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11 Attorneys for Plaintiff and
 Counterclaim-Defendant APPLE INC.

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 13
 14 UNITED STATES DISTRICT COURT
 15 NORTHERN DISTRICT OF CALIFORNIA
 16 SAN JOSE DIVISION
 17

18 APPLE INC., a California corporation,

19 Plaintiff,

20 v.

21 SAMSUNG ELECTRONICS CO., LTD., a
 Korean corporation; SAMSUNG
 22 ELECTRONICS AMERICA, INC., a New
 York corporation; and SAMSUNG
 23 TELECOMMUNICATIONS AMERICA,
 LLC, a Delaware limited liability company,

24 Defendants.
 25

Case No. 11-cv-01846-LHK (PSG)

**APPLE’S RULE 50(A) MOTION FOR
 JUDGMENT AS A MATTER OF
 LAW [CORRECTED]**

Date: August 20, 2012
 Time: 8:00 a.m.
 Place: Courtroom 8 - 4th Floor
 Judge: Hon. Lucy H. Koh

1 Apple moves for judgment as a matter of law on all claims, as summarized in attached
2 chart, and on all defenses. More particularly:

3 **Apple's Design Patents: D'677, D'087, D'889, D'305**

- 4 • All infringed—Bressler (Tr. at 1049:6-1070:16, 1338:7-1349:12); Kare (Tr. at 1372:5-
5 1381:23, 1479:24-1488:3, 1492:3-1493:10); PX7 & corresponding JXs (Samsung
6 products); PX173 & PX174 (articles); PX59 (Best Buy). See *Apple Inc. v. Samsung
7 Elecs. Co.*, 678 F.3d 1314, 1329-1330 (Fed. Cir. 2012). Samsung offered no contrary
8 testimony.
- 9 • No elements dictated by function—Samsung complains that Apple's witnesses have not
10 factored out functional elements, but Samsung has not established that any elements of
11 Apple's designs are dictated by function. Stringer (Tr. at 485-505; PX4 & PX10
12 (alternative designs)); Bressler (Tr. at 3606:5-18); Wagner (Tr. at 3036-3038 (non-
13 infringing alternatives)). Sherman testified in generalities and failed to account for
14 alternatives in purporting to opine on functionality of elements. (Tr. at 2621:6-2625:3;
15 2627:18-2636:3, and PXs referenced therein.)
- 16 • Not invalid as wholly dictated by function—Sherman (Tr. at 2602:11-2611:5, addressed
17 certain elements only). See *L.A. Gear, Inc. v. Shoe Co.*, 88 F.2d 1117, 1123 (Fed. Cir.
18 1993).
- 19 • Not indefinite—no contrary testimony
- 20 • D'677 and D'087 not anticipated or obvious over JP '638, KR '547, LG Prada or
21 combinations thereof—Sherman (Tr. at 2577-2601) did not apply the legal standard set
22 forth in *Apple v. Samsung*, 678 F.3d 1314, 1329-32. LG Prada is not prior art (Bressler
23 (Tr. at 1340:16-21), Sherman (Tr. at 2586:1-3); *PB Farradyne v. Peterson*, No. C-05-3447
24 SI, 2006 U.S. Dist. LEXIS 67281 (N.D. Cal. Sept. 5, 2006). KR '547 was published less
25 than one year before the invention of the D'677 and D'087 patents (Stringer (Tr. at 492:3-
26 10), PX162 (CAD files), DX727.07 (KR '547), Sherman (Tr. at 2584:8-15); Bressler (Tr.
27 at 1011:12-23, 3590:13-3602:8). See 35 U.S.C. 102(b)).
- 28 • D'889 not anticipated or obvious over Fidler tablet, TC1000, or combination thereof;
Sherman (Tr. at 2601:1-17) is inconsistent with *Apple v. Samsung*, 678 F.3d at 1329-32;
Bressler (Tr. at 3602:11-3606:4 & JX1078 (mock-up)).
- D'305 not anticipated or obvious—no contrary testimony

22 **Apple's Utility Patents: '381, '915, '163**

- 23 • '381 infringed—Balakrishnan (Tr. at 1743:2-1809:8); no contrary testimony.
- 24 • '381 not anticipated or obvious over LaunchTile and/or Tablecloth—Van Dam (Tr. at
25 2862:7-2870:1, 2874:6-2876:4); Balakrishnan (Tr. at 3630:20-3637:8); Bederson (Tr.
26 at 2241:1-18; 2255:10-2257:9) (no snapback based on reaching edge of electronic
27 document); Forlines (Tr. at 2361:4-2362:3) (snap back function set up to run on touch or
28 release); Bogue (Tr. at 2291:13-18; 2309:13-2310:24).
- '915 infringed—Singh (Tr. at 1818:23-1830:21); Gray (Tr. at 2912:2-19; 2931:22-2932:4)
(no non-infringement opinion as to particular devices); Gray (Tr. at 2930:18-2931:13)
(Gray not sure about “invoke” construction and acknowledges event object data used)

- 1 • '915 not anticipated or obvious over Mandelbrot/FractalZoom, Nomura, and/or Han TED
2 presentation—Van Dam (Tr. at 2880:4-8); Singh (Tr. at 3622:19-3628:10); Forlines (Tr.
3 at 2356:11-2357:15) (three fingers results in scrolling rather than a gesture because “if it’s
4 not a two-finger touch, we set the application mode to panning mode”); Gray (Tr. at
5 2924:12-17) (no obviousness opinion; inherency opinion fails legal standard); Gray, (Tr.
6 at 2928:9-2930:18 (MPEP § 2112 (citing *In re Robertson*, 169 F.3d 743, 745 (Fed. Cir.
7 1999))).
- 8 • '163 infringed—Singh (Tr. at 1833:21-1842:6); Singh (Tr. at 2923:24-2924:3)
9 (insufficient testimony that elements not met); Gray (Tr. at 2923:2-19) (nested boxes not
10 required).
- 11 • '163 not anticipated or obvious over LaunchTile, Agnetta, and/or Robbins and not
12 indefinite – Gray (Tr. at 2932:8-2935:5) (no enlargement/magnification of content); Singh
13 (Tr. at 3614:10-3620:21) (“substantially center” not indefinite, *Andrew Corp. v. Gabriel*
14 *Elects., Inc.*, 847 F.2d 819, 821 (Fed. Cir. 1988)); *Synthes USA, LLC v. Spinal Kinetics,*
15 *Inc.*, No. C-09-01201 RMW, 2011 U.S. Dist. LEXIS 93093, at *47-48 (N.D. Cal. Aug.
16 19, 2011); Bederson (Tr. at 2234:17-2235:6; 2236:15-2238:2).

11 Apple’s Trade Dresses

- 12 • Distinctive—PX11-13, 127-128 (ads); PX14 (media clips); PX15 (iPhone/iPad sales);
13 PX23 (recognition survey results); PX16, 33 (iPhone/iPad ad spend data); PX143-146
14 (iPhone Buyer Surveys); Schiller (Tr. at 597:19-660:30); Winer (Tr. at 1499:1-1571:24);
15 Poret (Tr. at 1577:17-1589:22). Evidence is un rebutted, and registered trade dress is
16 presumed valid. (*See* Dkt. No. 1694 at 174-175 (Apple’s Proposed Jury Instruction No.
17 50 and authorities).)
- 18 • Non-functional—PX4, 10 (alternative designs); PX11-12, 127-128 (ads do not tout
19 utilitarian advantage); Stringer (Tr. at 485-505); Bressler (Tr. at 1093:1-1096:22; 1197:13-
20 1210:18); Kare (Tr. at 1399:22-1405:12; 1471:3-1475:24); Winer (Tr. at 1499:1-1500:14).
21 Evidence is insufficiently rebutted by Sherman (Tr. at 2602:11-2611:5, re certain elements
22 only). (*See* Dkt. No. 1694 at 190-192 (Apple’s Proposed Jury Instruction No. 51 and
23 authorities).)
- 24 • Famous as of July 15, 2010 (phones) and June 8, 2011 (tablets)—PX14, 17, 133-135, 138-
25 142 (significant press coverage of the iPhone and iPad); Stringer (Tr. at 508); Schiller (Tr.
26 at 618:24-655:2); Winer (Tr. at 1507:10-1520:22); evidence of distinctiveness discussed
27 above. Evidence is un rebutted. (*See* Dkt. No. 1694 at 200-201 (Apple’s Proposed Jury
28 Instruction No. 53 and authorities).)
- Likelihood of dilution re: phones—PX6 (press report summaries re: Samsung phone
designs); PX36 at 60, 199; PX24 (association survey photographs); Winer (Tr. at 1521:14-
1528:21); Van Liere (Tr. at 1691:1-1695:22).
- Likelihood of dilution re: tablets—PX5 (press report summaries re: Samsung tablet
designs); PX23 (recognition survey photos); Winer (Tr. at 1519:11-1521:13); evidence of
confusion discussed below.
- Likelihood of confusion re: tablets—PX16 (iPhone/iPad ad spend chart); PX24 (confusion
survey videos); PX33 (underlying iPad ad spend data); PX56 at 30 (internal Samsung
document recognizing distinctiveness of Apple iPad); PX59 (internal Samsung document
showing consumers at Best Buy were confused that Galaxy Tab 10.1 was an iPad 2);
Schiller (Tr. at 656:2-665:24); Winer (Tr. at 1509:25-1518:19; 1570:1-1571:24); Van
Liere (Tr. at 1696:3-1701:24).

1 **All Apple patents and trade dress willfully infringed or diluted; all Samsung defendants**
 2 **directly liable; SEC liable for inducement**

- 3 • Willful infringement because objectively high likelihood that products infringe a valid
 4 patent, and Samsung knew (or should have known) no later than August 2010—Teksler
 5 (Tr. at 1958:25-1964:8), PX52.17-21, J.W. Lee (2023:11-2025:3, PX201), D.H. Chang
 6 (Tr. at 2025:22-2026:10, PX202). See *In re Seagate Tech., LLC*, 497 F.3d 1360, 1371
 7 (Fed. Cir. 2007) (en banc); *Adidas-Am. v. Payless ShoeSource*, 546 F. Supp. 2d 1029,
 8 1046 (D. Or. 2008).
- 9 • Copying as evidence of willfulness—PX34.26; PX43.2; PX44, PX46.66, PX57.19,
 10 PX194.1 and other copying documents. See *Read Corp. v. Portec, Inc.*, 970 F.2d 816,
 11 826-827 (Fed. Cir. 1992).
- 12 • All Samsung defendants are liable as direct infringers for sales in U.S.—Denison (Tr. at
 13 791:22-796:18); Sheppard (Tr. at 2030, PX204); PX59; Musika (Tr. at 2068-2071)
 14 (ownership and control by SEC); J.Y. Wang (Tr. at 2522:18-2523:15); J.S. Kim (Tr. at
 15 2787:14-2788:8, 2801:25-2802:20, 2817:7-20); (Dkt. No. 1694 at 20 (Apple’s Proposed
 16 Jury Instruction No. 12.1 and authorities)).
- 17 • SEC liable for inducing infringement, based on evidence in three bullets above. (See Dkt.
 18 No. 1694 at 20 (Apple’s Proposed Jury Instruction No. 45 and authorities).)

19 **Apple’s Damages from Samsung’s Infringement and Dilution of Apple’s IP**

- 20 • Notice established as a matter of law no later than the complaint and amended complaint
 21 (Tr. at 3022-3023).
- 22 • No evidence that STA or SEA stand-alone financial results reflect actual economic profits.
 23 Musika (Tr. at 2066–2072); Wagner (Tr. at 3032-3034, 3064-65).
- 24 • Apple is entitled to Samsung’s “total profit” from sales of Samsung products infringing
 25 design patents. 35 U.S.C. § 289. Samsung’s gross profits for accused products not
 26 disputed. JX 1500; Musika (Tr. at 2058-2061); Wagner (Tr. at 3028:7-3029:7).
- 27 • For design patents, Samsung can only deduct overhead costs “directly attributable” to sale
 28 or manufacture of infringing products. See ECF No. 1694 at 147 (Prop. Jury Inst. 42 and
 cited cases). Samsung never gave jury a basis to directly attribute overhead and other
 indirect expenses to the accused products. See, e.g., Wagner (Tr. at 3060:14- 3063:20);
 Sheppard (Tr. at 3005:20-3007:7; 3011:12-25); Musika (Tr. at 2066:1-22).
- If the jury finds at least one design patent infringed for any product, minimum design
 patent damages are \$519 million, or the per product amount stated on page 1 of Exhibit
 DX781. Wagner (Tr. at 3064:1-3066:16).
- No notice period for unregistered trade dress. ECF No. 1694 at 243 (Proposed Jury Inst.
 58). To the extent that any product violated Apple’s trade dress, the per product damages
 amounts cannot be less than the per product amount stated in DX781 at 3 or \$1.089 billion
 as a whole. Wagner (Tr. at 3033-3034); DX781 at 3.
- No record evidence by which the jury could quantify and apportion profits based on
 factors other than the use of Apple’s trade dress.
- Samsung admits profit using Samsung notice period, but not deducting for overhead, is
 \$1.396 billion—Wagner (Tr. at 3064:1-3066:16).

1 **Samsung's '893, '711, '460, '516, and '941 Patents**

- 2 • No literal infringement of “mode,” “mode-switching operation” and “irrespective of a
3 duration” limitations ('893): JX1068, Dourish (Tr. at 3188-3205), E. Kim (Tr. at 3173-
3187), Yang (Tr. at 2373-2492, 3664-3673).
- 4 • Invalid as anticipated or obvious over KR Patent No. 10-2004-0013792 ('893): JX1068,
5 PX112, Dourish (Tr. at 3188-3197, 3205-3219), Yang (Tr. at 3664-3673).
- 6 • No literal infringement of “a controller for generating a music background play object,
7 wherein the music background play object includes an application module including at least
8 one applet” or “MP3 mode” limitations ('711): JX1071, Givargis (Tr. at 3227-3233), Yang
9 (Tr. at 2373-2492, 3664-3673).
- 10 • Invalid as obvious over Sony Ericsson K700i and Wong ('711): JX1071, PX91, PX113,
11 PX116, PX117, PX125, Givargis (Tr. at 3233-3248), Yang (Tr. at 3664-3673).
- 12 • No literal infringement of “mode,” “sub-mode,” and “scroll keys” limitations and steps not
13 performed in order required by claim language ('460): JX1069, Srivastava (Tr. at 3291-
14 3306, 3317-3320), Yang (Tr. at 2373-2492, 3664-3673), E. Kim (Tr. at 3173-3187).
- 15 • No DOE infringement ('460): Prosecution history estoppel bars Samsung from relying on
16 DOE for the “scroll keys” limitation. JX1066. Also, Samsung did not present the requisite
17 “particularized testimony and linking argument” (*Amgen Inc. v. F. Hoffman-La Roche Ltd.*,
18 580 F.3d 1340, 1382 (Fed. Cir. 2009)). JX1069, Srivastava (Tr. at 3291-3306, 3317-3320),
19 Yang (Tr. at 2373-2492, 3664-3673), E. Kim (Tr. at 3173-3187).
- 20 • No induced infringement ('460): No evidence of direct infringement by third parties or that
21 Apple had specific intent to induce infringement. Yang (Tr. at 2373-2492, 3663-3673).
- 22 • Invalid as obvious over Suso, Harris, and Yoshida ('460): JX1069, PX118, PX119, PX120,
23 Srivastava (Tr. at 3292-3296, 3306-3320), Yang (Tr. at 3664-3673).
- 24 • No literal infringement of “total transmit power” limitations ('516): JX1073, JX1083, H.
25 Kim (Tr. at 3322-32, 3414-34), Williams (Tr. at 2676-2711, 2742-75), Paltian (PX208,
26 DX804).
- 27 • Invalid as obvious over '516 prior art and Hatta ('516): JX1073, PX100, H. Kim (Tr. 3422-
28 3431), Williams (Tr. at 3656-3658, 3660-61, 3663).
- No literal infringement of “one-bit field” limitation ('941): JX1070, JX1060, DX557,
Knightly (Tr. at 3435-53, 3461-64), Williams (Tr. at 2711-61, 2775-85), Zorn (PX209,
DX 803).
- Invalid as anticipated or obvious over Agarwal ('941): JX1070, PX97, Knightly (Tr. at
3453-60), Williams (Tr. at 3658-59, 3662-63).
- No reasonable juror could find willful infringement ('893, '711, '460, '516, '941): Samsung
has not proved by clear and convincing evidence that Apple acted “despite an objectively
high likelihood that its actions infringed a valid patent” or that Apple knew or should have
known of that objectively high risk. *In re Seagate Tech., LLC*, 497 F.3d 1360, 1371 (Fed.
Cir. 2007) (en banc).

- 1 • Any reasonable juror must find waiver, equitable estoppel, and unclean hands due to
Samsung's conduct as to the '516 and '941 patents: JX1070, JX1073, JX1083, JX1084,
2 JX1085, PX70, PX72, PX74, PX84, PX101, PX104, PX122, PX193, DX549, DX557,
3 DX613, DX685, H. Kim (Tr. at 3322-32, 3414-22, 3431-34), Knightly (Tr. at 3435-53, 3460-
64), Williams (Tr. at 2676-2785), Walker (Tr. at 3477-3530), Ahn (PX218); J.W. Lee
4 (PX219).
- 5 • Any reasonable juror must find that Samsung's patent rights in the '516 and '941 patents are
exhausted because the Intel chips substantially embody the claimed inventions, Intel sold
6 those chips to Apple in the United States, and those sales were authorized by Samsung under
a license agreement: PX78, PX81, Blevins (Tr. at 3164-72), H. Kim (Tr. at 3322-32, 3414-
7 22, 3432-34), Knightly (Tr. at 3435-53, 3461-64), Williams (Tr. at 2676-2785), Donaldson
(Tr. at 3531-46), Paltian (PX208, DX804), Zorn (PX209, DX803).

8 **Samsung's Damages Claims Against Apple**

- 9 • '516 and '941 Patents: Samsung presented no evidence to support use of the entire market
value under *Uniloc USA, Inc. v. Microsoft Corp.*, 632 F.3d 1292, 1318 (Fed. Cir. 2011).
10 Samsung also failed to present sufficient evidence to establish a reasonable royalty including
a flawed methodology, reliance on non-comparable licenses, failure to consider *Georgia-*
11 *Pacific* factors including those establishing the claimed inventions' impact on the
marketplace, and non-infringing alternatives. Samsung further failed to provide any
12 evidence that the royalty sought by Samsung would comply with Samsung's FRAND
obligations. These issues should have been addressed by Teece (Tr. at 3123-60, 3642-56).
- 13 • '893, '711, and '460 Patents: Samsung failed to present sufficient evidence to support a
reasonable royalty, including a flawed *Georgia-Pacific* methodology and reliance on an
14 invalid and irrelevant survey. O'Brien (Tr. at 3100-22); Sukumar (Tr. at 3092-3100).

15 **Breach of Contract—FRAND and Other Standard-Related Misconduct**

- 16 • Samsung failed to rebut Apple's claims that Samsung breached its FRAND obligations and
breached its ETSI disclosure obligations, and thereby injured Apple: PX72, PX74, PX78
17 PX80, PX81, PX84, PX101, PX104, PX122, JX1083, JX1085, DX549, DX613; Teece (Tr.
at 2690, 2743-45, 3142-60, 3147-48, 3536-37, 3653); Donaldson (Tr. at 3535-46), Walker
18 (Tr. at 3477-3530), Ahn (PX218), J.W. Lee (PX219).

19 **Violation of Sherman Antitrust Act, 15 U.S.C. § 2**

- 20 • Samsung failed to rebut Apple's claim that Samsung willfully acquired monopoly power in
the relevant technology markets through its anticompetitive behavior, and has exercised that
21 power to injure competition and Apple: PX72, PX74, PX80, PX84, PX101, PX104, PX122,
22 JX1083, JX1085, DX549, DX613, Ordover (Tr. at 3569-88); Teece (Tr. at 3648-49, 2752,
3654-55), Williams (Tr. at 2750-51, 2757, 2760-61), Walker (Tr. at 3477-3530); Ahn
23 (PX218); J.W. Lee (PX219); Knightly (Tr. at 3439, 3460); Kim (Tr. at 3326, 3419-20, 3431-
32).

24 **Unfair Competition—Cal Bus. & Prof. Code § 17200**

- 25 • Samsung failed to rebut Apple's claim that Samsung violated Sherman Act § 2, which
anticompetitive behavior injured Apple competition and consumers: JX1085, PX72, PX74,
26 PX80, PX84, PX101, PX122, DX549, DX613, Ordover (Tr. 3569-88), Teece (Tr. at 2752,
27 3648-49, 3654-55), Williams (Tr. at 2750-51, 2757, 2760-61), Walker (Tr. at 3477-3530).

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Dated: August 18, 2012

MORRISON & FOERSTER LLP

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Counterclaim-Defendant
APPLE INC.