



AT&T
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FEB 21 1985

DIGITAL EQUIPMENT CORPORATION
145 Main Street
Maynard, Massachusetts 01754

Gentlemen:

Re: Software Agreement SOFT-00092, Sublicensing Agreement
SUB-00092A and Substitution Agreement XFER-00092B Between
AT&T Technologies, Inc. ("AT&T") and Digital Equipment
Corporation ("DIGITAL")

This letter agreement states understandings between AT&T and DIGITAL
relating to SOFTWARE PRODUCTS and SUBLICENSED PRODUCTS subject to the
referenced agreements and amends certain sections in such agreements.

A. Software Agreement

1. DIGITAL has requested that its contractors be permitted to use
SOFTWARE PRODUCTS pursuant to the Software Agreement.

Accordingly, notwithstanding any provision to the contrary in
the Software Agreement, including Section 7.06(a), it is
agreed that, subject to the conditions set forth herein, the
rights granted in Section 2.01 of the Software Agreement be
extended to permit DIGITAL to provide access to and allow use
of SOFTWARE PRODUCTS by its contractors.

Such use may be on DIGITAL'S DESIGNATED CPUs or on such
contractors' CPUs that DIGITAL designates as additional
DESIGNATED CPUs pursuant to Section 2.03 of the Software
Agreement. Such use by contractors will be deemed to be for
DIGITAL'S own internal business purposes. If such use is on a
contractor's CPU, DIGITAL may furnish a copy of a SOFTWARE
PRODUCT to such contractor. DIGITAL shall secure from each
such contractor, at the time of or before providing access to
or furnishing any copy of a SOFTWARE PRODUCT, the agreement of
such contractor in writing that any claim, demand or right of
action arising on behalf of such contractor from access to or
use of the SOFTWARE PRODUCT, shall be solely against DIGITAL
and that such contractor agree to the same obligations and
responsibilities as to confidentiality and other restrictions
pertaining to the use of the SOFTWARE PRODUCT as those

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undertaken by DIGITAL under the Software Agreement. Each such agreement shall also provide that, when a contractor's work for DIGITAL is completed, all copies of the SOFTWARE PRODUCT and any software derived from or developed with the use of a SOFTWARE PRODUCT shall be returned to DIGITAL by such contractor and such contractor shall erase any such software from any storage element or apparatus. Copies of such agreements with contractors shall be provided to AT&T at its request. However, portions of such agreements not required by this paragraph may be deleted.

2. Regarding Sections 2.01 and 4.01, AT&T will consider extending rights granted under Section 2.01 to include use of SOFTWARE PRODUCTS in countries other than the United States and giving written consent under Section 4.01 to export SOFTWARE PRODUCTS to such countries when specific needs arise. In the case of additional DESIGNATED CPUs in such countries such extension and consents will be given by the Supplements for such CPUs prepared in accordance with Section 2.03. In the case of DIGITAL'S export of modified SOFTWARE PRODUCTS to AT&T'S source licensees in such countries such consents will be given by an appropriate writing consistent with Section 7.06(b). AT&T is presently willing to grant such rights for the countries DIGITAL has requested, namely, the countries of the European Economic Community (Belgium, France, Federal Republic of Germany, Italy, Luxembourg, The Netherlands, United Kingdom, Ireland, Denmark and Greece), Australia, Canada, Finland, Hong Kong, Japan, Sweden, Switzerland, and Singapore. AT&T will not unreasonably withhold such permission for such listed countries or for other countries that DIGITAL may identify. AT&T'S principal concerns in this regard are the laws of the recipient country relating to protection of software and of the U. S. relating to export control. Certain SOFTWARE PRODUCTS may contain material that we believe necessitates obtaining a validated export license.
3. Regarding Section 2.01 of the referenced Software Agreement and DIGITAL'S rights in derivative works prepared by DIGITAL based on SOFTWARE PRODUCTS, DIGITAL does not have all right, title and interest in such derivative works if such derivative works include any code or embody any confidential and proprietary concepts used in a SOFTWARE PRODUCT. Copies of such derivative works may be furnished to DIGITAL'S customers as SUBLICENSSED PRODUCTS under the Sublicensing Agreement. If in creating a derivative work DIGITAL uses a SOFTWARE PRODUCT solely as a tool, and such derivative work does not include any of the code or embody any confidential and proprietary methods and concepts used in the SOFTWARE PRODUCT, DIGITAL shall have all right, title and interest in such derivative work and such derivative work will not be subject to the

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provisions of the Software Agreement. If such derivative work does include any code or embody any confidential and proprietary methods and concepts used in a SOFTWARE PRODUCT, DIGITAL shall have a property right in such derivative work to the extent of any modifications made by DIGITAL, but the exercise of that property right is subject to the terms of the Software and Sublicensing Agreements.

4. Regarding Section 2.03, Supplements relating only to changes, such as replacements or additions, in DESIGNATED CPUs (except DESIGNATED CPUs of DIGITAL'S contractors and the first DESIGNATED CPU in each country other than the United States) and not relating to the addition of SOFTWARE PRODUCTS may be prepared, executed and accepted after the effective date of each such change. DIGITAL shall notify AT&T in writing of, and pay to AT&T the appropriate fee for, each such change within thirty (30) days of putting the change into effect. After receipt of such notice and payment AT&T will prepare a Supplement retroactive to the effective date of the change for execution by DIGITAL and acceptance by AT&T. DIGITAL agrees to execute such Supplements promptly. Supplements for DESIGNATED CPUs of DIGITAL'S contractors and the first DESIGNATED CPU in each country other than the United States shall be prepared, executed and accepted before the effective date in accordance with Section 2.03.
5. Regarding Section 5.04, AT&T maintains a list of the states that it believes apply sales and/or use taxes to software. According to such list, New York currently applies such a tax to "canned" programs. If AT&T invoices DIGITAL for a fee due, AT&T will list any applicable tax as a separate item. Payment of such tax will be governed by the terms relating to the payment of the associated fee. If DIGITAL pays a fee that is not invoiced, such as a sublicensing fee, without including an applicable tax, AT&T will issue a separate invoice for such omitted tax. Payment in such cases will be governed by payment terms on the invoice, but payment shall not be required less than thirty (30) days from receipt of the invoice.
6. Regarding Section 6.03 of the Software Agreement and Section 3.03 of the Sublicensing Agreement, in the event that a notice of termination is given to DIGITAL under either agreement and DIGITAL is making reasonable efforts to remedy the breach underlying the giving of such notice but is unable to completely remedy the breach in the specified two-month period, AT&T will then consider a reasonable extension of such period. Such an extension will not be unreasonably withheld.
7. (a) Regarding Section 6.03, AT&T keeps archive copies of its SOFTWARE PRODUCTS. Thus, if DIGITAL'S rights under the Software Agreement are ever terminated and thereafter DIGITAL

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is required to gain access to a SOFTWARE PRODUCT licensed under the Software Agreement, such access can be provided to AT&T'S archive copy under appropriate protective arrangements.

- (b) IF DIGITAL develops a product that contains portions of a SOFTWARE PRODUCT or SOFTWARE PRODUCTS and DIGITAL'S rights under the Software Agreement are ever terminated, DIGITAL may place such DIGITAL product into escrow with an escrow agent mutually agreed to by DIGITAL and AT&T and pursuant to a suitable escrow agreement entered into by DIGITAL, AT&T and the escrow agent. IF DIGITAL is required to gain access to the DIGITAL product, access shall be provided to DIGITAL by the escrow agent after appropriate notice to AT&T. All costs associated with such escrow shall be borne by DIGITAL.
8. Regarding Section 7.01, AT&T'S grant of patent licenses under such section specifically excludes cases where a patent applies because of a modification of a SOFTWARE PRODUCT by DIGITAL, notwithstanding the right to modify granted in Section 2.01.
9. Regarding Section 7.02, it is not AT&T'S intention to include misleading notices in SOFTWARE PRODUCTS. DIGITAL may request clarification from AT&T of anything in a SOFTWARE PRODUCT that appears to conflict with the provisions of the Software Agreement.
10. AT&T is not aware of any patent, trade secret or copyright infringement action against AT&T or its affiliates relating to SOFTWARE PRODUCTS covered by the Software Agreement.
11. (a) Regarding Section 7.06(a), DIGITAL'S level of care shall be that agreed to for previous UNIX* operating systems, namely, the level of care it uses to protect the confidentiality of its own source-code products of a comparable kind to UNIX operating systems.
- (b) Further regarding Section 7.06(a) and the documentation listed in Section 2 of the Schedule for UNIX System V, Release 2.0, the documents entitled "UNIX System V - System Release Description" and "UNIX System V - International Release Description" are not presently available to the general public without restriction. All other listed documents are available without restriction.

*UNIX is a trademark of AT&T Bell Laboratories.

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(c) Regarding Section 7.06(b), under normal circumstances we will furnish a written confirmation of our oral responses to your requests to furnish source code to other licensees within ten (10) working days of the oral response.

D. Sublicensing Agreement

1. Regarding Sections 2.01 and 6.01, the overall rights granted to DIGITAL pursuant to Section 2.01 are the rights that Section 6.01 refers to as nonassignable and nontransferable. However, one of the overall rights granted to DIGITAL under Section 2.01 is the right to grant rights to customers to use SUBLICENSED PRODUCTS.
2. Regarding Section 2.01(a)(i) and Section 4.01(e), a customer may transfer a copy of a SUBLICENSED PRODUCT to another CPU of the customer.
3. Regarding Section 2.01(a)(vi), DIGITAL may include the restriction required by this section in its Software Product Description for a SUBLICENSED PRODUCT instead of the license agreement under which the SUBLICENSED PRODUCT is furnished to a customer. However, such restriction will be incorporated in the next revision of each of DIGITAL'S standard license agreements under which SUBLICENSED PRODUCTS are furnished to customers.
4. Regarding Section 2.01(b), AT&T agrees to consider a blanket fee for internal use of SUBLICENSED PRODUCTS by DIGITAL under this section. Such blanket fee will be based on your forecasted number of copies of SUBLICENSED PRODUCTS to be used for such purpose and, if applicable, the expected number of users of such copies. After receipt by AT&T of such forecast, AT&T will decide whether to accept such an approach and, if it does accept, will quote such blanket fee.
5. Regarding Section 2.01(c), DIGITAL'S obligation to pay a fee for a copy of a SUBLICENSED PRODUCT is incurred when such copy is furnished to a DISTRIBUTOR or a customer. However, DIGITAL has no obligation to pay fees for copies that are used solely in pre-sales or post-sales activities. For example, DIGITAL need not pay fees for copies carried by an installer until such copies are furnished to customers. DIGITAL also need not pay fees for copies furnished as replacements for defective copies, provided a fee has been paid for the original copy replaced.
6. Regarding Section 2.02, DIGITAL shall place a license that a customer accepts by opening a package containing the license in such a position that the license is fully visible to the customer before the package is opened.

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7. Regarding Section 2.10, such section provides that DIGITAL and its DISTRIBUTORS (including AUTHORIZED COPIERS) may refer to AT&T trademarks to indicate that their products are derived from AT&T'S SOFTWARE PRODUCTS, but may not use such trademarks to identify the derived products. This section serves as the written permission required by section 7.04 of the Software Agreement.
8. Amend Section 3.02, first and second lines, by deleting "or AT&T notifies LICENSEE in writing", and, third line, by changing "such party" to --LICENSEE--.
9. Regarding Sections 3.02 and 3.03, if the Sublicensing Agreement expires pursuant to Section 3.02, DIGITAL'S rights to use internally-distributed SUBLICENSED PRODUCTS for which fees have been paid or accrued continue. However, if DIGITAL'S rights under the Sublicensing Agreement are terminated pursuant to Section 3.03 because of breach, DIGITAL'S rights to use such internally-distributed SUBLICENSED PRODUCTS shall be among the rights terminated. Rights of DIGITAL'S customers to use copies of properly furnished SUBLICENSED PRODUCTS shall not be affected by expiration or termination of DIGITAL'S rights under Sections 3.02 and 3.03 or termination of a DISTRIBUTOR'S rights.
10. Regarding Sections 5.01(e), 5.02(b), and 5.02(d), information furnished to AT&T pursuant to such sections by DIGITAL or by AT&T'S auditors shall be used by AT&T only for the purpose of ascertaining DIGITAL'S compliance with its obligations under the referenced agreements. AT&T will not disclose such information to a third party without DIGITAL'S written permission, except for enforcing the payment provisions of the Sublicensing Agreement or unless compelled to do so by law or by a court of competent jurisdiction. Audits will be conducted by an independent public accounting firm acceptable to both AT&T and DIGITAL with the costs of such audits to be shared equally by both parties. So long as an AUTHORIZED COPIER purchases rights from DIGITAL in advance to make and furnish copies of SUBLICENSED PRODUCTS and DIGITAL maintains auditable copies of such purchases, AT&T will forego audits of such AUTHORIZED COPIER'S records.

C. General

1. AT&T may give permission to include certain portions of a SOFTWARE PRODUCT in its licensee's derivative works. For example, AT&T has given such permission for certain run-time libraries on page 5 of the Schedule for UNIX System V, Release 2.0 attached to the Software Agreement.

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2. Upon request by DIGITAL, AT&T will lend to DIGITAL for evaluation purposes a copy of object code for any new SOFTWARE PRODUCT that AT&T offers in source-code form and that DIGITAL is considering licensing from AT&T in source-code form. Such loan will be free of charge, and will be made for a period of sixty (60) days under suitable protective arrangements. Such object code will be compiled for a CPU type for which such SOFTWARE PRODUCT is intended by AT&T.
3. AT&T agrees to give at least ninety (90) days written notice of a change of any of the fees for SOFTWARE PRODUCTS or SUBLICENSSED PRODUCTS covered by the referenced agreements. AT&T also agrees that for any SOFTWARE PRODUCT, the per-copy sublicensing fees in effect at the start of a period (either the initial period under Section 3.01 of the Sublicensing Agreement or an additional one-year period under Section 3.02 or 4.02(d) of such agreement) shall remain in effect for the duration of that period. If AT&T gives notice of a coming increase in per-copy sublicensing fees and DIGITAL starts a new one-year period, either pursuant to Section 3.02 or Section 4.02(d) before the increased fees go into effect, DIGITAL will thereby "capture" the old fees for the duration of the new one-year period. If DIGITAL starts a new one-year period pursuant to Section 4.02(d) in response to a coming fee increase, its new advance commitment need not correspond to a higher discount percentage as required by Section 4.02(d), but may be the same as (not lower than) its previous advance commitment.
4. AT&T and DIGITAL have discussed problems relating to the definitions of "User", "Time Sharing", "Cluster", and "Network" as they relate to the determination of fees based on the number of users. It is understood that in cases of doubt such definitions, the number of users and/or the per-copy sublicensing fee for a configuration shall be determined by mutual agreement between AT&T and DIGITAL.
5. The restriction in the September 5, 1984 Letter Agreement signed by Mr. David W. Frasure (for Mr. C. L. Wilson) for AT&T and Mr. J. Smith for DIGITAL that limits use of UNIX System V, Release 2.0 and UNIX Documenter's Workbench** Software to two CPUs is hereby cancelled. AT&T will prepare additional Supplements to the referenced Software Agreement covering the use of UNIX System V, Release 2.0 and UNIX Documenter's Workbench Software on those CPUs that were SOURCE CPUs under

**documenter's Workbench is a trademark of AT&T Technologies.

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the December 1, 1981 Software Agreement between Western Electric Company, Incorporated and Digital Equipment Corporation relating to UNIX System III and UNIX System V, Release 1.1 ("the 1981 Agreement"). DIGITAL has paid all necessary fees and upgrade fees for such use on such CPUs.

6. Regarding the fees specified in the Schedule for UNIX System V, Release 2.0, DIGITAL has paid the equivalent of the Initial Sublicensing Fee of \$25,000.00 specified in Section 1(c)(i) of such Schedule in conjunction with its obligations under the January 5, 1984 Supplemental Agreement (Customer Provisions) between American Telephone and Telegraph Company and Digital Equipment Corporation, and has paid for at least two (2) Source CPUs under the 1981 Agreement. Therefore DIGITAL is now entitled to pay for additional Source CPUs at the rates listed in Section 1(a)(iii) of such Schedule. No additional notification is required under Section 5.02(a) of the Sublicensing Agreement for this SOFTWARE PRODUCT.
7. DIGITAL has neither paid the Initial Sublicensing Fee for UNIX Documenter's Workbench Software nor notified AT&T of its intent to sublicense such product pursuant to Section 5.02(a) of the Sublicensing Agreement.
8. Pursuant to Section 4.02 of the Sublicensing Agreement, DIGITAL makes an advance commitment to pay a minimum of \$200,000.00 of discounted per-copy fees for SUBLICENSSED PRODUCTS furnished or put into use during the initial period. Such advance commitment entitles DIGITAL to a discount percentage of four percent (4%) for such period. Such discount percentage applied to \$208,333.00 of undiscounted per-copy fees equals the discounted amount of \$200,000.00.
9. AT&T and DIGITAL agree to the payment procedures for per-copy fees for SUBLICENSSED PRODUCTS set out in the October 15, 1984 letter from Mr. Thad A. Jackson of DIGITAL to Mr. E. J. Riddle of AT&T (copy attached). Such fees are generally referred to as "royalties for Object Code licenses" in such letter. However, fees for additional DESIGNATED CPUs, generally referred to as "Source Code royalties" in such letter will be paid according to the relevant provisions of the Software Agreement as modified by Paragraph A4 in this letter agreement.
10. AT&T from time to time distributes maintenance and enhancement releases to SOFTWARE PRODUCTS. Generally, maintenance releases are available without charge to those who are parties to a Support Agreement for the relevant product, and for an upgrade fee to those who are not parties to such a Support Agreement. Enhancement releases are available only for an

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upgrade fee. Regarding past maintenance and enhancement releases, we have not required payment of additional sublicensing fees when a licensee passed on object-code versions of such releases to end users of SUBLICENSSED PRODUCTS. However, in the future, when we furnish enhancement releases with new features we may require our licensees to pay additional sublicensing fees to upgrade previously distributed SUBLICENSSED PRODUCTS.

Capitalized terms in this letter agreement are defined in the referenced agreements.

If you agree with the above understandings and amendments, please so indicate by signing and dating the attached copy of this letter agreement and returning such copy to us.

Very truly yours,

AT&T TECHNOLOGIES, INC.

BY *[Signature]*
for O. C. WILSON

ACCEPTED AND AGREED TO:

DIGITAL EQUIPMENT CORPORATION

By *[Signature]*
Title *Vice President, Mfg and Eng*
Date *3/5/85*

Att.