR disclosure
3 policies (PX74, Walker (Tr. 3489-91, 3494-3516, 3527-30)) and that Samsung was not “prepared
4 to grant” licenses to Apple on FRAND terms (PX218, Donaldson (Tr. 3534-39, 3543-46)). (*See*
5 JX1073, JX1083, JX1084, JX1085, PX72, PX74, PX78, PX80, PX81, PX84, PX101, PX104,
6 PX122, PX193, PX219, DX549, DX613, Teece (Tr. 2690, 2743-45, 3142-60, 3147-48, 3536-37,
7 3653), Donaldson (Tr. 3535-46), Walker (Tr. 3477-3530), Ahn (PX218), J.W. Lee (PX219).)

8 **IX. APPLE DOES NOT INFRINGE SAMSUNG’S PATENTS**

9 Samsung has not proved infringement as a matter of law. The Court has already granted
10 JMOL of no DOE infringement for the ’711, ’893, ’516, and ’941 patents (Tr. 3261-62), and a
11 reasonable jury could certainly find for Apple on Samsung’s remaining infringement claims:

12 • **’711 Patent:** Samsung has not proved infringement of the “controller for generating
13 a music background play object, wherein the music background play object includes an
14 application module including at least one applet” and “MP3 mode” limitations. (*See* JX1071,
15 Givargis (Tr. 3227-33), Yang (Tr. 2373-2492, 3664-73).)

16 • **’460 Patent:** Samsung has not proved infringement of the “mode,” “sub-mode,” and
17 “scroll keys” limitations or that the claimed steps are performed in the order required by the
18 claim language. (JX1069, Srivastava (Tr. 3291-3306, 3317-20), Yang (Tr. 2373-2492, 3664-73),
19 E. Kim (Tr. 3173-87).) Prosecution history estoppel bars Samsung from relying on the DOE
20 because Samsung added “scroll keys” during prosecution to overcome prior art (JX1066.180).
21 *See Festo Corp. v. Shoketsu Kinzoku Kogyo Kabushiki Co.*, 535 U.S. 722, 734 (2002). Samsung
22 failed to present sufficient evidence, including “particularized testimony and linking argument,”
23 *Amgen Inc. v. F. Hoffman-La Roche Ltd.*, 580 F.3d 1340, 1382 (Fed. Cir. 2009), required to
24 prove DOE. (*See* Yang (Tr. 2394-98).) In addition, Apple presented unrebutted testimony that
25 “swiping” does not perform substantially the same function, in substantially the same way, with
26 substantially the same result as “scroll keys.” (E. Kim (Tr. 3181-83), Srivastava (Tr. 3300-04);
27 *see* Yang (Tr. 3663-73).) Furthermore, Samsung has not proved induced infringement, as it has
28 failed to present sufficient evidence of direct infringement by third parties (or anyone) or that

1 Apple had the specific intent to induce others to infringe. (*See* Yang (Tr. 2373-2492, 3663-73).)

2 • **'893 Patent:** Samsung has not proved infringement of the “mode,” “mode-switching
3 operation,” and “irrespective of a duration” limitations. (*See* JX1068, Dourish (Tr. 3188-3205),
4 E. Kim (Tr. 3173-87), Yang (Tr. 2373-2492, 3664-73).)

5 • **'516 Patent:** Samsung has not proved infringement of the “total transmit power”
6 limitations. The evidence—which includes the 3GPP standard (JX1083) and testimony from an
7 Intel engineer (DX804), Apple’s expert Dr. Kim (Tr. 3419-20, 3434), and Samsung’s expert—
8 demonstrates that the Intel chip in Apple’s accused products complies with the 3GPP standard
9 and does not determine “total transmit power” as required by the ’516 patent. (JX1073, JX1083,
10 H. Kim (Tr. 3322-32, 3414-34), Williams (Tr. 2676-2711, 2742-75), Paltian (PX208, DX804).)

11 • **'941 Patent:** Samsung has not proved infringement of the “one-bit field” limitations.
12 The evidence demonstrates that the Intel chip in Apple’s accused products complies with the
13 3GPP standard and does not have a “one-bit field” indicating “whether the PDU contains an
14 entire SDU” as required by the ’516 patent. (JX1070, JX1060, DX557, Knightly (Tr. 3435-53,
15 3461-64), Williams (Tr. 2711-61, 2775-85), Zorn (PX209, DX803).) The asserted claims do not
16 recite merely “sending” an entire SDU. (JX1070, Knightly (Tr. 3435-53, 3461-64).)

17 **X. APPLE HAS PROVED ITS EQUITABLE ESTOPPEL CLAIMS**

18 The Court has denied Samsung’s motion for JMOL on equitable estoppel. (Tr. 3680,
19 3690.) The evidence demonstrates that Samsung is estopped from enforcing the ’516 and ’941
20 patents due to its standard-related conduct—including that Apple relied on Samsung’s deception
21 by selling products that comply with the 3GPP standard. (JX1070, JX1073, JX1083, JX1084,
22 JX1085, PX70, PX72, PX74, PX84, PX101, PX104, PX122, PX193, DX549, DX557, DX613,
23 DX685, Kim (Tr. 3322-32, 3414-22, 3431-34), Knightly (Tr. 3435-53, 3460-64), Williams
24 (Tr. 2676-2785), Walker (Tr. 3477-3530), Donaldson (Tr. 3531-46), Ahn (PX218), Lee
25 (PX219).)

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Dated: August 19, 2012

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APPLE INC.